

Master of Management Studies (MMS)



# SHARP MIND LEADS

THE MET LEAGUE OF COLLEGES  
**MET**  
AS SHARP AS YOU CAN GET

**Bhujbal Knowledge City**



**Mahatma Jyotiba Phule**  
(1827-1890)



**Shrimati Savitribai Phule**  
(1831-1897)

विद्येविना मती गेली मतीविना नीती गेली ।  
नीतीविना गती गेली । गतीविना वित्त गेले ॥  
वित्ताविना शुद्र खचले । इतके अनर्थ एका अविद्येने केले ॥  
- महात्मा ज्योतिबा फुले

Lack of knowledge leads to indiscretion;  
Indiscretion leads to lack of ethics.

Lack of ethics leads to absence of direction and momentum;  
Absence of direction and momentum result in bankruptcy.  
Such is the havoc caused by the lack of knowledge.

**- Mahatma Jyotiba Phule**

## OUR FAITH

न चौर हार्यम् नच राज हार्यम् |  
न भातृभाज्यम् नच भारकारी ||  
व्यये कृते वर्धते एव नित्यम् |  
विद्याधनं सर्वधन प्रधानम् ||

Knowledge can neither be stolen by a thief,  
nor snatched by a king.  
It is indivisible unlike ancestral property,  
it never burdens the bearer,  
it multiplies manifold when offered to others.  
Knowledge is the supreme form of wealth.

## OUR VISION

To shape professionals, to conquer the present and future challenges  
to the socio economic fabric of our society, by institutionalising search,  
development, research and dissemination of  
relevant knowledge through structured learning systems.

## OUR MISSION

To evolve, develop and deliver dynamic learning systems  
to equip professionals with conscience and commitment.  
to excellence and courage to face business challenges.

# CONTENTS

MET League of Colleges	1
From the Chairman's Desk	2
MET Institute of Management / About MMS	3
Director's Desk	4
Advantage MET	5
Life at MET	6
Pedagogy	8
Student - LED Initiatives	9
Intercollege Winners	10
Alumni interaction with students	11
MMS Syllabus	12
Sharp Minds at Leading Companies	14
Distinguished Faculty	15
MET Alumni	16
Student Profiles - MMS (Marketing)	18
Student Profiles - MMS (Finance)	34
Student Profiles - MMS (Human Resources)	61
Student Profiles - MMS (Operations)	69
Recruitment Form	75

# MET LEAGUE OF COLLEGES



Mumbai Educational Trust (MET) is a conglomerate of premiere educational institutions, driven by a single-minded focus on imparting quality education, to make students sharp. Training is imparted round-the-clock, seven days a week. Projects and assignments are given utmost importance and students learn on the job. Application-oriented knowledge, garnered in the lecture halls, is applied to industry assignments. The faculty spares no effort to make the students razor sharp, so that they make their mark in the corporate world. No effort has been spared, to create an environment that encourages students, to push the limits of their minds. All this, to help young professionals face the challenges of life. And make their mark in the corporate world.

## **Bhujbal Knowledge City Mumbai**

- Institute of Management
- Institute of Post Graduate Diploma in Management
- Institute of Mass Media
- Asian Management Development Centre
- Centre for Insurance Training, Research & Development
- Institute of Pharmacy
- Institute of Information Technology

- Institute of Software Development & Research
- Institute of Computer Science
- Institute of International Studies
- Rishikul Vidyalyaya

## **Bhujbal Knowledge City Gowardhan, Nashik**

- School of Architecture & Interior Designing

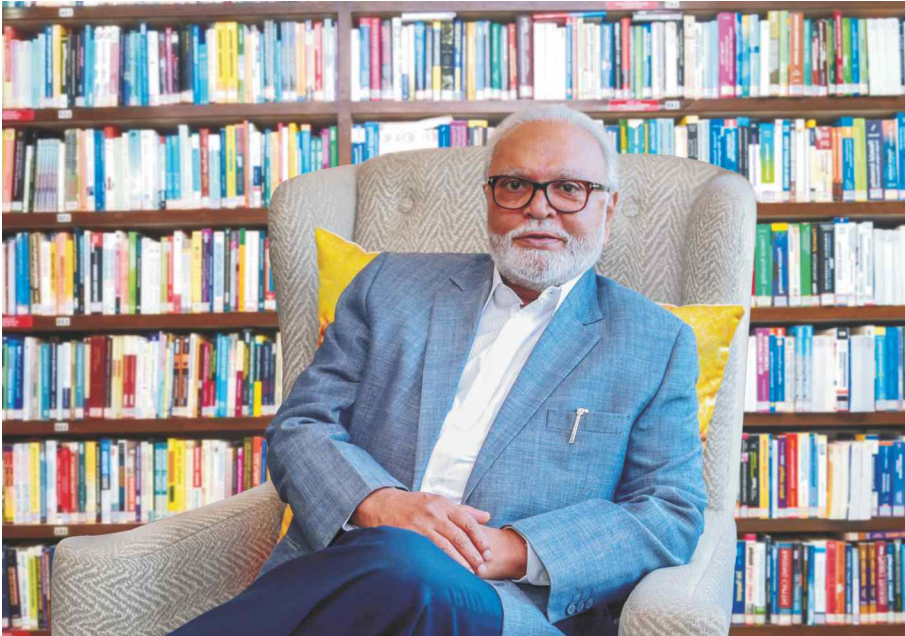
## **Bhujbal Knowledge City Adgaon, Nashik**

- Institute of Management
- Institute of Pharmacy
- Institute of Engineering
- Institute of Technology (Polytechnic)
- Institute of Information Technology
- Institute of D. Pharmacy
- Bhujbal Academy of Science & Commerce (Jr College)

At MET, over four thousands students and faculty are involved in delivering unique learning systems, through ultra modern infrastructure and academic rigour. MET Institutes are ISO certified, with affiliations to the University of Mumbai, Savitribai Phule Pune University, Directorate of Technical Education, All India Council of Technical Education, MSBTE, Pharmacy Council of India, C-DAC - Ministry of Communications and Information Technology, The Chartered Insurance Institute (CII), London.

MET also has strategic institutional collaborations with the Association of Chartered Certified Accountants (ACCA), UK, NCC Education, UK, Manhattan Institute of Management, New York, EAE Business School, Spain, Business & Hotel Management School, Switzerland, Robert Gordon University, York St. John University, SetCONNECT, USA and TCS iON.

# FROM THE CHAIRMAN'S DESK



With many Indians evidently occupying influential positions globally in business, research, space, design, fashion, technology and more, the world is unmistakably acknowledging India's potential, as much as counting on it. This also bears testimony to the fact that India's education system has consistently performed better than that of many countries. On one hand, the finest educational institutions like IITs, IIMs, AIMS are producing world class professionals. On the other hand, India has also successfully reached out to the rural and suburban section and significantly improved gender equality in education besides boosting literacy rate itself, making people life-long learners. This has resulted in students, even from India's interior districts, rising to commanding heights in various arenas.

With newer proposed changes in Education as a sector, and IT backing and enabling its delivery and reach, we look forward to not only better serve Indian students, but also to attract and groom talent from around the world. All stakeholders, including academia students, industries, and government will have to play critical roles in making institutions capable of taking the next major leap forward and build an independent education ecosystem.

We, at three of our world class MET BKC campuses in Mumbai and Nashik, and at our International School - MET Rishikul Vidyalaya, are ceaselessly endeavoring to provide the best infrastructure, human capital, processes and values, so that tomorrow's India will outperform the India of yesteryears. We at MET believe that India's glorious period is not behind us but ahead of us, as a matter of fact we all are carving it out today.

## **Chhagan Bhujbal**

Hon. Founder Chairman  
Mumbai Educational Trust

# MET INSTITUTE OF MANAGEMENT

The MET Institute of Management (MET IOM) offers a 2 year full time Masters in Management Studies (MMS) affiliated to the University of Mumbai and recognised and approved by All India Council for Technical Education (AICTE). It also offers 3 years part time Masters Degree in Management programmes (MMM/ MFM/MIM/MHRDM) affiliated to the University of Mumbai.

## VISION

To emerge as a leading management Institute developing globally relevant, socially responsible and emotionally competent management professionals and entrepreneurs.

## MISSION

1. To empower management professionals with the latest applications offering conceptual and experiential learning.
2. To develop business leaders focused on principles of purpose, people, profit and planet.
3. To nurture managerial competence and a sustainable, growth mindset.

## PEOs

1. To apply the domain knowledge, interdisciplinary skills & technological proficiency as entrepreneurs and corporate professionals.
2. To exhibit value-based managerial competencies in fulfilling corporate and leadership responsibilities.
3. To facilitate lifelong learning for sustainable development and professional excellence.

## ABOUT MMS

The Masters in Management Studies (MMS) is a two year full-time Degree programme affiliated to the University of Mumbai and approved by AICTE and DTE. The selection procedure consists of a process of an Entrance Test (As mandated by AICTE/ DTE/ Hon. Supreme Court), a Group Discussion (GD) and a Personal Interview (PI) for all eligible candidates who are graduates from UGC approved institutes. The Entrance Exam is a multiple-choice objective test evaluating the aptitude in verbal ability, quantitative aptitude, logic, visual reasoning, reading comprehension and data interpretation.

The course is rigorous and exhaustive. The programme is conducted on a semester basis with four semesters spread over two academic years. The duration of each semester is around 15 working weeks. The first year lays the foundation in the fundamentals of management. There is summer internship of two months after the first two semesters. The second year offers specialization in a particular discipline – Marketing, Finance, Operations, Human Resources and Systems.

In the last semester students submit three projects: 1) General Management 2) Functional Specialisation 3) Social Relevance. The pedagogy goes beyond the text-books. It includes case studies, simulation games, workshops, industrial visits, certification courses, guest lectures and live projects to develop and sharpen knowledge, skills and attitudes that prepare the students to meet the global corporate challenges.

# DIRECTOR'S SPEAK



Dear Corporate Fraternity,

Recruiting fresh talent with the right mix of 'company-candidate fit', appropriate attitudinal skills and functional knowledge has been one of the foremost challenges for any organization, more so in the recent turbulent times.

MET Institute of Management, with its 'state of the art' MBA (MMS) program, affiliated to University of Mumbai and approved by AICTE, has been offering a fresh talent pool for more than three decades to the corporate houses of the country.

We are pleased to present our latest batch of management students under various specializations who are ready and eager to be a part of your esteemed organizations. MET Institute of Management has been stepping up in sync with the shift to the new BANI world, a transition from the VUCA world.

BANI stands for Brittle, Anxious, Non-Linear and Incomprehensible. In this new world setting, aligning the expectations and delivery of various stakeholders is challenging and we, as established higher education institutions are facing this challenge head on.

During their two year stint with us, the management students are groomed and acculturated to hone their attitude, skill set, knowledge as well as adaptability in this fluid world.

The rigorous exposure to case studies, guest sessions, alumni interactions, simulation games, data visualization, research assignments, live projects apart from classroom teaching opens their minds to problem solving and decision making from various perspectives.

Our students have shown passion and compassion in starting their own community initiatives like "Adhyapan", to mentor school children in municipal schools and "Consulting COE" to help nonprofits solve their problems.

This brochure will help you ascertain the preliminary requirements for your organization and our energetic placement team will take you through the remaining process.

With a rising median salary year on year and a qualitative growth in job profiles and job descriptions every year, we look forward to your unstinted support in placing our students not for an entry job but for a scalable career.

With MET alumni adorning senior positions in most of the corporate houses and businesses, our value system and skill sets are tried and tested. However, we are inclined to not sit on our past laurels but to keep leaning in to stay relevant and respected each day.

We would love to build new relationships and participate in this ongoing "Corporate Satsang" in India Inc.

Hope to see your presence in our campus and forging a meaning association ahead.

**Dr. Swati Lodha**

Director

MET Institute Of Management

# ADVANTAGE MET

- Ranked 2nd Best B-School in Mumbai, 17th Best B-School All India and 14th amongst Top West B-Schools by the Times B-School Survey 2023
- MET Institute of Management ranked 4th Best B-School in Mumbai, 28th Best B-School All India and 15th amongst Top West B-Schools by the Times B-School Survey 2022
- MET Institute of Management ranked as India's 17th Best Pvt. B-School and 18th Best B-School for Placements by the Times B-School Survey 2022
- Ranked 4th Best B-School in Mumbai and 14th Best B-School in West Zone by the Times B-School Survey 2021
- MET is recognised as the Best Education Brand 2019 by The Economic Times
- Recipient of the prestigious World Education Awards 2019 for 'Outstanding Institute for Mass Media Management of the Year'
- India's First Circular Lab at METIOM
- Institute's Innovation council has 3.5 star ranking from MOE
- Unique partnership with the CII, London and NCC Education, UK
- Centre of Excellence in collaboration with leading Corporates and Academia
- MET is a Ph.D. Research Centre of the University of Mumbai
- MET has the best e-enabled state of the art infrastructural facilities
- Focus on delivery of lifelong learning skills to build critical professional competencies
- Futuristic e-driven pedagogy and modules deliver e-commerce, IT and digital skills
- Global internship opportunities
- Research focused faculty with 2 in house journals and a finance magazine
- Outstanding Indian/global industry interface
- Freeship awards for meritorious students
- Record placements with salary packages ranging upto 15 lacs
- Well-networked with the best of corporate in India and abroad
- Sensitising the students towards social causes through MET Seva CSR programmes
- Enlightened interaction for urban-rural synergy
- Strong alumni base world over



Ratan Tata  
Renowned Industrialist



Mr. Motilal Oswal  
Founder, Chairman & MD  
Motilal Oswal Financial Services Ltd (MOFSL)



Mr. Ramesh Iyer, MD  
Mahindra & Mahindra Financial Services Ltd



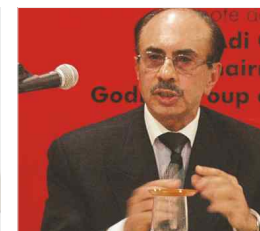
MET Institute of Management ranked 2nd Best B-School in Mumbai by the Times B-School Survey 2023.



Graduating batch during a MET Annual Convocation Ceremony



Mukesh Ambani  
Chairman & MD, Reliance



Adi Godrej  
Chairman, Godrej



Mr. Anand Rathi  
Founder & Chairman, Anand Rathi Group



# LIFE AT MET



MET IOM students with Hon. Minister Victor Fedeli, Minister of International Trade, Government of Ontario receiving certificates for successful completion of 'Design Jam' organized by Seneca College, Canada.



A high profile delegation representing Consortium for Global Education (CGE), USA visited Mumbai Educational Trust. Various ideas focussed on learning, student enrichment, research, and experiential exposures during the delegation visit.



Eminent speaker Mr. Anil Sanghvi – Managing Editor ZEE Business giving his insights on union budget at Arthashakti - Union Budget Analysis.



Industry Expert -Mr. Motilal Oswal – Founder, Chairman & MD of Motilal Oswal Financial Services Ltd (MOFSL) shared his life's journey at the induction program of MMS Batch 2022-24.



Former New Zealand Cricket Team Captain, Mr. Stephen Fleming visited MET. He addressed the audience on team building, leadership and winning in the competitive scenario



Mr. Pankaj Bhujbal, Trustee - MET, felicitating Ma Jianbioo, President, Tianjin University of Technology, China.



Mr. Chandan Agarwal – Global CMI Director - Personal Care, Unilever interacting with newly inducted MMS students at Aarohan Launchpad 2022-2024.



Industry Expert Mr. Cherojit Goswami – Senior Vice President, Ogilvy advised students' briefing MMS students.



Debarati Roy, Image Consultant & Coach – Image by Debarati, briefed MMS students on the basics of business & personal grooming during the Corporate Readiness Program.



METCONNECT Dubai was organised with an aim to network with corporate houses in Dubai keeping placements in the focus.



Mr. Sandeep Runwal – Managing Director of Runwal Group addressing the new batch of MMS students at Aarohan Launchpad 2022 -2024.

# LIFE AT MET



Ms. Mithu Goswami – Senior Consultant at Fractal gave insights about the nuances of business & data analytics during the Corporate Readiness Program.



As a part of the Corporate Readiness Program, mock Personal Interview being conducted for MMS students.



MET Institute of Management organised a two days Industrial Visit for batch 2021-23 at Silvassa where they visited Classic Marble Company Pvt Ltd., Man Food Pvt Ltd. & Bombay Fashions Ltd to enhance application of management concepts to real-life situations.



Student debate competition on Union Budget analysis in which students discussed their budget insights while unleashing their inner economist.



Mr. Harsh Chotalia, Trustee Officer, Axis Mutual Fund receiving Excellence Award in the category 'Emerging Leader Award 2022' during the Alumni Meet in December 2022



Ms. Harita Desai – Talent Acquisition Business Partner, Mindshare invited for Alumni Interaction Session with the MMS students.



MET Institute of Management organised Outbound Training Program as an experiential learning opportunity for students to develop soft skills for professional success.



MET partnered with the International Delphic Council and Delphic Council of Maharashtra to form the Delphic Art Wall at its campus in Bandra that marked the celebration of 28 years of the International Delphic Movement.



Adhyapan, a student driven Initiative aims at developing competencies of underprivileged school students of Purshotum High School, Bandra.

# PEDAGOGY



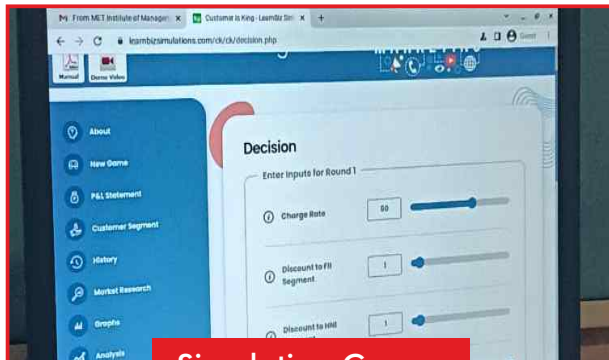
Corporate Connect



Entrepreneurship and Design Jams



Sustainability Hackathon



Simulation Games



Outbound Training Programme



Circular Lab



Social and CSR Initiative



Experiential Learning

# STUDENT-LED INITIATIVES:

## ADHYAPAN - THE TRANSFORMATION HUB | STUDENT CONSULTING CELL



Adhyapan - The Transformation Hub, is a student-led initiative that aims to enhance the skills of underprivileged school children by providing training and mentoring in general knowledge, verbal ability, digital literacy, and general aptitude

### MMS Batch: 2021-2023 MET IOM Student Consulting Cell



MET Institute of Management institutionalized its Student Consulting Cell in 2022. It has a tie-up up with various international and national consulting organizations like Consulting Services Recruitment Notice (CSRN) - An online platform connecting student groups with high impact management consulting projects, IMCI (The Institute of Management Consultants of India) to foster the growth of the cell.

### Consultancy projects undertaken by students



**PENRAM INTERNATIONAL  
PUBLISHING (INDIA) PVT. LTD.**

# INTERCOLLEGE WINNER



1<sup>st</sup> in Research Paper Competition,  
N L Dalmia Institute of  
Management and Research



2nd rank, Finquest  
IIM Bodhgaya



1st Rank, Auction Jackson  
National Insurance Academy, Pune



3rd rank in Agventure, Symbiosis  
Institute of Operations Management



2nd rank, Chess tournament  
KJ Somaiya Institute of Management



2nd rank in Table Tennis  
NMITD, Mumbai



3rd rank in Sterope  
Great Lakes IOM, Gurgaon

# ALUMNI INTERACTIONS WITH STUDENTS



Mr. Devesh Bhuvad, Engagement Manager - Business Consulting, (Batch 2011-13) interacting with our MMS batch 2021-23 in the Induction Program



Alumni as Guest Speaker Mr. Harsh Chotalia, Trustee Officer, Axis Mutual Fund (MMS 2008-10)



Alumni Involvement in Placement Preparedness Sessions for MMS Students



Alumni receiving awards for their outstanding performance in the corporate (Mr. Prashant Seth, Assistant Vice President – Credit, Citi Corp, Batch 2012-14)



Alumni Mentoring Program for MMS Students (15th April, 2023)



Dr. Swati Lodha, Director MET IOM addressing Alumni during the Alumni Meet 2022



Dr. Radhakrishnan Pillai at the Alumni Reunion 2022



Workshop on Enhance your Employability using new Digital Technologies exclusively organized for Alumni



Alumni Entrepreneurs Roundtable 2023



Round Table Discussion with Alumni



Session on Long Term Career Planning organized on Alumni Interaction Day

# MMS SYLLABUS

MMS has five specialisations (w.e.f. 2016)

Marketing, Finance, Operations, Human Resources, Systems/ IT

**Semester I**  
Perspective Management  
Financial Accounting  
Business Statistics  
Operations Management  
Managerial Economics

**Students choose any three of the following elective subjects**

- Effective and Management Communication
- Business Ethics
- Ecommerce
- Organizational Behaviour
- Introduction to Creativity and Innovation Management
- Foreign Language (Other than English)
- Negotiation and Selling Skills
- IT Skills for Management and Technology Platform
- Information Technology for Management
- Personal Grooming/Personal Effectiveness

**Semester II**  
Marketing Management  
Financial Management  
Operations Research  
Business Research Methods  
Human Resources Management

**Students choose any three of the following elective subjects**

- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Ethos in Indian Management
- Corporate Social Responsibility
- Analysis of Financial Management
- Entrepreneurship Management
- Management Information Systems
- Developing teams & Effective leadership
- Intellectual Capital and Patenting

**Semester III**  
**Marketing**  
International Business  
Strategic Management (UA)  
Sales Management  
Marketing Strategy

Consumer Behaviour  
Services Marketing  
Product & Brand Management  
Summer Internship

**Students choose any one of the following elective subjects**

- Retail Management
- Rural Marketing
- Marketing Analytics
- Digital Marketing
- Customer Relationship Management
- Marketing Research & Analysis
- Event Management
- Health Care Marketing
- Distribution & SCM
- Tourism Marketing
- Marketing of Banking & Financial Services

**Semester III**  
**Finance**  
International Business  
Strategic Management (UA)  
Financial Markets and Institutions  
Corporate Valuation and  
Mergers & Acquisitions

Security Analysis and Portfolio  
Management  
Financial Regulations  
Derivatives and Risk Management  
Summer internship

**Students choose any one of the following elective subjects**

- Banking and Financial Institutions
- Investment Banking
- Wealth Management
- Infra and Project Finance
- Strategic Cost Management
- Commodities Markets
- Mutual Fund
- Financial Modeling
- International Finance

## Semester III Human Resources

International Business Strategic Management (UA) Training & Development Compensation and Benefits Competency Based HRM and Performance Management	Labour Laws and Implications on Industrial Relations HR Planning and Application of Technology in HR Summer Internship
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### Students choose any one of the following elective subjects

- Personal Growth Laboratory
- Global HRM
- Employee Branding and Employer Value Proposition
- HR Analytics
- O.S.T.D.
- HR Audit
- Employee Relations, Labour Laws and Alternative Dispute Resolution

## Semester III Operations

International Business Strategic Management (UA) Supply Chain Management Operations Analytics Service Operations Management	Manufacturing Resource Planning & Control Materials Management Summer Internship
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### Students choose any one of the following elective subjects

- World Class Manufacturing
- Business Process Engineering and Benchmarking
- Technology Management & Manufacturing Strategy
- Strategic Operations Management
- Commodities Markets
- TQM
- International Logistics
- Quantitative Models in Operations
- Productivity Management

## Semester III Systems/ Information Technology

International Business Strategic Management (UA) Database Management System & Data Warehousing	Enterprise Management System Big Data and Business Analytics Knowledge Management Software Engineering Summer Internship
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### Students choose any one of the following elective subjects

- Cloud Computing & Virtualization
- Information System Security and Audit
- Data Mining & Business Intelligence
- IT Consulting
- Digital Business
- Software Project Management
- Governance of Enterprise IT & Compliance
- Cyber Laws & Managing Enterprise IT Risk
- International Finance

## Semester IV Compulsory subjects for all specialisation

- Project Management (UA)
- Three Final Projects : • General Management • Functional Specialisation • Social Relevance

### Students choose any one of the following subjects as electives for their respective specialisation

Marketing	Finance	Human Resources	Operations	Systems/IT
<ul style="list-style-type: none"> <li>• Integrated Marketing Communications</li> <li>• Business to Business Marketing</li> <li>• International Marketing</li> <li>• Trends in Marketing</li> </ul>	<ul style="list-style-type: none"> <li>• Commercial Banking</li> <li>• Business Analytics</li> <li>• Venture Capital &amp; Private Equity</li> </ul>	<ul style="list-style-type: none"> <li>• OD and Change Management</li> <li>• Strategic HRM</li> <li>• Management of Corporate Social Responsibility in organizations</li> </ul>	<ul style="list-style-type: none"> <li>• Operations Applications and Cases</li> <li>• Strategic Sourcing in Supply Management</li> <li>• Operations Outsourcing &amp; Offshoring</li> </ul>	<ul style="list-style-type: none"> <li>• Strategic Information Technology Management</li> <li>• System Applications and Case Study</li> <li>• Management Technology Business and IT Resource Management</li> </ul>



# SHARP MINDS AT LEADING COMPANIES

 An S&P Global Company	 In-store   online   mobile			 See the market clearly.™		 Kotak Mahindra Bank	 UM CURIOSITY WORKS	
 POWERING ANALYTICS INTO ACTION A Merkle Company								
						 It's hot!	 Aapki khushi, Hamari khushi.	
	 WITH YOU, RIGHT THROUGH	 Financial Services			 LIFE INSURANCE		 Ideas create, values protect	
			 Insight Drives Innovation					 We understand your world
							 A PARTNER FOR LIFE	<b>and more...</b>

# DISTINGUISHED FACULTY

## Core Faculty

### Dr. Swati Lodha

PhD, MBA (Hons), BA (Hons)

### Dr. Sangeeta Tandon

Ph D (Management)  
MA (Indus. Eco), MA (Eco)  
BEd, PGD (PM & IR)

### Dr. Farida Virani

PhD, MHRDM, BA  
Dip T & D, Dip Edu Mgt

### Dr. Rajiv Gupte

MMS, B.Pharm

### Dr. Sandeep Chopade

Mphil, UGC-NET, PGDBA  
MA, Bsc

### Dr. Nitin Kulkarni

PhD, PGDBA, MFM, BE (Mech)

### Dr. Nirmala Joshi

PhD, MCom, MFM, Bcom

### Dr. Manmeet Barve

PH.D., APDS (IIM-C), PGDM  
(Marketing), MMS, B.E (IT)  
NET, SET, Dip. T&D

### Prof. Arun Patil

LLB, MA, BA

### Prof. Sangeeta Ghatekari

MHRDM, MCom, Bcom

### Prof. Sana Khan

MMM, Bsc

### Prof. Pooja Kaware

LLB, MBA, Bcom

### Prof. Dharmishta Gala

BCom, BEd, MFM

### Prof. Neelam Mhaske

PGDFT, BSc, MMM, Dip.  
HRM

### Prof. Charushil Tayshete

BA, MA, MBA (HR)

### Prof. Akhil Shetty

MBA (Finance), B.E  
(Electronics), CFA Level 2  
(USA)

### Prof. Sandesh Akre

MMS, BE, NET, SET, CCNA

### Prof. Ria Patnaik

MA (Economics), PGDM  
(Marketing), BA (Economics)

### Prof. Sunny Mondal

PGDM (Finance), CA Inter,  
CS Executive, M.Com, UGC  
- NET Cleared  
M.A(Economics)

### Prof. Shailesh Sargade

MMS, UGC NET (Commerce  
& Management), MH SET  
(Management), M.Com

### Dr. Sagar Gaikwad

Ph.D. in Commerce (Business  
Policy & Administration), MMS  
(Finance), M.Com  
(Management), UGC NET  
(Commerce & Management)  
MH SET (Commerce)

### Prof. Premprakash Alag

PGDM (Marketing), MS, B.Ed.  
LLB, Diploma in Computers

## Other Esteemed Faculty

### Dr. Bikash Banerjee

Guest Lecturer at Leading  
Business Schools

### Mr. Ajay Chaubal

Consultant & Management  
Faculty in Supply Chain &  
Logistics

### Mr. Amit Sharma

Mcare, Co-Founder

### Mr. Anant Amdekar

Anant Amdekar & Associates  
Founder, Propreiter

### Mr. Chirag Sheth

Metal Focus, Pricipal  
Consultant - South Asia

### Mr. Devendra Asar

Retd. GM (Unilever) & CEO  
(3rd Party, Amway),  
Consultant, Trainer, Facilitator  
(BBS, TPM) & Faculty to MBA  
Institutes

### Mr. L. N. Chopde

Author & Retd. Senior Lecturer

### Mr. Naveen Rohatgi

Rohatgi & Company Chartered  
Accountants, Co-Founder  
(Partner)

### Mr. Nikhil Asopa

Tata Digital, Senior Vice  
President & Head Customer  
Service

### Mr. Nikhil Rao

Marketing Consultant

### Mr. Satvinder Madhok

Wipro Technologies, CTO &  
Global Head of Technology  
Infrastructure, Identity Access &  
Cybersecurity

### Mr. Uday Mundhe

Lead Manufacturing &  
Operations, Toothsi

### Mr. Uday Prabhupatkar

General Manager - Indirect  
Taxation, Technimont

### Mr. Vilas Kabre

Executive Director, Fabtech  
Engineers

### Mr. Vinod Chabra

Consutant & Guest Lecturer at  
Leading Business Schools

### Mr. Yash Paleja

Head of Operations, Broker  
Network (4B Networks Pvt Ltd)

### Ms. Anita Chauhan

Asian Centre for Corportae  
Governance & Sustainability  
Head, Sustainability Training

### Ms. Shannon Chavan

Founder, Strat-Ion

### Ms. Smedha Sarkar

Founder, EduMaan Training  
Services

# MET ALUMNI



Apart from the academic knowledge the biggest take away that I took from MET were the invaluable life lessons that I had learnt from the faculty there, which are still there with me and have helped me throughout my corporate journey.

**Shahzad Mirajkar**  
National Key Account Manager, L'Oreal



MBA program was a major platform for me to develop analytical skills, leadership and proactive thinking through both theoretical concepts and application-oriented methodologies. The faculties are absolutely having combined package of knowledge and industry experience which helped me grow academically and professionally. Overall, I am grateful to MET institute for helping me unleash my worth in these 2 years as a memorable experience.

**Dhwani Doshi**  
Assisstant Manager, HDFC Limited



MET Institute of Management is an institute that will not only shape your career but also your personality to grow in the chosen career path. The wider range of initiatives this institute takes in shaping the leadership qualities in an Individual deserves an applaud. For me MET has played a vital role to broaden my horizon by developing my skill set and to have a great career. Proud to be a METizan !!

**Shalaka Patkar**  
Senior Associate, MSCI Inc



MET IOM has been very critical in shaping me as an individual and preparing for the Corporate World. It has helped me learn People Management along with Academic Excellence with a mix of Lectures and Extra-curricular activities. The professors shared their corporate knowledge and real life examples while pushing us to take up case studies and projects and gain corporate exposure which has greatly helped us.

**Vishal Patel**  
Assistant Manager Sales Strategy, Chandak Group

My journey at MET has turned out to be a game changer for me. The proactive culture at MET has helped me flourish professionally as well as personally. I owe my success to this institute which has also become my second home

**Komal Choudhari**  
Senior Client Service Manager, Kantar



The two years at MET were among the best years of my life. Not only did I benefit from the vast, practical knowledge that was shared by the professors - giants from the industry but also made connections with a lot of beautiful people. Would absolutely love to re-live those years again!

**Kshitij Gokhale**  
Senior Analyst, BDO in India



Thank you for giving me a chance to express the impact that the 2 years at MET have made on my life. MET IOM is the perfect stepping stone for those looking to make a mark in the corporate world. The faculty, batch-mates as well as seniors are always ready to guide and support in every possible way. All in all, I can proudly say that I've made meaningful connections for life all thanks to MET IOM! :)

**Sanjukta Chothani**  
Senior Executive - HR, CRISIL Limited



MET helped me to learn the most important thing in the corporate world - VALUES. And that was a combined effort from all the stakeholders from the MMS Course co-ordination team which includes Course directors, Teaching staff, Support staff, Admin team and Placement team. I was also fortunate to be part of the Core committee for Utsav, which was a big help in learning Management at the grass root level. I Thank MET for such a wonderful experience.

**Priyank Parab**  
Application Development Team Lead, Accenture



# MET ALUMNI



MET has been a game-changer for me. I could explore my true potential with the constant encouragement and guidance, leading to enhancement of my professional skills along with personal development. It helped me walk into the corporate world with the right set of confidence, knowledge, attitude and ability to overcome challenges. MET certainly holds a special place in my heart!

**Akshay Karnik**  
Senior Executive HR, KPMG



My experience at MET IOM is great and memorable., MET Provides students every chance to build a robust skill set applicable to many business career paths which gives me the confidence to pursue my career ahead. The infrastructure & management is good. My education at MET was an experience of a lifetime

**Piyush Wagh**  
Senior Key Account Officer, Nestle India



A place that strengthened my educational roots, molded me for the career path I decided to walk and trained my skills to excellence. I am very grateful to MET College and the professors for guiding me throughout this journey and showering with immense support and opportunities.

**Sheetal Sheth**  
Assitant Manager, Interactive Avenues



I am thankful to all the faculty members for their continuous efforts and support. Apart from excellent academic experience, I gained the benefits from being part of extra curricular activities offered. Overall this institute has played a vital role in shaping my professional career. I worked in the Investment Banking world for around 6 years, including Morgan Stanley and Barclays in Compliance & Settlements department respectively.

**Raj Naik**  
Senior Analyst, Barclays Investment Bank

MET superseded my expectations of exposure, knowledge and quality of education. After, 3 years of work experience, I wanted to persue masters and go to next level of ladder. Since day 1, lectures given by highly-qualified teachers and professionals from the industry, I was in for a next level learning. I am thankful to MET for high quality teachers and very well crafted curriculum.

**Rahul Shukla**  
Senior Manager - International Business, Allana Group



The institution that grilled me, transformed me, changed me for good and made be a better human and instilled a lot of values in me. The institution that turned me from a student to a professional and gave me an opportunity to become a leader and core member, to intern at the largest private bank in India and be a part of a fortune 500 global business conglomerate. A huge thanks to MET. I could ask for nothing more.

**Azamkhan Mokashi**  
Learning Advisor, Eruditus



"MET has not only been an institute but also a treasure of opportunities that helped me to develop confidence, versatile personality, proactiveness, and courage to deal with unexpected scenarios of the corporate world and in all aspects of my life."

**Srushti Parekh**  
Senior Sales Associate, Radio City India



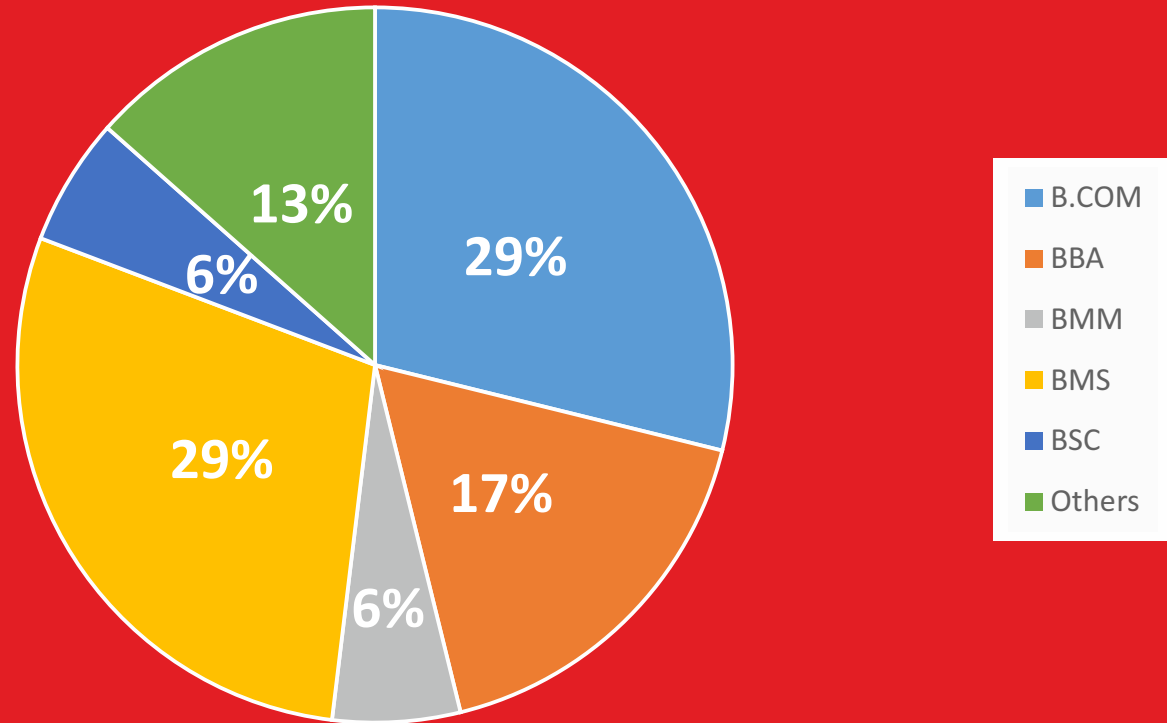
MET is one of those few institution that not only targets practical academics but also focuses on grooming students, preparing them from campus to corporate. These learnings helped me a lot at my corporate journey. The unique blend of faculties having core academic and industry experience further helped me to navigate my way in the industry. I thank MET and all the professors who have been part of this journey.

**Vivek Pange**  
Senior Research Associate, GFK



# STUDENT PROFILES

## MMS - Marketing



Bachelor's Degree	B.E.	B.M.S.	B.Sc.	B.Com	B-Tech	Others	Total
No. of Students	12	07	06	16	02	13	56

# **MMS - Marketing**



**Aditi Mehta**

23, B.Sc

**Work Experience**

0 Months

**Summer Project**

Kellogg's, Estimating the Size of the Chips Industry and Assessing Pringles Market Coverage in the Designated Area, and preparing a Business Plan for the same

**Area of Interest**

Digital Marketing

**Behavioural Competency**

Effective Communication, Leadership, Creativity and Innovation, Agility, Integrity



**Ankush Chauhan**

23, BCA

**Work Experience**

0 Months

**Summer Project**

ITC Limited, To Execute and Promote Sales Initiatives for Frozen Food Division in QSR and Restaurant for ITC Limited in Delhi NCR Region

**Additional Certificates**

Digital Marketing, Social Media Marketing

**Area of Interest**

Brand Management, Product Manager & Marketing Executive

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative and Growth



**Ashwini Jadhav**

26, BE

**Work Experience**

6 Months

**Summer Project**

Happequity finances and investment, To understand the customer satisfaction and consumer behaviour while customer acquisition for happequity.

**Area of Interest**

Sales area Manager

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Ashwini Madane**

24, B-Tech

**Work Experience**

13 Months

**Summer Project**

ASAP Realtech, Buying behaviour of millennial generation in residential real estate sector at Mumbai

**Additional Certificates**

Basics of Python, Digital Marketing, Advanced Excel, Tableau

**Area of Interest**

Brand management in Marketing, Digital Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Agility, Integrity



**Atul Luhach**

23, BA

**Work Experience**

17 Months

**Summer Project**

Map Consulting, "Enhancing Business Performance: A Consultancy Firm's Journey in Empowering B2B Clients"

**Additional Certificates**

Digital Marketing, Marketing management and E business

**Area of Interest**

Market research and consultancy in Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Change adaptability, Leadership, Integrity, Enterprising



**Dhairyasheel Dudhgaonkar**

22, BBA

**Work Experience**

0 Months

**Summer Project**

Agile capital services, Digital marketing impact on the customer.

**Area of Interest**

Branding, Advertising

**Behavioural Competency**

Emotional Intelligence, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Dhruv Kasat**

23, BBA

**Work Experience**

0 Months

**Summer Project**

Holiday Inn, SalesStride: Developing a Winning Sales Strategy Through Research and Analysis

**Additional Certificates**

Digital Marketing via UpGrad

**Area of Interest**

Brand Management in Marketing, Product Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Dishank Dhonde**

25, B.Com

**Work Experience**

22 Months

**Summer Project**

SMEST Capital, Analyzing Customer behaviour & suggest strategies to increase customer retention and execute engagement of SMEST capital in Mumbai

**Area of Interest**

Marketing Analyst, Business Analyst in Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity





**Drashti Zatakia**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Communicate India, Developing and Executing digital marketing strategies at communicate India

**Additional Certificates**

Google Ads, Social Media Marketing by hubspot

**Area of Interest**

Brand Management, Digital Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Esha Bhagat**

24, BMS

**Work Experience**

12 Months

**Summer Project**

Adani Electricity, Research on the competitive Landscape in Mumbai Suburban Electricity area

**Area of Interest**

Brand Management , Digital Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Faiz Ansari**

21, BMS

**Work Experience**

0 Months

**Summer Project**

Kelloggs India Pvt Ltd, Daily plan vs achievement of Pringles, Challenges in achieving daily plan , suggestions for improvement of pringles distribution

**Achievements**

Won an Research Paper competition at Chetna Institute of Management

**Additional Certificates**

Brand Management, Digital Marketing by Google, Google Analytics by Google, ChatGpt for Beginners, Retail Analytics, Introduction to Newro science & Newro Marketing

**Area of Interest**

Brand Management in FMCG, Sales and Marketing in FMCG

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth



**Hannan Shaikh**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Tale of Tails, Determinig Business development for Tale of Tails

**Area of Interest**

Brand Management in Marketing, Consulting Advertising

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Ishan Patni**

22, BBA

**Work Experience**

6 Months

**Summer Project**

ASAP RealTech, Assessing the significance and effectiveness of channel partners in driving sales within the real estate industry of Mumbai

**Area of Interest**

Marketing Manager, Brand Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



**Jay Patil**

21, BAF

**Work Experience**

0 Months

**Summer Project**

Parag Milk Foods, Creating Digital Marketing strategies for pride of cows

**Achievements**

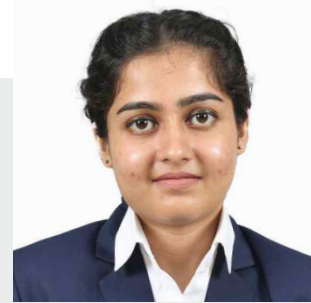
won best team award

**Area of Interest**

Brand Management in Marketing or Marketing Manger Trainee

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Jinal Jadhav**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Uniacco, Online reputation management through social listening and designing digital marketing initiative at UNIACCO

**Area of Interest**

Brand Management in Marketing

**Behavioural Competency**

Creativity and Innovation



**Mahek Patel**

21, BA

**Work Experience**

0 Months

**Summer Project**

Holiday Inn Mumbai, To study the customer journey mapping on buisness development at Holiday Inn Mumbai

**Area of Interest**

Digital Marketing

**Behavioural Competency**

Critical Thinking, Leadership, Creativity and Innovation, Agility



**Maithili Ambavane**

23, BMM

**Work Experience**

0 Months

**Summer Project**

Music Mode, Design, Implementation and Execution of Digital Marketing Strategies and online engagements strategies at Music Mode Studio, Pvt. Ltd., Mumbai

**Area of Interest**

Digital Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Manas Vichare**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Oatswale, To study the purchase intension towards packaged food (oats)

**Area of Interest**

Brand Management in Marketing, Product Development

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Initiative and Growth



**Mihir Lagad**

22, BMS

**Work Experience**

0 Months

**Summer Project**

Kelloggs India Private Limited, To study the potential business opportunity of kelloggs in Mumbai and Navi Mumbai

**Area of Interest**

Brand Management Marketing, Research Marketing



**Nikita Vaibhaw**

25, B.Com

**Work Experience**

0 Months

**Summer Project**

Indian Oil Corporation Limited, Xtra Rewards loyalty program

**Area of Interest**

Brand Management, Research Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Initiative and Growth



**Nirmal Dubey**

23, BMS

**Work Experience**

0 Months

**Summer Project**

Kelloggs, Daily Plan Vs Achievement of Pringles Distribution: Challenges in achieving daily plan, Suggestions for Improving Pringles Distribution

**Additional Certificates**

Management and Soft Skills Certificate by NUSSD TISS

**Area of Interest**

Advertising, Brand Marketing, Digital Marketing, Customer Relationship, Event Management

**Behavioural Competency**

Effective Communication, Leadership, Initiative and Growth



**Nishtha Rane**

23, B.Com / BAF

**Work Experience**

0 Months

**Summer Project**

A Study on consumer perception & Purchase intension of products of pride of cow

**Additional Certificates**

Digital Marketing & Negotiation

**Area of Interest**

Brand Management In Marketing and Marketing Consultant, Advertisement

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Creativity and Innovation, Initiative and Growth



**Prasad Mohan**

23, B.Com

**Work Experience**

8 Months

**Summer Project**

Fintech Education Vasai, Digital Marketing for B2B sales

**Area of Interest**

Branding, Marketing Strategies

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Prathamesh Save**

25, BE

**Work Experience**

36 Months

**Summer Project**

Saint Gobain, To Increase Brand Reach and Awareness over various platforms

**Additional Certificates**

Brand Management, Fundamentals of Digital Marketing

**Area of Interest**

Brand Marketing, Consulting, Advertising, Brand Management, Product Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Pratik Aher**

21, BBA

**Work Experience**

0 Months

**Summer Project**

Mozo Hunt Pvt Ltd, Comprehensive analysis and optimization of lead generation and conversion strategies using sales funnel approach at mozo hunt pvt Ltd an online publication firm

**Achievements**

Selected among 1200 students in top 40 for a one week Yuva sangam student exchange program (Maharashtra to Manipur) initiative of Government of India

**Additional Certificates**

Branding and Brand Management, Fundamentals of Digital Marketing, Advanced Excel

**Area of Interest**

Brand Management in Marketing and Market Research.

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Pratiksha Gangawane**

29, BE

**Work Experience**

0 Months

**Summer Project**

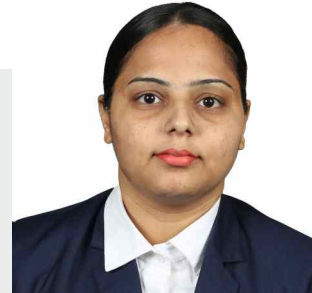
Intelliblock Technologies, Planning and implementation of marketing strategies in intelliblock technology

**Area of Interest**

Brand Management

**Behavioural Competency**

Effective Communication, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Preeti Khochre**

30, B.Com

**Work Experience**

0 Months

**Summer Project**

Sovereign Ai, Marketing intern for Client Relationship Management and Product promotion; and designing Product PPT's.

**Achievements**

Played Handball match at State Level

**Additional Certificates**

MS CIT & Tally.ERP9 Xpert.

**Area of Interest**

Digital Marketing, Market Research Analyst, Brand Management

**Behavioural Competency**

Communication, Leadership, Initiative and Growth, Integrity, Good listener and learner, Time Management, Adaptability, Team Player, Resilient



**Priyanka Jalan**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Fintech Education, Unlocking the Potential of SEO in Diverse Industries: A Sector wise investigation

**Additional Certificates**

Digital Marketing

**Area of Interest**

Brand Positioning and Management, Product Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Initiative and Growth, Integrity, Competitive



**Rahul Sripathi**

26, BMM

**Work Experience**

23 Months

**Summer Project**

Mondelez International, Go to market strategy for Mondelez B2B business

**Additional Certificates**

Google Digital Unlocked, Excel ( Basic to advance), Branding and Brand Management

**Area of Interest**

Brand Management and Research Analyst (FMCG)

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Competitive



**Rajiv Parmar**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Kellogg's india, To Study the Effective Sales and Marketing Strategies for Cereals and Snacks for Kellogg's - India

**Achievements**

Best employee award at Kellogg's India

**Area of Interest**

Sales Manger in Sales/Marketing  
Brand Management in Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Initiative and Growth, Integrity



**Rohit Parkar**

27, BE

**Work Experience**

8 Months

**Summer Project**

Saint Gobain, Lean Customer Development

**Additional Certificates**

Accounting Fundamentals, Google Analytics, Data Analytics, Project Planning & Management

**Area of Interest**

Business Analyst, Product Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



**Roshani Yadav**

25, B.Sc

**Work Experience**

24 Months

**Summer Project**

A study on devising a product & marketing strategy for Coversure within the insurtech sector in India

**Additional Certificates**

Excel skills for Business Essentials by Macquarie University, Foundation of Data Analytics, Foundation of Project Management by Google, Social Media and Digital Marketing Fundamentals

**Area of Interest**

Brand Management in Marketing, Product Development

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Rushikesh Ade**

25, B.Sc

**Work Experience**

0 Months

**Summer Project**

Happequity Investments and finance, A study report on customer satisfaction and service analysis at happequity investments and finance

**Achievements**

Second runner up at AGVENTURE An Agri based B-Plan Competition Organised by, Symbiosis Institute of Operations Management, Nashik

**Area of Interest**

Brand Management in Marketing

**Behavioural Competency**

Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



**Rutesh Tele**

24, BE

**Work Experience**

0 Months

**Summer Project**

Hiranandani, Business Development in suburban Mumbai for Hiranandani

**Area of Interest**

Brand Management, Product Management

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Sachin Yadav**

24, BBA

**Work Experience**

31 Months

**Summer Project**

Mondelez International, Go to market strategy for mondelez International B2B business

**Achievements**

Secured 1st position in AD MAD competition FR Angels School

**Area of Interest**

Market research, Brand management, market analyst

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Sahil Bhamre**

25, BE

**Work Experience**

12 Months

**Summer Project**

VIP Clothing Ltd, Analyse, design and execution of product branding and product management at VIP Clothing Mumbai

**Additional Certificates**

Fundamentals of Digital Marketing  
Six Sigma Green Belt By MSME

**Area of Interest**

Social media Marketing  
Brand Management Marketing

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



**Sahil Panwar**

28, BE

**Work Experience**

8 Months

**Summer Project**

Turtlemint, The Sales of Insurance Distributor sector and the reality of fieldwork

**Achievements**

Karate black belt, kalanjali award (interschool competition drama) , endeavour award

**Area of Interest**

Advertisement and creatives in Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Creativity and Innovation, Initiative and Growth, Integrity



**Sayalee Shinde**

28, B-Tech

**Work Experience**

4 Months

**Summer Project**

Future Generali, understand and implementing digital marketing strategies for increasing customer engagement

**Area of Interest**

Brand management, Digital Marketing, Product Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Sanika Bhosale**

24, B.Com

**Work Experience**

0 Months

**Summer Project**

Kiro Beauty, To promote and initiate public relations and digital presence of Kiro Beauty

**Achievements**

Kick boxing open state, district wrestling

**Additional Certificates**

Digital marketing- google

**Area of Interest**

Brand Management, digital and PR in marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Integrity



**Sanskar Purwar**

24, BCA

**Work Experience**

0 Months

**Summer Project**

TechmihirNaik Group, To formulate event marketing and promotional activities to increase customer engagement for techmihirnaik group

**Achievements**

First Position in AD-MAD event of FR.Agnels Business School

**Additional Certificates**

The Fundamentals Of Digital Marketing, Microsoft excel by Todel Mcleod, strategic management by IIMB prompt engineering for ChatGPT

**Area of Interest**

Brand Management in Marketing

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity





**Sharvari Raut**

21, BMS

**Work Experience**

0 Months

**Summer Project**

Kellogg's company, A study on creating marketing strategies for Pringles

**Additional Certificates**

Digital Marketing

**Area of Interest**

Brand Management Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Creativity and Innovation, Initiative and Growth



**Shikha Jiwrajka**

21, B.Com

**Work Experience**

0 Months

**Summer Project**

Madison World, Social Media Marketing for clients of Madison World (loop)

**Area of Interest**

Advertising and Branding

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth



**Shivraj Salunkhe**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Fintech, The impact of Social Media on consumer behaviour

**Additional Certificates**

Digital Marketing

**Area of Interest**

Performance marketing, Banding, Market Research, FMCG

**Behavioural Competency**

Effective Communication, Leadership, Initiative and Growth, Agility, Team work collaboration & Time Management



**Shubham More**

23, BE

**Work Experience**

24 Months

**Summer Project**

ASAP Realtech, Understanding how the perceived prestige or esteem associated with a locality influences millennial residential property choices in Mumbai.

**Additional Certificates**

Entrepreneurship, Branding

**Area of Interest**

Prompt Engineering, Business Development, Product Management, Digital Marketing

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Suraj Sanap**

23, BE

**Work Experience**

17 Months

**Summer Project**

Oatswale pvt ltd, Consumer Mapping Behaviour

**Area of Interest**

Performance Marketing, Banding, Market Research, FMCG.

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Initiative and Growth



**Swapnil Kewat**

23, B-Tech

**Work Experience**

0 Months

**Summer Project**

Aptech Ltd., Optimizing Marketing Strategies and Customer Experience

**Area of Interest**

Product Manager

**Behavioural Competency**

Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



**Tanvi Rathod**

21, BMS

**Work Experience**

0 Months

**Summer Project**

Mondelez International, Go to market strategy for Mondelez B2B business

**Additional Certificates**

Neuroscience & Neuromarketing, Excel skills for business, Introduction to Google SEO, Fundamentals of Visualization with Tableau, Google data Analytics

**Area of Interest**

Brand Management, Market Research, Project Development

**Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Initiative and Growth, Integrity



**Tilak Jadhav**

24, B.Sc

**Work Experience**

0 Months

**Summer Project**

Fundsroom, Enhancing Financial Literacy and Empowering Individuals through Stock Market Investments for Fundsroom.

**Area of Interest**

Business Analyst



**Umesh Gawaskar**

24, BE

**Work Experience**

0 Months

**Summer Project**

Investosure Consultancy Pvt Ltd, Analysis of promotion mix as Tool of Marketing Communication at Investosure consultancy private limited.

**Area of Interest**

Brand Management

**Behavioural Competency**

Effective Communication, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Vaibhavi Avsarmal**

22, BE

**Work Experience**

0 Months

**Summer Project**

Kellogg's, Daily plan vs achievement of Pringles distribution, challenges in achieving daily plan, suggestions for improving pringles distributions

**Area of Interest**

Brand Marketing, Content Marketing, Market Research, PR Management, Advertisement

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Vidisha Mapuskar**

21, BMS

**Work Experience**

0 Months

**Summer Project**

D'Decor Fabrics, To study the market penetration strategies used for MTM (Made-To-Measure) Service at D'Decor Fabrics in India

**Achievements**

Secured Rank 1 in an Inter-Class Marketing Competition, Debriefing the Creative Brief, held at MET, Institute at Management (2023)

**Additional Certificates**

Excel Skills virtual experience - Issued by Forage - Curated by JP Morgan Chase & Co., Power Bi Virtual case experience - Issued by Forage - curated by PwC, Working Capital Management - Issued by NPTEL - curated by IIT Roorkee, GCC - TBC English

**Area of Interest**

Market Research Analyst in Marketing, Brand Management in Marketing

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Viraj Shirsath**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Parashara krishi farmers producer company Ltd., Opportunity and potential analysis for possible business opportunities in process of dehydration of fruits and vegetables in Aurangabad

**Additional Certificates**

Tally ERP 9.

**Area of Interest**

Brand Management, Marketing Management

**Behavioural Competency**

Emotional Intelligence, Agility, Initiative and Growth, Integrity, Critical Thinking



**Yash Ajaonkar**

24, BE

**Work Experience**

0 Months

**Summer Project**

ASAP Realtech, Exploring the pre-purchasing behavior of millennials when buying real estate properties in Mumbai and its implications on decision-making process

**Area of Interest**

Brand Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Yash Dalvi**

24, B.Sc IT

**Work Experience**

15 Months

**Summer Project**

Mumbai knowledge corporation limited, Market Assessment and Scanning Customers/ Competition in specific Institutional segment PVC coated/ Gabion Box/ Concertina/ RBT /Pultry Cages to address untapped segment in retail business

**Additional Certificates**

Advance Excel, Advance tally

**Area of Interest**

Brand Management, Business Development, Brand Marketing, Market Analysis, PR Management

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation



**Yash Melekar**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Fintech Education, To Study Various SEO Tools that affect client satisfaction

**Additional Certificates**

Brand Management: Aligning Business, Brand and Behaviour - Coursera, Excel Skills for Business: Essentials - Coursera, Fundamentals of Visualization with Tableau - Coursera

**Area of Interest**

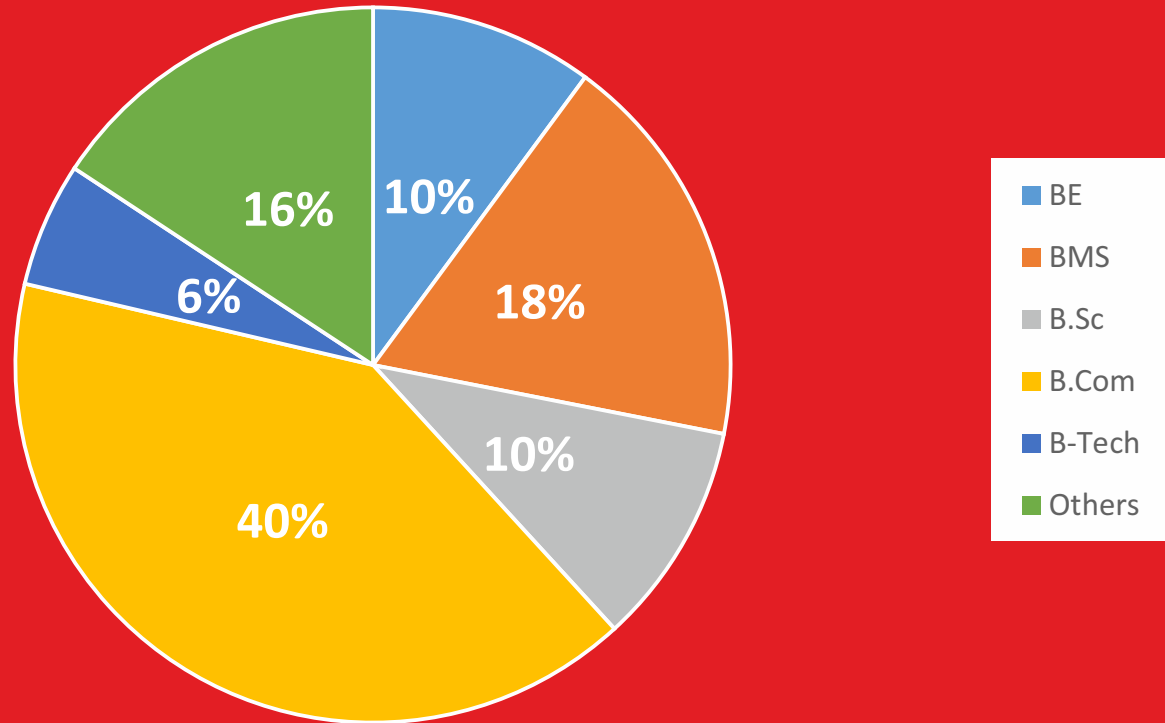
Brand Management, Product Management

**Behavioural Competency**

Effective Communication, Leadership, Creativity and Innovation, Agility, Branding, Advertising

# STUDENT PROFILES

## MMS - Finance



Bachelor's Degree	B.E.	B.M.S.	B.Sc	B.Com	B-Tech	Others	Total
No. of Students	09	16	09	35	05	14	88

**MMS - Finance**



### **Aarya Deshmukh**

23, B.Sc

#### **Work Experience**

0 Months

#### **Summer Project**

Blucrest Capital Advisors, Analysing the Impact of Credit Rating Agencies on Financial Markets

#### **Additional Certificates**

Excel skills for business, Introduction to WACC, Investment Banking, Global Finance and Business Management, Corporate Finance Fundamentals

#### **Area of Interest**

Investment Banking

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Abhay Kekare**

22, B.Sc

#### **Work Experience**

6 Months

#### **Summer Project**

Kellogg Company Private limited, Determining the market's size and the distribution of Red Bull, Pringles, and chips in the targeted location

#### **Area of Interest**

Business Analyst in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



### **Akanksha Bhawar**

23, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Star Flexi Films, Ai in the Investment Banking Industry

#### **Achievements**

Winner of "Metaverse Marketing" Research Paper Presentation (Winning Amount 30,000)

#### **Additional Certificates**

Advanced Excel

#### **Area of Interest**

US Taxation, Merger and Acquisitions, Internal Audit

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Akanksha Rani**

23, BBA

#### **Work Experience**

13 Months

#### **Summer Project**

Central Coalfields Limited, A study on Corporate governance and Risk management and their impact on financial performance

#### **Area of Interest**

Research Analyst, Financial Analyst, Investment Banking

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Initiative and Growth



### **Atharav Ramdin**

24, B.Sc

#### **Work Experience**

0 Months

#### **Summer Project**

Impact guru foundation, Unraveling the Impact of Mergers and Acquisitions on Share Prices for Health Care sector in India

#### **Area of Interest**

Brand Management in Marketing

#### **Behavioural Competency**

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Aniket Thongire**

23, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Finoability, Impact of Social media on the behaviour of Traders and Investors in India

#### **Area of Interest**

Financial Modelling, Investment banking, Merger & Acquisition

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Avinash Bhardwaj**

25, B-Tech

#### **Work Experience**

0 Months

#### **Summer Project**

Agile Capital Services, E-Money and it's influence on the world Finance Market : A Comprehensive Analysis

#### **Achievements**

Rewarded as Employee of the month by Bizconnect, Published a research paper on 'Metaverse Marketing - Logistical regression approach to predict millenials awareness of Metaverse Marketing', Represented Dr BATU University in Nationals held at Gujrat.

#### **Additional Certificates**

Discounted Cash Flow Modelling, Introduction to Valuation with WACC, Excel skills for business, Global Finance and Business Management

#### **Area of Interest**

Investment Banking

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity





### **Aviral Farewan**

23, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Yolo Health, The relationship between fund performance and find characteristics: Mutual Funds

#### **Area of Interest**

Role Credit Analyst and Investment Banker

#### **Behavioural Competency**

Agility, Initiative and Growth, Integrity



### **Bhagyashri Chavan**

21, B.Com

#### **Work Experience**

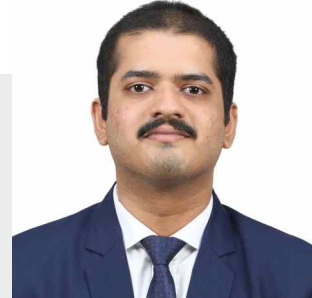
0 Months

#### **Summer Project**

PKF Shridhar & Santhanam LLP, Study and overview of return filing and compliances of different sectors.

#### **Area of Interest**

Financial Management



### **Bhushan Terdal**

22, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Nexgenics Automation Services Pvt Ltd, Analysis of factors affecting profitability of public sector banks with reference to top 5 banks

#### **Additional Certificates**

NiSM 8- Equity Derivatives

#### **Area of Interest**

Tax Consultant in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation



### **Chirag Gala**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Ghalla Bhansali Stock Brokers Limited, Technical & Fundamental Analysis of the Private Banking Sector in India

#### **Area of Interest**

PMS

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Diya Bhatia**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Raymond Ltd., MIS and Accounting for Raymond Ltd.

#### **Achievements**

Being Secretary for Rotaract Club of Birla College, 2019-20

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Integrity



### **Dushyant Rahangdale**

23, BBA

#### **Work Experience**

0 Months

#### **Summer Project**

CBRE, A study on Risk Assessment and Mitigation Strategies in Mergers and Acquisitions with reference to Banking Sector in India.

#### **Achievements**

Secured 1<sup>st</sup> rank in XII<sup>th</sup> Std, Secured 1<sup>st</sup> rank in graduation

#### **Additional Certificates**

Financial modeling & Forecasting Financial Statements, Corporate Finance: Profitability in financial downturn, Excel 2016 essential learning

#### **Area of Interest**

Asset Management, Risk & Compliance

#### **Behavioural Competency**

Critical Thinking, Creativity and Innovation, Integrity, leadership



### **Gaurav Lengare**

25, BE (Computer Engineering)

#### **Work Experience**

0 Months

#### **Summer Project**

IREL, Financial Modeling and Ratio Analysis of IREL (India) Limited

#### **Achievements**

Cleared UPSC Civil Services Prelims 2021 (Success Rate of less than 1.5%), National Winner for Research Competition held by Welingkar Institute of Management May 2023, Achieved Rank 1 in B - Plan Strategy Based Competition at MANTHAN '23 organized

#### **Additional Certificates**

NISM Series 15 (Research Analyst), NISM Series 8 (Equity Derivates), Fundamentals of Corporate Finance, Machine Learning in Finance

#### **Area of Interest**

Investment Banking, Mergers and Acquisitions, Quantitative Finance Analyst, Credit Risk

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Girish More**

27, BMS

#### **Work Experience**

44 Months

#### **Summer Project**

Plutus business advisory, Factors determining feasibility of startups

#### **Additional Certificates**

Nism 8

#### **Area of Interest**

Investment Banking, Credit Analyst and Hedge Fund Manager

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Grishma Agrawal**

23, BBA

#### **Work Experience**

0 Months

#### **Summer Project**

LXME, Financial empowerment for working women - Constructing investment portfolio aligned with risk preferences

#### **Area of Interest**

Credit Analyst, Risk Analyst, Equity Research Analyst, Investment Analyst

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



### **Gunank Kothari**

22, BAF

#### **Work Experience**

0 Months

#### **Summer Project**

Garg Bros & Associates, Working Capital Management/Financing Project Report on Time Technoplast Ltd.

#### **Achievements**

Achieved Rank-1 in B-Plan Strategy based Competition at MANTHAN'23 organised by National Insurance Academy (NIA) Pune, 1st Runner-Up in Chess Competition at YUDH'23 organised by KJ Somaiya Institute of Management, Mumbai, 1st Runner-Up in Doubles

#### **Additional Certificates**

NISM(VIII) Equity Derivatives, NISM(XV) Research Analyst, Complete Finance and Valuation Course by Career Principles, Fundamental of Excel in Finance and Business by Career Principles.

#### **Area of Interest**

Mergers&Acquisition in Finance, Investment Banking in Finance, Private Equity in Finance, Risk Management in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### Harshada Konde

22, BA

#### Work Experience

0 Months

#### Summer Project

Skyboat Infrastructure, A Comparative Analysis of Real Estate Companies in India: Performance, Strategies, and Market Position

NISM XV, Introduction to financial markets coursera.

#### Area of Interest

Equity Research Analyst, Portfolio management

#### Behavioural Competency

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### Himanshi Sohanda

24, BAF

#### Work Experience

28 Months

#### Summer Project

PKF S&S LLP, Detailed analysis and valuation of top 3 companies from Oil and Gas sector in India

#### Area of Interest

Analyst, Valuation, Consultant

#### Behavioural Competency

Effective Communication, Critical Thinking, Agility, Integrity



### Himanshu Laybare

23, B-Tech

#### Work Experience

3 Months

#### Summer Project

Finoability, A Study on Comparison of Mutual Fund Schemes

#### Achievements

#### Additional Certificates

Financial Modeling and Evaluation

#### Area of Interest

Data Analyst

#### Behavioural Competency

Effective Communication, Emotional Intelligence, Initiative and Growth, Integrity



### Himanshu Talan

22, B-Tech

#### Work Experience

0 Months

#### Summer Project

Mytrick International, Impact of Working Capital Management in selected public listed FMCG companies in India

#### Achievements

Member of Institute of Innovative Council (IIC) at MET IOM.

#### Additional Certificates

"Introduction to Corporate Finance" from Great learning

#### Area of Interest

Corporate Finance

#### Behavioural Competency

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility



**Hussain Haji**

25, B.Sc

**Work Experience**

52 Months

**Summer Project**

Star flexi films, Modelling and forecasting volatility of nifty 50 using gaarch model

**Additional Certificates**

Diploma in Banking and Finance, NIIT, Finlatics financial markets experience program, Finlatics investment banking experience program

**Area of Interest**

Fixed Income, Credit Analyst

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Agility, Initiative and Growth, Integrity, Analytical



**Isha Chauhan**

21, BMS

**Work Experience**

0 Months

**Summer Project**

Bank of India, A student on the growth and future of forex in India.

**Achievements**

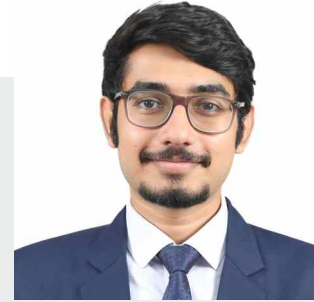
NISM 15 Research Analyst

**Area of Interest**

Equity Research, Corporate Finance, Investment Banking, Financial Analysis

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Jash Damania**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Snuckworks Platform Private Limited, Financial Analysis: Conducting Comprehensive Company Analysis, Performance Evaluation and Rating

**Area of Interest**

Financial Analysis

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Initiative and Growth



**Jay Wankhade**

25, BE

**Work Experience**

30 Months

**Summer Project**

Fundsroom, Enhancing Financial literacy and empowering individuals through stock market investments

**Achievements**

Best team leader award in Fundsroom

**Area of Interest**

Investment Banking Equity, Equity Research, Financial Analyst, Valuation

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



### **Jayesh Sonawane**

24, B.Com

#### **Work Experience**

4 Months

#### **Summer Project**

PKF Sridhar and Santhanam LLP, Internal Auditing: Ensuring Organizational Excellence and Compliance

#### **Area of Interest**

Investment Banking, Valuation, Financial Analyst

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Jigyasa Agrawal**

23, B.Com

#### **Work Experience**

12 Months

#### **Summer Project**

Hasmukh Lalbhai Share Brokers Pvt Ltd, Equity Research Analysis of company Infosys, Happiest Mind and CMS Info System of the IT Industry.

#### **Additional Certificates**

Financial Modelling Course from Internshala, NISM 15- Research Analyst Certification.

#### **Area of Interest**

Financial Analysis, Corporate Accounting and Taxation.

#### **Behavioural Competency**

Emotional Intelligence, Leadership, Agility, Initiative and Growth, Integrity



### **Kajal Rane**

22, B.Pharm

#### **Work Experience**

0 Months

#### **Summer Project**

Tenhard India Pvt Ltd, Study of impact of Capital Structure on Firm Performance

#### **Area of Interest**

Corporate Finance, Financial Analyst

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership



### **Kamyia Shetty**

23, BMS

#### **Work Experience**

17 Months

#### **Summer Project**

Glomere Electro-Tech Solutions LLP, A Comparative Analysis of Semiconductor Companies in Developed and Developing Countries.

#### **Achievements**

First Runner-up in 'FinQuest'- The annual PAN India Case study competition (2023) hosted by Indian Institute of Management (IIM) Bodh Gaya

#### **Additional Certificates**

Financial Markets July – 2020 By Yale University (Coursera), Global Financial Markets and Instruments September – 2020 By Rice University (Coursera)

#### **Area of Interest**

Equity Research in Finance, Fixed Income Research in Finance

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



### **Kanika Lalwani**

21, BAF

#### **Work Experience**

0 Months

#### **Summer Project**

The Belgian Waffle Co., Financial statement analysis- A comparative study of Jubilant Foodworks Ltd. and Westlife Foodworld Ltd.

#### **Achievements**

Secured highest CGPI (9.94/10) in graduation

#### **Area of Interest**

Corporate Finance, Corporate Strategy, Private Equity.

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Karan Gangurde**

22, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Finoability Pvt Ltd, Fundamental Analysis of Oil Companies in India

#### **Area of Interest**

Hedge Fund Management in Finance

#### **Behavioural Competency**

Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Kartik Maske**

22, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Plutusadvisory, Factors determining feasibility of startups, Valuation of Startups

#### **Area of Interest**

Investment Banker and Credit Analyst

#### **Behavioural Competency**

Emotional Intelligence, Critical Thinking, Agility, Initiative and Growth, Integrity



### **Mahesh Cheulkar**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

SMEST Capital, Unravelling the Impact of Micro vs. Macro of Company-Specific Factors on Yield Spread

#### **Area of Interest**

M&A in Finance, Investment Banking in Finance, Valuation in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Mahima Sawant**

25, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Lupin Limited, Global Tax Compliance report and Tax Holiday Unit Deduction Calculation at Lupin Limited and digital reporting, Initiative in tax and compliance

#### **Achievements**

Secured Highest CGPI (9.38/10) in MMS (Sem-1)

#### **Additional Certificates**

NISM XV - Research Analyst, Advance Excel (Government Certificate), The Financial Analyst certificate of completion, Certificate of excellence in FinQuiz unstop competition

#### **Area of Interest**

Asset Management, Investment banking, Corporate Finance, Valuation

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Integrity, Agility initiative and growth



### **Maryam Mukadam**

23, B.Com

#### **Work Experience**

7 Months

#### **Summer Project**

PKF Shridhar and Santhanam LLP, A Study on Impact of Mergers and Acquisition on Shareholder's Wealth with Reference to Manufacturing Sector in India.

#### **Additional Certificates**

Advance Accounting(2020), NISM-XV Research Analyst(2023), Excel fundamentals (CFI) certificate, Certificate of excellence in "Arthsakti" from METIOM

#### **Area of Interest**

Valuation, Investment Banking, Equity Research

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



### **Medha Kulkarni**

25, B.Com

#### **Work Experience**

15 Months

#### **Summer Project**

Bajaj Allianz, Comparative analysis of General Insurance Companies in India

#### **Achievements**

CA Cpt clear

#### **Area of Interest**

Corporate Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Mohit Harwani**

24, BE

#### **Work Experience**

0 Months

#### **Summer Project**

Investosure Consultancy Private Limited, Working Capital Management in Pharmaceutical industry

#### **Additional Certificates**

NISM XV: Research Analyst Certification Exam; NISM VIII: Equity Derivative Certification Exam; Finlatics: Financial Markets Experience Program and, Finlatics: Investment Banking Experience Program

#### **Area of Interest**

Portfolio Management, Equity Research, Investment Banking and Fixed Income.

#### **Behavioural Competency**

Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity





**Mrugank Mhatre**

24, B.Com

**Work Experience**

0 Months

**Summer Project**

Sharekhan, Fundamental and Technical analysis of private banking sector in India

**Area of Interest**

Equity Research Analyst, Financial Valuation, Financial Analyst

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Agility, Initiative and Growth, Integrity



**Nazia Khan**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Investosure, Estate Planning: Securing your future and passing on wealth

**Additional Certificates**

Nism XV, Financial Modeling

**Area of Interest**

Credit Analyst in Finance, Equity Research Analyst, Financial Analyst in Finance, Taxation

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Nilesh Pise**

23, BE

**Work Experience**

0 Months

**Summer Project**

GRV Investment Services, A study on strategies related to Active Portfolio Management for Value stocks in India

**Area of Interest**

Portfolio Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation



**Omkar Saxena**

23, Bachelors in Banking and Insurance

**Work Experience**

0 Months

**Summer Project**

Jimit Makwana Associates, Customer perception towards insurance

**Area of Interest**

Analyst - Mergers and Acquisitions

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Quick adapter to the environment.



### **Piriti Kumari**

24, B.Sc

#### **Work Experience**

48 Months

#### **Summer Project**

Techmihirnaik, Empowering Financial Growth: Analyzing company operations, Financial ratios

#### **Additional Certificates**

Advanced Excel

#### **Area of Interest**

Investment Banking in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Initiative and Growth, Integrity



### **Prachi Sharma**

22, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Fintech Education, The Impact of the Hindenburg Report on Adani Group: An Empirical Analysis of Stock Price Performance and Investor Sentiment.

#### **Additional Certificates**

Corporate Finance Certificate by NPTEL

#### **Area of Interest**

Financial Analysis valuation, ESG and Credit Analysis (Credit rating)

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Integrity



### **Pradnyesh Walekar**

27, BE

#### **Work Experience**

16 Months

#### **Summer Project**

Investosure Consultancy Pvt Ltd, Understanding the role of government debt management policies and its impact on household investment behaviour and confidence

#### **Achievements**

Core member of Social research and sustainability committee, Stood in top 10 with 85.38% in college in class XII, Stood in top 10 with 92.36% in class X, Best Speaker award in Debate competition on Budget 2022-23 in MET, Awarded scholarship of INR 80000/Yr under INSPIRE by Maharashtra government

#### **Additional Certificates**

SAS Base Programmer certified, Solid works, Project Management

#### **Area of Interest**

Research Analyst, Portfolio Management in Finance, Finance Analyst, Data Analyst, Finance Research

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Pranav Sawant**

26, B.Com

#### **Work Experience**

39 Months

#### **Summer Project**

Jimit Makwana & Associates, Impact of mergers and acquisitions on financial performance of Indian banking sector

#### **Achievements**

Achieved a certificate of appreciation for working proficiently in the AY year 20-21, Wrote a research paper on Investment Behaviour of Millennials in Mumbai city and presented it in the International conference held at MET institute of management.

Analyst - Mergers and Acquisitions

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Quick adapter to the environment.



### **Prasad Hatkhambkar**

21, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Fintech education, Fundamental and technical analysis of automobile sector

#### **Area of Interest**

Wealth Management, Risk Management, Investment Banker

#### **Behavioural Competency**

Emotional Intelligence, Leadership, Integrity



### **Prasad Mane**

27, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

LXME, CAMELS framework evaluation of Indian banks

#### **Area of Interest**

Investment Banking, Mergers & Acquisitions, Quantitative Finance, Credit Risk

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Prashant Kokare**

23, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Fintech Education, Working Capital Management/Financing Project Report on Techpolis Films pvt ltd.

#### **Area of Interest**

Investment Banker

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility



**Prathmesh Naik**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

PKF sridhar & santhanam, The Influence of Macroeconomic Factors on Government bonds Yields in India

**Area of Interest**

Fixed income Analyst in Finance, Private Equity, Creditrisk, Investment Banking

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Agility, Initiative and Growth, Integrity



**Pravin Patil**

23, BMS

**Work Experience**

12 Months

**Summer Project**

Map Consulting, Ratio and fundamental analysis of private banks, The impact of pre-ipo factors on the pricing and performance of Initial public offerings

**Area of Interest**

Investment Banking, Equity Research Analyst

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Prerna Kotwani**

22, BBA-CA

**Work Experience**

0 Months

**Summer Project**

HDFC, HDFC Mutual fund product analysis

**Area of Interest**

Corporate Finance

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth



**Priyanka Chaphekar**

26, B.Com

**Work Experience**

0 Months

**Summer Project**

Adani Electricity Mumbai Ltd, To study on Finance -Budget at Adani Electricity Mumbai Ltd

**Area of Interest**

Banking in Finance, Risk Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth



### Rahul Kolekar

27, B.Com

#### Work Experience

36 Months

#### Summer Project

Svarna organic science Industries,  
Audit executive Janaswamy Associates

#### Additional Certificates

Mscit, nism5a, advance excel, SQL

#### Area of Interest

Wealth Manager, Portfolio Management,  
Finance, Banking

#### Behavioural Competency

Effective Communication, Leadership,  
Creativity and Innovation, Integrity



### Rajesh More

23, BE

#### Work Experience

5 Months

#### Summer Project

Fintech Education, An Analysis of the  
Implementation of SA 8000 Manual  
and Workforce Management System in  
Adani Dahanu Thermal Power.,  
Fundamental & technical analysis of  
the private sector bank of India (HDFC)

#### Achievements

Social committee, Digital Committee

#### Additional Certificates

Finlatics (Equity Markets Analyst),  
Equivalue search (Financial  
Modelling), NISM XV

#### Area of Interest

Investment Banking, Corporate  
finance equity research

#### Behavioural Competency

Effective Communication, Critical  
Thinking, Leadership, Creativity and  
Innovation, Initiative and Growth



### Rajeshwar Bhojar

26, B.Sc

#### Work Experience

2 Months

#### Summer Project

Fintech Education, Fundamental and  
Technical analysis of public sector bank

#### Achievements

Got third rank at seminar competition  
Got Second rank at chess competition  
organized by KJ Somaiya, IOM

#### Area of Interest

Equity Research

#### Behavioural Competency

Emotional Intelligence, Critical  
Thinking, Creativity and Innovation,  
Integrity



### Raunak Ghodeswar

23, BMS

#### Work Experience

0 Months

#### Summer Project

Finoability, Working Capital  
management in FMCG

#### Area of Interest

Equity Research, Forex Market

#### Behavioural Competency

Critical Thinking, Integrity



### **Ridhi Bhanushali**

22, BAF

#### **Work Experience**

0 Months

#### **Summer Project**

Hasmukh Lalbhai Share Brokers P. Ltd., Equity research analysis of companies TCS, Birlasoft and RateGain Travel Technologies of IT industry.

#### **Area of Interest**

Research Analyst in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Initiative and Growth



### **Rohit Ramchandani**

23, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Finoability, Unleashing the Potential of Financial Technology Investments

#### **Area of Interest**

Investment banking in finance / Asset management

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership



### **Saili Selokar**

24, B-Tech

#### **Work Experience**

0 Months

#### **Summer Project**

Techmihirnaik, Client-Centric Approach to Portfolio Management Services: Understanding Investor Preferences and Expectations

#### **Area of Interest**

Business Analyst

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Integrity



### **Sairaj Bhatkar**

24, B.Com

#### **Work Experience**

7 Months

#### **Summer Project**

Godrej & Boyce Mfg. Co.Ltd., Study of working capital management

#### **Area of Interest**

Portfolio Management, Equity Analyst, Taxation, Banking in Finance

#### **Behavioural Competency**

Effective communication, Integrity, Initiative, Leadership



**Saloni Surve**

21, BBI

**Work Experience**

2 Months

**Summer Project**

Impact guru foundation, "Comparative Analysis of Crowdfunding Platforms: A Study of Ketto and Inspect Guru Foundation"

**Additional Certificates**

ICAI Commerce Wizard- By Institute of Chartered Accountants of India (ICAI), Information Risk Management Overview, Fraud and Forensic Audits, Internal Financial Controls Overview (For Beginners), National level Business Quiz – By AIMS

**Area of Interest**

Investment Banking in Finance

**Behavioural Competency**

Emotional Intelligence, Leadership



**Sanika Kulkarni**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Fintech Education, Fundamental and technical analysis of IT sector

**Additional Certificates**

CFI- Reading Financial Statements

**Area of Interest**

Financial Analyst

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Integrity, Ability to focus, Hard working



**Sanil Fernandes**

21, B.Com

**Work Experience**

0 Months

**Summer Project**

L&T Finance, Financial Planning and Analysis

**Area of Interest**

Role Credit Analyst, Credit Analyst

**Behavioural Competency**

Agility, Initiative and Growth, Integrity



**Sanket Pupala**

24, B.Sc

**Work Experience**

12 Months

**Summer Project**

Finrex Treasury, Analytical study of Reserve bank of India in forex management and its impact on importer and exporters business

**Area of Interest**

Data Analyst, Data visualisation using Power Bi and Tableau, Credit rating analyst, Wealth management, Derivatives analyst, ESG and sustainability

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



### **Saurabh Mittal**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Aditya birla capital, A study on equity research of banking sector and icici bank.

#### **Area of Interest**

Equity Research in Finance

#### **Behavioural Competency**

Emotional Intelligence, Critical Thinking, Agility, Initiative and Growth, Integrity



### **Saurabh Jadhav**

24, B.Com

#### **Work Experience**

2 Months

#### **Summer Project**

Sunil Deshmukh Financial Services, Fundamental Analysis Using Financial Ratios

#### **Area of Interest**

Research Analyst in Finance

#### **Behavioural Competency**

Effective Communication



### **Sayali Kulkarni**

24, B.Com

#### **Work Experience**

27 Months

#### **Summer Project**

BNP Paribas, Comparative study of performance: Pre and post credit rating changes in the BFSI sector

#### **Achievement**

National winner of the intercollegiate research (organised by welingkar Institute)

#### **Additional Certificates**

NISM XV - Research Analyst

#### **Area of Interest**

Financial Analysis and Corporate Finance, Investment Banking

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Integrity



### **Shivam Pawar**

23, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Marketing Maverick, Analysing & Evaluating the Financial Performance and Investment Potential of Five Retail Sector Companies.

#### **Additional Certificates**

Advanced Excel, R language

#### **Area of Interest**

Equity Research and Investment Banking in Finance

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity





### **Shreyas Bhatkar**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Finolex Industries Ltd., Strategic Investment Analysis and Feasibility Assessment: Undertaken at Finolex Industries Ltd., Ratnagiri

#### **Additional Certificates**

Microsoft Excel - Excel from Beginner to Advanced (Udemy), Introduction to MS Excel (Simplilearn), Excel Fundamentals - Formulas for Finance (CFI), Reading Financial Statements (CFI), Corporate Finance Fundamentals (CFI), Financial Modeling

#### **Area of Interest**

Financial Analyst

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Initiative and Growth, Integrity, Want to learn new things



### **Shriti Shetty**

23, BMS

#### **Work Experience**

11 Months

#### **Summer Project**

Fintech education, "Analyzing the Relationship between Equity Returns and Financial Ratios: A Sector-Level Analysis"

#### **Additional Certificates**

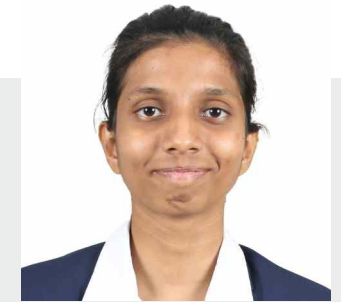
Advance Excel, SQL, Power BI, Financial Modeling

#### **Area of Interest**

Senior Data Analyst, Financial Analyst, Analyst in Investment Sector.

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



### **Shriya Keer**

23, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Talentserve, A study of Financial Statement analysis of selected private banks of India with reference to ICICI bank Ltd

#### **Additional Certificates**

Arthashakti, Extra curricular - member of Digital Committee

#### **Area of Interest**

Finance Management in Finance, Finance Analyst, Research Analyst

#### **Behavioural Competency**

Emotional Intelligence, Creativity and Innovation, Initiative and Growth



### **Shubham Gaikar**

22, BBA

#### **Work Experience**

0 Months

#### **Summer Project**

Eros Now, Comprehensive Analysis of Media and Entertainment Industry and an Overview of ErosNow Streaming Platform

#### **Additional Certificates**

JPMorgan Commercial and Investment Banking Certifications, PwC PowerBI certification, Bank of America Investment Banking Experience (Forage)

#### **Area of Interest**

Investment Banking, Commercial Banking, Asset Management, Risk Analyst, Equity Research

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Strategic and Big Picture Thinking



### **Shubham Waghmare**

23, B.sc

#### **Work Experience**

0 Months

#### **Summer Project**

Jimit Makwana & Associates, "Analyzing the Dynamics of Investment Behavior and Determinants of Investment Decisions Among Young Adults: A Comparative Study of Salaried and Non-Salaried Individuals"

#### **Additional Certificates**

CFI Corporate Finance Fundamentals (Capital investment, Capital financing, Dividends and return of capital), CFI Excel Fundamentals -Formulas for Finance (Basic financial setup, Excel layout, Function and formulas), Data analytics, Visualization & I

#### **Area of Interest**

Equity Research, Credit Analysis, Research, Structured Finance, IB etc.

#### **Behavioural Competency**

Emotional Intelligence, Leadership, Agility, Growth, Integrity



### **Shubham Adsure**

24, B.Sc

#### **Work Experience**

0 Months

#### **Summer Project**

PKF Sridhar and Santhanam LLP, A Comparative Analysis of the Financial Performance using CAMEL model of Selected Banks in India

#### **Additional Certificates**

Excel: Advanced Formulas and Functions, Financial Modelling Foundations

#### **Area of Interest**

Portfolio Management, Investment Banking, Research Analyst, Banking sector

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility



### **Siddhi Munot**

24, BBA

#### **Work Experience**

0 Months

#### **Summer Project**

TechMihirnaik, Credit rating

#### **Area of Interest**

Assessing creditworthiness: A comprehensive Analysis of automobile sector using a credit rating agency model

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Integrity



**Sushmita Nayak**

21, B.Com

**Work Experience**

0 Months

**Summer Project**

CBRE, Optimizing Asset Allocation and Risk Management Strategies in Mutual Funds: A Comparative Analysis"

**Area of Interest**

M&A in Finance, Private Equity in Finance, Investment Banking in Finance, Valuation in Finance

**Behavioural Competency**

Effective Communication, Leadership, Initiative and Growth



**Switi Dhongade**

24, BE

**Work Experience**

0 Months

**Summer Project**

Finoability, A study on Fundamental and Technical Analysis of Oil and Gas Sector

**Additional Certificates**

Beginner to pro in Excel: Financial, Modeling and Valuation (Udemy)

**Area of Interest**

Equity Research Analyst in Finance

**Behavioural Competency**

Emotional Intelligence, Initiative and Growth, Integrity



**Tanish Shetty**

21, B.Com

**Work Experience**

0 Months

**Summer Project**

Investosure Consultancy Pvt. Ltd, Comparative Study Of 5 Companies in NSE And BSE respectively with reference to Risk and Reward

**Additional Certificates**

NISM VIII: Equity Derivatives

**Area of Interest**

Tax Consultant in Finance

**Behavioural Competency**

Emotional Intelligence, Agility, Initiative and Growth



**Tejas Dhavale**

23, B.Sc

**Work Experience**

0 Months

**Summer Project**

PKF Sridhar and Santhanam, Technical and Fundamental Analysis of selected Insurance companies in India

**Additional Certificates**

NISM 15 Research Analyst

**Area of Interest**

Equity Analyst, Credit Analyst, Fixed Income Analyst

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Integrity, Analytical skills



**Vaibhav Mojindra**

22, BE

**Work Experience**

6 Months

**Summer Project**

Acuris (ION Analytics group), An examination of the IPO process and analysis of the last five years' IPOs in Indian Capital Market

**Achievements**

2nd rank- National level Research paper competition, 2nd rank - National level Trading competition (IIT Jodhpur), 1st Rank- Startup Idea competition, SNDT College

**Additional Certificates**

Financial Modelling & Valuations, Nism XV- Research Analyst, Equity Market Analyst, Python & Python libraries, Excel Pivot Tables & Charts

**Area of Interest**

Investment Banking, Equity Research, Finance Analyst

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity, Quick learner



**Vanshika Patel**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Investcorp, The impact of macroeconomic factors on investment banking deal activity

**Achievements**

City rank 1st in English Olympiad

**Additional Certificates**

Introduction to private equity and venture capital funds, NISM-15, Advanced Excel

**Area of Interest**

Private Equity Fund Management in Finance

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Varun Jain**

22, BFM

**Work Experience**

0 Months

**Summer Project**

Findoor, Equity research

**Area of Interest**

Corporate Finance

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Initiative and Growth, Integrity



**Vidhi Jain**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Proficio Advisors Pvt. Ltd., A study of Growth drivers and Industry trends of Consumer Retail sector: special focus on ONDC

**Area of Interest**

Management in Finance, Accounting, Financial Analyst

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Creativity and Innovation, Integrity



**Vipul Padwal**

23, B.Com

**Work Experience**

10 Months

**Summer Project**

Lloyd Metal & Energy, "Financial Modeling and Forecasting in the Mining Industry: An In-depth Analysis of Five Companies"

**Area of Interest**

Business Analyst, Corporate Finance, Wealth Management

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Viraj Patil**

24, B-Tech

**Work Experience**

12 Months

**Summer Project**

Investosure Consultancy Private Limited, Analysis of the effects of NPA's on profitability of public and private sector banks of India

**Area of Interest**

Banking & NBFC, Fixed Income & Derivatives, Wealth Manager & Equity Advisor

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Agility, Integrity



**Yash Gharat**

23, B.Com, M.Com

**Work Experience**

12 Months

**Summer Project**

Godrej & Boyce, Analysis of financial statement of competitors for Benchmarking.

**Area of Interest**

Corporate Finance

**Behavioural Competency**

Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Yukta Chaudhari**

23, B.Com

**Work Experience**

0 Months

**Summer Project**

Indviser consultancy private limited, A study on overview of loan financing and appraisal process

**Area of Interest**

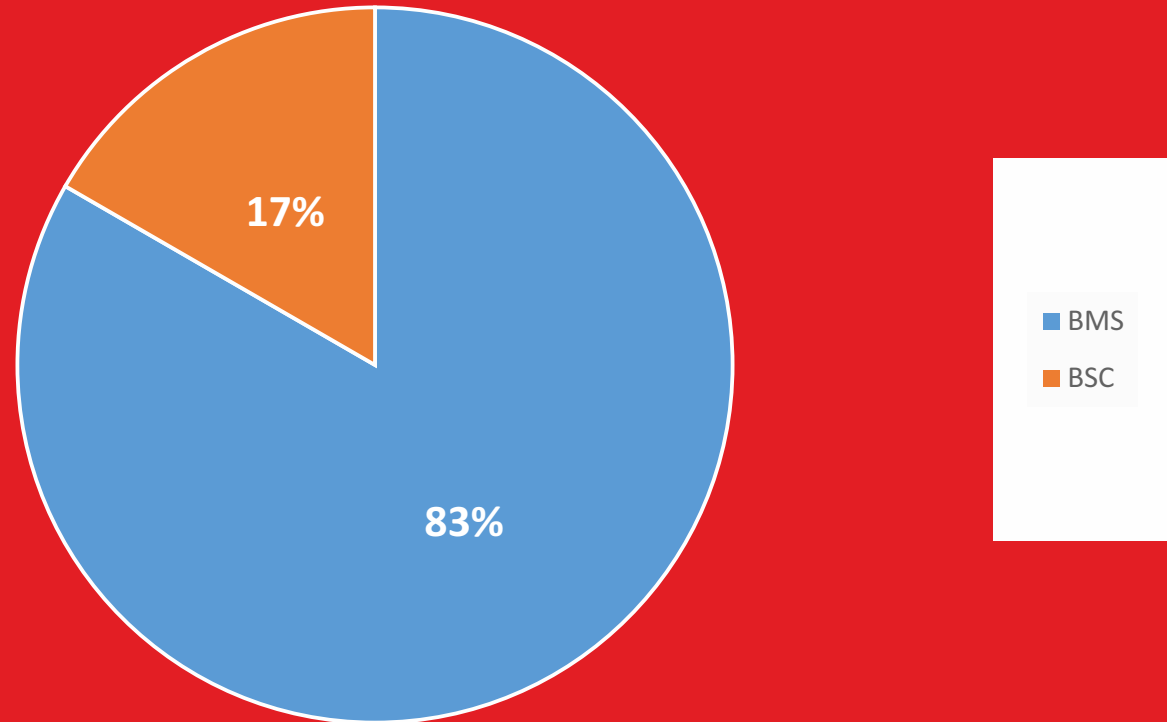
Financial Analysis in Finance

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Initiative and Growth, Integrity

# STUDENT PROFILES

## MMS - Human Resources



Bachelor's Degree	B.E.	B.M.S.	B.Sc	B.Com	B-Tech	Others	Total
No. of Students	03	04	02	09	00	03	21

# **MMS - Human Resources**



### **Aayushi Birla**

25, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Talencia Consulting LLP, Recruitment through Consultancy

#### **Area of Interest**

Recruitment in HR, Talent Acquisition

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Integrity



### **Anushree Karalkar**

24, BE

#### **Work Experience**

0 Months

#### **Summer Project**

Acme Services, Talent Acquisition and Process Audit at Acme (Consultant Perspective)

#### **Achievements**

2nd place in Union Budget Quiz at MET (2023), Joint Secretary of NSS (2019-2021), Core committee member for college fest (2019), 2nd place at DSO Carrom (2015)

#### **Additional Certificates**

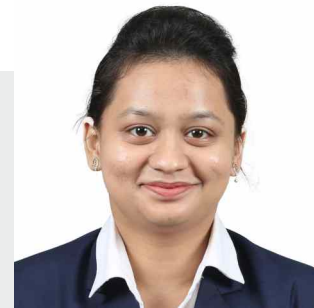
Primavera (2021), AutoCAD 2D (2019), STTP on Advancement in Concrete Technology (2019)

#### **Area of Interest**

Employee Engagement

#### **Behavioural Competency**

Effective Communication, Leadership, Agility, Initiative and Growth, Integrity



### **Avani Dharpure**

23, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

TechMihirNaik Group, Enhancing Hiring Strategies and Candidate Selection

#### **Additional Certificates**

HR Analytics

#### **Area of Interest**

Learning and development in Human resources, Recruitment in Human Resources

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Janhavi Parab**

21, BBI

#### **Work Experience**

0 Months

#### **Summer Project**

TechMihirNaik, Effective Strategies for Sourcing and Recruiting Diverse Talent.

#### **Area of Interest**

Talent Acquisition

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Agility, Initiative and Growth, Integrity





**Kavita Verma**

23, B.Com (Honours)

**Work Experience**

9 Months

**Summer Project**

IPCA laboratories, Employee engagement and generation gap

**Area of Interest**

Recruitment, CSR, Engagement, L&D

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



**Mariam Memon**

21, BMS

**Work Experience**

0 Months

**Summer Project**

Horizon Industrial Parks, Workforce Integration: HR Practices in post-acquisition incorporation

**Area of Interest**

Payroll, Talent Acquisition

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Creativity and Innovation, Initiative and Growth, Integrity



**Mrunal Jadhav**

26, BE

**Work Experience**

32 Months

**Summer Project**

Colgate Global Business Services Pvt Ltd, Impact of automation on Human Resource process, Live project at Taj Land Ends

**Area of Interest**

HR analytics, HRBP

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Creativity and Innovation, Integrity



**Muskan Kariya**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Pepper Advantage India, Recruitment process in relation to pepper Advantage India

**Additional Certificates**

SIP completion certificate

**Area of Interest**

HR

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Integrity



**Nikita Karkhanis**

22, B.Sc

**Work Experience**

0 Months

**Summer Project**

Ankush Enterprise, A study on Compensation Benchmarking in Ankush Enterprise

**Area of Interest**

Compensation & Benefits in HR

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Agility, Integrity



**Nishi Gupta**

23, BMS(HR)

**Work Experience**

0 Months

**Summer Project**

Capital Foods private limited, Development of Talent Acquisition Framework and Play Book, Live Project at Taj Land Ends

**Additional Certificates**

HR Analytics

**Area of Interest**

Recruitment in Human Resource, Talent Acquisition & HR Generalist

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative and Growth



**Sairohith Mankala**

23, B.Com

**Work Experience**

34 Months

**Summer Project**

CEAT Ltd, Campus Launch and Activation of Sales MT Program for CEAT Tyres

**Area of Interest**

Talent Acquisition, Talent Management, HRBP Role in Human Resources

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Shraddha Tekade**

23, BE

**Work Experience**

20 Months

**Summer Project**

SMEST Capital, Talent Acquisition at SMEST CAPITAL

**Area of Interest**

Generalist HR, Talent Acquisition

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative and Growth, Integrity



### **Shreya Naik**

21, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

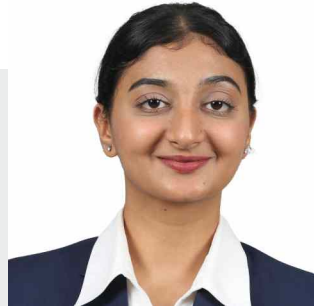
Map Consulting, Analyzing Recruitment Strategies: An Internship Report on Naukri Sourcing and Interview Shortlisting

#### **Area of Interest**

Recruitment

#### **Behavioural Competency**

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility



### **Shrushti Dhage**

22, BBA

#### **Work Experience**

0 Months

#### **Summer Project**

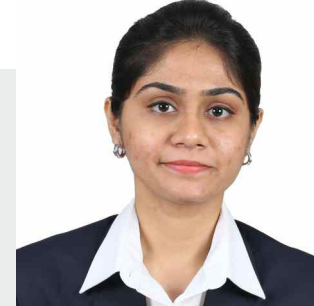
Plastemarts job consultancy, A study on "recruitment and selection practices" In "plastemart jobs consultancy", Live Projects at Taj Land Ends

#### **Area of Interest**

HR Generalist

#### **Behavioural Competency**

Leadership



### **Shruti Ghogare**

22, BMS (HR)

#### **Work Experience**

0 Months

#### **Summer Project**

HDFC AMC, Talent Acquisition & HR Operations, Live Project at Taj Land Ends

#### **Additional Certificates**

HR Analytics

#### **Area of Interest**

Talent Acquisition in HR, HR Generalist

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Siddhi Pandit**

23, B.Sc (Biotechnology)

#### **Work Experience**

0 Months

#### **Summer Project**

InCred Financial Services Pvt Ltd, Analyzing the effectiveness of different Talent Acquisition strategies at InCred Financial Services

#### **Achievements**

Secured First Position in Creative Debriefing Competition at MET Institute of Management., Secured First Position in Research Poster Presentation at Elphinstone College.

#### **Additional Certificates**

HR analytics certification, HRM certification

#### **Area of Interest**

Talent Acquisition

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Siddhi Trivedi**

24, B.Com

#### **Work Experience**

12 Months

#### **Summer Project**

GIA India laboratory pvt Ltd, Capability Building Plan of Inclusion and diversity members

#### **Area of Interest**

Secondary research for competency framework and learning need assessment

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Integrity



### **Siddhi Parekar**

23, B.Com

#### **Work Experience**

15 Months

#### **Summer Project**

Hindustan Petroleum Corporation Limited, Gas Pulse: Energising HPCL's Natural gas and CGD division through purposeful role descriptions and competencies.

#### **Additional Certificates**

HR Analytics, Introduction to Data Analysis using Excel

#### **Area of Interest**

Talent Acquisition, HR Generalist, Talent Management, HRBP

#### **Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Initiative and Growth



### **Siddhi Sawant**

22, Bachelors in Vocation in Food Processing and Technology

#### **Work Experience**

0 Months

#### **Summer Project**

MGB Advisors, HR Audit of Employees and Articles Document Compliance at MGB Advisors

#### **Area of Interest**

Talent Acquisition & HR Generalist

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Tanaya Salvi**

24, BMS

#### **Work Experience**

6 Months

#### **Summer Project**

L&T House, Analysis on construction projects and Engineering companies of Larsen & Toubro.

#### **Area of Interest**

Banking, Stock Market

#### **Behavioural Competency**

Effective Communication, Creativity and Innovation, Initiative and Growth



### **Vaishnavi Nikam**

24, B.Com

#### **Work Experience**

0 Months

#### **Summer Project**

Adani Electricity Mumbai Ltd, An Analysis of the Implementation of SA 8000 Manual and Workforce Management System in Adani Dahanu Thermal Power.

#### **Area of Interest**

Human Resource Manager

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



### **Vanshika Shinde**

22, BMS

#### **Work Experience**

0 Months

#### **Summer Project**

Gherzi Consulting Engineers Pvt. Ltd, A Study on Role of HR Generalist in Gherzi Consulting Engineers Pvt. Ltd

#### **Area of Interest**

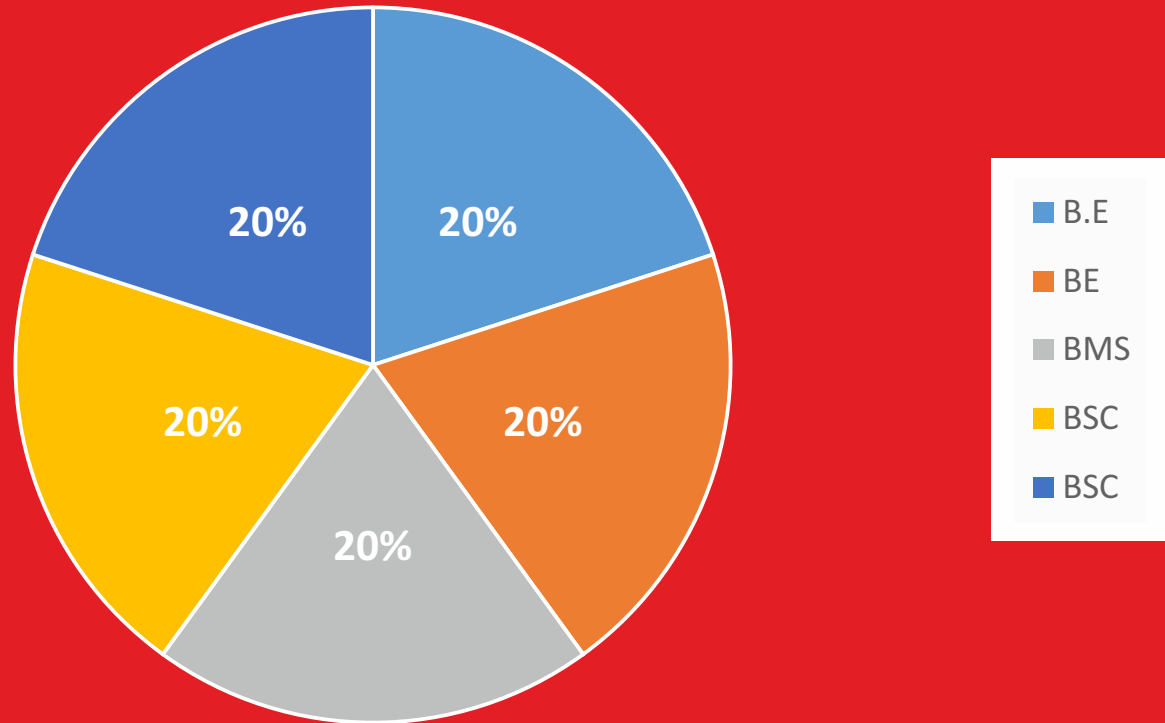
HR Generalist

#### **Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Creativity and Innovation

# STUDENT PROFILES

## MMS - Operations



Bachelor's Degree	B.E.	BMS	B.Sc	B.Com	B-Tech	Others	Total
No. of Students	14	01	02	02	05	00	24

# **MMS - Operations**



**Akshay Rane**

25, BE

**Work Experience**

38 Months

**Summer Project**

AVI Global Plast Pvt. Ltd., Mapping of Operational Gaps by Compiling and Analysing one year data for Avi Global Plast.

**Additional Certificates**

SolidWorks, AutoCAD, Catia

**Area of Interest**

Business Operation, Operation Manager

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Harshitha Bhavani Kakarlamudi**

24, B-Tech (Mechanical Engineering)

**Work Experience**

0 Months

**Summer Project**

Techmihirnaik, Optimizing warehouse layout and transit routes for efficient supply chain.

**Area of Interest**

Logistics Management in Supply Chain Management, Operation Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Leadership, Agility, Integrity



**Hitesh Mhatre**

24, BE

**Work Experience**

11 Months

**Summer Project**

Happequity investments and finance, Data analysis on opting investment related courses online

**Area of Interest**

Inventory Management, Supply Chain Management

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Integrity



**Jai Gaikwad**

24, BMS

**Work Experience**

16 Months

**Summer Project**

The Shipping Corporation Of India, Empanelment of workshop & fixation of tariff rates/ E-Tendering and Procurement in shipping industry

**Additional Certificates**

Supply chain foundation/ six sigma Foundation, Excel, Project Management, International Logistic

**Area of Interest**

Logistics Management in Supply Chain, P.M

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity





**Nagesh Jaunjaj**

25, BE

**Work Experience**

0 Months

**Summer Project**

Rashtriya Chemical Fertilizers Ltd., Optimization of silo and reduction in wastage of material.

**Area of Interest**

Business Analyst

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



**Omkar Desai**

25, BE

**Work Experience**

36 Months

**Summer Project**

Avi Global Plast Pvt Ltd., Analysis of floor management tools and techniques in thermoforming plant

**Additional Certificates**

Design software - AutoCAD, Solidworks & Ansys

**Area of Interest**

Operations Manager, Operations Executive

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



**Parag Chaure**

27, BE

**Work Experience**

0 Months

**Summer Project**

One point one solutions Ltd, The Impact of SOP Design on Compliance and Efficiency

**Additional Certificates**

Introduction to power BI

**Area of Interest**

Operations in Supply Chain Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Creativity and Innovation, Initiative and Growth, Integrity



**Pramathnarayan Dixit**

23, B-Tech

**Work Experience**

0 Months

**Summer Project**

The great eastern shipping co, Supply chain management and overview for commercial shipping

**Additional Certificates**

Supply Chain Foundation, Excel, Project, Management

**Area of Interest**

Business Analysts for SaaS companies.

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Goal oriented



**Pranjal Jambukar**

24, BE (Electronics & Telecommunication)

**Work Experience**

0 Months

**Summer Project**

Pods, A study on JAMS app and it's offerings

**Area of Interest**

Supply Chain Management in Operations

**Additional Certificates**

MS office

**Behavioural Competency**

Effective Communication, Leadership, Agility, Initiative and Growth, Emotional Intelligence, Team player



**Priti Khade**

25, BE (Chemical Engineering)

**Work Experience**

12 Months

**Summer Project**

Techmihirnaik, Optimizing Warehouse Layout and Transit Routes for Efficient Supply Chain.

**Area of Interest**

Operations Analyst, Logistics Management, Warehouse Management

**Additional Certificates**

MS office

**Behavioural Competency**

Critical Thinking, Creativity and Innovation, Agility



**Rahul Gupta**

28, B-Tech (Civil Engineering)

**Work Experience**

19 Months

**Summer Project**

Adani Electricity Mumbai Limited, Research on the Competitive Landscape in Mumbai Sub Urban Electricity Area

**Achievements**

2nd Runner up in Agventure conducted by SIOM

**Additional Certificates**

AutoCad

**Area of Interest**

Operations Analytics, Supply chain Management, Logistics and Distribution and Project Management.

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity, Team Player



**Sagar Gawali**

24, B.Sc

**Work Experience**

0 Months

**Summer Project**

Kellogg's, To study daily plans Achievement of pringles distribution, challenge's in achieving daily plan, Suggestions for improving Pringles distribution.

**Additional Certificates**

Diploma in Computer applications, Energy Litercy.

**Area of Interest**

Inventory, Supply Chain Management

**Behavioural Competency**

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Sanket Gaikwad**

25, BE

**Work Experience**

9 Months

**Summer Project**

Mumbai Metro One Pvt Ltd, To learn and understand inventory management tools and techniques used in Mumbai Metro One Pvt Ltd

**Achievements**

2nd Runnerup in Agventure, SIOM

**Additional Certificates**

GIS for supply chain management, Google Analytics for beginners

**Area of Interest**

Supply Chain Management, Project Management, Process Management

**Behavioural Competency**

Effective Communication, Critical Thinking, Creativity and Innovation, Integrity, Leadership, Team Management



**Sanskar Bhagat**

23, BE

**Work Experience**

0 Months

**Summer Project**

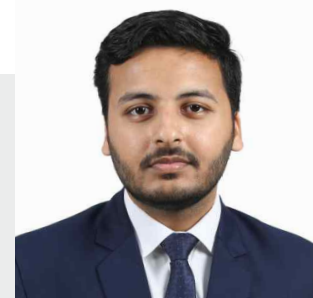
Goquest Media, Data Analytics in Content Acquisition in the Media Company

**Area of Interest**

Supply Chain Management in Operations

**Behavioural Competency**

Emotional Intelligence, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Sanyam Jain**

22, B.Com

**Work Experience**

0 Months

**Summer Project**

Techmihirnaik, Optimizing Warehouse Layout and Transit Routes for Efficient Supply Chain.

**Additional Certificates**

Lean six sigma white & yellow belt, green Belt

**Area of Interest**

Inventory Management, Logistic & Supply Management, Business Analyst in Operations

**Behavioural Competency**

Emotional Intelligence, Initiative and Growth, Integrity



**Shraddha Bhandare**

25, B.Sc

**Work Experience**

8 Months

**Summer Project**

Nathsamvidh Cargo Services, A study on Import/Export's Custom Handling process in logistics

**Additional Certificates**

Advanced Excel, Tableau, Business Analytics

**Area of Interest**

SCM, Operations Analyst

**Behavioural Competency**

Effective Communication, Critical Thinking, Leadership, Agility, Initiative and Growth, Integrity



**Shreyas Kumare**

26, BE

**Work Experience**

0 Months

**Summer Project**

Rashtriya Chemicals and Fertilizers Limited, Optimization of silo and reduction in wastage of raw materials

**Additional Certificates**

Six sigma white and yellow belt

**Area of Interest**

Business Analyst

**Behavioural Competency**

Creativity and Innovation, Integrity, Effective Communication, Critical Thinking



**Shubham Jadhav**

24, BE

**Work Experience**

24 Months

**Summer Project**

Bisleri International pvt Ltd, Comprehensive Analysis of Bottle Filling, Production, Distribution, and ERP System at Bisleri International Pvt Ltd

**Area of Interest**

Supply Chain Management

**Behavioural Competency**

Effective Communication, Leadership, Time Management



**Sohan Jaiswal**

25, BE

**Work Experience**

0 Months

**Summer Project**

Mozohunt, To analyze marketing and sales activity for an online publication firm

**Achievements**

3rd rank in 2nd year engineering

**Additional Certificates**

MS office, Lean six sigma yellow & white belt

**Area of Interest**

Business Analyst in Operations, Inventory Management, Supply Chain & Logistic Management

**Behavioural Competency**

Emotional Intelligence, Initiative and Growth, Integrity, Team Player, Effective Communication



**Ujjawal Pawar**

27, BE

**Work Experience**

42 Months

**Summer Project**

Fintech Education, Fundamental and Technical Analysis of Steel Sector

**Area of Interest**

Quality Control, Logistics, Project Management

**Behavioural Competency**

Effective Communication, Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative and Growth, Integrity



**Yadnyesh Sankhe**

27, BE

**Work Experience**

52 Months

**Summer Project**

Sincetel Info Solutions Pvt Ltd,  
Understanding business development  
in sales and operations in sincetele info  
solutions pvt ltd

**Additional Certificates**

Microsoft Excel, Certified first aider,  
TCS ion knockdown the lockdown

**Area of Interest**

Supply Chain, Consulting, Procurement

**Behavioural Competency**

Effective Communication, Critical  
Thinking, Leadership, Creativity and  
Innovation, Initiative and Growth



**Yash Patil**

23, B-Tech

**Work Experience**

0 Months

**Summer Project**

TechNova Imaging Systems Pvt Ltd  
Taloja, Enhancing efficiency through  
Collaborative Warehousing and  
Logistics in SCM

**Additional Certificates**

Digital Marketing Training, Lean six  
sigma (White belt), Microsoft Excel

**Area of Interest**

Business Analyst , Operations Analyst ,  
Warehousing, Inventory Manager,  
Supply Chain Manager, Logistics  
Manager

**Behavioural Competency**

Effective Communication, Critical  
Thinking, Agility, Integrity, Goal  
Oriented , Team Player

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