Post Graduate Diploma in Management PGDM (e-Business)



SHARP MAND LEADS



OUR FAITH

न चौर हार्यम् नच राज हार्यम् | न भातृभाज्यम् नच भारकारी || व्यये कृते वर्धते एव नित्यम् | विद्याधनं सर्वधन प्रधानम् ||

Knowledge can neither be stolen by a thief, nor snatched by a king.
It is indivisible unlike ancestral property, it never burdens the bearer, it multiplies manifold when offered to others. Knowledge is the supreme form of wealth.

OUR VISION

To shape professionals, to conquer the present and future challenges to the socio economic fabric of our society, by institutionalising search, development, research and dissemination of relevant knowledge through structured learning systems.

OUR MISSION

To evolve, develop and deliver dynamic learning systems to equip professionals with conscience and commitment to excellence and courage to face business challenges.

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MET LEAGUE OF COLLEGES



Mumbai Educational Trust is a conglomerate of premiere educational institutions, driven by a single-minded focus on imparting quality education, to make students sharp. Training is imparted round-the-clock, seven days a week. Projects and assignments are given utmost importance and students learn on the job. Application-oriented knowledge, garnered in the lecture halls, is applied to industry assignments. The faculty spares no effort to make the students razor sharp, so that they make their mark in the corporate world. No effort has been spared, to create an environment that encourages students, to push the limits of their minds. All this, to help young professionals face the challenges of life. And make their mark in the corporate world.

Bhujbal Knowledge City Mumbai

- Institute of Management
- Institute of Post Graduate Diploma in Management
- Institute of Mass Media
- Asian Management Development Centre
- Centre for Insurance Training, Research & Development
- Institute of Pharmacy

- Institute of Information Technology
- Institute of Software Development & Research
- Institute of Computer Science
- Institute of International Studies
- Rishikul Vidyalaya

Bhujbal Knowledge City Gowardhan, Nashik

School of Architecture & Interior Designing

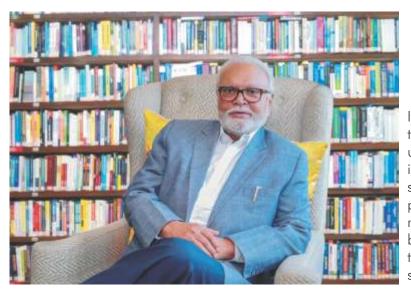
Bhujbal Knowledge City Adgaon, Nashik

- Institute of Management
- Institute of Pharmacy
- Institute of Engineering
- Institute of Technology (Polytechnic)
- Institute of Information Technology
- Institute of D. Pharmacy
- Bhujbal Academy of Science & Commerce (Jr College)

At MET, over four thousands students and faculty are involved in delivering unique learning systems, through ultra modern infrastructure and academic rigour. MET Institutes are ISO certified, with affiliations to the University of Mumbai, Savitribai Phule Pune University, DTE, AICTE, MSBTE, PCI, C-DAC, The Chartered Insurance Institute (CII), London.

MET also has strategic institutional collaborations with the Association of Chartered Certified Accountants (ACCA), UK, NCC Education, UK, Manhattan Institute of Management, New York, EAE Business School, Spain, Business & Hotel Management School, Switzerland, SetCONNECT, USA, ICE Creative Excellence Pvt. Ltd. (Founded by Balaji Telefilms Ltd.) and TCS iON.

FROM THE CHAIRMAN'S DESK



"When things get tough, the tough get going"
- Anon

It is said that when the unexpected or impossible happens, you are caught off balance. In this third decade of the millennium, Indian economy was at an inflection point but we were unexpectedly hit by a pandemic wave from the East. As the nation went in a lockdown, its impact was felt across all strata of our society. The youth had to shoulder the burden of the system collapse hurting the education sector. But unfazed by the unexpected crisis, dynamic professional institutions rose to the challenge as they set about energizing millions of young minds to fight the adversity. They rapidly retooled, redesigned and delivered a significant body of knowledge to deliver seamless digital learning engaging the youth across the country to alleviate the suffering of the young students, quenched their thirst of knowledge aided by smart tools and teachers, restoring sanity and peace in the society.

We at MET, took the challenge head-on and established seamless learning platforms across our campuses located at Bhujbal Knowledge City in Mumbai and Nashik delivering wholesome learning inputs meeting stakeholder appreciation. From kids to young professionals enlightening virtual inputs were delivered across Pharma, Engineering, IT, Mass Media and Management domains brushing past delivery hurdles. Blessed by the state of the art platforms and technologies accessed by us, our committed faculty and staff rose to the challenge. Frequent counseling to the affected, concessions and accommodation to the needy acted as balm to the stakeholder battling the adversity as they lived up to the 'knowing-doing-being' motto of professionals meeting the demands of the marketplace.

We at MET, through our Rishikul Vidyalaya are continuing to expose the school kids, blending the traditional pedagogy with the Cambridge learning systems till the A Level. We are also building links and partnerships with global players for carrying forward the dynamic learning processes at both undergraduate and postgraduate levels. We are continuing our focus on injecting the spirit of Creativity-Innovation in the pedagogy so that the students are nudged and exposed to solution oriented problem solving dynamic learning platforms, as the gateway to incubators and start-up culture.

But, it will require coordinated efforts between the regulator and the holy trinity of students, parents and teachers combined to mitigate the crisis. One must remember that, the dynamic education sector led by the youth, are the backbone leading us through the turbulent waters. Therefore, the higher education regulators must immediately act to shore up this sector with resources and policy stimulus, to drive the dark clouds and let the bright sunshine bloom the flower of Indian youth. We must remember, as Bobby Knight says, "The key is not the will to win. Everybody has that. It is the will to prepare to win that is important".

Wishing you success in all your professional pursuits.

Chhagan Bhujbal

Hon. Founder Chairman Mumbai Educational Trust

ADVANTAGE MET

- MET is an NGO in Special Consultative Status with UN (ECOSOC)
- Ranked 4th Best B School in Mumbai and 14th Best B School in West Zone by the Times B School Survey 2021
- Ranked 5th Best B-School in Mumbai and 18th Best Pvt. B-School All India by the Times B-School Survey 2020
- MET Institute of Management ranked 9th in the Times Top Institutes of West India Survey 2020 across Western and Central India
- MET is recognised as the Best Education Brand 2019 by The Economic Times
- Ranked 5th Best B School in Mumbai and 28th Best Pvt. B School All India by the Times B School Survey 2019
- Recipient of the prestigious World Education Awards 2019 for 'Outstanding Institute for Mass Media Management of the Year'
- MET IOM has been awarded the A+++ ranking by IIRF 2018 (Indian Institute Ranking Framework)
- MET Institute of Management recognised as 'The 25 Best Institutions for Higher Education 2017' by The Knowledge Review Magazine
- Ranked 4th Best in Advertising & PR categories and 9th Best Post Graduate Media School All India by the Edutainment Awards 2017
- MET is a Ph.D. Research Centre of University of Mumbai & Savitribai Phule Pune University in Management, Engineering and Pharmacy
- MET is an approved Training Partner of the National Skill Development Corporation
- MET has the best e-enabled state of the art infrastructural facilities
- Focus on delivery of lifelong learning skills to build critical professional competencies
- Futuristic e-driven pedagogy and modules deliver e-commerce, IT and digital skills
- Global internship opportunities across USA, UK, China and Dubai
- Strong alumni base
- Freeship awards for meritorious students
- Excellent placement opportunities in India & overseas
- Superior intellectual capital armed with knowledge and experience
- Well-networked with the best of corporate in India and abroad
- Global faculty and international knowledge sharing modules
- Sensitising the students towards social causes through MET Seva CSR programmes
- In participation with the Mumbai University, MET has association with the Tianjin University, China and the Hawaii University
- International alliance with the Michigan State University
- Unique partnership with the CII, London, ACCA, UK and NCC Education, UK
- MET has an Institutional linkage with Edith Cowan University, Australia
- MET BKC, Nashik is the Nodal Centre under RETC for State of Maharashtra, a project of IIT Chennai
- Research at MET BKC, Nashik is funded by DST, Govt. of India in quality parameters in MSME's for productivity improvement
- MET BKC, Nashik is the Recognised Centre under NMEICT, a project of MHRD, Govt. of India



Late Shri Pranab Mukherjee Former President of India



Smt. Pratibha Devisingh Patil Former President of India



J. Hari Narayan Former Chairman, IRDA



Adi Godrej Chairman, Godrej



Mukesh Ambani Chairman & MD, Reliance

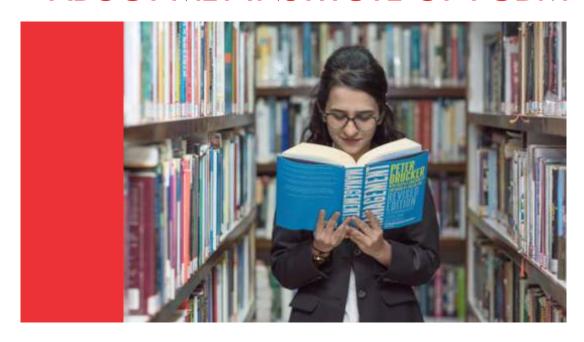


Rahul Bajaj Former Chairman, Bajaj Auto



Graduating batch at the recently held MET Annual Convocation Ceremony

ABOUT MET INSTITUTE OF PGDM



Mumbai Educational Trust (MET) had launched a multidimensional approach in providing professional education in the field of management and had set up both the MMS and autonomous Management Programmes way back in the 1990s. However in order to offer the structured learning systems under the aegis of AICTE they set up the autonomous PGDM programme which was primarily styled on the lines of the prestigious IIMs and other Best B-Schools in India and overseas. However recently the AICTE in its wisdom decided to promote higher educational institutions of eminence under the stand-alone programme in management, and thus, was born the MET Institute of Post Graduate Diploma in Management (MET Institute of PGDM) under the direct affiliation of AICTE.

As part of MET Schools of Management considered amongst India's Best Schools, we have already offered thousands of high calibre MBAs to the industry. The PGDM (e-Business) programme has now launched its 14th batch to the service of the corporate world in India and abroad. This humongous response to MET's outreach has been driven by astute leadership and foresight of the Trustees, state of the art infrastructure at the educational complexes, well equipped and diversified libraries, unique pedagogy and resource centres along with vast repository of e-learning resources that have made a deep impact on the MBA students, academics and industry professionals who share in the participatory learning programmes at the Institute. No effort is spared to create multidisciplinary management professionals who are made industry ready to hit the marketplace running. We are blessed by the integration of unique industry-academia collaboration in delivering participatory learning programmes enriched by congruent relationship with our thousands of Alumni seeing the global economy with joy and pride.

ABOUT PGDM (e-Business)

Professional Management Education program (known as PGDM) to provide professionals to meet the needs of Indian Industry were initiated in the 1960s at Indian Institutes of Management and later by other Universities. PGDM (e-Business) at MET draws its strength and character from this iconic lineage of MBA program interwoven with new age technological inputs to empower professionals with know-how in today's digital business framework, justifying the program name.

Since the world and Indian environment are continuously changing; business and society are changing along. Hence PGDM at MET is being continuously updated to meet its original purpose of providing trained managers well versed with latest management techniques to the Corporate



World. Therefore, in addition to CORE areas of specializations - Finance, Marketing, Human Relations, Operations and Systems, course curriculum covers -



- **1. Design Thinking:** MET PGDM is perhaps the only management college to have a comprehensive and practical course on this creative problem solving methodology.
- **2. Strategic Management:** Many important aspects of organization management are covered Illustrated through case studies on global companies.
- **3. Business Analytics:** How to use data and quantitative analysis for decision making and efficient and effective working of organization.
- 4. Digital Business and Digital Marketing: To empower student in the IT driven corporate framework.
- 5. eCommerce: How to run and succeed in running businesses beyond brick and mortar structures.
- **6.Event Management:** Small celebrations to extremely large symposiums are being managed professionally, making event management a lucrative avenue.
- **7.Real Estate:** An industry which was thriving not long ago is currently in not good shape but is sure to turn around and will open great professional opportunities.

Placements: MET PGDM alumni are making us proud all over the world working in a wide range of industries from IT giants like Google to real estate, from pharma and life-sciences to automobile sector, banking and NBFCs, rating agencies, ad agencies, FMCGs to name a few. Many companies visit the campus year after year for recruitment offering multiple portfolios like Research analyst, sales & distribution, investments research and portfolio management, advertising, digital marketing, business analyst, client servicing, marketing, e-commerce etc. MET PGDM students have been offered packages as high as 15 lakhs p.a. A few graduating MBAs choose to join family business or launch out start-ups to embrace entrepreneurship.

Alumni Network: We have close knit alumni network that helps students' learning and professional curve. Well placed, occupying influential corporate positions MET PGDM alumni significantly contribute by delivering guest lecture, being visiting faculty, mentor, advisor, counselor and more. Through this network even internship and placements are facilitated.

Pedagogy: All critical inputs are delivered using interactive methods – case studies, management games, role plays, workshops, videos, networking, seminars and more, in order to offer plethora of experiential learnings. This is further strengthened by eight weeks of Summer Internship, Live Projects and Industry Threshold program in the fourth semester leading to placements.

THE DIRECTOR'S MESSAGE



"We cannot always build the future for our youth, but we can build our youth for the future"

- Franklin Roosevelt

The recent past has been unprecedented for the whole world. The COVID-19 pandemic has created severe disruption to global education systems, forcing students and organizations to change the way they have traditionally functioned. We at MET have responded promptly and adapted to tech based pedagogy to ensure that our educational activities remain unhindered.

MET's two year-full time Post Graduate Diploma Program in Management - PGDM (e-Business) is approved by the All India Council of Technical Education (AICTE). This program is industry driven and the pedagogy empowers budding managers with technological tools and understanding besides honing their managerial prowess. The program is built on our unique approach to experiential education, offering students numerous opportunities to apply their education to real-world challenges and to engage with business leaders. As Darwin once said, "It is not the strongest or the most intelligent who survive but those who can best manage change". The curriculum at MET is fashioned to foster a much deeper intellectual exploration that meets the requirements of Business, Industry and the Society.

We have incorporated subjects like Design Thinking, Business Analytics, Digital Business, Digital Marketing and E-Commerce to prepare our students to face the challenges of global business.

MET offers the fusion of global and contemporary education with futuristic learning while living up to the Global Indian image. The ethos is punctuated by renowned faculty and state-of-the-art learning facilities. We are committed to deliver a system that genuinely balances the three stakeholders - the institute, the students and the prospective employers.

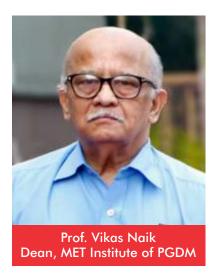
We focus on developing emotional intelligence and inculcating human values and professional ethics so that our students surpass competition to excel in their fields of interest. The testimony to our success are the MET PGDM alumni in senior positions in leading corporate houses, successful entrepreneurs and business owners.

We welcome you to connect with us and be a part of this journey towards excellence.

Dr. Seema Tatwawadi

Director MET Institute of PGDM

THE DEAN'S MESSAGE



I, as the Dean of this novel, innovative and almost unique management programme would like to bring a few highlights of this programme.

The course is divided into four semesters—the first two semesters are designed to bring students who have varied backgrounds to a common platform by offering core subjects such as Quantitative Techniques, Financial Management, Digital Business Excel, and Design Thinking & Contemporary Management. Many students when joining MBA remain undecided about which specialization they would like to pursue. Therefore, MET's approach of offering one or two specialization subjects towards the end of the second semester during PGDM, provides an opportunity for students to make up their mind in the first year itself. This intentional approach facilitates familiarisation with management disciplines, offering FLEXIBILITY to budding MBAs.

Various students' committees provide students opportunity to gain MANAGEMENT experience, develop LEADERSHIP and enhance NETWORKING skills which help in PLACEMENTS. Those students seeking placement opportunities from the institute are provided training and counselling.

We have a couple of thousand MET PGDM alumni who are placed in various companies and are occupying senior positions. They continue to be closely associated with us. Some of them teach subjects which are being practiced by them, thus bringing real life situations into the class. The alumni are ever ready to offer guidance, assist in internship and live projects. Students get to understand market and industry trends. Innovative subjects such as Design Thinking, Business Analytics, eCommerce, Digital Business and Digital Marketing, detailed elsewhere are a product of these interactions.

Prof. Vikas Naik
Dean
MET Institute of PGDM

THE INDUSTRY PERSPECTIVE



Management Paradigm Shift: Leadership at Virtual Workspace

The age of chivalry is gone. That of sophisters, economists, and calculators, has succeeded.

- Edmond Burke

When the golden sun rose at the dawn of the third decade of the second millennium, there was cheer, joy and hope all around. The National and Global Indices did not reflect even the remotest dark shadows hovering beyond the horizon and despite some rumblings in Europe there was a steady hum of dynamic business acceleration worldwide. Then, as the Corona virus spread from China to Europe

by the silken route, it hit us very harshly in the second and third quarters bringing the Eco-Socio-Geo-Politico structure of the country to a grinding halt. From the apex national bodies, down to the tea vendor and the milkman, everyone was caught off guard, hemmed in by Lockdown, Curfew and Containment Zones as facial masks emerged as the chosen symbol in these Corona times.

While the media has poured voluminous content on the subject matter of the pandemic the students and doyens of Management alike, are still unable to fathom dimensions of the impact of this virus on the economy and the society. The grim reality far exceeds the VUCA phrase often used to sum up the unpredictability of such impacts. It will be quite some time before the analysts and prophets of the global economy and society are able to make any prediction regarding the deep impact it will have on the future of human society and race.

However, some apparent transformations on the manner and the mode of managing business and society are visible as a result of emergency actions and interventions are taken to conduct business both in the public and private domain to deliver goods and services to the customer and beneficiaries as seamlessly as possible given the limitations. Here, the vast outreaches of the eBusiness and web world have significantly helped the state as well as the private sector organizations to reach out to the last link of the delivery chain. The IT sector has not only facilitated financial, regulatory and logistical outreach but it has made massive contributions to the sharpening, acceleration and accuracy of public health and hygiene delivery systems both at home and worldwide. While the Covid warriors plunged headlong into the battling of Corona, the young innovators, research bodies and start-ups rose to the challenge to deliver hardware and software solutions including critical hardware supplies of PPE kits, Masks, Low cost ventilators as well as Mobile Apps & tracking devices and high speed testing kits etc. No praise is too high to salute those warriors who risked their lives to beat the pandemic challenge. Now that there is a talk of vaccines, the 2021 might witness the tapering off of the disease severity and mass casualties.

Paraphrasing Edmond Burke, now the epidemiologist, data analysts and dooms-day sophisters have reluctantly driven this century of hope and innovation, into an unending chase of the crooked shadow of the invisible virus. While the research scientists are engaged in frantic efforts to deliver the vaccine to stop the wild dance of death and doom, we are left with some valuable lessons which may force us to rewrite the scriptures and canons of management of organization worldwide. Without pushing any agendas and rigid posturing, we may analyse some working solutions thrown up during the churning of the global economy and society by the pandemic tornado.

The first and the foremost impact of the pandemic is the visible ascent of the power and output of the eSmart professionals acting as a member of the smart team working anytime, anywhere beyond the time zones. This process of empowerment was initiated decades ago with the launch of the world wide web and was further multiplied in geometric progression by the onset of digital revolution. Al, Machine learning, Algorithms, Simulations, Robotic driven design thinking etc. have acted as force multipliers deepening the impact. These interventions have led to a quantum jump in qualitative and quantitative output of the esmart the professionals in many organizations at home and worldwide workplaces.

THE INDUSTRY PERSPECTIVE

Digital Technologies in ensuring success despite the pandemic. The term Cloud is no longer a meteorological metaphor but a crucial component of continuous communication and connectivity critical for Corona conquest and business sustainability.

Undoubtedly business as well as public sector organisations and regulators will have to focus on shaping and sharpening the Leadership talent pool, to effectively manage eSmart Teams operating in the virtual workspace. Though there is a significant body of work in this area, the pandemic learnings need to be structured in sharpening the talent pool. We at the B Schools will have to partially move away from the traditional view of the Leader as the frontispiece of organisational architecture. A new style of leadership will have to be forged and fine tuned to suit collaborative, participatory ethos and empathy driven microclimate vital for success in guiding eSmart teams operating in virtual workspaces. The leader will have to live up to the new found freedom of the team which was 'cabined, cribbed and confined' earlier to corporate pigeonholes in many cases. It may be worthwhile to look at some obvious traits vital for success of a Leader of such eSmart teams.

The first and foremost trait of such a Leader is the capacity to build a bond of trust and transparency between himself and the team members. Every interaction with the remotely located team will be tested against the touchstone of truth and faith developed as a result of past association and contextual present. Every action of the Leader will have to be balanced and must also be backed by visible effort put it across as such.

Secondly all interactions must appear to be rooted in deep concern about the state of the team members operating remotely. This is taken for granted when the team is in front of you but even then in the Armed forces special attention is paid to the mental state of troops. In fact such opening dialogues laced with genuine outpouring of leader's outreach will not only strengthen the team's faith in the leader but will act as springboard for desired action by the team.

Another important trait of a leader is close familiarity and command of the Leader in the tech/platforms deployed for networking and seamless connectivity for managing such teams. A perpetually fumbling, stuttering and mumbling leader may not evoke confidence of the team members.

It will also be useful if the leader seeks inputs and solutions from the team to enhance the performance of the tech and eventually it would lead to a collaborative leadership model. I had an unusual experience of this phenomenon when we sent our first team to UNECOSOC at New York for implementing the PAPERLESS COMMITTEE project. We had only one hardware intern but since everyone acted in unison all ten interns were treated with rare respect and aplomb as we succeeded beyond belief in our task.

Goal setting and target fixation are the primary responsibilities of the leader but on remotely located teams it must appear as a joint effort. This will spur the team into action especially if they seem to be the crossing milestones with rewards springing up along the predetermined pathways.

Last but not the least is the projection of a positive and highly self motivated persona of the Leader reaching out to every member of the team. History is full of leaders who have won battles seemingly lost, by powerful positive interventions and similar opportunity exists to the leaders of virtual teams. Leader's positivity will always have the desired impact on the team no matter what the state of the team. This will be the most significant factor leading to success. In conclusion I would like to humbly state that at the B Schools such Leadership developing initiatives would help the future management professionals to direct eSmart virtual teams. Undoubtedly sharpening of multidimensional communication skills and in depth exposure to such tech platforms would need to be emphasized in the students. But we have looked into retooling some skill sets to achieve the desired outcome. The virtual workspace is here to dominate the present and future of management of organisations and we must start looking at Leadership in the virtual space seriously to facilitate the ascent of future leaders to the commanding heights of the economy.

Prof. (Dr.) Vijay Page
Director General
MET Institute of Management

SYLLABUS PGDM (e-Business)

FOUNDATION COURSE

- 1. Business Communications
- 2. Introduction to Design Thinking & Decision Making
- 3. Introduction to Business Mathematics
- 4. Introduction to Financial & Cost Accounting

SEMESTER I

- 1. Environment and Decision
- 2. Managerial Economics
- 3. Marketing Management
- 4. Organizational Behavior
- 5. Financial & Cost Accounting
- 6. Statistics & Business Mathematics
- 7. Operations Management
- 8. Legal Aspects of Business
- 9. Banking
- 10. Insurance
- 11. E-Commerce



Projects, Case Studies, Role Play, Workshops,



Videos



SEMESTER II

- 12. Human Resources Management (HRM)
- 13. Management Accounting
- 14. Marketing Applications
- 15. Financial Management
- 16. Research Methodology
- 17. Indian & Global Economic Environment including BRIC/ **ASFAN Countries**
- 18. Direct & Indirect Taxation
- 19. Operations Research
- 20. Digital Business Excel
- 21. Analysis of Financial Statements
- 22. Introduction to e-Commerce, Excel & SPSS
- 23. Specialization Electives (For Evaluation)
- 24. Contemporary Management

Projects, Case Studies, Role Play, Workshops, Videos

Application Oriented						
Marketing Finance		Human Resource	Operations	Systems		
25. Sales & Distribution	25. Technical Analysis	25. Quantitative Techniques in HRM	25. ERP / Logistics	25. ERP / Logistics		

SYLLABUS PGDM (e-Business)

SEMESTER III

Core: 26) Strategic Management 27) Business Analytics 28) Advanced Excel (All Subjects will be application based) Operation Marketing **Systems** Finance Human Resource 29. Marketing Research 29. Compensation Benefits 29. TQM 29. Financial Services 29. TQM 30. Business to Business & 30. Operations Planning & 30. Company Law 30. Training & Development 30. Software Engineering CRM Control 31. Integrated Marketing 31. Quantitative Techniques 31. Industrial Relation & 31. Managing IT 31. Materials Management Resources & Projects Communication in Finance Labour Law 32. Consumer & Industrial 32. Compensation 32. Total Quality 32. Networking & 32. International Finance Buyer Behavior Management Management Communications 33. Business Process Re-33. Product & Brand 33. Derivatives & Risk 33. HR Planning Management & engineering and Bench 33. Technology Platform Management Consumer Insights Marking 34. Organizational Theory, 34. Advanced Supply Chain 34. IT Governance & 34. Real Estate Marketing 34. Fixed Income Compliance Structure & Design Management 35. Data Based 35. Mergers & Acquisitions 35. Compensation 35. Technology and 35. Digital Marketing & Manufacturing Strategy Social Media Management / IFRS Management System 36. New Product 36. Quantitative Techniques 36. Organizational 36. Corporate Finance6 Development & 36. Elective in Marketing Development Concurrent Engineering 37. Financial Modeling & 37. World Class 37. Marketing Analytics 37. Industrial Psychology 37. Elective Investment Banking Manufacturina 38. SAPM(Security Analysis & 38. Projects 38. Rural Marketing 38. Projects 38. Projects Portfolio Mgmt) 39. Corporate Valuation

SEMESTER IV

Core: 40) Management Control Systems 41) Project Management 42) International Business (All Subjects will be application based)

Tole: 40/ Management Control Systems 41/ 110/cct Management 42/ International Business 7 th Subjects with be application based,						
Finance	Human Resource	Operations	Systems			
43. Venture Capital & Private Equity	43. Learning Organization	43. Operations Strategy	43. System Audit			
44. Treasury & risk Management	44. Industrial Psychology	44. Topics in Operations	44. Software Engineering			
45. Capstone Project	45. Topics In HR	45. Topics in Operations	45. IT Governance & Compliances			
46. Elective	46. Capstone Project	46. Capstone Project	46. Specialisation Project - I			
	47. Elective	47. Elective	47. Specialisation Project - II			
	Finance 43. Venture Capital & Private Equity 44. Treasury & risk Management 45. Capstone Project	Finance Human Resource 43. Venture Capital & Private Equity 43. Learning Organization 44. Treasury & risk Management 44. Industrial Psychology 45. Capstone Project 45. Topics In HR 46. Elective 46. Capstone Project	Finance Human Resource Operations 43. Venture Capital & Private Equity 44. Treasury & risk Management 45. Capstone Project 46. Elective Human Resource Operations 43. Operations Strategy 44. Topics in Operations 45. Topics In HR 46. Capstone Project 46. Capstone Project			

Courses/lectures will be delivered in classroom/online.

The above contents are subject to changes depending on Market and Regulatory conditions.

DISTINGUISHED FACULTY

Core Faculty

Dr. Seema Tatwawadi PhD, MBA, MA

Prof. Vikas Naik MS (USA), BE (Mech)

Prof. J. G. Irani BCom, MMS

Prof. Sulakshana Rathod BSc CS, MET - CA

Prof. Emmanuel Alex MA, BA

Prof. Nilesh Shirke BE, MIM

Prof. Radhika Deorukhkar BAF, MMS

Prof. Milind Joshi BCom, Mcom

Prof. Ashish Shrivastava BSc, PGDBA

Prof. Manojkumar Paithankar MSc, MIM

Prof. Nitin Patil BCom, MIM

Prof. Shraddha Rane BMS, MBA (HR)

Prof. Rajesh Dharap MCom, MFM

Prof. Abhijeet Wairagade BMM, MMS (Marketing)

Other Esteemed Faculty

Prof. Nitin Kulkarni BE, PGDBA, MFM

Prof. P. V. Kamat BA (Economics), MA (PMIR), LLB

Prof. Amit Sharma BMS, Mcom

Prof. S. L. ChopdeBSc, PGDBA, MA, MPhil, DISM

Prof. Amit Oak BA (Economics), MBA, PhD (Marketing)

Prof. Satvinder Madhok MS

Prof. Nilesh Kulkarni BE, MMS

Prof. Jignesh Sanghvi BCom, Masters (MMS)

Prof. Nirav Damani BE (EXTTC), MBA (Mkt)

Prof. Janak Shah PGDM

Prof. Bipin Vengsarkar MSc, MMS

Prof. Ravindra Jadhav BA, MMS

Prof. Anant Ambdekar BCom, LLB, ACS

Prof. Ajay Chaubal BE, MMS

Prof. Lokesh Prabhu BCom, PGDM

Dr. M. P. Rege MA, IES

Prof. Simran Mistry BE, MHRDM

Prof. Anish Karve BCom, PGDM

Prof. Sukesh Tavrawala BCom, PGDM

Prof. Yogesh Naik PhD, MPhil, MS, PGDBM, BE

Prof. Madhavi Anavkar BCom, MCom, DBM

Prof. Birender Sahani CFA, ACA, MRICS

Prof. Deepak Sonpar BMA, MMS

Prof. Mayur Varandani MBA

Prof. Chirag Sheth MBA

Prof. Suraj Bhadsavle MBA

Prof. Anita Chouhan BSc, BEd, PGDM

Prof. Padmakar Bhole BE, ME, PGDMS Prof. Roque Shannon BCom, MMS, MCom, Law (IPR), Hotel Mgmt, Airline Mgmt

Prof. Seema Korgaonkar BCom, CA

Prof. Shashank Tilak B Tech , CS, CT

Prof. Ajay Raghavan BE, MBA

Prof. Jayesh Kirange BE, FRM, CFA L3

Prof. Naveen Rohatgi CA, CS, CMA, MBA

Prof. Nikhil Rao BE (ETX), MMS

Prof. Mayuri Mahalungekar BCom, PGDM

Prof. Sanjay VedBcom

Prof. Nitin Chikhale BCom, ICWA

Prof. Shalini Kakkar MSc, PGDBA

Prof. Eknath Birari BSc, CAIIB

Prof. Rahul Ingle PGDM

Prof. Chetan Pandit BE, PGDM

Prof. Jitendra Kanaojia BSc, PGDM

Prof. L. N. Chopde MCom, MBA, Mphil

Prof. Pooja Vanjani BCom, PGDM

Prof. Poonam Kapadia BMS, PGDM

Prof. Rahul Dixit Head Market Risk, M.H.R.O.D

Prof. Rajeev Gupte BPharm, MMS

Prof. Rushina Vakharia PGDM

Prof. Tanaya Deo B Tech, MHRM

Prof. Umang Dedhia MBA, CFA

Prof. Yash Sanghvi MBA

Prof. Reema Shah PGDM

Prof. Murli lyer BCom, MHRDM

ALUMNI SPEAK

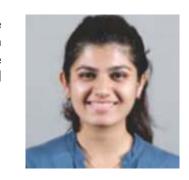


MET PGDM course is designed in such a way that each student is moulded to ace the corporate world with their up to date knowledge imparted by industry experts and experienced teaching faculty. The subjects taught are customized based on current industry trends, need and future scope with emphasis given on live projects and mock interviews for making students job-ready. Placement quality is good consisting of many MNCs, few Big Four and Startups giving remarkable opportunities.

Jalpa Shah, PGDM (e-Business)-Finance

"I pursued my PDGM in Human Resources from MET, Mumbai and my experience was quite well pleased with the upshot of the academics in here. Faculties in PGDM were industry skilled, quite resourceful and determined to impart qualitative and in-depth knowledge. We had some notable subjects for example Design Thinking which had a competitive edge over the others. The placements were satisfactory. There were a good number of companies coming in for our final placements and I personally landed in a very good organisation so my experience has been excellent.

Vithika Lokhande, PGDM (e-Business)-HR





The PGDM course at MET was a perfect blend of both theoretical and practical knowledge led by an experienced faculty with industry knowledge combined with good placements opportunities. I am extremely thankful to MET PGDM and Prof. Vikas Naik Sir who have played an instrumental role in shaping our careers.

Darshan Shah, PGDM (e-Business)-Finance

MET PGDM is a great course with tons of academic, extracurricular and social opportunities. Our Course Co-ordinator, Naik Sir has always made sure that the subjects are on current trends which has helped me study what truly was interesting and get a well rounded education. There's a strong level of faculty engagement and they have served as mentors and advisors throughout the course. The Placement team has also been very supportive and helped me through the whole process smoothly. Can't miss to mention MET Utsav where the entire college unites together for a wonderful festival. Lastly, I can say that I had two amazing years of joyful experiences and amazing academic opportunities by choosing PGDM at MET Mumbai.

Rohan Mestry, PGDM (e-Business)-Operations



ALUMNI SPEAK



Completing my PGDM at MET was a real career bender. This course provided me with a platform to interact with like-minded peers, intellectuals and eminent persons of industry while helping me develop a multidimensional skill set. The highly qualified and encouraging faculty that MET boasts of made learning exciting through tons of case studies, group discussions and presentations, and the varied placement opportunities at the end of the course helped find the right job for me.

Leander Fernandes, PGDM (e-Business)- Operations

Looking back now, I certainly feel that I made the right decision by joining MET PGDM. It not only has innovative course design but also best classroom faculty with years of Industry experience. Along with academics it also focuses on personal development, helping to get better placements and a rewarding career. I extend my heartfelt thanks to the Dean of MET, Prof Vikas Naik, who played pivotal role in making us tread on the path of success.

Ronak Mehta, PGDM (e-Business)- Marketing





Weary about the way forward in my life, I found the correct direction and guidance at MET PGDM. Not only is the curriculum well drafted to cover learning aspects of management but it is also updated enough to aid the students excel in the corporate environment. The Dean and faculty have helped me groom my personality, learn essential skills that have helped me to a great extent in both, my personal and professional life.

Palak Thakker, PGDM (e-Business)- Marketing

Completing PGDM from MET has been an incredible milestone of my life. The two years spent learning at MET has taught me everything from team management, leadership skills, people management to decision making skill. The case studies and professors from industries have helped us put our theoretical knowledge to practical use. MET helped me grow and become a industry ready professional.

Aakanksha Rathod, PGDM (e-Business)- Finance



LIFE AT MET



MET and the Association of Chartered Certified Accountants (ACCA), UK have signed an MoU to provide world's best learnings in the field of Finance, Management and Accounting



Mr. Chhagan Bhujbal, Chairman, MET with Dr. Buhler, Dean, MSU & Dr. Karim Maredia, Head, Global Agri-Business-MSU, for a global mission partnership between MET & Michigan State University



Mr. Matthew John David Hancock, Health for UK British Conservative Politician and Secretary of State for along with an academia delegation visited MET



'Slavery' - Book written by Mahatma Jyotirao Phule in 1873, dedicated to American struggle against Slavery & Racism, being presented to then US President - Barack Obama by Mr. Chhagan Bhujbal, Chairman - MET



MET students with the tycoon Ratan Tata at the Asia Business Responsibility Summit



Mr. Pankaj Bhujbal, Trustee - MET, telicitating Ma Jianbioo, President, Tianjin University of Technology, China



MET Seva is the dedicated cell for social outreach programmes wherein help is rendered to the under privileged strata of society with students' involvement



A 16 member UNISA delegation comprising of the Dean, faculty, students belonging to multi disciplines visited MET for a global ideas exchange programme



MET conducted the 3rd HR Meet - MET SYNERGY in which professionals from renowned corporates like Ogilvy, Denstu, Big Synergy etc participated.

LIFE AT MET



Mr. K. Sankaranarayanan, then Maharashtra Governor, unveiled the statues of Mahatma Jyotirao Phule and Smt. Savitribai Phule at MET with Mr. Chhagan Bhujbal, Chairman, MET, Mr. Pankaj Bhujbal and Mr. Samir Bhujbal, Trustees, MET



MET signed MoU with Edith Cowan University, Australia for an institutional linkage, following which an Australian delegation visited MET $\,$



MET students & faculty delegation at The Chartered Insurance Institute, London on an educational tour



MET hosted the zonal round of the 'AIMA 43rd National Competition for Young Managers'



Former New Zealand Cricket Team Captain, Mr. Stephen Fleming visited MET. He addressed the audience on team building, leadership and winning in the competitive scenario



MET presented the Credit Summit India 2017 in partnership with AIWMI and NISM



MET in association with AlWMI and NISM organised a corporate awareness conference for banking industry and aspring professionals



Former President of India, Hon'ble (Late) Dr. APJ Abdul Kalam with MET students at the knowledge expedition



With a view to connecting the theoretical knowledge gained with the practical application to the real world, the entire batch of eMBA-Insurance visited London for a week



METCONNECT Dubai was organised with an aim to network with corporate houses in Dubai keeping placements in the focus



As a part of MUNIJAN, a delegation of 12 members from South Africa visited MET. The feasibility of undertaking joint research projects was discussed

WHAT GIVES US THE EDGE

MET Global Initiatives MoUs with the Michigan Grameen Expedition: Rural visits had been State University, the Association of Chartered organised through the MET Grameen Expedition. Certified Accountants (ACCA), UK, Six Sigma, The aim of these trips is to encourage students to Singapore, ValuerHR, Sprott Shaw College, British realise that fortune lies at the bottom of the Columbia, Canada, Mountbatten Institute, UK, pyramid. Global School of Management for academic Stormet: Operating through nine verticals, the alliances with leading universities and institutes from UK, USA, Canada, Singapore and with Questkonnect, Australia, Tianjin University, Tianjin University of Technology and Nankai University

International Internships: Eight batches of MET students have pursued internships with the UN (ECOSOC) Forum, New York, USA.

MET eCell: Designed to promote Invention and Entrepreneurship termed as 'Inventrepreneurship' at MET. MET eCell is a place for all to gel where each one has something new to tell. The MET eCell regularly holds workshops, seminars and quest lectures by eminent entrepreneurs.

MET faculty are currently executing Project TRUTH cooperation with the United Nation Department of involvement ensures development of social sensitivity towards problems of under development and poverty. It also helps understand the working of NGOs who are now the focal point of wider issues of corporate governance.

Competency Mapping: The in-house psychologist at MET maps the students' competencies, in order to guide them in their academic pursuits.

MET Combat: Students participate and compete in an inter and intra-class debate competition on contemporary & controversial subjects. This sharpens their analytical, logical and oratory skills.

Stormet groups, through discussions and in-house interaction, work towards knowledge enhancement.

MET on Wheels: A pioneering concept where MET students visit organisations in various sectors in the country, in order to study practical management system 'Know Thyself And Thy Country'. With a view to provide first hand experience of the work places, the institute arranges regular visits to select industrial and commercial undertakings.

Management Consultancy Division: It offers Management Development Programmes, Executive Training, Research and multi-consultancy support to corporate houses, such as Dun and Sensitivity to Social Causes: The students and Bradstreet, Nicholas Piramal, Mazgaon Dock, Ingenero, Goodlass Nerolac Paints, Merck Serono (Total Rural Upliftment Through Holistic Care) in and Merck Chemicals in India, to name a few. MET Vault: An in-house wall magazine where Economic and Social Affairs (UN DESA). Students Creativity meets Management. This monthly wall journal was launched to provide Management students with a platform to express their creative sides.

> MMR: MET Management Review is a Bi-annual Research Journal (ISSN 2394-4013). The main purpose of MMR is to promote evolution, nurturing and presentation of Innovative thoughts, theories, approaches, practices and applications in the context of Indian and Global management arena through research articles of the management fraternity. These articles cover a broad range of management and economic issues and is peer reviewed for wider acceptance.



T delegation visited the University of Michelle Obama with MET oth Africa, as part of Mumbai Management student at the Universi versity New Initiatives for Joint Action of Mumbai













WHAT GIVES US THE EDGE









for industrial and societal use.

Incredible India Yet Not Insured.

7/11: It was a series of seven bomb blasts that took tomorrow as an answer to the events of today. place over a period of 11 minutes on the Suburban penetration and density in Mumbai.

and student world. It was organised to introduce perspective. the MET League of Colleges to the corporate world in the Middle East with a focus on placements.

Global Shapers Platform: MET has cosponsored the launch of Global Shapers platform in India as an extension of the Global Shapers initiative of the World Economic Forum. It is an attempt to link young achievers with grass root entrepreneurs making a positive impact on the entrepreneurial eco system and attract the youth to the self employment mode.

METCONNECT: A meeting of minds from the corporate, academic and student worlds. This interaction with the corporate houses serves as a forum for exchanging ideas in order to meet the requirements of the industry in India.

MET Synergy: An Industry Academia Interface, where students got an opportunity to interact with the dovens of the industry through platforms like CEO Speak and quest lectures.

MET Kwhiz: 'MET Kwhiz – News Power Knowledge was launched to offer MET management students a' weekly platform to understand and analyse the

MET Pedal: A Perspective Entrepreneurial Design major events of the preceding week. It helps to keep and Application Lab is being set up to attract them updated with current events and their entrepreneurial talent both in-house and from the implications, attempting to chart a course for open market, to develop design and applications tomorrow as an answer to the events of today. Major events of the preceding week. It helps to keep them updated with current events and their Sample Study - Mumbai Train Bomb Blast implications, attempting to chart a course for

Global Faculty: The curriculum at MET ensures Railway in Mumbai, India's financial capital. 174 that the students graduate as global managers. The died and over 700 were injured, in this terrorist international borders are shrinking and the world is attack. The students undertook a study by visiting fast becoming one global village, it is thus the family of each and every one of the victims and imperative that the students gain inputs from across made an attempt to understand insurance the borders. We therefore invite global faculty to share their thoughts and experiences with the METCONNECT Dubai: It was an exclusive students. International experts from across various meeting of minds from the corporate, academic verticals help the students gain an international



MET PGDM OUTSHINES Mihir Shah and Viraj Doshi of PGDM batch 2019-21 beat 1000 teams to become the 2nd runner up in the Finvent 2020 a Finance competition hosted by IIT Madras.

MET GOES TO NEW YORK VIA UN (ECOSOC)

Any appreciation you get for your efforts is a reward. But when the United Nations handpicks you to implement a project, it is an international pat on the back! MET faculty and students are actively involved in Project TRUTH, an initiative for holistic development of tribals at Waliv in the Thane District. The project has been supported by the United Nations and as a token of the special efforts put in, the UN (ECOSOC) granted MET Special Consultative Status in May 2003, making it the only educational institution to have been conferred this rare honour. MET students also pursue their summer and winter internships at the United Nations.

"We cannot live without the students from Mumbai Educational Trust. In celebration of the 60th Anniversary of the United Nations, it is a great partnership established with MET. The NGO Section of Department of Economic and Social Affairs and the students from MET are a perfect team. It is great to have their contribution to the work that the UN is doing."

Dr. Hanifa Mezoui, Chief, NGO Section, DESA, UN





UN (ECOSOC) AMR Innovation Fair (Asia)

The UN (ECOSOC) Regional Annual Ministerial Review (AMR) Innovation Fair (Asia) was hosted by MET. This prestigious event was an initiative of NGO DESA - UN (ECOSOC). United Nations aims to eradicate poverty, to this end NGOs and Corporate Houses suggested innovative methods. On this occasion, MET and UN jointly instituted 4 innovation awards. The awards were for the best innovation in poverty eradication and promotion of health. The UN delegation was led by Dr. Hanifa Mezoui, Chief, NGO Section, DESA, UN, who spoke on the Role of Public/Private Partnership in eradication of poverty and hunger.

UN CENTRE OF EXCELLENCE

The UN Global Annual Ministerial Review was held at Geneva, where MET was invited by the UN to showcase all its innovative efforts towards poverty eradication and promotion of health. The UN Secretary General, Mr. Ban Ki-moon was extremely appreciative of MET's efforts. At this prestigious event MET was declared to be the official Global Training Centre for specialised training in achieving the Millennium Development Goals laid down by the UN.

MET RECEIVES THE GLOBAL AICESIS MDG AWARD

The honour was bestowed at Rome, Italy

MET received the globally coveted AICESIS MDG award at a glittering ceremony in Rome, Italy. MET was chosen from amongst entries from many countries to be given the prestigious AICESIS MDG award for the exemplary work in the field of education and consistent efforts to serve the cause of the socially disadvantaged.

UNAOC & GLOBAL DIALOGUE FOUNDATION CONFERS THE 'UNITY IN DIVERSITY CAMPUS AWARD' ON MET

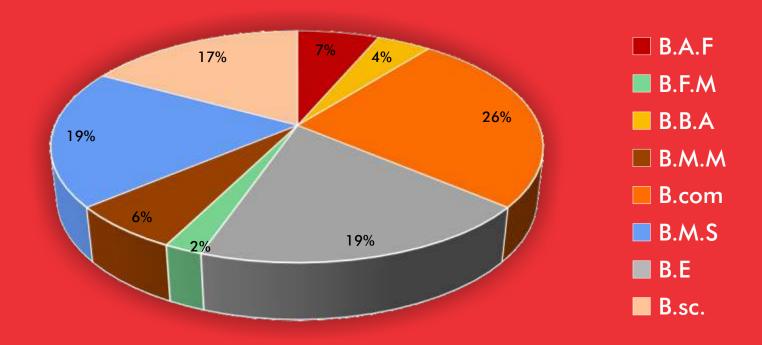
MET Institute of Management was presented the Unity in Diversity award by Dr. Hanifa Mezoui, Senior Advisor, United Nations Alliance of Civilizations (UNAOC) and Peter Gorgievski, CEO, Global Dialogue Foundation.



SHARP MINDS AT LEADING COMPANIES



Bachelor's Degree of PGDM Marketing Batch 20 - 22



Qualification	B.A.F	B.B.A	B.com	B.E	B.F.M	B.M.M	B.M.S	B.sc.	Total
Bachelor's Degree of PGDM Marketing Batch 20-22	3	2	12	9	1	3	9	8	47

PGDM (e-Business) Marketing



Aditya Khale
23, Bsc Computer Science
Summer Project

'Generated revenue by selling Digital Marketing courses & created social marketing campaign for a hotel with Ocupetal

Industry Project

Executed SEO strategies and desgined Google ads for small and medium businesses.

Achievements

Played for Mumbai Cricket Association.



Afshan Pathan 25, B.E(Mechanical) Summer Project

Created content and managed batch for online course and worked as Chief Designer with Growth Dish

Industry Project

Worked as Graphic Designer on Blogging Website with BloggerBunny

Achievements

Ad Making Competition Winners at Ingenuity (MET) & Market Kshetra (SIES) and also National Campus Finalists MarkTwine (IFMR)



Akrati Jaiprakash Biyala
24, B.com, M.Com (Finance)
Work Experience
Mili Consultants & Investment Pvt.
Ltd for 10 months
Summer Project

Researched content for social media of Exim bank (client) at my internship with Goldmine Advertising.



Anisha Naresh Kumar Bajaj 23, B.com Summer Project

Conducted research & established a database for national & international clients and connected them to their potential distributors with Avalon Global Research

Industry Project

Co-ordinated with colleges Pan-India and promoted Infigon Futures, was instrumental in devising WhatsApp campaigns with Infigon Futures



Arantxa Jonas Cardozo 25, BSC.IT

Work Experience

Cetking Education Pvt Ltd for 22 months, Sportstec by HUDL for 11 months

Summer Project

Enrolled businesses, Devised and executed marketing campaign, performed market research for business expansion with Ocupetal.

Industry Project

Devised and executed a marketing and sales strategy with Ifortis Corporate.

Achievements

State level basketball Player



Arjun Bhanushali

24, B.A.F, Post Graduate Diploma in International Trade Management

Work Experience

Bhanu Packaging for 12 months

Summer Project

Devised marketing strategies, generated leads and arranged meets with C level employees for SAP add-on products with Innoval Digital Solutions Pvt. Ltd.



Ashutosh Kumar

25, BBA (Marketing)

Work Experience

TCS for 22 months and precision for 10 months

Summer Project

Formulated Competitive analysis for marketing Plan Customized, strategized, Implemented an Email marketing campaign with Electronica finsmart solutions Pvt Ltd

Industry Project

Developed, assistied with GTM strategy for MVP, Identifying STP & TG , Designing Creatives with Navkiran (GenYZ Services Pvt Ltd.)

Achievements

Campus Finalist at Karmanta - IMI, New Delhi. Finalist of Décrypter La Finance competition. (NIBM Pune) Finalist at NMIMS Indore



Ekta Jayesh Kapadia 23, B.M.S (Marketing)

Summer Project

Performed Market Research for (Kantar, Nielsen, Siemens), interpreted data analysis, consumer insights for global clients across industries with Mindsweep Insights



Gunjan Grover 23, B.Com

Work Experience

'Peace of Mind - Wealth Management and Insurance Advisory for 6 months

Summer Project

Enhanced product proposition by onboarding premium sustainable brand.Executed brand strategy to enhance traffic/conversion with Nykaa fashion



Heer Rathod

25, B.M.S

Work Experience

KPMG for 15 months & Deloitte for 6 months

Summer Project

Conducted market research, analyzied competitors & identified potential partnership for national & international clients with Avalon Global Research.

Industry Project

Designed content for social media page to increased brand awareness and achieved sales target with InternIn.

Achievements

Received Best Intern Award & Golden Certificate from InternIn



Jainee Dedhia

23, BMS (Marketing)

Work Experience

Taufa Tapree for 3 years

Summer Project

Social Media campaigns, monthly content deck, weekly performance analysis, drive traffic with fbb-Future Group.



Jayni Dedhia

23, B.A.F

Work Experience

Zen Creations for 10 months

Summer Project

Researched and designed social media posts, ads, newsletters, catalogues and helped creating social media campaigns with Collins India

Industry Project

Designed Marketing and Social Media Collaterals, ideated and designed new variant in their existing product line with Ellybeans Designs



Kanvi Dholakia
25, BMM (Advertising), PGDM in
Luxury Brand Management
Work Experience
Stylenook for 24 months
Summer Project
Social media campaigns, content

creation and managed influencer

marketing with FBB - Future Group.



Karishma Mehta
25, B.E(Electronics)
Work Experience
Gandhi Automations Pvt Ltd for 11
months

Summer Project

Identified and connected prospects for tyre company and international cosmetics brands with Avalon Global Research.



Krishnakant Sharma
23, B.Sc (chemistry)
Summer Project
Identifying and collaborating information through the video and present it in qualitative and quantitative data with Nail-biter research Pvt. Ltd.

Industry Project

Scanning the market to identify target customers. collecting, processing and verifying data of students with shiksha. com



Krupa Lilani
23, B.Com
Summer Project
On-boarded Local agents and

On-boarded Local agents and freelancers for international projects and built a network with Avalon Global Research (Gvaant)

Industry Project

Generated revenue by selling subscriptions of Magazines & devised an advertising & media plan with Outlook.

Achievements

Winners, at an Ad making competition against 40 teams. Campus Finalist



Megha Shah 22, BMS (Marketing) Summer Project

Generated revenue, analyzed competitors & suggested strategies to improve customer life cycle & executed Brand and Product Management with Outlook Publications

Industry Project

Catered buyers with a list of properties compatible to their needs, generated leads and client servicing with The Green Cottage



Murtaza Choolawala 23, BSc (Geology)

Work Experience

Heatrotech Engineering for 18 months

Summer Project

Executed Market Research, reported Consumer Insights for Consumer Surveys conducted by Ipsos, Kantar, Siemens with Mindsweep Insights

Industry Project

Conducted Demographic Survey and Spatial Analysis for Electric Rickshaws in association with Pune Metro with Project Ecosphere

Achievements

Campus finalist at Karmanta - IMI, New Delhi



Naaz Bachana

22, B.COM (Accountancy & Finance)

Summer Project

B2B sales, connecting with C level employees, conducted. Market Research on competitor products with Innoval Digital Solutions Pvt. Ltd.

Industry Project

Caption copywriting for jewellery brands and Social media strategist for Tandem Communications (PR Strategy)

Achievements

National Finalist for various case study competitions.



Nikhil Rai

25, Bsc (Chemistry)

Work Experience

Accenture for 6 months, WNS for 6 months, CATKing Educare for 14 months

Summer Project

Identifying, collaborating information through video and present it in qualitative and quantitative data with Nailbiter Research Pvt Ltd.

Achievements

Gold medalist in Rifle Shooting at NCC Camp JNPT Uran



Nisha Naresh Kumar 25, B.E (EXTC) Summer Project

Generated sales, made strategies, learnt about brand management, advertisement for new magazine with Outlook Publications.

Industry Project

Executed research on HSBC- Risk Incidents, did qualitative research with Datamatics Business Solutions.



Parita Bhatt
23, B.com
Summer Project
Generated leads, published blogs
& lead a team of marketing interns

Industry Project

with TUC.

Analyzed prospects and acquired clients & conducted competitor analysis with Sacom Mediaworks



Parth Adani
23, BBA (Finance)
Work Experience
Deloitte for 6 Months, Supreme
Engineering for 6 months
Summer Project

Generated revenue, developed marketing strategies, experienced brand management and advertisement for Outlook Magazines.



Parthvi Pandey
25, B.E (Computer Science)

Summer Project

Executed content marketing,
devised social media content &

devised social media content & calendar, implemented & analyzed SEO strategies with Eyecatchers.

Industry Project

Managed influencer marketing campaign & social media content & calendar with Infigon Futures.



Prachi Makwana 25, BFM (Financial Market)

Summer Project

Generated leads, handled Pre-Sales & assisted with forming and analysing SEO strategies with MBAP Education.

Industry Project

Handled the social media account, worked on digital campaigns and content creation with Carat and Colour.



Prajakta Ogale 24, BMS (Finance) Work Experience

Advance Emergency Systems Pvt Ltd for 13 months

Summer Project

Generated revenue, Devised branding advertising and promotional strategies with Outlook Publications.

Industry Project

Devised branding, re-branding strategies, business models and digital content for few brands with Modventus Marketing.

Achievements

National Winners for advertising competitions by colleges like IIM Ranchi, Aryabhatta College and MET.



Pranav Thakkar 25, BMM (Advertising)

Work Experience

Efficient Marine Supply for 6 months

Summer Project

Handling Social Media Campaign and Content Creation for various clients with Digital Latte.

Industry Project

Devised and executed a marketing and sales strategy with Ifortis Corporate

Achievements

Represented SAKEC in leather ball cricket at the National Level Inter Engineering Sports Meet, 2015



Pranay Hanamshet

25, B.E.(EXTC)

Work Experience

Jaro Education for 6 months

Summer Project

Generated revenue & devised an advertising plan for launching a new magazine with Outlook Publications

Industry Project

Promoted 'Learn on call' & Designed Creative content for Social Media page with Sampoorna Shiksha

Achievements

Received a Certificate of Excellence Publications from Outlook



Pranit Gotad 22, B.com Summer Project

Strategizing and gathering intel on new market by conducting market research for major clients with Avalon Global Research

Industry Project

Planned digital campaigns, developed marketing strategies and on point sales activities for Launch of products by 'Kraft Heinz' in APAC region with VMLY & R

Achievements

National Winners for various case study and advertising competition in IIM Bangalore, IIM Ranchi, SIES, Aryabhatta University and many such renowned colleges.



Prateek Podar 24, B.com, M.com Work Experience

MILI Consultants for 6 months, S.N Enterprises for 11 months.

Summer Project

Planned, supervised and coordinated activities of 3 junior analysts as Business Development Intern with Olympia.

Industry Project

Generated revenue by selling subscriptions of Magazines & devised an advertising & media plan with Outlook.

Achievements

Volunteered record-breaking event, Lead a cricket team which won District-level runner-up Trophy for BVP.



Rohan Deogharkar 27, B.E (Mechanical) Work Experience

A-1 Fence Products for 26 months Summer Project

Designed a go to market strategy for launching new products in international market with A-1 Fence.

Industry Project

Worked on conceptualization and project management for a website branding project with A-1 Fence.



Roopali Dodhia 22, B.Sc. IT Work Experience Box Town for 13 months Summer Project

Generated revenue & devised an advertising plan for launching a new magazine with Outlook Publications

Group.



Rounak Chikhale
24, B.Com (Banking & Insurance)
Work Experience
Yes Bank Ltd. for 18months
Summer Project
Social media management, Setting
up Instagram and Facebook shop,

content creation with fbb-Future



Saloni Jain
22, B.com
Summer Project
Analysed risk profile of the customers and helped them with asset allocation & need based product with Aditya Birla Sun Life Insurance

Industry Project

Executed fashion communication with Ramya lyer from 6y collective



Sanford Anthony Pereira
25, B.M.S (Marketing)
Work Experience
Kotak Life insurance for 13 Months
Summer Project
Executed Market Research,
reported Consumer Insights for
Consumer Surveys conducted by

Mindsweep Insights **Achievements**

1st Place, 2nd Runners Up for The Western Band Event at Umang, Malhar respectively

Ipsos, Kantar, Siemens with



Sarvesh Kandalkar 22, B.Com (Marketing Research) Summer Project

Generated revenue by selling subscriptions of various Outlook Magazines & developed Branding, Advertising and promotional strategies with Outlook Publications

Industry Project

Conducted Market research and Product research for Pune's pilot program of Electric Vehicular Transport System associated with pune metro with IBP Consultancy

Achievements

Played For Mumbai Cricket Association



Shaaz Khan
23, BMM (Advertising)
Work Experience
Stellar organization for 10 Months
Summer Project

Generated revenue by selling subscriptions and created a marketing campaign for launch of a new magazine alongside a detailed media plan with Outlook publications.

Achievements

DSO football winner 2011 and 2013Intercity Swimming champion 2013



Shraddha Tiwari 25, B.Sc.(I.T.) Work Experience Infosys Ltd. for 31 months Summer Project

Enrolled businesses, Devised and executed marketing campaign, performed market research for business expansion with Ocupetal.

Industry Project

Planned and devised SEO optimization strategies as per website requirement with Olympia Industries Pvt. Ltd.

Achievements

Awarded as Most Valued Player of the team during my tenure with Infosys Ltd.



Shrutika Godse
23, B.Sc. IT

Summer Project

Analyzed the market for various restaurants and designed Digital

Industry Project

Generated revenue by selling tickets/membership of an event/article with IFortis Corporate.

Marketing courses with Ocupetal.



Srikanth Varanasi
24, B.E (Information Technology)
Work Experience
Packt for 13 months
Summer Project

Analysed business requirements, communicated insights and formulated strategies for potential clients with Spade EMS.

Industry Project

Carried qualitative research for Pune's pilot program of Electric Vehicular Transport System with IBP Consultancy

Achievements

Youngest Acquisition Editor in Packt



Sukanya Kotian
23, B.A.F
Work Experience
Motilal Oswal Financial Service Ltd
for 13 months

Summer Project

To drive visibility, ensure range availability & best in class execution in Self Service Outlet Format to certify them, Interned with The Himalaya Drug Company

Industry Project

Price analysis and finding potential importers for imported bakery products in India, Interned with KCG Corporation



Tejas Lad
22, B.M.S (Marketing)
Summer Project

Managed LinkedIn content design, worked on marketing strategies, generated leads through sales navigator and managed drip campaign with Approlabs Private Limited.

Industry Project

Approached clients for workshops and managed social media with Catking Educare.



Vikrant Vijay Karhadkar 24, B.M.S(Marketing), M.COM(Management)

Work Experience

Tata Consultancy Services for 24 months.

Summer Project

Performed Market Research for Kantar, Nielsen and Ipsos interpreting consumer insights across various industries with Mindsweep Insights



Virali Khajanchi
23, B.com
Summer Project
Identified and class

Identified and classified the products for best sellers while managing CRM, listed products on e-commerce platforms and executed SEO with Supperbottoms.

Industry Project

Filed GST Returns for various clients with Bookkeeping 360 LLP.



Vishal Bandapalle 23, B.E (Electronics) **Work Experience** Bun Electronics for 12 months

Summer Project

Generated revenue by selling subscriptions and created a campaign along with branding with Outlook publications.

Industry Project

Planning, Designing and Managing a project for the district of Raigad with the Central Government.

Achievements

Represented Badminton at district level (DSO) in the year 2013.



Yash Arora 23, BMS (Marketing) **Summer Project** Product development and genertaing sales of Aluminium metal in Chattisgarh with Vedanta Ltd.

Achievements

Represented the Basketball team at zonal level in the year 2015.



Yogesh Upadhyay 26, B.E. (Computer Engineering) **Work Experience** Om Sai Enterprises for 18

months

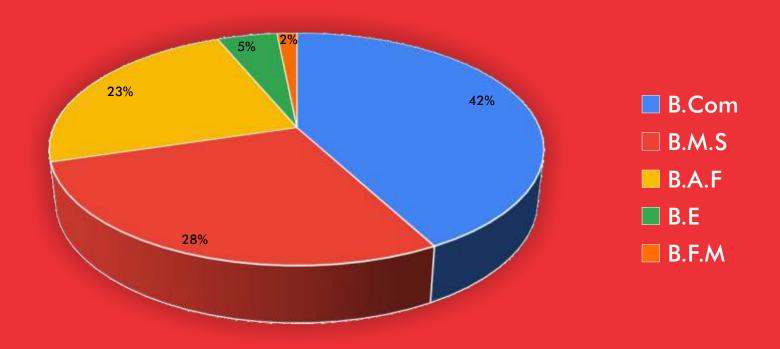
Summer Project

Designed database model of 3500 distributors, assisted a global pharmaceutical company with Avalon Global Research

Industry Project

Carried-out sales and conducted market research to identify competition and consumer behavior with **Outlook Publications**

Bachelor's Degree of PGDM Finance Batch 20 - 22



Qualification	B.com	B.M.S	B.A.F	B.E	B.F.M	Total
Bachelor's Degree of PGDM Finance Batch 20-22	27	18	15	3	1	64

PGDM (e-Business) Finance

Finance



Aashika Kesarwani
23, B.Com
Summer Project
Conducted a detailed analysis on

pricing of products, made a report and presentation with KCG Corporation



Akchika Tulsiyan 27, B.M.S (Finance) Work Experience

Growthally Advisors Pvt Ltd for 28 months, Jamnagar Woolen Textile Mills Pvt Ltd for 22 months

Summer Project

Conducted peer mapping and momentum analysis of various investors for companies planning for IPO and assisted in making pitchbooks of upcoming IPOs for 2 months with JM financial.

Achievements

2nd Runner-up at MET Infovision National Level Case Study competition



Anuj Lath 24, B.M.S (Finance)

Work Experience

Buzzaar for 12 months, Spun Tex Industries for 7 months

Summer Project

Performed research analysis work for Benchmarking and covered various sectors like Fine Chemical, Petrochemical and IT with Rain Group

Industry Project

Assessed listed companies based on Fundamental and Technical Analysis with IIFL Securities



Badal Baxi 23, B.com (B&I) Summer Project

Assisted in Managing Portfolio and Equity Research (Fundamental and Technical Analysis) in FMCG Sector with HDFC Life.



Bianca Chugani 25, B.M.S (Finance) **Work Experience**

Motilal Oswal Securities Limited for 14 months, The Wow Box Private Limited for 10 months.

Summer Project

Content Writing on Capital Markets and Research on Private Equity with Wizenius



Charmi Vakharia 23, B.Com, M.Com Summer Project

Valuation of Public Sector Enterprise based on Market on Capitalization.

Industry Project

Conducted a detailed analysis of the Indian Telecommunication Industry



Deepak Sharma

22, B.M.S (Finance)

Summer Project

Learned technical analysis of stock market and formulated GTM to enroll new customers with IIFL

Industry Project

Conducted a study on digital payment trends in India



Dhanshree Gupte

22, B.Com (Financial Markets)

Summer Project

Conducted a detailed analysis on Electrical Equipment Sector along with company analysis of Honda India Power Limited with The Money Roller

Industry Project

Generated leads for Demat account and created research report on Tata Steel with IIFL Securities Ltd

Finance



Dhruv Agarwal
24, B.A.F, M.COM
Work Experience
TCS for 12 months
Summer Project
Conducted a detailed analysis in mid cap and Indian consumption fund with BNP Paribas



Dimple Keni
25, B.A.F, M.Com
Work Experience
Godrej & Boyce Mfg Co. Ltd for 12
months, Jardine Llyod Thompson
Pvt. Ltd. for 25 months
Summer Project

Assisted in Invoicing & Accounting as Project Assistant (Finance) with Quess Corp Limited

Industry Project

Fundamental Analysis of Cyrptocurrencies with The Money Roller



Elif Kotadiya
22, B.com (financial market)
Summer Project
Assisted in advising the best Mutual funds and ULIP plans to client,
Making reports on returns of the plans, cleared license of IRDA advisor with SBILIFE.

Industry Project

Managed Portfolio of clients and technical analysis of stocks of various companies with India Infoline (IIFL) Securities Limited



Gaushal Gandhi 27, B.Com (B&I), M.Sc (Actuarial Science)

Work Experience
Kotak Securities for

Kotak Securities for 8 months, Fortune Financial Services for 7 months, CGS-CIMB Securities for 2 years and 4 months, InCred Capital for 10 months

Summer Project

Conducted a detailed analysis on BFSI and Oil & Gas sector with InCred Capital



Heena Jain 23, B.A.F Work Exper

Work Experience

Global Accounting Solutions Pvt Ltd for 7 months

Summer Project

Managed portfolio by acquiring clients and did an analysis of auto sector stocks by fundamentals and asset allocation with India Infoline (IIFL) Securities Itd

Industry Project

Prepared a project on Mutual Fund, financial planning and wealth management for clients based on age, risk appetite and Goals



Janhvi Purohit

24, B.A.F

Work Experience

Deloitte Touche Tohmatsu LLP for 25 months

Summer Project

Assisted in preparing company cash flows, FD schedules, OD schedules and other operational finance works with Dentsu Aegis Network.

Industry Project

Cryptocurrency research with Profmonk

Achievements

2nd Runner-up at MET Infovision National Level Case Study competition



Jay Vora

24, Bms(finance), M.com(BM)

Work Experience

Motilal Oswal Financial Services LTD for 24 months

Summer Project

Conducted a detailed analysis of the companies with fiscal capital management.



Jeenal Punamiya

23, B.A.F

Summer Project

Assisted in Financial analysis and banking obligations with Walter advisors Ltd.

Industry Project

Assisted in preparing various types of valuation models for unlisted companies.

Finance



Jevin Gandhi
25, B. Tech (Electronics and Telecommunications Engineering)
Work Experience

Edelweiss Broking Limited for 11 months

Summer Project

Carried out preparation of MIS reports as a Business Analyst with PricewaterhouseCoopers



Jimit Shah
23, B.M.S (Finance)
Summer Project
Conducted a detailed analysis on
I.T sector, conducted financial
Planning & Wealth Management

with Finoability.



Jugal Parmar
22, B.com (Financial Management)
Work Experience
Sanghvi Auto Industries for 44
months

Summer Project

Managed Portfolio of clients and technical analysis of stocks of various companies with India Infoline (IIFL) Securities Limited



24, Bcom (B&I), Mcom (B&F) **Summer Project**Assisted in managing Portfolio and Equity Research(Fundamental and Technical Analysis) of Telecom Sector with HDFC Life

Kanhai Jena



Kaustubh Deodhar
23, B.Com, M.Com
Summer Project
Managed Portfolio of clients and did technical analysis of stocks of various companies with India Infoline (IIFL) Securities Ltd.



Kavisha Udani
23, BMS (marketing), M.com
(Accountancy)
Work Experience
Green Freedom Ltd for 9 months
Summer Project
Conducted a detailed analysis on
FMCG sector and developed a
business model for Avenue
supermart using DCF method with
Thincredblu securities





Kedar Upadhyay
24, B.com
Work Experience
Axis bank for 11 months
Summer Project
Assisted in Research on online retail
business and equity research.



Babaji Shivram Clearing And Carriers for 25 months **Summer Project** Assisted with financial Planning and Wealth Management of various clients and conducted an Equity Research on IT sector with

Industry Project

Finoability.

Komal Jain

Work Experience

23, B.Com.

Conducted a detailed Pricing Research and made a Report and Presentation with KCG Corporation

Finance



Komal Nakashe 22, B.M.S (Finance) Summer Project

Conducted a detailed analysis on Credit rating reports of various Companies from different sectors in Credit Rating Department with FinMen advisors.

Industry Project

Research on Cryptocurrency focused on meme coins with The Money Roller



Krushang Dattani
24, B.A.F, M.COM
Work Experience
S. K. Clothing Co. for 16 months
Summer Project
Conducted a detailed analysis on

Bank Nifty, Chart Analysis (Basic) & Maintaining client relation with IIFL Securities (India Infoline Finance Ltd)



Kushal Shah
24, B.M.S (Finance)
Work Experience
M.K. Industries for 24 months
Summer Project
Managed accounts and worked on
business development with Waman
Jewels



Laukik Naik 28, B.M.S (Finance)

Work Experience

St. Jude India Childcare Centres for 7 months,

Hewlett Packard for 7 months.

Industy Project

Managed portfolio by acquiring clients and did an analysis of auto sector stocks by fundamentals and asset allocation with India Infoline (IIFL) Securities Itd

Summer Project

Worked on analysis of Restuarant data of Zomato.



Mahek Vora 23, B.M.S (Finance) Summer Project

Managed Portfolio of clients and technical analysis of stocks of various companies with India Infoline (IIFL) Securities Limited

Industry Project

Conducted detailed resarch on Pharmaceutical sector with Finoability



Mahima Sharma
22, B.Com.
Work Experience
Global Accounting for 9 months
Summer Project
Managed Portfolio of clients and

Managed Portfolio of clients and technical analysis of stocks of various companies with India Infoline (IIFL) Securities Limited



Mihir Chavan
24, B.A.F, M.Com
Work Experience
Wipro LTD for 14 Months
Summer Project
Conducted Financial Plan

Conducted Financial Planning and Wealth Management of various age groups and also did Fundamental Analysis of FMCG Sector with Finoability



Mihir Pareek 24, B.M.S (Finance) Work Experience

Motilal Oswal Financial Services LTD for 15 months

Summer Project

Assisted in client acquisition and valuation of Small and Medium Enterprises with HEM Securities

Industry Project

Detailed analysis on crypto currencies & prepaed a credit analysis report on Adani Green Energy Ltd. using Z score and M Score with The Money Rollers.

Finance



Mohit Jadhav 24, B.M.S (Finance) Summer Project

Assisted in Managing Portfolio and Equity Research(Fundamental and Technical Analysis) in AUTOMOBILE Sector with HDFC Life.



Nishant Daripkar

22, B.com (B&I)

Summer Project

Conducted a detailed analysis on Iron and Steel Sector and identifying the potential companies having future growth prospects with India Infoline (IIFL) Securities Limited

Industry Project

Wealth Management and Financial Planning (Mutual

Fund) for different set of age groups according to their risk appetite with Finoability



Nishant Garg

27, B.Tech (Computer Science & Engineering)

Work Experience

Schlumberger for 6 months, The Great Eastern Shipping Company Limited for 34 months

Summer Project

Conducted a detailed Research on Impact of 2nd wave of Covid 19 on NBFCs with RBL Bank

Industry Project

Assisted in portfolio Management with Nipun Sudhir and Associates



Nitesh Chandan

23, B.com (Financial Markets) **Summer Project**

Managed Portfolio of clients and did technical analysis stocks of various companies with India

Infoline (IIFL) Securities Limited



Nitin Chavan 24, B.M.S (Finance) Summer Project

Assisted in client acquisition and valuation of Small and Medium Enterprises with HEM Securities

Industry Project

Process customer transactions, verify and maintain financial data as a Bank Clerk with Naval Dockyard Co-op Bank



Pooja Bhosale 24, B.com (B&I), M.Com (Banking and Finance)

Summer Project

Research and analysis on Electrical Equipment Sector along with company analysis of Schneider Electric Infrastructure Limited with The Money Roller

Industry Project

Generated leads for Demat account and created research report on Tata Steel with IIFL Securities Ltd



Pooja Shetye 23, B.Com Summer Project

Assisted in preparing Pitch Deck and Financial Model, Investor Profiling and reaching out to potential investors with Polymath Advisors.

Achievements

All India Top 10 Finalist in 'Aestimatus 7.0' a National level finance case study competition organised by IIM Kashipur.



23, B.A.F

Summer Project

Carried out preparation of MIS reports as a Business Analyst with PricewaterhouseCoopers

Pratik Shetty



Pratiksha Shetty 22, B.A.F Summer Project

Assisted in reporting of corporate loan with arshiya ltd as finance trainee

Industry Project

Detailed Analysis of cryptocuurency and credit research analysis on Ashoka Builcon using Z score and M score with The moeny roller



Richa Chowdhary 22, B.A.F

Summer Project

Assisted in Valuation and analysis of Paint sector (Asian paints) and Telecom sector (Bharti Airtel) with JB Financial consultancy.

Industry Project

Detailed analysis of crypto currencies & prepaed a credit analysis report on Dilip Builcon using Z score and M Score with The Money Rollers.



Ritu Singh
23, B.Com
Work Experience
Anil Singhi & Co. for 24 Months
Summer Project

Assisted in preparation of various Financial Reports of Various companies in Different Sector with Milestone Shares & Securities

Industry Project

Financial Analysis of Cement Company as Equity Research Experience project with Quollab

Achievements

2nd Runner-up at MET Infovision National Level Case Study competition



Saloni Dhebri 23, B.Com Summer Project

Research and Development of New Business Model covering Health Sector projecting Business Feasibility & Pricing with Jump Retail Services

Industry Project

Conducted & Market Research on Health Biscuits with KCG Corporation.



Sandesh Sawant
23, B.A.F

Summer Project

Assisted in Research and developed a business model in tourism sector and checked its feasibilty with jump retail



Sharvari Mutalik
22, B.Com (Financial Market)
Summer Project
Conducted a detailed study on
Financial Modelling & Analysis for a
Housing Project with VCE.
Industry Project





22, B.com **Summer Project**Managed Portfolio of dients and did technical analysis of stocks various of Companies with IndiaInfoline (IIFL) Securities Limited.

Shivani Shah



Shreya Soman
23, BAF, M.Com (Accountancy)
Summer Project
Assisted in client acquisition and valuation of Small and Medium Enterprises with HEM Securities



Shubham Bhandari 22, B.Com (B&I) Summer Project

Analyzed businesses with CMA model, Ratios to know the solvency and made proposals before lending advances (MSME and Mudra) with Bank of Baroda

Industry Project

Detailed analysis of two CryptoCurrency i.e. Tron and Polygon & Prepared a credit analysis report on Adani trasmission using Z score and M score.



Shubham Chaurasiya
22, B.M.S (Finance)
Work Experience
V.C. Shah & Co. Chartered
Accountants for 12 Months.

Summer Project

Conducted a financial Analysis and Asset Liability Management Report on NBFCs with Corpository

Industry Project

Conducted a detailed analysis on qualitative and quantitative factors of credit ratings for NBFCs with Finmen Advisors PVT LTD.



Shubham Kalekar
23, B.M.S (Finance)

Summer Project

Conducted a detailed analysis of call transcript of US based companies with ACCRETE LLC



Summer Project
Conducted a detailed analysis on
Borrowings and Investment for the
Treasury Department with Blue Star
Ltd.

Achievements

23, B.Com

Siddarth Sivakumar

Podium at a National level Rubik's cube competition



Sonakshi Dhongdi 23, B.A.F Work Experience Hitachi Payment Services Pvt Ltd. for 13 months

Summer Project

Managed customer financial feasibility, structuring if lease deals are suitable to customers, tying up with banks for funding with OPC Asset solutions Pvt Ltd.



Suchita Wadhwani
22, B.M.S (Finance)
Summer Project
Conducted a detailed analysis
pertaining to impact of covid on
interest rates with IDBI Bank



Surabhi Gupte
26, B.Com, M.com (Accountancy)
Summer Project
Conducted a detailed analysis with asset allocation on FMCG sector, Financial Planning and Wealth Management with Finoability Pvt Ltd.
Industry Project

Qualitative and Quantitative research on Polkadot (Crypto currency) with The Money Roller.



Tarun Dixit

Solar.

25, B.E (Electronics)

Work Experience

Saraswati Metal Cutting and Pressing Works for 25 Months **Summer Project** Assisted the designing of EPM process model for RTSA - RTS business and Performance analysis of Plan vs Actual Power generation of RTS projects with Tata Power



Tejas Rane 25, B.A.F

Work Experience

Pacific Global Solutions for 12 months, Tata Consultancy Services for 12 months

Summer Project

Conducted a detailed analysis on cement sector and identifying the undervalued companies having future growth prospects with Finoability.

Industry Project

Qualitative and Quantitative research on Aave (Crypto currency) with The Money Roller.



Tina Parekh 22, B.Com(BM), M.com(BM) Summer Project

Conducted a detailed analysis on qualitative and quantitative factors of credit rated companies with Finmen Advisors PVT ltd.

Industry Project

Detailed research and report on Exide Batteries using financial modelling including DCF method with MET institue of management.



Trishika Shetty 23, B.Com. Summer Project

Assisted in Preparing of Financial Model of Indorama with Indorama Eleme Petrochemicals Limited.

Industry Project

Technical Analysis of Currency Market with BB Advisories



Varsha Singh 22, B.A.F Summer Project

Conducted a detailed analysis on Pharma Sector and Asset Allocation by managing Portfolio of clients with India Infoline (IIFL) Securities Limited

Industry Project

Financial Planning and Wealth Management for different set of age groups according to their Risk Appetite with Finoability



Varun Darira
24, B.F.M
Work Experience
KPMG for 16 Months
Summer Project
Assisted in client acquisition and valuation of Small and Medium
Enterprises with HEM Securities



Vineet Chhabria
23, B.Com (Financial Markets)
Summer Project
Conducted a detailed analysis on rubber chemical industry and subsequent investment recommendation on Nocil Limited with Asit C Mehta Investment Intermediates Limited.

Achievements

Secured 1st rank in mock stock at event 'Kurukshetra' held by Dahanukar College.



23, B.Com.

Summer Project

Conducted a detailed analysis of IPO and QIP of various companies since 2012 in Investment Banking divison with Motilal Oswal

Achievements

State Level Lawn Tennis Player

Vineeta Dawar



Assisted in Managing Portfolio and Equity Research(Fundamental and Technical Analysis) in CEMENT Sector with HDFC Life.

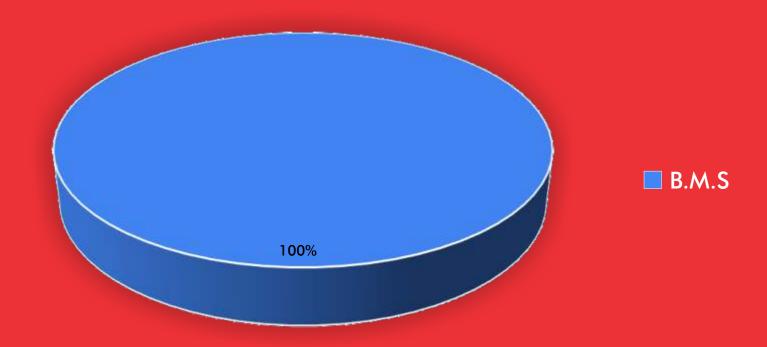
Industry Project

Vinit Batavia

23, B.M.S (Finance)

Technical Analysis and exposure to stock market with Quantbot Securities Private Limited

Bachelor's Degree of PGDM HR Batch 20 - 22



Qualification	B.M.S	Total
Bachelor's Degree of PGDM HR Batch 20-22	3	3

PGDM (e-Business) Human Resources



Harshita Jain
23, B.M.S(HR)
Work Experience
Futurz Staffing Solutions for
19months

Summer Project

Managed HR responsibilites - Induction, Recruitment, Employee Engagement, Employee Attendance with Pixelfox Studios.

Industry Project

Generated revenue, developed Training & Development, Appraisal Strategy with Outlook Publications

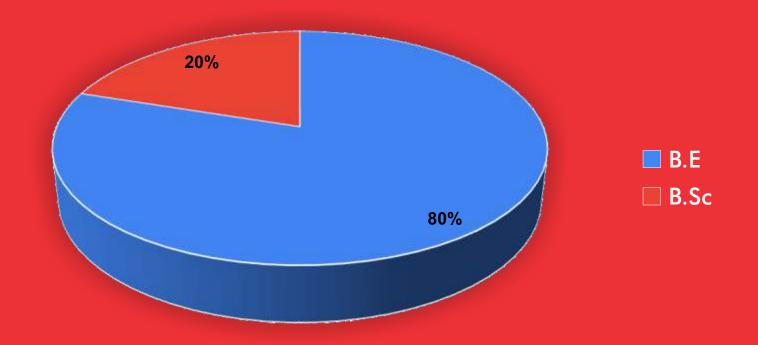


Prasadika Shende
22, BMS (Marketing)
Summer Project
Generated revenue, developed
Training & Development, Appraisal
Strategy with Outlook Publications
Industry Project
Administered HR operations with
IFortis Corporate



Rutuja Vinayak Pendurkar 23, B.M.S (HR) Summer Project Various administrative tasks and support HR department's daily activities at Bista Solution.

Bachelor's Degree of PGDM Operations Batch 20 - 22



Qualification	B.E	B.Sc	Total
Bachelor's Degree of PGDM Operations Batch 20-22	4	1	5

PGDM (e-Business) Operations



Abhijith Gangadhar Shetty
27, B.E(Electronics)
Work Experience
Jet Airways for 19 Months
Summer Project

Implemented an effective Supply Chain Strategy by introducing a new Inventory Model with Outlook Publications.

Industry Project

Executed enhancement of the Software. Designed and Recorded 3-D models with iQ3 Connect.



Anushka Sanjay Kedia 25, B.E (Computer) Work Experience Infosys for 18 months Summer Project

Designed a supply chain model, collaborated with various manufacturers and traders for long-term strategic supply with Zeme.

Industry Project

Identified & recommended improvements by analyzing the current E-KYC processes, created reports & documented the SOP with Nurture.Farm & .Retail.



Ashlesha Milind Kane
27, B.E (Mechanical)
Work Experience
Prospect Engineering Works for 23
months

Summer Project

Analysed comparative pricing for various Imported Bakery products to set up India office with KCG Corporation.

Industry Project

Identified and worked on issues in Virtual Reality software so that enhancements can be done at developer side, created training modules for mechanical engineering learnings with iQ3Connect.

Operations



Pradumna Vyasamudra
24, B.E(Mechanical)
Summer Project
Implemented a highly responsive
Logistics Strategy with Outlook
Publications

Industry Project

Identified the issues for Enhancement of the software, worked on 3D-Models for VR environments with iQ3 Connect.



Pushkar Gajendra Shetty
25, B.Sc.(I.T)
Work Experience
Hudl India for 29 Months
Summer Project
Executed all Import/Export jobs and
Submitted all documents through
online via Icegate with Pranjivandas
Clearing and Forwarding Pvt Ltd.

Industry Project

Improved the software by running regular tests and interacted with industrial 3D data in VR and AR environments with IQ3Connect.

Achievements

One of the Top 10 Employees of the year for Hudl India.



MET Institute of Post Graduate Diploma in Management

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