

Post Graduate Diploma in Management

Approved by the All India Council for Technical Education (AICTE) & DTE, Govt. of Maharashtra



PARICHAY 2024
Placement Brochure

SHARP MIND LEADS

THE MET LEAGUE OF COLLEGES
MET
AS SHARP AS YOU CAN GET

Bhujbal Knowledge City

Institute of Post Graduate Diploma in Management



Mahatma Jyotiba Phule
(1827-1890)



Shrimati Savitribai Phule
(1831-1897)

विद्येविना मती गेली मतीविना नीती गेली ।
नीतीविना गती गेली । गतीविना वित्त गेले ॥
वित्ताविना शुद्र खचले । इतके अनर्थ एका अविद्येने केले ॥
- महात्मा ज्योतिबा फुले

Lack of knowledge leads to indiscretion;
Indiscretion leads to lack of ethics.
Lack of ethics leads to absence of direction and momentum;
Absence of direction and momentum result in bankruptcy.
Such is the havoc caused by the lack of knowledge.
- Mahatma Jyotiba Phule

OUR FAITH

न चौर हार्यम् नच राज हार्यम् ।
न भातृभाज्यम् नच भारकारी ॥
व्यये कृते वर्धते एव नित्यम् ।
विद्याधनं सर्वधन प्रधानम् ॥

Knowledge can neither be stolen by a thief,
nor snatched by a king.
It is indivisible unlike ancestral property,
it never burdens the bearer,
it multiplies manifold when offered to others.
Knowledge is the supreme form of wealth.

OUR VISION

To shape professionals, to conquer the present and future challenges
to the socio economic fabric of our society,
by institutionalising search, development, research and dissemination of relevant
knowledge through structured learning systems.

OUR MISSION

To evolve, develop and deliver dynamic learning systems to equip professionals
with conscience and commitment to excellence and courage
to face business challenges.

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MET LEAGUE OF COLLEGES



Mumbai Educational Trust (MET) is a conglomerate of premiere educational institutions, driven by a single-minded focus on imparting quality education, to make students sharp. Training is imparted round-the-clock, seven days a week. Projects and assignments are given utmost importance and students learn on the job. Application-oriented knowledge, garnered in the lecture halls, is applied to industry assignments. The faculty spares no effort to make the students razor sharp, so that they make their mark in the corporate world. No effort has been spared, to create an environment that encourages students, to push the limits of their minds. All this, to help young professionals face the challenges of life. And make their mark in the corporate world.

Bhujbal Knowledge City Mumbai

- Institute of Management
- Institute of Post Graduate Diploma in Management
- Institute of Mass Media
- Asian Management Development Centre
- Centre for Insurance Training, Research & Development
- Institute of Pharmacy
- Institute of Information Technology

- Institute of Software Development & Research
- Institute of Computer Science
- Institute of International Studies
- Rishikul Vidyalyaya

Bhujbal Knowledge City Gowardhan, Nashik

- School of Architecture & Interior Designing

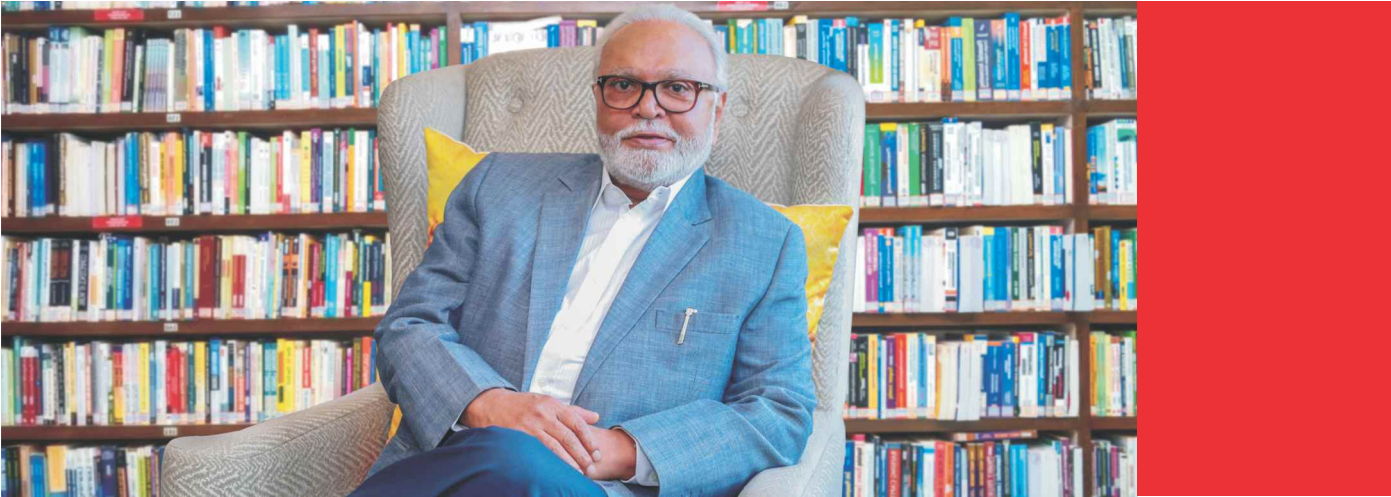
Bhujbal Knowledge City Adgaon, Nashik

- Institute of Management
- Institute of Pharmacy
- Institute of Engineering
- Institute of Technology (Polytechnic)
- Institute of Information Technology
- Institute of D. Pharmacy
- Bhujbal Academy of Science & Commerce (Jr College)

At MET, over four thousands students and faculty are involved in delivering unique learning systems, through ultra modern infrastructure and academic rigour. MET Institutes are ISO certified, with affiliations to the University of Mumbai, Savitribai Phule Pune University, Directorate of Technical Education, All India Council of Technical Education, MSBTE, Pharmacy Council of India, C-DAC - Ministry of Communications and Information Technology, The Chartered Insurance Institute (CII), London.

MET also has strategic institutional collaborations with the NCC Education, UK, Manhattan Institute of Management, New York, EAE Business School, Spain, Business & Hotel Management School, Switzerland, Robert Gordon University, York St. John University, SetCONNECT, USA, TCS iON and many others bodies of International repute.

FROM THE CHAIRMAN'S DESK



With many Indians evidently occupying influential positions globally in business, research, space, design, fashion, technology and more, the world is unmistakably acknowledging India's potential, as much as counting on it. This also bears testimony to the fact that India's education system has consistently performed better than that of many countries. On one hand, the finest educational institutions like IITs, IIMs, AIMS are producing world class professionals. On the other hand, India has also successfully reached out to the rural and suburban section and significantly improved gender equality in education besides boosting literacy rate itself, making people life-long learners. This has resulted in students, even from India's interior districts, rising to commanding heights in various arenas.

With newer proposed changes in Education as a sector, and IT backing and enabling its delivery and reach, we look forward to not only better serve Indian students, but also to attract and groom talent from around the world. All stakeholders, including academia students, industries, and government will have to play critical roles in making institutions capable of taking the next major leap forward and build an independent education ecosystem.

We, at three of our world class MET BKC campuses in Mumbai and Nashik, and at our International School - MET Rishikul Vidyalaya, are ceaselessly endeavoring to provide the best infrastructure, human capital, processes and values, so that tomorrow's India will outperform the India of yesteryears. We at MET believe that India's glorious period is not behind us but ahead of us, as a matter of fact we all are carving it out today

Chhagan Bhujbal

Hon. Founder Chairman - MET

ADVANTAGE MET

- Ranked 4th Best B-School in Mumbai, 22nd Best B-School All India and 15th amongst Top West B-Schools by the Times B-School Survey 2023
- Ranked as India's 17th Best Pvt. B-School and 18th Best B-School for Placements by the Times B-School Survey 2022
- Ranked 4th Best B-School in Mumbai and 14th Best B-School in West Zone by the Times B-School Survey 2021
- MET is recognised as the Best Education Brand 2019 by The Economic Times
- Recipient of the prestigious World Education Awards 2019 for 'Outstanding Institute for Mass Media Management of the Year'
- MET BKC, Nashik student Vishal Satle identified and reported rare bug in SnapChat, a social media app.
- Unity in Diversity Educational Institute Award awarded by Global Dialogue Foundation & United Nations Alliance of Civilizations in 2016
- Centre of Excellence in collaboration with leading Corporates and Academia
- MET is a Ph.D. Research Centre of the University of Mumbai and Savitribai Phule Pune University for Management, Engineering and Pharmacy disciplines
- MET has the best e-enabled state of the art infrastructural facilities
- Focus on delivery of lifelong learning skills to build critical professional competencies
- Futuristic e-driven pedagogy and modules deliver e-commerce, IT and digital skills
- Global internship opportunities
- Research focused faculty
- Outstanding Indian/global industry interface
- Record placements with high salary packages
- Well-networked with the best of corporate in India and abroad
- Sensitising the students towards social causes through MET Seva CSR programmes
- Strong alumni base world over



Mr. Ratan Tata
Renowned Industrialist



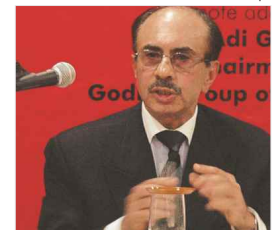
Mr. Ramesh Iyer, MD
Mahindra & Mahindra Financial Services Ltd



Mr. Anand Rath
Founder & Chairman, Anand Rath Group



Mr. Motilal Oswal
Founder, Chairman & MD
Motilal Oswal Financial Services Ltd (MOFSL)



Mr. Adi Godrej
Chairman, Godrej



MET Institute of PGDM ranked 4th Best B-School in Mumbai by the Times B-School Survey 2023.



Graduating batch during a MET Annual
Convocation Ceremony



Mr. Mukesh Ambani
Chairman & MD, Reliance

ABOUT MET INSTITUTE OF PGDM



Mumbai Educational Trust (MET) had launched a multidimensional approach in providing professional education in the field of management and had set up both the MMS and autonomous Management Programmes way back in the 1990s. However in order to offer the structured learning systems under the aegis of AICTE it set up the autonomous PGDM programme which was primarily styled on the lines of the prestigious IIMs and other best B-Schools in India and overseas. Recently the AICTE in its wisdom decided to promote higher educational institutions of eminence under the stand-alone programme in management, and thus, was born the MET Institute of Post Graduate Diploma in Management (MET Institute of PGDM) under the direct affiliation of AICTE.

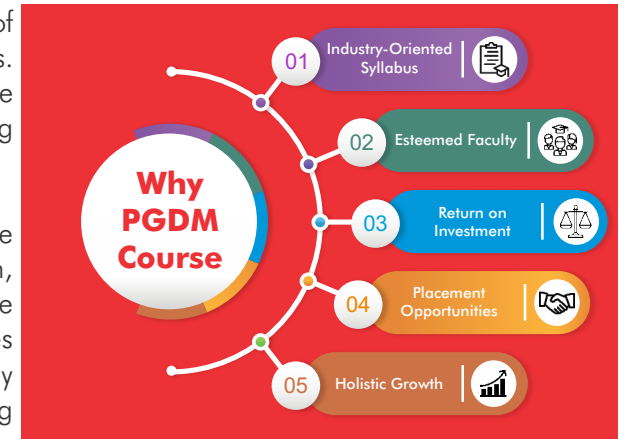
MET mumbai considered as India's best B-School, has already offered thousands of high calibre MBAs to the industry. The PGDM programme has now launched its new batch to the service of the corporate world in India and abroad. This humongous response to MET's outreach has been driven by astute leadership and foresight of the Trustees, state of the art infrastructure at the educational complexes, well equipped and diversified libraries, unique pedagogy and resource centres along with vast repository of e-learning resources that have made a deep impact on the MBA students, academics and industry professionals who share in the participatory learning programmes at the Institute. No effort is spared to create multidisciplinary management professionals who are made industry ready to hit the marketplace. We are blessed by the integration of unique industry-academia collaboration in delivering participatory learning programmes enriched by congruent relationship with our thousands of alumni seeing the global economy with joy and pride.

ABOUT PGDM PROGRAMME

With specialisation in Marketing, Finance, HR, Operations and IT

Professional Management Education program (known as PGDM) to provide professionals to meet the needs of Indian Industry were initiated in the 1960s at Indian Institutes of Management and later by other Universities. PGDM at MET draws its strength and character from this iconic lineage of MBA program interwoven with new age technological inputs to empower professionals with know-how in today's digital business framework, justifying the program name.

PGDM program at MET, ranked as a top PGDM course in Mumbai was launched in the year 2007. Since then, desire to get into one of the best B-school in India has been driving Engineering, BBA, BMS, BCom, BMM & Pharma graduates alike from all over the country to MET. PGDM at MET is more than an MBA since it's content and pedagogy empower budding managers with technological tools and understanding besides honing their managerial prowess. It is evident by the fact that a few thousand MET PGDM alumni are gainfully employed in senior positions in leading corporate houses, making their presence felt, and many being successful entrepreneurs too.



Since the world and Indian environment are continuously changing; business and society is changing along. The pandemic has changed the way of life and business practices. A new world order has emerged post pandemic. Hence PGDM at MET is being continuously updated to meet its original purpose of providing trained managers well versed with latest management techniques to the Corporate World. Therefore, in addition to CORE areas of specializations - Finance, Marketing, Human Relations, Operations and Systems, course curriculum covers -



- **Design Thinking:** MET PGDM is perhaps the only management college to have a comprehensive and practical course on this creative problem solving methodology.
- **Strategic Management:** Many important aspects of organization management are covered e.g.: How world's best companies got ahead - illustrated through case studies.
- **Business Analytics:** How to use data and quantitative analysis for decision making and efficient and effective working of organization.
- **Digital Business and Digital Marketing:** To empower student in the IT driven corporate framework.
- **eCommerce:** How to run and succeed in running businesses beyond brick and mortar structures.

PGDM at MET has also introduced following additional NEW AGE minor specialization.

FinTech

Business Analytics

Media & Entertainment

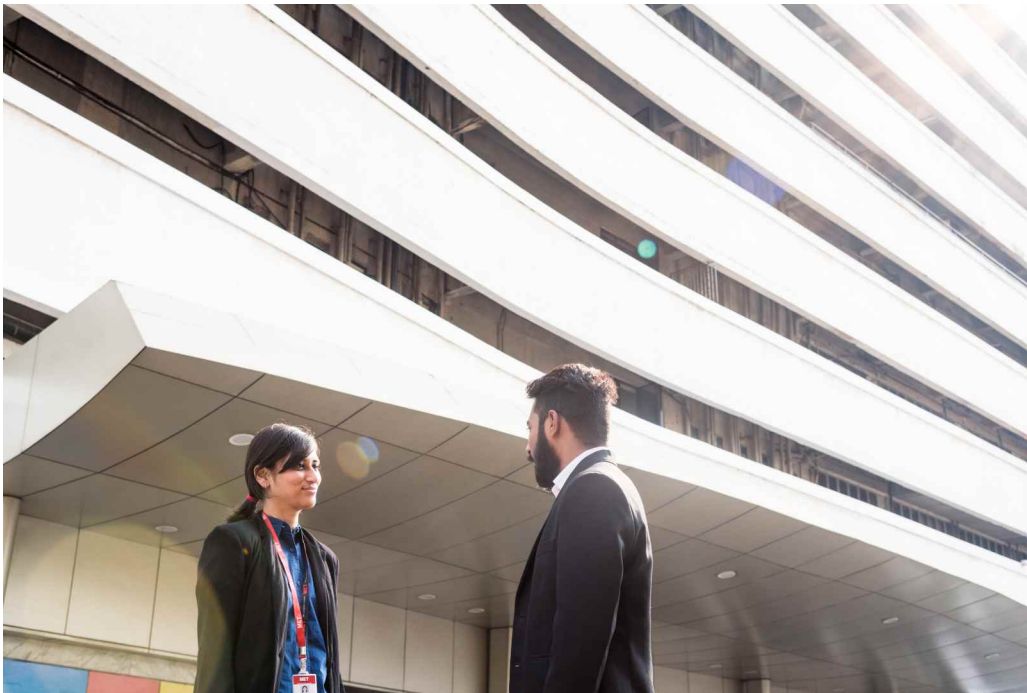
Start-ups and New Enterprise Management

ABOUT PGDM PROGRAMME

Publishing Research: The MET PGDM students has to work on the Capstone Project which commences at the beginning of 2nd Year i.e. trimester 4 and is to be completed by the end of 6th trimester by submitting Capstone Project Report. At the end of trimester 4 and trimester 5 student has to submit progress report and has to mandatorily publish working (research) paper in Research Journal of repute either independently or jointly with faculty guide or company guide, if any, before submission of Capstone Project Report. This offers opportunity to the students to develop research mind-set and research skills, which is differentiating feature of MET PGDM.

Trimester Pattern: The trimester pattern of MET PGDM program differentiates itself from semester pattern PGDM offered by other institutes. In MET's PGDM trimester pattern courses (subjects) are spread over six trimesters, thus each trimester student shall learn 6 to 7 subjects and in total approximately 40 subjects. Trimester 1 & 2 are General and trimester 3 - Core subject of Specialization, Trimester 4 - Functional Specialization (Finance, Marketing, HR, Systems & Operations), trimester 5 - Add on specialization in emerging businesses (Fintech, Martech, Healthcare, Edutech, start-up management, etc). Whereas in case of semester pattern followed by other institute the two year program is made of 4 semester due to which less number of electives/specialization/subjects are covered.

Independent Study Courses (ISC): Independent Study Courses are subjects which students learn independently by attending Seminar/Workshop/Conferences and doing certificate courses on their area of interest. This offer opportunity to students to persue their interest and passion area which could be in the area of Music, Dancing, Sports, etc. leading to holistic development of the student into responsible human being and not just responsible professional. MET PGDM is the only PGDM Program which recognizes and awards marks for independent study in the form of 2 ISC of 100 marks each. ISC 1 for attending Seminar/Workshop/Conferences in total 4 credits (i.e. 40 hours) and ISC 2 for completing Certificate Programs of their choice of total 4 credits.



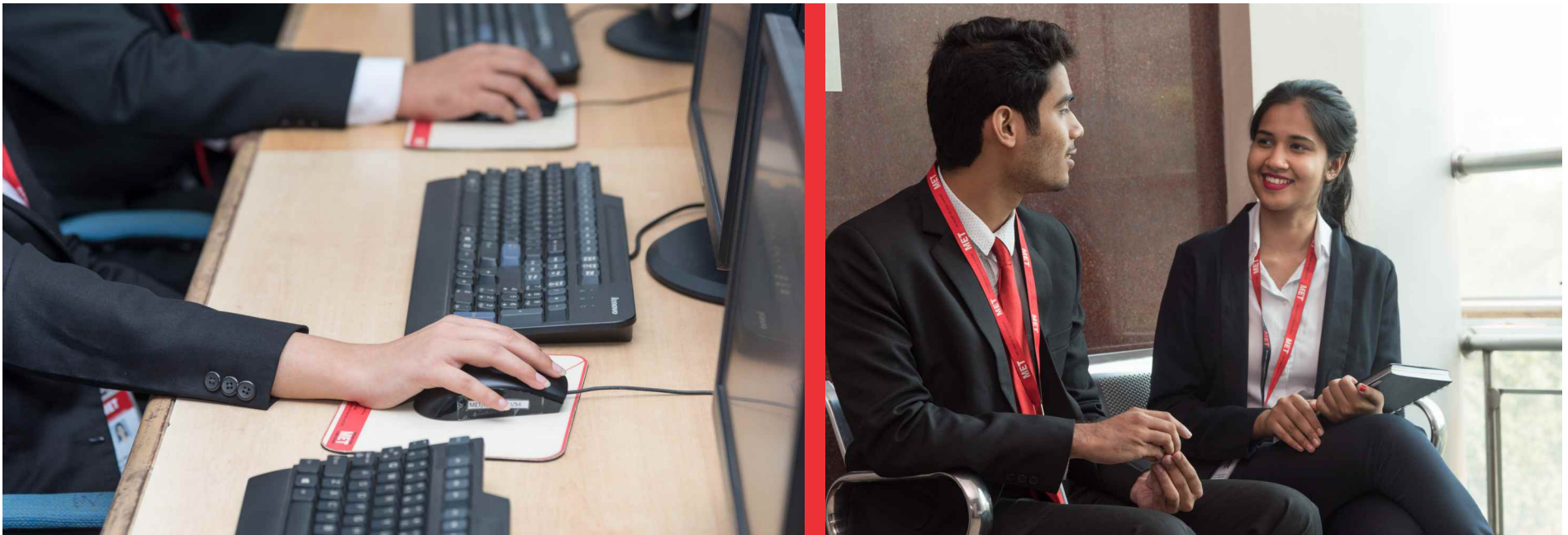
ABOUT PGDM PROGRAMME

Pedagogy: All critical inputs are delivered using interactive methods - case studies, management games, role plays, workshops, videos, networking, seminars and more, in order to offer plethora of experiential learnings. This is further strengthened by eight weeks of Summer Internship, Live Projects and Industry Threshold program in the sixth trimester leading to placements.

Alumni Network: We have close knit alumni network that helps students' learning and professional curve. Well placed, occupying influential corporate positions MET PGDM alumni significantly contribute by delivering guest lecture, being visiting faculty, mentor, advisor, counselor and more. Through this network even internship and placements are facilitated.

Placements: MET PGDM alumni are making us proud all over the world working in a wide range of industries from IT giants like Google to real estate, from pharma and life-sciences to automobile sector, banking and NBFCs, rating agencies, ad agencies, FMCGs to name a few. Many companies visit the campus year after year for recruitment offering multiple portfolios like research analyst, sales & distribution, investments research and portfolio management, advertising, digital marketing, business analyst, client servicing, marketing, e-commerce etc. MET PGDM students have been offered packages as high as ₹ 15.5 lakhs p.a. A few graduating MBAs choose to join family business or launch out start-ups to embrace entrepreneurship.

MET is a leading PGDM College in Mumbai offering latest course content which is best delivered using traditional and innovative pedagogy including - Focus Groups, Innovative Projects, Role Plays, Research, Live Projects, Case Studies, Industry Interaction Modules, Mentoring by Alumni, Seminars, Conferences, Workshops, Industry Visits etc. Learning is further augmented by best infrastructure facility that includes wifi campus, e-enabled libraries that dock 64000 books and hundreds of journals and magazines besides access of thousands of online databases, journals & e-books and videos of management practices.



PGDM PROGRAMME STRUCTURE

Particulars	No. of Courses (Subjects)							
	Generic Core	Specialisation Core	Specialisation Electives	Specialisation Electives (New Age)	ISC	Capstone Project	Enrichment Courses	Total
Trimester 1	5						2	7
Trimester 2		5					2	7
Trimester 3	2		3				2	7
Trimester 4			5				2	7
Trimester 5	2			3			2	7
Trimester 6	1				2	2		5
Total No of Courses	10	5	8	3	2	2	10	40
Credits	40	20	32	12	8	8	40	160
Internship Credits								6
Total Credits								166

Note:

Credits = Each course is of 4 credits (1 credit is equal to 10 hours)

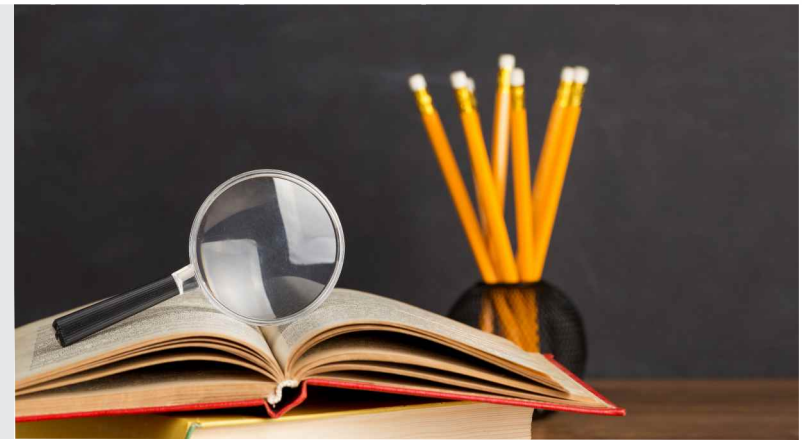
ISC = Independent Study Course (Certificate Courses/Seminars/Workshops etc)

Enrichment Courses as follows:

Term 1, 2 & 3 Entrepreneurship & CSR

Term 4 & 5 Ethics and Value Systems & CSR

Enrichment Courses shall be 50% Classroom Lecture and Balance Practicals & Field Based



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Trimester I		
Sr. No.	Subject Code	Course Title
1	1GC01	Managerial Economics
2	1GC02	Financial Reporting, Statement & Analysis
3	1GC03	Mathematics & Statistics for Management
4	1GC04	Management Research Methods
5	1GC05	Organizational Behaviour & Organizational Design
6	1ER01	Design Thinking & Decision Making - I
7	1ER02	Corporate Social Responsibility & Sustainability - Concepts, Implementation Process & Evaluation
Trimester II		
Sr. No.	Subject Code	Course Title
8	2SC01	Human Resources Management
9	2SC02	Marketing Management
10	2SC03	Financial & Cost Management
11	2SC04	Operations Management
12	2SC05	Information Technology Management
12	2SC06	FinTech Management
12	2SC07	Healthcare Management
12	2SC08	Social Enterprise Management
12	2SC09	Digital Media Marketing Communication
13	2ER03	Operation Research & Data Science (Predictive & Prescriptive Analytics, AI&ML)

Trimester III (Common)		
Sr. No.	Subject Code	Course Title
14	3GC06	Legal & Tax Aspects of Business
15	3GC07	Indian & Global Business Environment
Trimester III (Finance)		
Sr. No.	Subject Code	Course Title
16	3FM01	Advanced Financial Management (Corporate Finance)
17	3FM02	Indian & Global Financial System, Markets & Services
18	3FM03	Banking and International Finance
19	3FM04	Fixed Income Securities & Mutual Funds
Trimester III (Marketing)		
Sr. No.	Subject Code	Course Title
16	3MK01	Consumer Behaviour
17	3MK02	Sales and Distribution Management
18	3MK03	(A) Product Management (B) Strategic Brand Management
19	3MK04	(A) B2B & Retail Marketing (B) Marketing of High Technology Products
Trimester III (HR)		
Sr. No.	Subject Code	Course Title
16	3HR01	Industrial Relations & Labour Laws
17	3HR02	Strategic HRM
18	3HR03	Global HRM
19	3HR04	Compensation and Benefits

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Trimester III (Operations)

Sr. No.	Subject Code	Course Title
16	3OM01	Strategic Operations Management
17	3OM02	Business Process Engineering & Benchmarking
18	3OM03	Productivity Management & TQM
19	3OM04	Materials Management

Trimester III (IT Systems)

Sr. No.	Subject Code	Course Title
16	3SY01	Software Project management
17	3SY02	(A) IT Consulting, (B) Digital Business
18	3SY03	Information System Security and Audit
19	3SY04	Software Engineering

Trimester IV (Common)

Sr. No.	Subject Code	Course Title
20	4GC08	International Business
21	4GC10	Start-ups & New Enterprise management
22	4GC09	Analytics for Business & Research
23	4CIP1	Internship

Trimester IV (Finance)

Sr. No.	Subject Code	Course Title
24	4FM05	Corporate Valuation, Merger & Acquisition and Corporate Restructuring
25	4FM06	Investment Analysis, Wealth & Portfolio Management
26	4FM07	Derivatives & Risk Management
27	4FM08	Business & Financial Laws
28	4FM09	Special Studies (Insolvency & Forensic Investigation, etc)

Trimester IV (Marketing)

Sr. No.	Subject Code	Course Title
24	4MK05	(A) Agricultural Marketing & (B) Rural Marketing
25	4MK06	(A) Marketing Strategy & (B) Qualitative Marketing Research
26	4MK07	Integrated Marketing Communication
27	4MK08	(A) E-Marketing & Marketing Analytics
28	4MK09	Special Studies in Marketing (Films, Fashion, Event, etc)

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Trimester IV (HR)		
Sr. No.	Subject Code	Course Title
24	4HR05	Training & Development
25	4HR06	Competency Based HRM and Performance Management
26	4HR07	Labour Laws and Implications on Industrial Relations
27	4HR08	HR Planning and Application of Technology in HR
28	4HR09	Special Studies in HR (HR Analytics)
Trimester IV (Operations)		
Sr. No.	Subject Code	Course Title
24	4OM05	Supply Chain Management
25	4OM06	Operations Analytics
26	4OM07	Service Operations Management
27	4OM08	Manufacturing Resource Planning & Control
28	4OM09	Special Studies in Operations
Trimester IV (IT Systems)		
Sr. No.	Subject Code	Course Title
24	4SY05	Database Management System & Data Warehousing
25	4SY06	Enterprise Management System
26	4SY07	Big Data and Business Analytics
27	4SY08	Knowledge Management
28	4SY09	Special Studies in Systems

Trimester V (Common)		
Sr. No.	Subject Code	Course Title
29	5GC15	Strategic Management
30	5GC16	Indian Wisdom for Management, Indian Ethos & Business Ethics
Trimester V (FinTech)		
Sr. No.	Subject Code	Course Title
31	5NFT1	Applied Fintech for Business
32	5NFT2	Blockchain for Fintech & Applications
33	5NFT3	Payments, Crypto-Currencies & Alternative Finance
34	5NFT4	BankTech, InsurTech & RegTech
35	5NFT5	FinTech for Capital Markets
36	5NFT6	Special Studies (FinTech Innovations, Applications & Considerations)
Trimester V (Data Science & Business Analytics)		
Sr. No.	Subject Code	Course Title
31	5NBA1	Foundations of Business Analytics
32	5NBA2	Statistical Analysis for Business Decision Making
33	5NBA3	Exploratory Data Analysis and Visualization using R
34	5NBA4	Predictive Analytics for Business
35	5NBA5	Prescriptive Analytics for Business
36	5NBA6	Data Science and Machine Learning for Decision Making

SYLLABUS PGDM

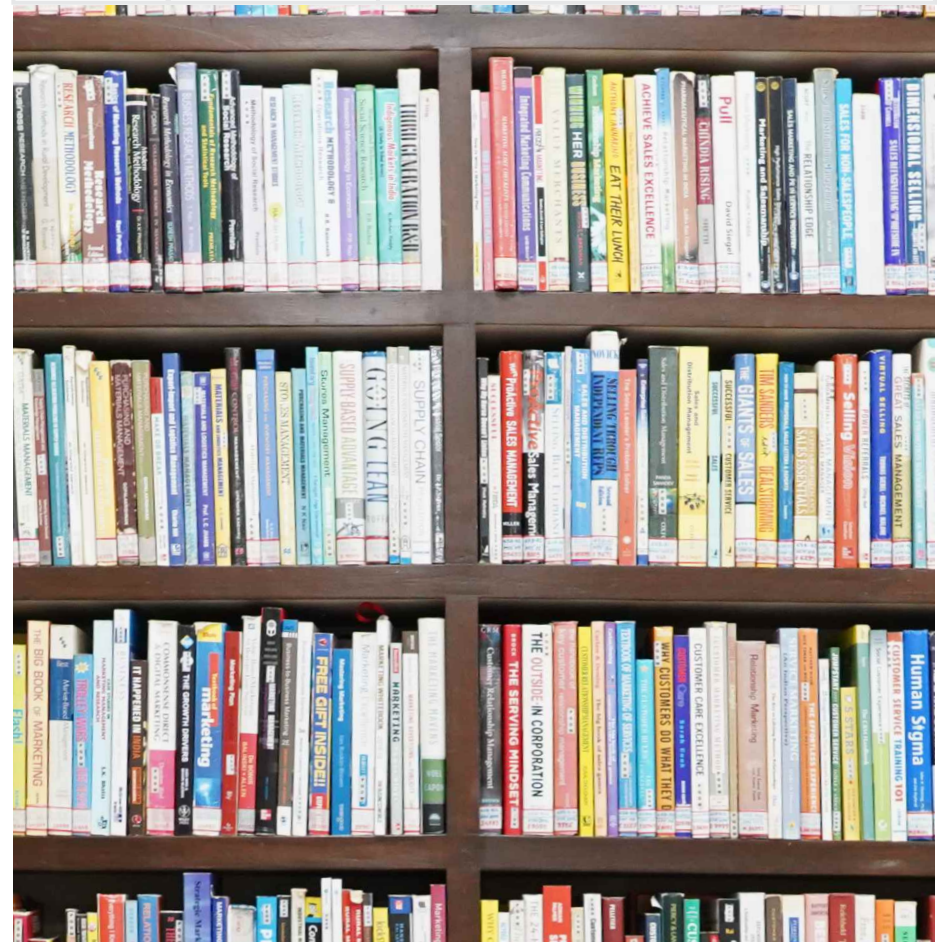
Trimester V (Start-up & New Enterprise Management)		
Sr. No.	Subject Code	Course Title
31	5NSU1	Micro Finance & Schemes for MSME & Startups
32	5NSU2	Business Plan Preparation for Social Enterprises, Start-ups & MSME
33	5NSU3	Marketing for Small Business & Social Enterprise
34	5NSU4	Strategy for Startup Innovators & Entrepreneurs: From Idea to Impact
35	5NSU5	Patent Law, Technology Licensing and Commercialization
36	5NSU6	Special Studies in Start-up & New Enterprise Management

Trimester V (Media & Entertainment)		
Sr. No.	Subject Code	Course Title
31	5NME1	Advertising & Media Management
32	5NME2	Entertainment Marketing
33	5NME3	Public Relations & Celebrity Management
34	5NME4	Audio Visual Content Creation
35	5NME5	Content & Business Strategy
36	5NME6	New Technologies for Media: Analytics, AI & ML

Note:

Student has to Select Any One New Age Elective Group, Subject to Minimum 30 students opting for a Particular New Age Specialization Group

Trimester VI		
Sr. No.	Subject Code	Course Title
37	6GC13	Project Management
38	6ISC1	ISC - Certificate Courses
39	6ISC2	ISC - Seminar / Workshop / Conference
40	6CPW1	Capstone Project (Specialization Based)
41	6CPW2	Capstone Project (New Age Elective Based)



DISTINGUISHED FACULTY

Core Faculty

CA Dr. Das Shyamsundar

FCA, PhD (Economics), M.Phil (Economics), MBA (Finance), MA (Economics), DISA (IIBF), IBBI Registered Valuer (SFA), B.Com.

Dr. Suvrashis Sarkar

PhD (Marketing), DCL, PGIPRL, MMS (Marketing), PGDMMT, B.Sc (Chemistry)

Dr. Nisha Tatkar

PhD (Banking & Finance), UGC - NET, MBA (Finance), M.Com (Costing), B.Com (Costing)

Dr. Chitra Wadke

PhD (Education Technology), Master of Education (Computer Applications), B.Sc. (Chemistry)

Dr. Mouchumi Deka

PhD (Education Pedagogy), MA (Education), BA

Prof. Seema Korgaonkar

FCA, B.Com

Prof. Amey Palwankar

Management, MMS (Marketing), B.A. (Economics)

Prof. Ashish Shrivastava

PGDBA, B.Sc.

Prof. Kiran Rodrigues

MMS (Finance), UGC NET

Prof. Milind Joshi

M.Com., EMBA, MFM, B.Com

Prof. Nitin Patil

MIM, PG-DACA, B.Com, Interior Designing

Prof. Rajesh Dharap

MFM, MCom, B.Com

Prof. Manojkumar Paithankar

MIM, M.Sc, B.Sc.

Prof. Madhavi Anavkar

M.Com, DBM, B.Com

Prof. Ashwin Rane

M.Com., B.Com

Prof. Nilesh Shirke

MIM, BE (EXTC)

Prof. Hirendra Soni

MMM, DBIMS, B.E (Instrumentation)

Prof. Anand Singh S. Rajawat

SET (Management), M.M.S. (Marketing), B.Sc

Dr. Jyotsna Munshi

PhD(Management), Professional Certificate Program in Business Analytics, M.Sc. (Electronics)

Prof. Raj Arvind Naik

B.E. (Comp) & M.M.S. (Finance)

Prof. P. V. Kamat

BA (Economics), MA (PMIR), LLB

Dr. M. P. Rege

MA (Economics)

Prof. Birender Sahani

CFA, ACA, MRICS

Other Esteemed Faculty

Prof. Shashikant Patil

NET, LLB, MPM, BA

Prof. Mangesh Pawar

MMS (Mktg.), B.E. (EXTC)

Prof. Ritu Chakraborty

MMS (Finance), B.E. (Electronics)

Prof. Mehul Khatri

MBA (Finance), DFM, B.Com.

Dr. Rajiv Ghatne

Ph.D. (Mgmt.), MMM, PGDIT, B.Pharm.

Prof. Rajiv Salkar

B.E. (Mech.), MMS (Operations)

Prof. Vipul Ravle

MMS (Operations)

Prof. Kiran Shinde

PGDBA, MCA, B.Sc.(IT)

Prof. Amal Roy

M.Tech.(IIT, Kharagpur)

Prof. Reema Shah

PGDM (HR), M.Com., B.Com.

Lt. Col. Venkat Raman

MBA, M.Phil.(Mgmt), M.Sc.(Psychology)

Dr. Yogesh Naik

Ph.D.(Mgmt), MPhil, MS PGDBM, BE (Electronics)

Prof. Seema Sharma

MBA (Mktg.), B.Sc

Prof. Nirav Damani

BE (EXTC), MBA (Mktg)

Prof. Suraj Bhadsavle

MBA

DISTINGUISHED FACULTY

Prof. Rajeev Gupte

BPharm, MMS

Dr. Nitin Kulkarni

PH.D., P.G.D.B.A., MFM, BE (Mech)

Dr. Sandeep L. Chopde

M.Phil, UGC-NET, PGDBA, MA, B.Sc.

CS. Anant Amdekar

BCom, LLB, ACS

Prof. Ravindra Jadhav

BE (Chemical), MMS (Mktg.)

Prof. Nikhil Rao

B.E, MBA (Marketing)

Prof. R. Rajendran

MBA (Marketing)

Prof. Satvinder Madhok

M.S. (Information Systems)

Prof. Sukesh Tavrawala

BCom, PGDM (Finance)

Prof. Roque Shannon

BCom, MMS (Marketing), MCom, Law (IPR)

Prof. Anish Karve

BCom, PGDM (Finance)

Prof. Jignesh Sanghvi

B.Com, MBA (Finance)

Prof. Rahul Ingle

PGDM (Finance), B.E. (Mechanical)

Prof. L. N. Chopde

M.Com, MBA, Mphil

Prof. Eknath Birari

B.Sc, CAIIB

Prof. Tanaya Deo

B.E.(EXTC), MHRM

Prof. Mayuri Mahalungekar

BCom, PGDM (Operations)

Prof. Chetan Pandit

BE, PGDM (Finance)

Prof. Pooja Vanjani

B.Com, PGDM (HR)

Prof. Anita Chouhan

PGDBM, Certified Sustainability
and Corporate Governance Trainer

Dr Amit Oak

BA (Economics), MBA (Finance & Mktg)
Ph.D. (Management)

Prof. Poonam Kapadia

BMS, PGDM (HR)

Prof. Suraj Dubey

B.Com, PGDM (Finance)

Prof. Mayur Varandani

PGDM (Finance), BMS

Prof. Naveen Rohatgi

CA, CS, CMA, MBA

Prof. Yash Sanghvi

PGDM (Finance)

Prof. Rushina Vakharia

PGDM (Mktg), M.Com., BMS

Prof. Bipin Vengsarkar

Msc (Organic Chemistry), MMS (Mktg)
B.Sc. (Chemistry)

Prof. Deepak Sonpar

BMM (Advertising/Mktg), MMS (Mktg)

Prof. Jayesh Kirange

B.E. (EXTC), Financial Risk Manager, CFAI

Prof. Umang Dedhia

MBA (Finance), CFA

Dr. Amit Sharma

Ph.D.(Mktg), IEMB, MBA (Mktg)

Prof. Ajay Chaubal

BE, MMS

Prof. Chirag Sheth

BMS, PGeMBA

Prof. Lokesh Prabhu

BCom, PGDM (Finance)

Prof. Janak Shah

PGDM (Finance), B.E. (Production)

Prof. Pradeep V. Kamat

BA (Economics), MA (PMIR), LLB

Prof. Nitin Chikhale

BCom, MFM (Finance)

Prof. Shalini Kakkar

MMM, M.Sc., PGDBM (Finance)

Prof. Shashank Tilak

B.Tech. (Metallurgical Engineering),
Grad. I.I.I.E. (Industrial Engineering)

Prof. Padmakar Bhole

BE, ME, PGDMS

Prof. Ajay Raghavan

BE, MBA

Prof. Jitendra Kanaojia

BSc, PGDM

PEDAGOGY

► CONVENTIONAL LECTURE METHOD

► CASE BASED LEARNING

► EXPERIENTIAL / LIVE PROJECTS

► EXPERIENTIAL DESIGN THINKING

► GLOBAL VIRTUAL TEAMS

► GLOBAL CLASSROOMS

► LEADERSHIP BUILDING THROUGH THE LEADERSHIP INITIATIVE
OF STUDENT COUNCIL/ CLUBS/ BUSINESS THOUGHT LEADERSHIP (BTL) SERIES

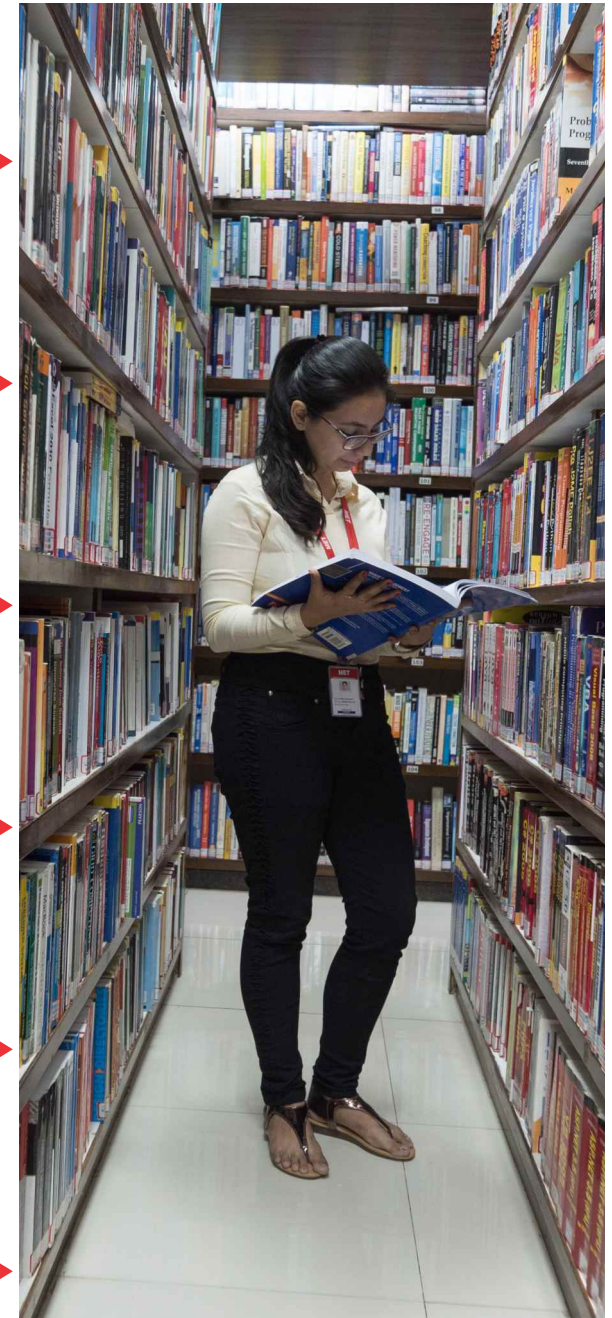
► FOSTERING ENTREPRENEURSHIP THROUGH INNOVATION LABS

► EMPHASIS ON INDIAN BUSINESS MODELS

► MODERATOR SUPPORTED LEARNING APPROACHES (MSLA) SUCH AS CASE
DEBATES, CROSSWORD PLAY, COMPUTER SIMULATIONS AND CARD GAMES

► SELF-LEARNING TOOLS (SLT) SUCH AS POSTER SESSIONS, BREAK-N-BUILD, FREE
FALL LEARNING MECHANISMS

CONTEMPLATIVE PRACTICES USAGE OF DANCE AND DRAMA



DIRECTOR'S MESSAGE

The pandemic took the world off-guard and forced every one of us to live with anxiety for last two years. Post World War II and Pre-Covid pandemic we were living in Volatile, Uncertain, Complex and Ambiguous (**YUCA**) world. Pre-covid what used to be Volatile has ceased to be reliable and has become Brittle post-covid. Despite looking reliable, flexible and even unbreakable, brittle systems can collapse all of a sudden when reaching a breakpoint that couldn't be predetermined. People and businesses do not feel uncertain anymore due to the brittleness combined with huge amount of information, especially the bad news. Rather they feel that they are constantly standing on the verge of a breakdown causing helplessness and Anxiety, one of the most common illnesses affecting the people these days. Things are not complex anymore instead they obey Non-linear logical systems, lack of an evident connection between causes and consequences. Sometimes small causes may lead to disproportionately big consequence or vice versa. What used to be ambiguous appears Incomprehensible to us today. Non-linearity and its lack of logic between causes and consequences lead to incomprehensibility. It is a **BANI** (Brittle, Anxious, Non-linear, Incomprehensible) world now.



Resilience is the prime quality required to deal with brittleness coupled with the capability and acknowledgement that danger is always there. Anxiety can be dealt with empathy, mindfulness and positivity in handling our inner struggle and identifying opportunities and potential movements. Non-linearity factor requires malleability, adaptability, and knowledge regarding the current scenario. Wide usage of Artificial Intelligence technologies is generating more and more data which is making any issue increasingly incomprehensible. Thus, clearness, intuition and lot of human thinking are needed to deal Incomprehensibility.

BANI environment forced us to relook at the Management Graduate Attributes and redesign the MET's PGDM Program. The MET's PGDM program endeavours to produce global management professionals embedded with digital and technological literacy to address the challenges of BANI world.

The MET PGDM program is two year full time program consisting of 41 courses (subjects) spread over six trimesters. The MET PGDM offers two specializations to the learners, one specialization in traditional & functional areas i.e. Finance, Marketing, Human Resources, Operations and Systems, consisting of 08 courses in each. And another new age specialization in FinTech, MarTech, EduTech, Healthcare Management and Start-ups & New Enterprise Management, consisting of 03 courses. In addition to functional and new age specialization, the learners also study 10 enrichment courses such as Design Thinking & Decision Making, Data Science, Corporate Social Responsibility, Indian Wisdom for Management, etc. Further learner has to complete 02 Independent Study Courses during the program duration for which learner is required to independently pursue certification courses and attend seminars, conferences, etc. offered by external agencies/platforms such as Swayam, Oracle Academy, Coursera, etc. The MET Institute has partnered with Oracle Academy for the same. The learner also has to do Summer Internship of 6 to 8 weeks duration equivalent to 01 course and submit a dissertation thesis of a Capstone Project Work equivalent to 02 courses commencing in trimester 3 and culminating in trimester 6. This blend of 41 courses prepares the learner to deal the challenges of BANI world.

In addition to conventional time-tested lecture method the pedagogical approaches at MET PGDM Program includes Case Based Learning, Experiential Learning through live projects, Simulation Games, Guest Lecture Series, Leadership Building through student clubs, Business Thought Leadership series, Internship with NGOs in order to make learner responsive to societal issues and develop business models that incorporate concern for People and Planet.

We at MET, have taken students through a transformational journey. They have transitioned from the state of 'Knowing' to 'Doing' and then from 'Doing' to 'Being'. We have equipped them with the skills and mindset that's needed to excel globally. We believe that this new batch of young managers will not only meet but also would significantly surpass the marketplace expectations, in their endeavour to climb the corporate ladder.

CA Dr Das Shyamsundar
Director, MET Institute of PGDM

STUDENTS SPEAK



I was fortunate enough to study at the MET Institute of Post Graduate Diploma in Management and it was a truly remarkable experience. The institute has a well-established reputation for delivering exceptional management education and I feel grateful to have been a part of it. The faculty members are not only knowledgeable but also approachable and always willing to assist. The campus facilities are up-to-date and well-equipped, providing students with everything they need to thrive. The curriculum is expertly designed, offering a harmonious blend of theoretical understanding and practical exposure. Overall, my time at MET Institute was both enriching and enjoyable and I would highly endorse it to anyone seeking a management career.

Amogh Patil, PGDM (Finance)

MET Institute is one of the top colleges and it ranks 4th in Mumbai. I selected this institution due to the part-time internship program it offers, which has been incredibly beneficial in developing my personality. The faculty members are exceptional and always available to support the students. The atmosphere at MET is friendly and accommodating, creating a positive and flexible learning environment.

Riti Modi, PGDM (Marketing)



Being in MET has given me an unparalleled experience that I believe cannot be replicated by any other college. It is the only college to offer internship programs that give students a distinct advantage by providing them with hands-on exposure to the corporate world. My experience so far has been excellent, and the educational opportunities available at MET are abundant.

Rahul Thakur, PGDM (Operations)

So far, my time at MET has been fantastic. I've been a student for about 6 to 7 months, and I've grown both academically and personally. The PGDM program I have enrolled in features an internship component, which has been instrumental in enhancing my knowledge and refining my management skills. Additionally, the faculty members have been extremely supportive and dedicated to our success.

Shreya Gharat, PGDM (HR)





I am grateful to MET for guiding me towards a bright future in the field of Finance through the PGDM course. The course helped me develop the necessary skills to build competencies that have been useful in my day-to-day work as an Analyst. Course curriculum and team activities have provided me with the platform to collaborate with my peers from diverse backgrounds, interests, and thinking patterns, thereby developing better interpersonal skills required for succeeding in a diverse environment in my career ahead.

Faiz Shaikh

Investment Research Analyst

Gravitas Linedata, [PGDM - Finance Alumni]

I pursued my PGDM in Marketing in MET, Mumbai. MET designed the course to be both theoretical and practical and have one of the best faculty in Mumbai. MET focuses on all round development by emphasising on extra curricular activities as well. I am proud and blessed to have been a part of the PGDM program at MET.

Jehan Bharucha

Assistant Manager-Operations

VFS Global- Dubai [PGDM - Marketing Alumni]



It was my immense luck and fortune to be part of MET Institute. The entire faculty and department leaves no stone unturned to shape one's future. It has given me tremendous opportunities to grow personally and professionally. Our institute takes the educational mission to heart, here you will find people that will support you and guide you on the path to your degree. The curriculum has good structure which gave me real experience for the field I desired to get into. I am sure you will grow, improve yourself and become a better 'you.'

Sneha Shrivastava

Rave Business Systems LLC

Assistant Manager - HR [PGDM -HR Alumni]

MET has been really instrumental in building up my career and providing the best in house faculty for professional development. I had a great opportunity to interact with industry experts and grateful to get the on campus placement at Motilal Oswal Financial Services. Good in depth knowledge and practical experience about various business verticals, marketing aspects and Human Development. MET as a institute provides a good platform for young generation to grow, build the career and contribute to the industry.

Arpit Beriwal

Motilal Oswal Financial Service

(MOFSL), Derivatives and Technical Analyst, Equity Research [PGDM -Finance Alumni]



MET has not only helped shape my career in marketing but has also helped me build relationships and networks for a lifetime. With best-in-class faculty & with them being from varied industries, we got immense practical & on ground knowledge rather than only theoretical knowledge. I am proud to be associated with such a prestigious college, who has not only played a big role in making my professional journey successful, but also made me grow and mature gradually.

Om Raheja

Hindustan Unilever (HUL), Brand Building [PGDM -Marketing Alumni]

PLACEMENTS

PGDM students recently have been placed in the leading companies with the highest package of 15.5 lakhs p.a

LIFE AT MET



Dr. Sangeeta Tandon, Director, MET AMDC, Dr. Todor Radev, President, VUM, Varna, Bulgaria and Ms. Christina Armutlieva, Director of International Cooperation, Varna signed the MOU between the two bodies.



MET hosted the zonal round of the 'AIMA National Competition for Young Managers'



MET Combat - A Debate Competition on the occasion of National Youth Day.



With a view to connecting the theoretical knowledge gained with the practical application to the real world, the entire batch of eMBA-Insurance visited London for a week



A high profile delegation representing Consortium for Global Education (CGE), USA visited Mumbai Educational Trust. Various ideas focussed on learning, student enrichment, research, and experiential exposures during the delegation visit.



Former New Zealand Cricket Team Captain, Mr. Stephen Fleming visited MET. He addressed the audience on team building, leadership and winning in the competitive scenario



METCONNECT Dubai was organised with an aim to network with corporate houses in Dubai keeping placements in the focus



Renowned media veteran Mr. Manmohan Shetty, Founder, Adlabs Films Ltd. & Imagica and a delegation from Incube8 and Fractal Picture; with Mr. Pankaj Bhujbal, Trustee, MET during their visit to MET Campus.



Dr. Ramesh Unnikrishnan, Adviser, AICTE, Mr. Atul Bagai, Country Head, UNEP, Mr. Pankaj Bhujbal, Hon. Trustee, MET, Dr. Swati Lodha, Director, MET IOM, Mr. Anirban Ghosh and Mr. Rahul Podar



A panel discussion on "Decoding the Union Budget 2023 Incentives For Startups & MSMEs" under the aegis of PGDM Finance Club.



MET signing up an MOU with the Chartered Insurance Institute, London



MET PGDM hosted an insightful session on Risk Management by Professor Dr. Thomas B. Berger, Department of Business Engineering, Cooperative State University of Baden - Wuerttemberg, Germany.



MET students with the tycoon Ratan Tata at the Asia Business Responsibility Summit



Renowned Script Writer and Lyricist, Javed Akhtar at an MET event



'Slavery' - Book written by Mahatma Jyotirao Phule in 1873, dedicated to American struggle against Slavery & Racism, being presented to then US President - Barack Obama by Mr. Chhagan Bhujbal, Chairman - MET



'Alumni Entrepreneurs Roundtable 2023 - Achieving Problem-Solution Fit & Product-Market Fit' was graced by Alumni, MET, Ms. Sumitra Goenka, Mr. Divyesh Panchal, Mr. Shreyas Patil, Mr. Shubham Singh and Mr. Abhishek Jajoo



Mr. Pankaj Bhujbal, Trustee - MET, felicitating Ma Jianbioo, President, Tianjin University of Technology, China



MET Seva is the dedicated cell for social outreach programmes wherein help is rendered to the under privileged strata of society with students' involvement



MET partnered with the International Delphic council and Delphic Council of Maharashtra to form the Delphic Art Wall at its campus in Bandra that marked the celebration of 28 years of the International Delphic Movement.



Mr. Pankaj Raut, boAt, Mr. Hiren Naik, General Mills India, Mr. Achlesh Vashtit, International Courier Business, Mr. Rojeev Kumar, Boston Ivy Healthcare India, MedikaBazaar, Mr. Manish Gahlaut, Boston Ivy, Healthcare India, MedikaBazaar.

WHAT GIVES US THE EDGE

International Internships: Batches of MET students have pursued internships with the UN (ECOSOC) Forum, New York, USA.

MET eCell: Designed to promote Invention and Entrepreneurship termed as 'Inventrepreneurship' at MET. MET eCell is a place for all to gel where each one has something new to tell. The MET eCell regularly holds workshops, seminars and guest lectures by eminent entrepreneurs.

Sensitivity to Social Causes: The students and MET faculty are currently executing Project TRUTH (Total Rural Upliftment Through Holistic Care) in cooperation with the United Nation Department of Economic and Social Affairs (UN DESA). Students involvement ensures development of social sensitivity towards problems of under development and poverty. It also helps understand the working of NGOs who are now the focal point of wider issues of corporate governance.

Competency Mapping: The in-house psychologist at MET maps the students' competencies, in order to guide them in their academic pursuits.

MET Combat: Students participate and compete in an inter and intra-class debate competition on contemporary & controversial subjects. This sharpens their analytical, logical and oratory skills.

Grameen Expedition: Rural visits had been organised through the MET Grameen Expedition. The aim of these trips is to encourage students to realise that fortune lies at the bottom of the pyramid.

Stormet: Operating through nine verticals, the Stormet groups, through discussions and in-house interaction, work towards knowledge enhancement.

MET on Wheels: A pioneering concept where MET students visit organisations in various sectors in the country, in order to study practical management system 'Know Thyself And Thy Country'. With a view to provide first hand experience of the work places, the institute arranges regular visits to select industrial and commercial undertakings.

Management Consultancy Division: It offers Management Development Programmes, Executive Training, Research and multi-consultancy support to corporate houses, such as Dun and Bradstreet, Nicholas Piramal, Mazgaon Dock, Ingenero, Goodlass Nerolac Paints, Merck Serono and Merck Chemicals in India, to name a few.

MET Vault: An in-house wall magazine where Creativity meets Management. This monthly wall journal was launched to provide Management students with a platform to express their creative sides.

MMR: MET Management Review is a Bi-annual Research Journal (ISSN 2394-4013). The main purpose of MMR is to promote evolution, nurturing and presentation of Innovative thoughts, theories, approaches, practices and applications in the context of Indian and Global management arena through research articles of the management fraternity. These articles cover a broad range of management and economic issues and is peer reviewed for wider acceptance.



Mr. Bharat Dabholkar (a maverick media personality) along with MET Trustees gracing the inaugural ceremony of the Annual college fest.



Motivation Guru Dr. Peter Chew delivering a power packed session on Education, Republic of Mauritius at MET 'How to be a winner'



Mr. Nandan Nilekani, Chairman, UIDAI, then Co-Chairman, Infosys, with MET management students during the TIE Summit



Mr. Sandesh Kirkire, Kotak Asset Management, Mr. Mahesh Chauhan, Salt Brand Solutions, Ms. Nisha Singhania, Infectious Advertising, Mr. Yogesh Bhamare, Khadi and Village Industries Commission, Mr. Sachin Rele, Autonic Energy Systems Pvt. Ltd and Mr. Dushyant Panchal, Adjust gathered for MET PGDM Strategic Marketing Conclave.

WHAT GIVES US THE EDGE



Pranit Gotad, Prajakta Ogale & Vishal Bandapalle become 2nd runner up in 'Reel It In', competition at IIM Bangalore.



MET hosted British Columbia and AIMS Educational Conclave to facilitate international networking.



In order to provide platform for innovation among youth & unleash the digital potential MET holds India's First Online Initiative: DIGIMET



High level delegates from the European Parliament visited MET for a round table meet in association with the Strategic Foresight Group



Asian Business Responsibility Summit
PGDM students interacted with Mr. Richard Howitt, CEO, International Integrated Reporting Council, UK, Lady Lynn de Rothschild, Founder & CEO of Coalition for Inclusive Capitalism, New York, Dr. Vishal Sikka, Mr. Ajay Piramal and other luminaries during '4th Asia Business Responsibility Summit'.

MET Pedal: A Perspective Entrepreneurial Design and Application Lab is being set up to attract entrepreneurial talent both in-house and from the open market, to develop design and applications for industrial and societal use.

METCONNECT Dubai: It was an exclusive meeting of minds from the corporate, academic and student world. It was organised to introduce the MET League of Colleges to the corporate world in the Middle East with a focus on placements.

Global Shapers Platform: MET has co-sponsored the launch of Global Shapers platform in India as an extension of the Global Shapers initiative of the World Economic Forum. It is an attempt to link young achievers with grass root entrepreneurs making a positive impact on the entrepreneurial eco system and attract the youth to the self employment mode.

METCONNECT: A meeting of minds from the corporate, academic and student worlds. This interaction with the corporate houses serves as a forum for exchanging ideas in order to meet the requirements of the industry in India.

MET Synergy: An Industry Academia Interface, where students got an opportunity to interact with the doyens of the industry through platforms like CEO Speak and guest lectures.

MET Kwhiz: 'MET Kwhiz – News Power Knowledge was launched to offer MET management students a weekly platform to understand and analyse the major events of the preceding week. It helps to keep them updated with current events and their implications, attempting to chart a course for tomorrow as an answer to the events of today.

Major events of the preceding week. It helps to keep them updated with current events and their implications, attempting to chart a course for tomorrow as an answer to the events of today.

Global Faculty: The curriculum at MET ensures that the students graduate as global managers. The international borders are shrinking and the world is fast becoming one global village, it is thus imperative that the students gain inputs from across the borders. We therefore invite global faculty to share their thoughts and experiences with the students. International experts from across various verticals help the students gain an international perspective.



MET PGDM student, Mr. Mohit Sankpal secured 3rd Position as the Best Student in Management Award by ET Ascent.

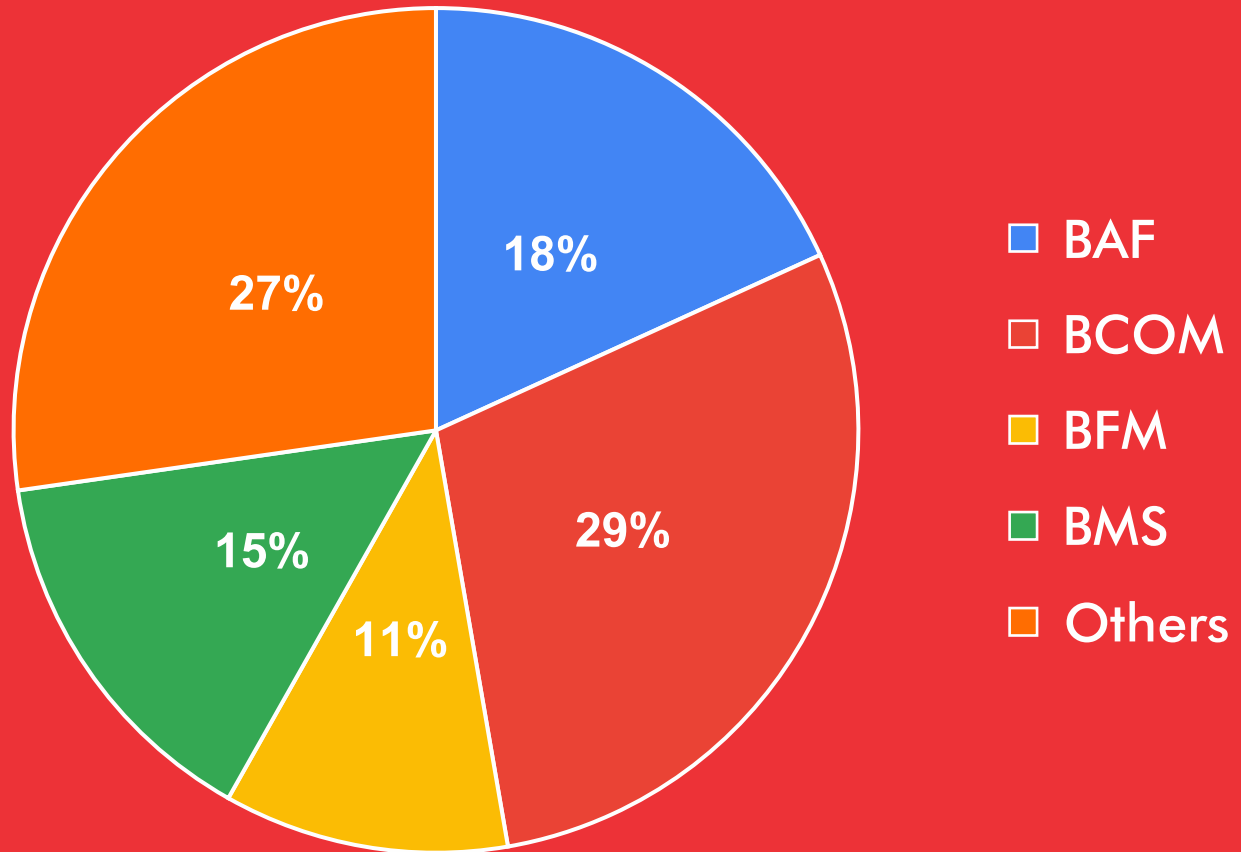
SHARP MINDS AT LEADING COMPANIES

PGDM Finance

STUDENT PROFILES

PGDM Finance



Bachleor's Degree	BAF	BCOM	BFM	BMS	Others	Total
No of Students	10	16	6	8	15	55



Aditya Sharma

23, BMS

Work Experience

13 months

Internship

Arham Jewels, A study on better investment option within gold

Competency

Critical Thinking, Leadership, Agility



Akanksha Wadhwa

22, BMS

Work Experience

0 months

Internship

Boston Ivy Healthcare Solutions Private Limited, How Startup funding takes place in India and startup life cycle

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation



Akshit Haria

25, BAF

Work Experience

24 months

Internship

Talent serve, Analysis on Indian equity & fixed income market

Additional Certifications

Equity & derivatives, Advance excel

Competency

Leadership, Initiative and Growth, Integrity, Teamwork, Risk Taker, Critical Thinking



Amogh Patil

22, BA

Work Experience

0 months

Internship

Market Desk Wealth Management services, Technical Analysis on stocks and derivatives: A comprehensive approach

Achievements

Global green revolution center for culture and education for climate change- B grade

Additional Certifications

1. NISM-VIII-EQUITY AND DERIVATIVES
2. NISM-VA-MUTUAL FUND DISTRIBUTOR
3. J.P Morgan: Investment banking virtual Internship experience program
4. FINANCIAL MODELING

Competency

Effective Communication, Critical Thinking, Leadership, Initiative & Growth, Integrity, Data Analysis



Anisha Patel

22, BAF

Work Experience

9 months

Internship

Talent serve, Indian Investors In Secondary Market Pre & Post Covid Ers.

Additional Certifications

Financial Markets
Introduction to Banking

Competency

Leadership, Initiative & Growth



Arjav Jain

22, BBA

Work Experience

0 months

Internship

My Ads Mantra, Fundamental analysis or RIL and TCS

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Integrity,



Arpitha Nambiar

23, BAF

Work Experience

0 months

Internship

Akasa air, A study on financial analysis of airline industry

Additional Certifications

Nism 5A Mutual fund distribution, Certificate course in Advanced Excel, Diploma in Financial planning

Competency

Effective Communication, Critical Thinking, Creativity & Innovation, Agility, Integrity, Risk management



Bhavesh Vyas

22, B.COM

Work Experience

0 months

Internship

Aditya Birla Capital, A study on nifty next 50 INDEX fund with special focus on retail sector and Avenue Supermart Ltd

Additional Certifications

NISM Series VIII: Equity Derivatives Certification Examination

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Integrity



Darshan Darji

22, B.COM

Work Experience

12 months

Internship

Tenhard India Private Limited,
Research on Investment Banking

Competency

Initiative & Growth



Dharmil Parekh

22, BFM

Work Experience

10 months

Internship

Motilal oswal, Analysis of the Indian
Stock market

Achievements

Placement committee member
(under graduation)

Additional Certifications

NISM derivatives & equity R studio,
SQL, Machine learning

Competency

Emotional Intelligence, Effective
Communication, Critical Thinking,
Agility, Integrity, Optimistic thinking



Dhwani Desai

23, B.COM

Work Experience

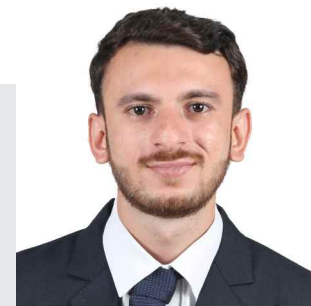
6 months

Internship

The Shipping Corporation of India
Ltd, Financial performance analysis
and reporting in sci

Competency

Emotional Intelligence, Effective
Communication, Creativity and
Innovation



Dhyey Shingala

22, BMS

Work Experience

2 months

Internship

Investosure Consultancy, Financial
performance analysis

Competency

Critical Thinking, Agility, Initiative &
Growth, Integrity


Foram Sheth

23, B.COM

Work Experience

0 months

Internship

Medikabazar-Boston Ivy Healthcare & solutions pvt ltd,
Financial problems faced by SW start-ups in india

Achievements

Certificate for leading as a secretary of Career Guidance Cell, Certificate for organising Career Fair BHAVITAVYA, ATTENDED EDP (Executive Development Program) held by ICSI including workshops on E-governance, Communication skill and otherskill development

Additional Certifications

Certification on strategic cash flow management, Certificate on completion of Market ka Eklavya course by NSDL, Certificate on MS Excel, Certificate on GST, Certificate for attending Annual Students Meet organised by ICSI

Competency

Effective Communication, Creativity and Innovation, Agility, Integrity


Gaurav Khanna

23, BBI

Work Experience

0 months

Internship

Spectrum Holdings, Mutual fund analysis

Additional Certifications

Financial Analyst, Investment Banking, Financial Modelling, Digital Marketing

Competency

Emotional Intelligence, Effective Communication, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity


Harsh Shah

23, B.COM

Work Experience

14 months

Internship

Reliance Securities Ltd, Financial analysis of Automobile sector - Tractor Segment

Additional Certifications

Investment Banking forage certification

Competency

Critical Thinking, Creativity And Innovation, Agility, Initiative & Growth


Himanshu Singh

22, BMS

Work Experience

0 months

Internship

Flexmoney Technologies Pvt Ltd, The Role of Fintech Lending in Education Sector

Achievements

3rd position at Vanguard National level Case study Competition

Competency

Initiative & Growth



Janhavi Shigvan

23, BAF

Work Experience

2 months

Internship

Talent serve, Merger & acquisition in Indian Bank sector

Competency

Effective Communication, Integrity



Jayneesh Shah

22, BFM

Work Experience

14 months

Internship

Prarambh Securities Pvt Ltd, Future and options market in India

Additional Certifications

NISM series VIII - Equity derivatives module

Competency

Emotional Intelligence, Critical Thinking, Creativity And Innovation, Agility, Initiative & Growth, Integrity



Jeet Mehta

21, BMS

Work Experience

0 months

Internship

Spectrum Holdings, Research on IPOs

Competency

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative & Growth



Kaveri Singh

22, BAF

Work Experience

12 months

Internship

SMEST Capital private limited, Study on research and analysis of bond issuers

Achievements

Awarded as the Intern of Excellence for the May month- SMEST Capital Private Limited

Additional Certifications

Government Advance Excel, Excel Skills for Business Virtual Experience Program - Goldman Sachs, Investment Banking Virtual Internship - JP Morgan, Data Analytics Consulting Virtual Internship - KPMG, Global Finance & Business Management Virtual Internship - J

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Integrity



Khushi Porwal

21, B.COM

Work Experience

0 months

Internship

Deesha Tech, How to improve cibil score

Additional Certifications

Financial modelling, excel, financial market

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Initiative & Growth, Integrity



Kinjal Sheth

24, BFM

Work Experience

30 months

Internship

BNP Paribas, Study of debt market

Additional Certifications

Basics of Excel, cash flow management

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Integrity



Lakshya Jain

23, B.COM

Work Experience

0 months

Internship

Finoability, The effects of demonitization on banks

Competency

Effective Communication, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Buisness mindset, disciplined , Eager learner



Madhura Nerurkar

23, BA

Work Experience

11 months

Internship

Medikabazaar, To study to business risks associated with starting a new business venture

Competency

Effective Communication, Logical Reasoning



Manvi Rath

21, B.COM

Work Experience

0 months

Internship

Au Small Finance Bank, A study on credit management and analysis of banking sector

Additional Certifications

MS excel beginner to advance by udey, Financial Markets by great learning academy, Soft skill & development by TCS iON, Commercial banking virtual experience program by JP Morgan Chase

Competency

Critical Thinking



Meet Davda

21, BAF

Work Experience

2 months

Internship

Talentserve, Applications Of "Stock Exchange Fluctuations of Last Five Years"

Additional Certifications

Analytics in Finance
Business Finance Foundations
Certificate of market ka eklavya

Competency

Emotional Intelligence, Critical Thinking, Leadership, Initiative & Growth, Having interest in equity research and derivatives or banking sector



Mohammad Kadeer Khan

23, BAF

Work Experience

0 months

Internship

Infinity Finance, A study on Financial Products

Achievements

Second rank in HSC

Additional Certifications

Introduction to Banking from Corporate Finance Institute, Participated in course Market ka Eklavya from NSDL, Course in Financial Markets from Great Learning, Certificate of Appreciation from Khushiyaan Foundation

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth, Integrity



Naishadh Gandhi

23, B.COM

Work Experience

2 months

Internship

TalentServe, A Study on CryptoCurrency

Competency

Emotional Intelligence, Critical Thinking, Creativity and Innovation, Integrity, Assertive, Punctual.



Neel Palekar

21, B.COM

Work Experience

0 months

Internship

Talentserve, Equity research

Additional Certifications

Basics of stock market, NSDL
basics of investment

Competency

Emotional Intelligence,
Critical Thinking, Agility,
Initiative & Growth, Integrity



Nidhi Sharma

23, BAF

Work Experience

27 months

Internship

Investosure Consulting Private Ltd, Financial Planning and Forecasting for age group of 23 to 50

Achievements

1. Awarded with Bronze Medal and Certificate of Excellence for securing 3rd rank in semester 3 of bachelor of accounting and finance held in 2017 - 18
2. Awarded with Certificate of Excellence in Departmental Event - Financial Planetarium (2018)

Additional Certifications

1. Certificate Program in Financial Markets Sales and Operations (CPFMSO) from BSE, 2019
2. Diploma in computer application and graphics (MS Office & Advance Excel, July 2019)
3. Certified as Market ka Eklavya from NSDL, October 2022

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Integrity

1. Data analysis
2. Decision Making
3. Youtube Expert
4. Event Management
5. Project Management



Nikita Joshi

23, B.COM

Work Experience

0 months

Internship

Finnovators Pvt Ltd, Fundamental
Analysis of specific stocks of
Healthcare sector

Additional Certifications

Investment Banking Experience
Program, Advance Excel,
Financial Modelling

Competency

Effective Communication,
Leadership, Creativity and
Innovation, Initiative & Growth



Nirav Lakhani

22, B.COM

Work Experience

0 months

Internship

Medikabazaar (Boston Ivy Healthcare Pvt.Ltd), The Role of Accounting Information In Business Decision Making

Additional Certifications

Completed Certification Program in MS Office in September 2022. Completed Certification Program in Basic of Capital Market in May 2023.

Competency

Leadership, Creativity And Innovation, Initiative & Growth



Parth Surti

23, BMS

Work Experience

9 months

Internship

NTT Data, Study on GST returns

Additional Certifications

Finding Funding - HP LIFE, Investment Banking and Finance, Private Equity Finance - UdeMy, Introduction to banking, Corporate Finance Institute - CFI, J.P Morgan Markets Virtual Experience - Forage, The Fundamentals of Digital Marketing - Google Digital Ga

Competency

Critical Thinking, Leadership, Initiative & Growth



Pratik Jain

24, BFM

Work Experience

0 months

Internship

RNB Corporate Services Pvt Ltd, Comparative Research & Analysis on Mutual Funds in India

Competency

Effective Communication, Critical Thinking, Leadership, Initiative & Growth, Integrity



Preksha Gosar

22, B.COM

Work Experience

0 months

Internship

V.C Shah & Associates, A Comparative Study on GST Return

Additional Certifications

Advance Excel, Tally ERP

Competency

Leadership, Initiative & Growth



Priyal Jhaveri

21, B.COM

Work Experience

0 months

Internship

Boston Ivy Healthcare Solutions Pvt Ltd, Medikabazaar, Fundamental Analysis of Indian Pharmaceutical Companies

Achievements

Member of Alumni Committee

Additional Certifications

NISM Series VIII- Equity and Derivatives, Investment Banking by JP Morgan Chase from Forage

Competency

Effective Communication, Critical Thinking, Leadership, Initiative & Growth, Integrity, Cleared CA FOUNDATION, Attempted CA Inter



Rammesh Thakkar

24, BMS, M.COM

Work Experience

0 months

Internship

Arrock Capital Advisors LLP, A Study on Creating an Executable Business Plan

Achievements

PGDM First Year Topper (2023), Won various Football & Table Tennis Championships, Head - Placement Committee

Additional Certifications

NISM-VA, NISM-XIII, NISM-XA, NISM-XV, Advance Excel, Technical Analysis

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Agility, Initiative & Growth, Integrity



Ravjot Singh Bhasin

24, BAF

Work Experience

24 months

Internship

Aditya Birla Capital, Cost valuation

Competency

Effective Communication, Leadership, Creativity & Innovation, Initiative & Growth, Good at convincing



Riddhi Jethliya

22, BBA

Work Experience

0 months

Internship

Bansi S. Mehta, Unveiling financial value- exploring valuation techniques and insights

Additional Certifications

Cashflow forecasting

Competency

Effective Communication, Critical Thinking, Creativity And Innovation, Initiative & Growth, Integrity, Team player, quick learner


Ritik Jamnik

23, B.COM

Work Experience

0 months

Internship

Reagle Media Pvt Ltd,
Cryptocurrency

Competency

Emotional Intelligence,
Creativity & Innovation,
Initiative & Growth


Sagar Shah

23, B.COM, M.COM

Work Experience

0 months

Internship

Iventure Growth & Securities, An Analysis
of Mutual Fund Industry and Study on
Investment in Systematic Plan in India

Additional Certifications

Bloomberg - ESG, Bloomberg - Market
Concept, Investment Banking by JP
Morgan Chase from Forage, Financial
Market from Great Learning

Competency

Effective Communication, Critical
Thinking, Leadership, Creativity and
Innovation, Initiative & Growth


Sai Pawar

21, B.COM

Work Experience

0 months

Internship

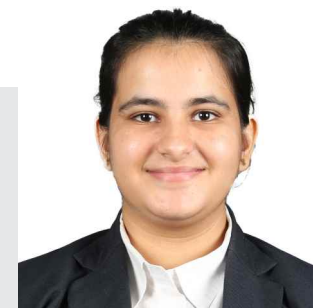
Investosure Co., Comparative
study between NSE and BSE with
regards to risks and returns

Additional Certifications

CMA foundation, NISM 5A

Competency

Effective Communication, Critical
Thinking, Initiative & Growth


Sakshi Varindani

21, BAF

Work Experience

0 months

Internship

Finoability, To study on
financial markets

Competency

Initiative & Growth, Integrity



Sakshi Shah

22, BFM

Work Experience

0 months

Internship

Chintamani securities pvt ltd, Equity research analysis on banking sector

Additional Certifications

Certificate in Analytics in Finance, Certificate in Financial Markets

Competency

Creativity and Innovation, Integrity



Satyam Yadav

24, B. TECH

Work Experience

0 months

Internship

Moollan & Moollan, Inputting, A study on working process of Moollan & Moollan

Additional Certifications

MS CIT, Market Ka Eklavya

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity



Shefali Salunke

23, BBI

Work Experience

0 months

Internship

Tata Power Company Ltd, Shared Services FCOE

Competency

Emotional Intelligence, Effective Communication, Initiative & Growth



Shreja Shetty

23, B.COM

Work Experience

24 months

Internship

CA Leena Talathi and Co, Investment and Income tax planning in India

Competency

Critical Thinking, Creativity and Innovation, Initiative & Growth, Patience, Quick Learner



Shrutika Kharwar

23, BCOM

Work Experience

0 months

Internship

Talentserve, Comparison between investment in equity and mutual funds.

Additional Certifications

1. Advance excel 2. Tally Erp 9 3. Live trading certificate from BSE 4. Corporate Finance (udemy) 5. Financial analysis and modeling

Competency

Critical Thinking, Initiative & Growth



Simran Sharma

21, B.COM

Work Experience

0 months

Internship

Soba Infosec P. Ltd, Mutual Fund as an investment option

Additional Certifications

Investment Management (NPTEL)

Competency

Effective Communication, Critical Thinking, Leadership



Somil Jain

24, BBI

Work Experience

0 months

Internship

Tenhard India Pvt Ltd, A study on the Fundamentals of Mutual Funds as an Investment.

Achievements

1. Winner in School Personality Contest - 2015 (St. Mary's High School, SSC) 2. Winner in Junior College Singing Competition - 2016 (K.C. College)

Additional Certifications

Social Media Marketing (from IIIDE)

Competency

Emotional Intelligence, Critical Thinking, Leadership, Creativity and Innovation, Integrity, Good with numbers



Surbhi Dandekar

25, BFM

Work Experience

32 months

Internship

TENHARD, Blockchain in Fintech and Finance

Additional Certifications

NISM - IX MERCHANT BANKING, Corporate Restructuring - CFI

Competency

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Initiative & Growth



Tushar Sutar

24, BMS

Work Experience

19 months

Internship

Aditya Birla Capital, Equity Research On Asian Paints

Additional Certifications

NISM 15

Competency

Effective Communication, Creativity And Innovation, Initiative & Growth, Dedication and punctuality



Vaishnavi Shetty

22, B.COM

Work Experience

3 months

Internship

Finoability, Comparing Business Performance of Two Banks

Achievements

CS Foundation 2019 Passed, Co founder of Ngo named Youth Iskhana, 3rd in PowerPoint Presentation conducted by Economics Club, Gold Medal at State Level Tug Of War Championship, Silver at District level Tug Of War Championship, Successfully Completed Vishar

Additional Certifications

Corporate Finance Fundamentals by CFI, Introduction to Corporate Finance by Great learning, Financial Markets by Great learning, Financial Markets by Yale University, Introduction to corporate finance by University of Pennsylvania, NISM 5A(Pursuing), NISM

Competency

Effective Communication, Leadership, Agility, Adaptability, Learning Abilities



Vishal Kanojia

23, BCAF

Work Experience

14 months

Internship

Bulls and Bear Advisory, Comprehensive study of foreign exchange markets in India and its instruments

Additional Certifications

NISM 15 Research Analyst. NISM 8 Equity Derivatives. NISM 7 Securities Operations and Risk Management. Bloomberg Market Concept.

Competency

Effective Communication, Critical Thinking, Leadership, Agility, Initiative & Growth



Vishal Raikar

24, BSC AME

Work Experience

14 months

Internship

Flexmoney Technologies Private Ltd., A Market Research on Fintech-Enabled Travel Financing

Achievements

THIRD position in "VANGUARD - Case Study Conclave"

Additional Certifications

1. Python for Finance - Investment Fundamentals and Data Analytics. 2. Accounting Fundamentals - Corporate Finance Institute. 3. Market ka Eklavya - NSDL. 4. Certifications of Participation in Emerging Leaders - Unstop.

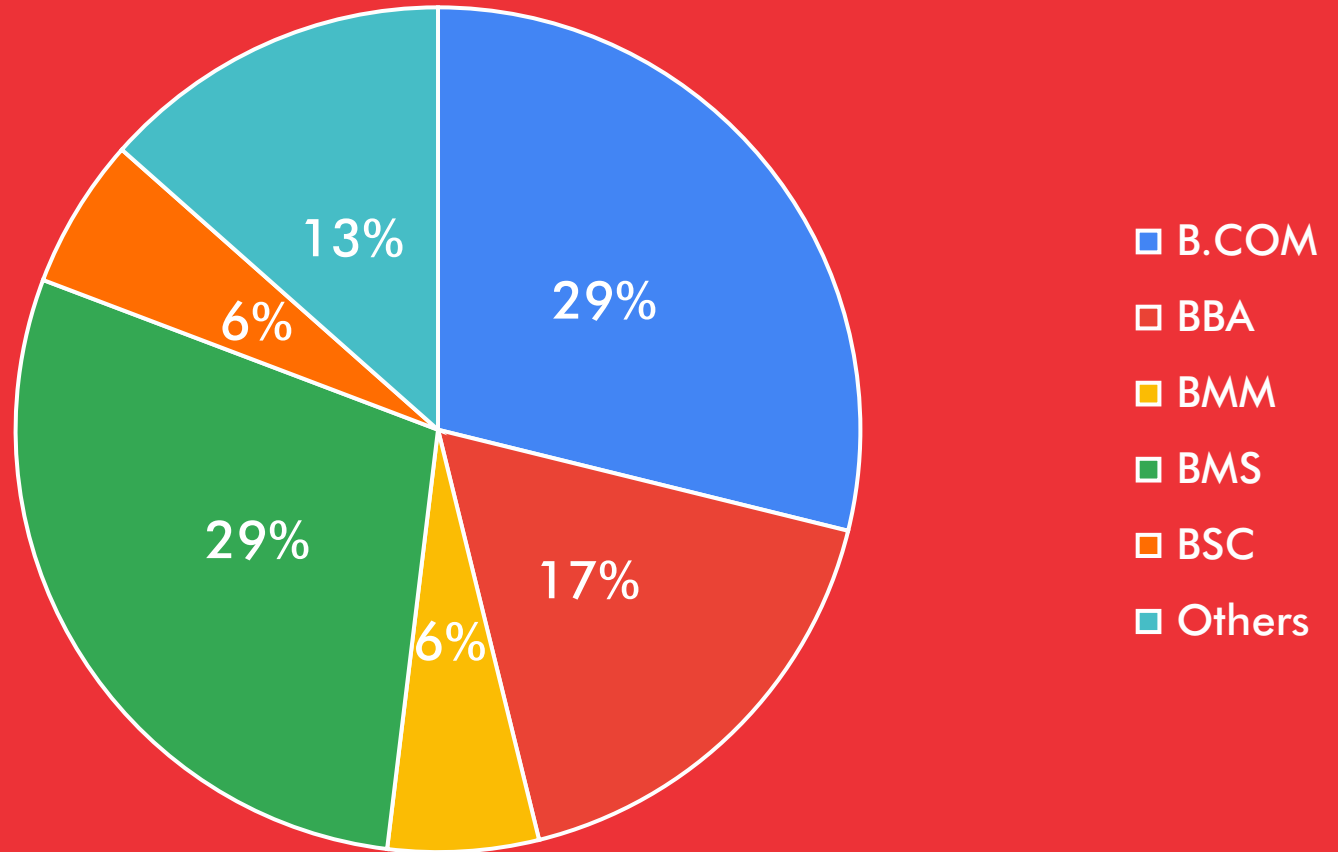
Competency

Effective Communication, Critical Thinking, Creativity and Innovation, Agility, Initiative & Growth, Integrity.

PGDM Marketing

STUDENT PROFILES

PGDM Marketing



Bachleor's Degree	BCOM	BBA	BMM	BMS	BSC	Others	Total
No of Students	15	9	3	15	3	7	52

**Aarti Iyer**

23, BMS

Work Experience

0 months

Internship

Decathlon Sports India Pvt. Ltd, Layout merchandising and Inventory of Decathlon

Additional Certifications

NSDL, TCS ION

Competency

Critical thinking, problem solving, quick grasper, innovative and creative, Agility and Team building

**Abhidnya Patankar**

22, B.COM

Work Experience

0 months

Internship

Bee Online Communication Pvt Ltd, Impact of Search Engine Optimisation on Brand Visibility & Business Growth of Companies

Achievements

2nd Rank Holder in Trimester 3 of Marketing

Additional Certifications

Digital Marketing Certification, Advance Excel Certification, English Proficiency Certification

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Initiative & Growth

**Aditi Sarang**

21, BMS

Work Experience

0 months

Internship

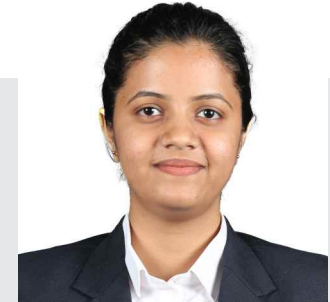
Horizon Industrial Parks, Study on Account Based Marketing in B2B business.

Additional Certifications

MSCIT Certificate

Competency

Leadership, Creativity & Innovation, Agility, Initiative & Growth

**Akanksha Kamavisdar**

22, BBA

Work Experience

0 months

Internship

Happequity Investment and Finance, Study the innovative customer Engagement strategies for social media for EdTech organisations.

Additional Certifications

Digital marketing
Social media marketing
SEO

Competency

Emotional Intelligence, Creativity And Innovation, Agility, Initiative & Growth


Anand Tanna

23, B.COM

Work Experience

0 months

Internship

Talentserve, Lead Generation for business

Competency

Creativity And Innovation, Integrity, N.A


Anita Godara

23, B.COM

Work Experience

0 months

Internship

SM EXPRESS LOGISTICS PVT LTD, Customer Satisfaction and Loyalty in Logistics Services

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Initiative & Growth


Ankit Amin

26, BBA

Work Experience

16 months

Internship

Kellogg India Pvt Ltd, Understanding how brand Positioning impacts the consumer's buying decision in a part of the FMCG industry

Achievements

Represented my College at Mangalore University presented a research paper on "An empirical Study on Future of Electric Vehicles" during a Two day International conference on CIIC - 2019

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Attention to Detail Adaptability


Ankur Pandey

25, B.TECH

Work Experience

32 months

Internship

Medikabazaar, Customer research on Medikabazaar company

Competency

Effective Communication, Critical Thinking, Creativity and Innovation



Arpita Gogri

23, BAF

Work Experience

9 months

Internship

Taj SATS, Study on Brand positioning of TajSATS

Achievements

Coordinator(HOD)Creative department of Tedx-Hinduja 2020-21.

Additional Certifications

Tally-ERP9.

Competency

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity, Team Player,Quick Learner



Aryan Badika

22, BBA

Work Experience

0 months

Internship

Anarock property consultants, Acquisition of channel partners in the prop-tech space

Additional Certifications

Fundamentals of digital marketing by google, Formal communication by TCS ION

Competency

Agility



Ashutosh Vimal

24, BMM

Work Experience

36 months

Internship

Maharashtra State Skills University (Government of Maharashtra), A Comprehensive Research on Establishing a University Aligned with the New Education Policy'

Achievements

Winner - Inter College Dance Competition (HR College, Raheja College, Wilson college, Winner - District level - Hockey

Additional Certifications

1. LinkedIn Certified Marketing Insider 2. Introduction to Strategy Consulting - BCG 3. Strategy Consulting - BCG 4. Climate & Sustainability - BCG 5. Inside LVMH - Louis Vuitton Moet Hennessy 6. Management of Fashion & Luxury - SDA Bocconi 7. Foundations

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth, Integrity

1. Self Motivated 2. Efficient Time Management 3. Teamwork 4. Responsible Decision Making 5. Adaptability


Ayush Kriplani

23, BBA

Work Experience

0 months

Internship

Mystic valley spa resort,
Marketing Strategies used in
Hospitality Industry

Competency

Effective Communication,
Critical Thinking, Leadership,
Creativity and Innovation


Baishali Suna

22, BMS

Work Experience

2 months

Internship

Bata India, Data-Driven Approach
to Boost Customer Engagement
and Sales

Competency

Emotional Intelligence, Effective
Communication, Leadership,
Creativity And Innovation, Initiative
& Growth


Bhargavi Naik

24, B.COM

Work Experience

0 months

Internship

Happequity Investment and Finances,
Competition mapping and marketing
strategies of The Trading guru

Additional Certifications

Fundamental of Digital marketing, Social
Media Marketing, LinkedIn Marketing

Competency

Emotional Intelligence, Effective
Communication, Critical Thinking,
Leadership, Creativity and Innovation,
Agility, Initiative & Growth, Integrity


Daksh Vyas

22, B.COM

Work Experience

11 months

Internship

Narang Realty, Exploring 360-
Degree Marketing Strategies in
Real Estate Business

Competency

Effective Communication, Critical
Thinking, Leadership, Creativity
And Innovation, Agility, Initiative &
Growth, Integrity



Dhananjay Karad

24, B.PHARM

Work Experience

0 months

Internship

Anarock Property Consultants,
Challenges faced while
Acquisition Of Channel
Partner in prop tech space

Competency

Effective Communication,
Critical Thinking, Leadership,
Agility, Initiative & Growth,
Integrity



Dhaval Gokani

22, BMS

Work Experience

11 months

Internship

Rank Logistics, Study on CHA and
Import market in India

Competency

Emotional Intelligence, Effective
Communication, Critical Thinking,
Leadership, Creativity and
Innovation, Initiative & Growth,
Adaptability



Disha Shah

23, BMS

Work Experience

0 months

Internship

Monk Entertainment, Study of influencers
marketing

Competency

Emotional Intelligence, Effective
Communication, Leadership, Initiative &
Growth, Negotiations



Divya Patil

21, B.COM

Work Experience

2 months

Internship

Century Plyboards, Sales-
Decorative

Additional Certifications

Digital marketing

Competency

Creativity And Innovation



Divya Chouhan

22, BBI

Work Experience

24 months

Internship

KREIVO, The role of social media marketing in affecting the sales of fashion products

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity, Team building



Farhan Khan

21, B.COM

Work Experience

0 months

Internship

Avnir Organica, Role of sales strategy for building a FMCG brand

Additional Certifications

Mscit, Tally ERP9

Competency

Critical Thinking, Leadership



Harshad Aher

23, BSC

Work Experience

0 months

Internship

Visionpack, India and packaging industry

Additional Certifications

Basic SQL, Google Analytics, Basic PowerBI

Competency

Emotional Intelligence, Persistent



Harshal Jadhav

25, BE

Work Experience

32 months

Internship

Renewable Energy (solar energy system sip project)

Competency

Effective Communication, Critical Thinking, Leadership, Agility, Initiative & Growth, Integrity



Isha Jain

21, B.COM

Work Experience

26 months

Internship

Times of India, A comprehensive study on Digital Marketing and Understanding of Branding Solutions

Achievements

1. Secured 3rd place in MET college, 2nd Trimester 2. Won Best Speaker Award, Inter College Debate Competition

Additional Certifications

1. Media Math, Zemanta, 2. Tally ERP -9

Competency

Emotional Intelligence, Effective Communication, Leadership, Affable and Interpersonal Skills



Kashifa Shaikh

22, B.COM

Work Experience

0 months

Internship

BMW dealership, A study on Future mobility expectation of BMW customers, Interned at Monster Energy India

Achievements

1st price in Debate competition in PGDM batch, Placement Committee Member, Mithibai College - Head of logistics for college fest (Kshitij), Represented school for Badminton in Mumbai School Sports, Association (MSSA), Represented school for Throwball (Cap)

Additional Certifications

Fundamentals of Project Planning & Management, Marketing in a digital world, Understanding Research Methods, Academic Credentials

Competency

Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Initiative & Growth, Integrity, Project Management, Problem Solving



Kaustubh Khanvilkar

22, BBFM

Work Experience

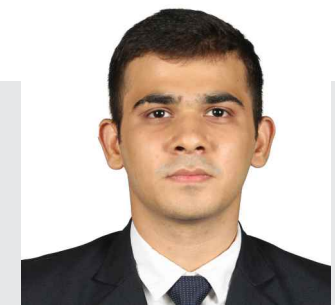
2 months

Internship

JP INFRA, Role of channel partners in business development

Competency

Leadership



Kavish Dhabalia

22, BMS

Work Experience

4 months

Internship

Grasim Industries Limited (Aditya Birla Group), Research on Functional Textiles

Achievements

Volunteered in UMED - Maharashtra State Rural Livelihoods Mission for a month

Competency

Leadership, Creativity and Innovation, Agility, Initiative & Growth



Kriya Mehta

21, BMS

Work Experience

0 months

Internship

Anarock, Role of app in acquisition of channel partner in real estate with reference to Anarock

Competency

Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity



Manali Patil

23, BSC

Work Experience

2 months

Internship

Kellogg's, Daily Plan Vs Achievement of Pringles Distribution, Challenges in achieving daily plan, Suggestions for improving Pringles Distribution

Achievements

Intern of the week Award in Kellogg's

Additional Certifications

Digital Marketing

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Initiative & Growth



Manav Sheth

23, BMM

Work Experience

24 months

Internship

DMA Yellow Works Pvt Ltd., Understanding brand identity and business growth of FMCG Dairy products in Mumbai

Achievements

Second Place in the debate competition, I've been a part of an AD FILM starring Prabhudeva and the TV show Khatra Khatra Khatra.

Additional Certifications

Social Media Marketing Strategy, Facebook and Instagram Ads., Google Digital Garage

Competency

Emotional Intelligence, Critical Thinking, Leadership, Agility, Initiative & Growth, Gregarious, Genial



Manimay Mishra

24, B.COM

Work Experience

2 months

Internship

MedikaBazaar, How SEM & SEO helps in building healthcare industry

Additional Certifications

Digital Marketing

Competency

Emotional Intelligence, Effective Communication, Leadership, Creativity And Innovation, Agility



Manvi Jain

22, B.COM

Work Experience

2 months

Internship

DMA Yellow works pvt.ltd, A comprehensive study on Project Management & understanding of Brand Identity

Additional Certifications

Advance diploma in digital marketing, SEO, SMM, Email marketing

Competency

Effective Communication, Leadership, Creativity And Innovation, Agility



Nikhil Sharma

22, BBA

Work Experience

0 months

Internship

Steel authority of India, Marketing mix

Competency

Emotional Intelligence, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth, Integrity



Pooja Jadhav

27, BSC

Work Experience

12 months

Internship

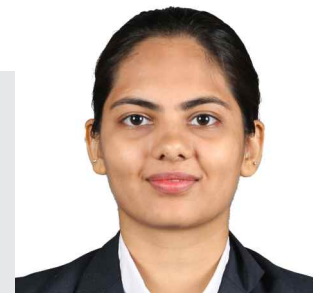
Holiday Inn, Optimising sales strategy: A research-based approach

Additional Certifications

Advance Excel, SEO, Digital Marketing

Competency

Effective Communication, Leadership, Initiative & Growth



Pranjal Bamb

22, BE

Work Experience

0 months

Internship

Narang Realty, Lead generation in real estate

Additional Certifications

Advance diploma in digital marketing

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Integrity


Pritesh Shinde

25, B.COM

Work Experience

32 months

Internship

Kellogg's India pvt ltd, Study on consumer preferences on various FMCG Brands

Achievements

Best Summer Intern at Kellogg's, intern of the week at Kellogg's, 2nd in MET Combat debate competition, Employee of the month at CATKing Educare

Additional Certifications

Digital marketing, strategic brand marketing, block chain, data analytics & strategic leadership

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity


Purav Shah

23, BMS

Work Experience

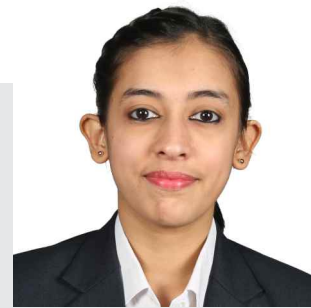
0 months

Internship

Hiranandani Communities Powai, Channel Partner Sourcing

Competency

Effective Communication, Agility, Initiative & Growth, Integrity


Riti Modi

23, BBA

Work Experience

0 months

Internship

Holiday Inn Mumbai, Digital Odyssey: Navigation of the digital Marketing Landscape, guiding the hotel towards Enhanced Online Visibility and Customer Engagement.

Achievements

Gold medalist in Sqauy Material Arts

Additional Certifications

Google Garage- Fundamentals of Digital Marketing.

Competency

Emotional Intelligence, Creativity and Innovation, Integrity, Team Work


Ritvik Doshi

23, BBA

Work Experience

0 months

Internship

Holiday Inn international Mumbai Airport, SalesStride: Developing a Winning sales strategy through research and analysis

Additional Certifications

Nism certification

Digital marketing - Google

Competency

Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity



Ryan Soans

23, B.COM

Work Experience

0 months

Internship

Holiday inn international, A detailed study of a research driven approach to sales strategy optimization

Additional Certifications

MSC IT

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth



Sakshi Gogia

23, BMS

Work Experience

0 months

Internship

Reliance Industries Pvt. Ltd., Visual content creation in Relwood

Achievements

Sports- international level

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation



Shruti Mehta

21, B.COM

Work Experience

0 months

Internship

Ting Works, Impact of digital marketing in corporate world

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth, Integrity



Srushti Thakare

23, BBA

Work Experience

0 months

Internship

SM Express Logistics Pvt Ltd, Study on Brand Perception & Positioning

Competency

Effective Communication, Leadership, Initiative & Growth, Integrity, Quick Learner Adaptability



Stephin Paulson

21, BMS

Work Experience

0 months

Internship

Pinacle Web India, Study of Digital Marketing Services at Pinacle Web India

Additional Certifications

Digital Skills : Digital Marketing - Coursera, Creating Designs using Canva, Fundamentals of Digital Marketing - Google, Digital Skills : Social Media - FutureLearn

Competency

Effective Communication, Leadership, Initiative & Growth, SEO YouTube Course



Svamin Kajaria

22, BMS

Work Experience

52 months

Internship

Hiranandani group of Companies, Channel Sales Research

Additional Certifications

Diploma in digital marketing form Malini Kishor Sanghvi college

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity



Syed Shoeb

24, BBA

Work Experience

13 months

Internship

TalentServe, Role of social media marketing in business development with reference to supercool category

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth



Tanuj Pachisia

25, BMS

Work Experience

0 months

Internship

Football Geek, Social Media Optimization and Growth Strategy: Elevating Football Clubs and Academy Online Presence

Additional Certifications

Fundamentals of Digital Marketing Social Media Marketing LinkedIn Marketing

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity



Vaishnavi Poojari

22, BMS

Work Experience

11 months

Internship

Grasim Industries Limited (Aditya Birla Group), Traceability in textile industry

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity & Innovation, Initiative & Growth, Integrity



Vatsal Vora

23, BMM

Work Experience

2 months

Internship

Narang realty, The art of real estate marketing

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity, Learner, Hardworking, Honest



Vidhi Patel

22, B.COM

Work Experience

0 months

Internship

Tonic Worldwide, Brand Strategy in Digital Landscape

Additional Certifications

Digital Marketing, Graphic Designing, Microsoft Office, Tally

Competency

Emotional Intelligence, Effective Communication, Creativity and Innovation, Initiative & Growth, Integrity



Vishal Halder

24, BMS

Work Experience

26 months

Internship

SAIL, Procedure of Dispatching Primary Product & Marketing of Secondary Product

Competency

Critical Thinking, Leadership, Creativity and Innovation



Yash Chhabria

22, BMS

Work Experience

11 months

Internship

Avnir Organica, Role of sales and marketing strategies in building a FMCG brand

Achievements

Topper of marketing batch (1st year) winner of 5 college festivals in 2 years 2018 to 2020

Additional Certifications

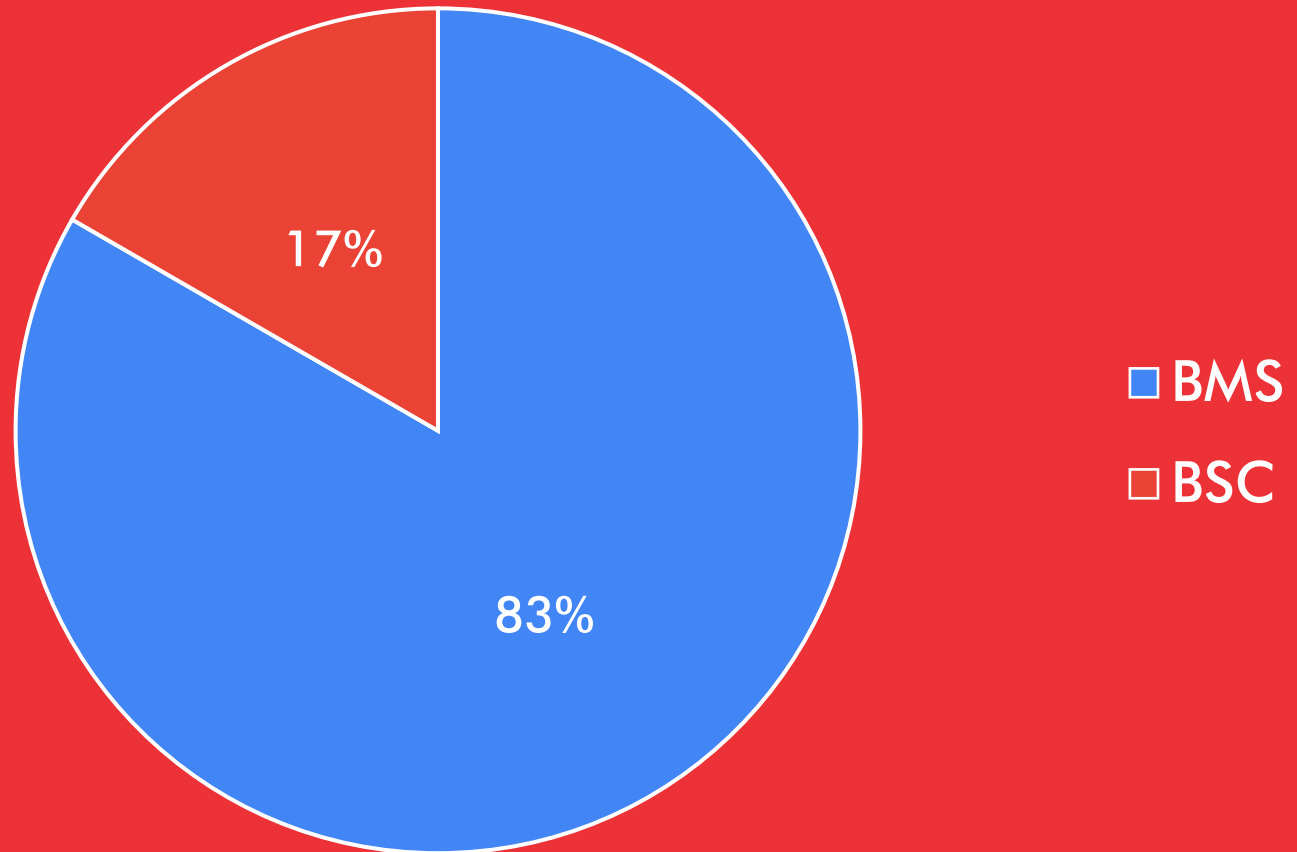
Google analytics, seo, sem

Competency

Effective Communication, Critical Thinking, Leadership, Creativity And Innovation, Agility, Initiative & Growth, Management,

PGDM Human Resources

STUDENT PROFILES PGDM HR



Bachleor's Degree	BMS	BSC	Total
No of Students	5	1	6



Ishita Bajaj

22, BMS

Work Experience

0 months

Internship

SATS India, A study on Recruitment, Selection and Onboarding Process at SATS India

Achievements

Topper of Sem 2 & 3 in PGDM

Additional Certifications

Google Analytics

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership



Khushi Gopani

21, BMS

Work Experience

0 months

Internship

Worldwide Media Pvt.Ltd - Times Group, A study on HR Practices at Worldwide Media Pvt. Ltd

Achievements

Secured 2nd Rank

Competency

Leadership, Initiative & Growth



Khyati Vira

24, BMS

Work Experience

0 months

Internship

KCROASTERS - By Koinonia, A Study on Human Resources Policies at KCROASTERS - By Koinonia

Achievements

Achieved 1st Position in at Khel Tarang Interdepartmental Annual Sports Meet 2019-20, Best Blazing Female-Rotaractor for the R.I Year 2021-22, Best Core Member (HRD & Joint secretary) for the R.I Year 2021-22, Trophy from Dahisar Fire Station under World Responsible Youth 2021-22, Outstanding Social Media Director in District 3141 at AARA`S for the R.I. Year 2020-21.

Additional Certifications

Talent Acquisition - Training Inbox (Redefining Employability)

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Leadership, Creativity and Innovation, Agility, Initiative & Growth, Integrity, Team work, Empathy



Priti Yadav

22, BSC

Work Experience

0 months

Internship

RADIOCITY 91.1 FM, Integrating Recruitment and Database Management

Additional Certifications

Talent Acquisition (Inbox Training), Excel, Developing Emotional Intelligence, Embracing unexpected change

Competency

Emotional Intelligence, Effective Communication, Critical Thinking, Creativity and Innovation, Initiative & Growth, Integrity, Diversity and inclusion



Shreya Gharat

21, BMS

Work Experience

0 months

Internship

SwasthAham, A comprehensive study of HR practices and organizational effectiveness of SwasthAham

Additional Certifications

Talent Acquisition:- Training Inbox

Competency

Emotional Intelligence, Critical Thinking, Creativity and Innovation



Sumesh Surendran

25, BMS

Work Experience

12 months

Internship

STMN News, Recruitment and Selection Process of STMN News

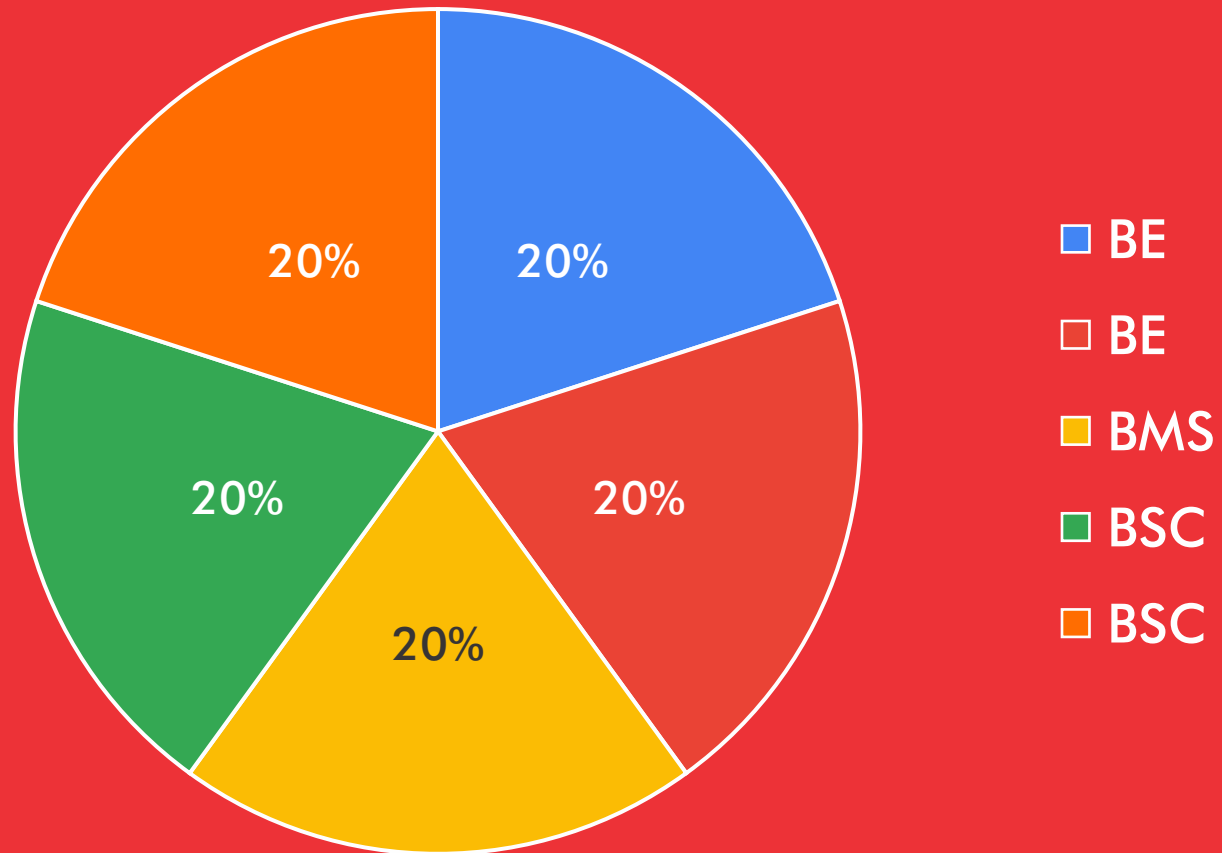
Competency

Critical Thinking, Leadership, Creativity and Innovation

PGDM Operations

STUDENT PROFILES

PGDM Operations



Bachleor's Degree	BE	BE	BMS	BSC	BSC	Total
No of Students	1	1	1	1	1	5



Achilles Pereira

24, BE

Work Experience

0 months

Internship

The Shipping Corporation Of India Ltd.,
Utilisation of Containers

Competency

Emotional Intelligence, Leadership,
Agility, Initiative & Growth, Integrity



Akshaya Nair

22, BE

Work Experience

0 months

Internship

D.B. Group India Pvt Ltd, Air operation optimization using
Quality Management System

Achievements

1. Achieved 1st Rank in the Engineering college, 2. Secured
2nd Runner up in Vanguard Case Study competition held on
4th March 2023

Additional Certifications

Lean Management: Reduce waste and boost efficiency,
Operations Management: Facilities planning and
management, Supply chain management, Quality
Management

Competency

Emotional Intelligence, Effective Communication,
Leadership, Agility, Integrity, Rational Thinking



Mansi Salvi

23, BMS

Work Experience

0 months

Internship

GIA India Laboratory Pvt.Ltd., Process
Optimization- End to End Operations
(Polished Diamond Grading Report and
Processing)

Additional Certifications

Ms-CIT

Competency

Emotional Intelligence, Effective
Communication, Critical Thinking,
Leadership, Creativity and Innovation,
Agility, Initiative & Growth, Integrity,



Nimish Dukhande

22, BSC IT

Work Experience

0 months

Internship

The Shipping Corporation of India Ltd.,
Vessel Optimization Planning

Additional Certifications

Microsoft Office, Data Analytics

Competency

Effective Communication, Critical Thinking,
Creativity And Innovation, Agility, Integrity



Rahul Thakur

22, BSC

Work Experience

10 months

Internship

The Shipping Corporation of India Ltd, Navigating the waves: A
Comprehensive Analysis of Offshore Shipping Industry

Achievements

NCC "C" Certificate Holder as Seniour Under Officer (SUO),
Overall Best Cadet by 3 MAH BN NCC Ismail Yusuf College at
College Level

Additional Certifications

Dairy Production and Management By PennState College of
Agricultural Sciences, Genetics and Society By American
Museum of Natural History, Introduction to Algae By UC San
Diego

Competency

Effective Communication, Critical Thinking, Leadership,
Creativity And Innovation, Agility, Integrity, Team Building,
Project Planning

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