

Masters in Management Studies - MMS

 **PARICHAY 2018**
Placement Brochure

**SHARP
MIND
LEADS**



विद्याधनं सर्वधनं प्रधानम् ।

THE MET LEAGUE OF COLLEGES

MET

AS SHARP AS YOU CAN GET

OUR FAITH

न चौर हार्यम् नच राज हार्यम् |
न भातृभाज्यम् नच भारकारी ||
व्यये कृते वर्धते एव नित्यम् |
विद्याधनं सर्वधन प्रधानम् ||

Knowledge can neither be stolen by a thief,
nor snatched by a king.
It is indivisible unlike ancestral property,
it never burdens the bearer,
it multiplies manifold when offered to others.
Knowledge is the supreme form of wealth.

OUR VISION

To shape professionals, to conquer the present and future challenges
to the socio economic fabric of our society, by institutionalising search,
development, research and dissemination of
relevant knowledge through structured learning systems.

OUR MISSION

To evolve, develop and deliver dynamic learning systems
to equip professionals with conscience and commitment
to excellence and courage to face business challenges.

CONTENTS

MET League of Colleges	1
From the Chairman's Desk	2
MET Institute of Management / About MMS	3
From the Director General's Desk	4
Advantage MET	6
MET Goes to New York Via UN (ECOSOC)	7
Life at MET	8
MMS Syllabus	10
Sharp Minds at Leading Companies	12
Key Celebrity Alumni / Media Speak / Student Speaks	13
Student Profiles - MMS (Marketing)	14
Student Profiles - MMS (Finance)	37
Student Profiles - MMS (Human Resources)	56
Student Profiles - MMS (Operations)	63
Recruitment Form	68

MET LEAGUE OF COLLEGES



Just a stone's throw away from the Arabian Sea is an institution that is creating waves. Because, it is quite simply, a cut above the rest. The MET League of Colleges is a conglomerate of premiere educational institutions, driven by a single-minded focus on imparting quality education, to make students sharp. Training is imparted round-the-clock, seven days a week. Projects and assignments are given utmost importance and students learn on the job. Application-oriented knowledge, garnered in the lecture halls, is applied to industry assignments. The faculty spares no effort to make the students razor sharp, so that they make their mark in the corporate world. No effort has been spared, to create an environment that encourages students, to push the limits of their minds. All this, to help young professionals face the challenges of life. And make their mark in the corporate world.

Bhujbal Knowledge Centre, Mumbai

- Institute of Management
- Institute of Mass Media
- Asian Management Development Centre
- Centre for Insurance Training, Research & Development
- Institute of Pharmacy
- Institute of Medical Sciences
- Institute of Information Technology
- Institute of Software Development and Research

- Institute of Computer Science
- Institute of International Studies
- Institute of Alternative Careers
- Rishikul Vidyalyaya
- Knowledge Explorer - Publishing Division

Bhujbal Knowledge City Govardhan, Nashik

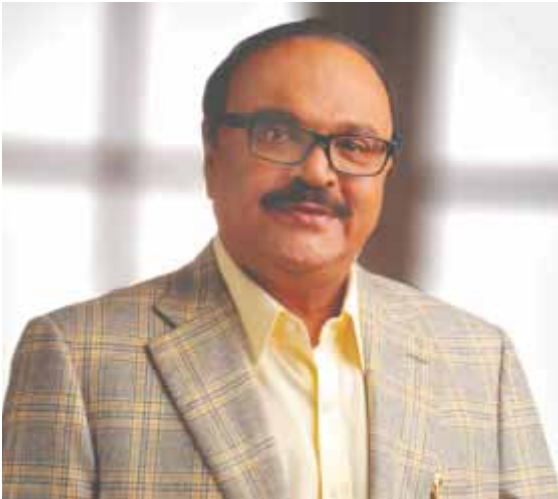
- Institute of Architecture and Interior Designing

Bhujbal Knowledge City Adgaon, Nashik

- Institute of Management
- Institute of Pharmacy
- Institute of D. Pharmacy
- Institute of Engineering
- Institute of Technology (Polytechnic)
- Institute of Information Technology

At MET, over four thousand students and faculty are involved in delivering unique learning systems, through ultra modern infrastructure and academic rigour. MET Institutes are ISO certified, with affiliations to the University of Mumbai, Directorate of Technical Education, All India Council of Technical Education, MSBTE, Pharmacy Council of India, C-DAC - Ministry of Communications and Information Technology, The Chartered Insurance Institute (CII), London, Michigan State University, East Lansing, and Tianjin University, China, Hawaii University in participation with the University of Mumbai. MET also has strategic institutional collaborations with the Association of Chartered Certified Accountants (ACCA), UK, Sprott Shaw College, British Columbia, Canada, Mountbatten Institute, UK, Edith Cowan University, Australia, the Global School of Management for alliances with various Universities in Australia, Canada and ICE Creative Excellence Pvt. Ltd. (Founded by Balaji Telefilms Ltd.)

FROM THE CHAIRMAN'S DESK



Chhagan Bhujbal

Hon. Founder Chairman, Mumbai Educational Trust

Empowering Institutions for a Learning Society

- John F. Kennedy

As we completed the seven decade of our Independence we hold our heads high with pride for achieving the unique distinction of being the largest democracy in the world. There are many other achievements to our credit - the fifth largest economic power, the second largest user of mobile phones, as well as the largest number of youth engaged in educational pursuits, to name a few. Besides setting up hundreds of universities and thousands of institutions of higher learning, we are gradually approaching the superpower status in academic pursuits as well. Indian academia is occupying a place of honour in universities abroad, as we uphold the sobriquet of a 'Learning Society'.

The credit for achieving this milestone seemingly appears to be delicately balanced between the state and private sector institutions. Education being a subject in the Concurrent List of the Indian Constitution; both the state and central government have been dynamically engaged in building a credible and inclusive value chain. We had to achieve this transformation of a generation from information → knowledge → wisdom through the tools shaping literacy → proficiency → excellence skills, while institutionalizing the learning-teaching pedagogy. We have achieved this through a vibrant public policy shaped by an open dialogue between the regulators and the stakeholders of education, both working tirelessly for the benefit of society.

However, the challenge of skilling five hundred million Indians in the next decade is a daunting task. It is rightly said that tomorrow's challenges cannot be met with yesterday's tools. We have to work tirelessly for liberating the educational institutions from the shackles of statutes and habit, while upholding the meritocracy and equal opportunity norms to deliver excellence for global competency building. With the advent of Internet Of Things (IOT), digital technologies and Artificial Intelligence (AI), it is imperative that we need to work towards building and sustaining world class institutions, offering state-of-the-art STEM (Science, Technology, Engineering & Mathematics) and Management inputs with the Indian value system. This is only possible through liberalising and unshackling credible institutions of learning.

Thus empowered, one can hope to shape the youth with the right attitude and innovation to reach the commanding heights in the global arena.

Chhagan Bhujbal

Hon. Founder Chairman
Mumbai Educational Trust

MET INSTITUTE OF MANAGEMENT

The MET Institute of Management (MET IOM) offers a 2 year full time Masters in Management Studies (MMS) affiliated to the University of Mumbai and recognised and approved by All India Council for Technical Education (AICTE). It also offers 3 years part time Masters Degree in Management



ABOUT MMS

The Masters in Management Studies (MMS) is a two year full-time Degree programme affiliated to the University of Mumbai and approved by AICTE and DTE. The selection procedure consists of a process of an Entrance Test (As mandated by AICTE/ DTE/ Hon. Supreme Court), a Group Discussion (GD) and a Personal Interview (PI) for all eligible candidates who are graduates from UGC approved institutes. The Entrance Exam is a multiple-choice objective test evaluating the aptitude in verbal ability, quantitative aptitude, logic, visual reasoning, reading comprehension and data interpretation.

The course is rigorous and exhaustive. The programme is conducted on a semester basis with four semesters spread over two academic years. The duration of each semester is around 15 working weeks. The first year lays the foundation in the fundamentals of management. There is summer internship of two months after the first two semesters. The second year offers specialization in a particular discipline – Marketing, Finance, Operations, Human Resources and Systems.

In the last semester students submit three projects: 1) General Management 2) Functional Specialisation 3) Social Relevance. The pedagogy goes beyond the text-books. It includes case studies, simulation games, workshops, industrial visits, certification courses, guest lectures and live projects to develop and sharpen knowledge, skills and attitudes that prepare the students to meet the global corporate challenges.

FROM THE DIRECTOR GENERAL'S DESK



Prof. (Dr.) Vijay Page
Director General, MET IOM

A Beacon of Transformational Leadership

“If you want something new, you have to stop doing something old.”

– Peter Drucker

Management education as pioneered by the US B-schools and blossomed by the hallowed schools at home, has continued to contribute to the dynamism of the Indian industry, business and prime employment scenario. MBA is no longer “THE APPRENTICE” as pilloried by the establishment but is now being perceived as the change agent in the public and private sectors as well. Like the sphinx, many have emerged as victors from the fire walk and continued their march regardless, to the Corner Room with aplomb and grace. Barring aberrations, the MBA's have kept pace with the ever rising competency bar and complex business scenario to pull their weight to take the Indian economy beyond the two trillion USD mark. Amen!

However Post liberalization, beyond the fourth wave which lifted us to be an IT services super power, we are now in the cusp of the fifth wave – IOT (Internet Of Things). These waves, which are now a universal phenomenon, have pitchforked us into an era on mass uncertainty. As the global realpolitik drives us into an era of stagflation, the markets at home and abroad seem to be threatening to plunge us into an era of darkness. As the political uncertainties in the Middle East continue to push the fuel prices upwards, the falling rupee and weak exports are leading to the widening trade deficit thereby adversely affecting the fiscal deficit at home. It is this “Perfect Storm” which further unleashes THE VUCA syndrome.

Welcome to the world of business education where the B schools are striving to keep up with the pace of change in industry and business so as to shape the MBAs to take the challenges of the turbulent market place. The technological advance of the IOT driven industry has resulted in twenty four hour business and news cycles. The instantaneous on demand access to knowledge challenged through the social networking and blogs breeds hostile environment in business. This demands a significant shift in the mindset and learning process of the young professionals as they seek the MBA experience to success. Therefore, the rigour and pedagogy at the B schools has necessitated almost a paradigm shift and retooling so as to develop and refine lateral thinking and coordination capabilities.

To meet the “The Perfect Storm” halfway we at the B-schools are trying to incorporate the latest ebusiness tools, business analytics, business simulation games, as well as global strategic inputs to help them appreciate the challenges of a boundaryless world. By exposing them to the courses in ethics, EG, SQ, experiential learning, team working, entrepreneurial inputs, design thinking etc. there is an effort to build a high competency professional through the holistic learning process. There is a greater emphasis now on students taking live projects both in industry as well as social sectors, as they come up with bits and pieces of live data bits which then need to be put together for the B-schools. It is this highly interesting and engaging method now labelled as “RAW CASE STUDY” approach by the elite, which is involving students to assemble and scan vast amounts of material to build, analyse and evolve business and social solutions applicable to demystify and wade through the seen and the unseen storms.

FROM THE DIRECTOR GENERAL'S DESK

Thus the B-schools are shaping the MBA's to help industry achieve transformation beyond the iron clad business models to shape dynamic organizations evolving solutions more like writing notes to unheard melodies. This is the principal challenge of the times resulting in emergence of the Transformational Leaders building Apple, Amazon, Microsoft, Tesla in the west and Infosys, HCL, HDFC, Paytm, Ola etc. at home. Undoubtedly they are all seeking for that spark, the change agent who will bash along the road untrodden. As these leaders build teams to embark on the voyage of uncertainty, the MBA fits the bill as the expendable volunteer.

We have no doubt that the MBA will emerge as the BEACON of the transformational leadership driving the dynamic organizations to sustainable and highly rewarding future. As Coco Chanel, puts it the MBA BEACON will plunge headlong since...

"Success is often achieved by those who don't know that failure is inevitable".

Prof. (Dr.) Vijay Page
Director General
MET Institute of Management

ADVANTAGE MET

- MET Institute of Management recognised as 'The 25 Best Institutions for Higher Education 2017' by TKR*
- PGDM (e-Biz.) wins the Indian B School Specialisation Award '13 by Discovery Education Media
- Ranked 4th Best in Advertising & PR categories and 9th Best Post Graduate Media School All India by the Edutainment Awards 2017
- Ranked 4th Best Marketing Communication & Advertising Management School (All India) and 4th Regional Best Media School (West) by The Edutainment Show 2015
- MET is a Ph.D. Research Centre of University of Mumbai & Savitribai Phule Pune University in Management, Engineering and Pharmacy
- MET is an approved Training Partner of the National Skill Development Corporation
- MET has the best e-enabled state of the art infrastructural facilities
- Focus on delivery of lifelong learning skills to build critical professional competencies
- Futuristic e-driven pedagogy and modules deliver e-commerce, IT and digital skills
- Global internship opportunities across USA, UK, China and Dubai
- Strong alumni base of over 15,000 students
- Freeship awards for meritorious students
- Excellent placement opportunities in India & overseas
- Superior intellectual capital armed with knowledge and experience
- Well-networked with the best of corporate in India and abroad
- Global faculty and international knowledge sharing modules
- Sensitising the students towards social causes through MET Seva CSR programmes
- In participation with the Mumbai University, MET has association with the Tianjin University, China and the Hawaii University
- MET is an Authorised Training Partner for CCRA, joint certification by AIWMI & NISM
- International alliance with the Michigan State University
- Unique partnership with the Chartered Insurance Institute, London
- MET and ACCA (UK) have collaborated to launch eMBA Finance - ACCA (UK)
- MET has an academic understanding with Sprott Shaw College, British Columbia, Canada and the Mountbatten Institute, UK
- MET has an MoU with Global School of Management for academic alliances with leading universities and institutes from UK, USA, Canada, Singapore and with Questkonnct, Australia
- MET has an Institutional linkage with Edith Cowan University, Australia
- MET BKC, Nashik is the Nodal Centre under RETC for State of Maharashtra, a project of IIT Chennai
- Research at MET BKC, Nashik is funded by DST, Govt. of India in quality parameters in MSME's for productivity improvement
- MET BKC, Nashik is the Recognised Centre under NMEICT, a project of MHRD, Govt. of India
- MRV is recognised as 'Future 50 Schools Shaping Success' by Univaristy and Fortune Publication
- MRV has been ranked as a Top Emerging School in Mumbai for International Curriculum (IB/ IGCSE) by Times School Survey 2017
- MRV is ranked No. 1 All India in the pre-school category (for Academic Reputation) and No.1 in Maharashtra under the Top International Parameter (for Co-Curricular Activities) by EducationToday.co



Shri Pranab Mukherjee
Former President of India



Smt. Pratibha Devisingh Patil
Former President of India



Mukesh Ambani
Chairman & MD, Reliance



Adi Godrej
Chairman, Godrej



J. Hari Narayan
Former Chairman, IRDA



Rahul Bajaj
Chairman, Bajaj Auto



Graduating batch of the recently held MET Annual Convocation Ceremony

MET GOES TO NEW YORK VIA UN (ECOSOC)

Any appreciation you get for your efforts is a reward. But when the United Nations handpicks you to implement a project, it is an international pat on the back! MET faculty and students are actively involved in Project TRUTH, an initiative for holistic development of tribals at Waliv in the Thane District. The project has been supported by the United Nations and as a token of the special efforts put in, the UN (ECOSOC) granted MET Special Consultative Status in May 2003, making it the only educational institution to have been conferred this rare honour. MET students also pursue their summer and winter internships at the United Nations.



“We cannot live without the students from Mumbai Educational Trust. In celebration of the 60th Anniversary of the United Nations, it is a great partnership established with MET. The NGO Section of Department of Economic and Social Affairs and the students from MET are a perfect team. It is great to have their contribution to the work that the UN is doing.”

Dr. Hanifa Mezoui,
Chief, NGO Section, DESA, UN



UN (ECOSOC) AMR Innovation Fair (Asia)

The UN (ECOSOC) Regional Annual Ministerial Review (AMR) Innovation Fair (Asia) was hosted by MET. This prestigious event was an initiative of NGO DESA - UN (ECOSOC). United Nations aims to eradicate poverty, to this end NGOs and Corporate Houses suggested innovative methods. On this occasion, MET and UN jointly instituted 4 innovation awards. The awards were for the best innovation in poverty eradication and promotion of health. The UN delegation was led by Dr. Hanifa Mezoui, Chief, NGO Section, DESA, UN, who spoke on the Role of Public/Private Partnership in eradication of poverty and hunger.

UN CENTRE OF EXCELLENCE

The UN Global Annual Ministerial Review was held at Geneva, where MET was invited by the UN to showcase all its innovative efforts towards poverty eradication and promotion of health. The UN Secretary General, Mr. Ban Ki-moon was extremely appreciative of MET's efforts. At this prestigious event MET was declared to be the official Global Training Centre for specialised training in achieving the Millennium Development Goals laid down by the UN.

MET RECEIVES THE GLOBAL AICESIS MDG AWARD

The honour was bestowed at Rome, Italy.

MET received the globally coveted AICESIS MDG award at a glittering ceremony in Rome, Italy. MET was chosen from amongst entries from many countries to be given the prestigious AICESIS MDG award for the exemplary work in the field of education and consistent efforts to serve the cause of the socially disadvantaged.

UNAOC & GLOBAL DIALOGUE FOUNDATION CONFERS THE 'UNITY IN DIVERSITY CAMPUS AWARD' ON MET

MET Institute of Management was presented the Unity in Diversity award by Dr. Hanifa Mezoui, Senior Advisor, United Nations Alliance of Civilizations (UNAOC) and Peter Gorgievski, CEO, Global Dialogue Foundation.



- MET Institute of Management was given **A+++** grade by the Indian Institutional Ranking Forum (IIRF-2018).
- The Knowledge Review recognised MET Institute of Management as amongst 25 Best Institutions for Higher Education 2017.
- The AICTE and CII Survey conferred MET Institute of Management with “Golden Status Award 2016”.

LIFE AT MET



Mr. K. Sankaranarayanan, then Maharashtra Governor, unveiled the statues of Mahatma Jyotirao Phule and Smt. Savitribai Phule at MET with Mr. Chhagan Bhujbal, Chairman, MET, Mr. Pankaj Bhujbal and Mr. Samir Bhujbal, Trustees, MET



MET signed MoU with Edith Cowan University, Australia for an institutional linkage, following which an Australian delegation visited MET



MET students & faculty delegation at The Chartered Insurance Institute, London on



MET hosted the zonal round of the AIMA 43rd National Competition for Young Managers'



Former New Zealand Cricket Team Captain, Mr. Stephen Fleming visited MET. He addressed the audience on team building, leadership and winning in the competitive scenario



MET presented the Credit Summit India 2017 in partnership with AIWMI and NISM



MET in association with AIWMI and NISM organised a corporate awareness conference for banking industry and aspiring professionals



Former President of India, Hon'ble (Late) Dr. A P J Abdul Kalam with MET students at the knowledge expedition



MET students and faculty in Shunde City, during the China Study Mission



METCONNECT Dubai was organised with an aim to network with corporate houses in Dubai keeping placements in the focus



As a part of MUNIJAN, a delegation of 12 members from South Africa visited MET. The feasibility of undertaking joint research projects was discussed



MET and the Association of Chartered Certified Accountants (ACCA), UK have signed an MoU to provide world's best learnings in the field of Finance, Management and Accounting



Mr. Chhagan Bhujbal, Chairman, MET with Dr. Buhler, Dean, MSU & Dr. Karim Maredia, Head, Global Agri-Business-MSU, for a global mission partnership between MET & Michigan State University



Mr. Matthew John David Hancock, British Conservative Politician & Parliamentary Under Secretary of State for Further Education, along with a academia delegation visited MET



'Slavery' - Book written by Mahatma Jyotirao Phule in 1873, dedicated to American struggle against Slavery & Racism, being presented to the US President - Barack Obama by Mr. Chhagan Bhujbal, Chairman - MET



MET students with the tycoon Ratan Tata at the Asia Business Responsibility Summit



Mr. Pankaj Bhujbal, Trustee - MET, felicitating Ma Jianbioo, President, Tianjin University of Technology, China



MET Seva is the dedicated cell for social outreach programmes wherein help is rendered to the under privileged strata of society with students' involvement



A 16 member UNISA delegation comprising of the Dean, faculty, students belonging to multi disciplines visited MET for a global ideas exchange programme



MET conducted the 3rd HR Meet - MET SYNERGY in which professionals from renowned corporates like Ogilvy, Denstu, Big Synergy etc participated.

MMS SYLLABUS

MMS has five specialisations (W.E.F. 2016)

Marketing, Finance, Operations, Human Resources, Systems/ IT

Semester I
 Perspective Management
 Financial Accounting
 Business Statistics
 Operations Management
 Managerial Economics

Students choose any three of the following elective subjects

- Effective and Management Communication
- Business Ethics
- Ecommerce
- Organizational Behaviour
- Introduction to Creativity and Innovation Management
- Foreign Language (Other than English)
- Negotiation and Selling Skills
- IT Skills for Management and Technology Platform
- Information Technology for Management
- Personal Grooming/Personal Effectiveness

Semester II
 Marketing Management
 Financial Management
 Operations Research
 Business Research Methods
 Human Resources Management

Students choose any three of the following elective subjects

- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Ethos in Indian Management
- Corporate Social Responsibility
- Analysis of Financial Management
- Entrepreneurship Management
- Management Information Systems
- Developing teams & Effective leadership
- Intellectual Capital and Patenting

Semester III
Marketing
 International Business
 Strategic Management (UA)
 Sales Management
 Marketing Strategy

Consumer Behaviour
 Services Marketing
 Product & Brand Management
 Summer Internship

Students choose any one of the following elective subjects

- Retail Management
- Rural Marketing
- Marketing Analytics
- Digital Marketing
- Customer Relationship Management
- Marketing Research & Analysis
- Event Management
- Health Care Marketing
- Distribution & SCM
- Tourism Marketing
- Marketing of Banking & Financial Services

Semester III
Finance
 International Business
 Strategic Management (UA)
 Financial Markets and Institutions
 Corporate Valuation and
 Mergers & Acquisitions

Security Analysis and Portfolio
 Management
 Financial Regulations
 Derivatives and Risk Management
 Summer internship

Students choose any one of the following elective subjects

- Banking and Financial Institutions
- Investment Banking
- Wealth Management
- Infra and Project Finance
- Strategic Cost Management
- Commodities Markets
- Mutual Fund
- Financial Modeling
- International Finance

Semester III Human Resources

International Business Strategic Management (UA) Training & Development Compensation and Benefits Competency Based HRM and Performance Management	Labour Laws and Implications on Industrial Relations HR Planning and Application of Technology in HR Summer Internship
--	--

Students choose any one of the following elective subjects

- Personal Growth Laboratory
- Global HRM
- Employee Branding and Employer Value Proposition
- HR Analytics
- O.S.T.D.
- HR Audit
- Employee Relations, Labour Laws and Alternative Dispute Resolution

Semester III Operations

International Business Strategic Management (UA) Supply Chain Management Operations Analytics Service Operations Management	Manufacturing Resource Planning & Control Materials Management Summer Internship
---	--

Students choose any one of the following elective subjects

- World Class Manufacturing
- Business Process Engineering and Benchmarking
- Technology Management & Manufacturing Strategy
- Strategic Operations Management
- Commodities Markets
- TQM
- International Logistics
- Quantitative Models in Operations
- Productivity Management

Semester III Systems/ Information Technology

International Business Strategic Management (UA) Database Management System & Data Warehousing	Enterprise Management System Big Data and Business Analytics Knowledge Management Software Engineering Summer Internship
--	--

Students choose any one of the following elective subjects

- Cloud Computing & Virtualization
- Information System Security and Audit
- Data Mining & Business Intelligence
- IT Consulting
- Digital Business
- Software Project Management
- Governance of Enterprise IT & Compliance
- Cyber Laws & Managing Enterprise IT Risk
- International Finance

Semester IV Compulsory subjects for all specialisation

- Project Management (UA)
- Three Final Projects : • General Management • Functional Specialisation • Social Relevance

Students choose any one of the following subjects as electives for their respective specialisation

Marketing	Finance	Human Resources	Operations	Systems/IT
<ul style="list-style-type: none"> • Integrated Marketing Communications • Business to Business Marketing • International Marketing • Trends in Marketing 	<ul style="list-style-type: none"> • Commercial Banking • Business Analytics • Venture Capital & Private Equity 	<ul style="list-style-type: none"> • OD and Change Management • Strategic HRM • Management of Corporate Social Responsibility in organizations 	<ul style="list-style-type: none"> • Operations Applications and Cases • Strategic Sourcing in Supply Management • Operations Outsourcing & Offshoring 	<ul style="list-style-type: none"> • Strategic Information Technology Management • System Applications and Case Study • Management Technology Business and IT Resource Management

SHARP MINDS AT LEADING COMPANIES

A K Capital Services Ltd.
Abbott India Ltd.
ABP News
Accenture
Aditya Birla Retail Ltd.
Air India
American Express Bank
Aon Global Insurance Brokers
Arab Orient Insurance Company (Dubai)
Aranca
Asian Paints
BA Continuum Solutions
Bajaj Allianz General Insurance Co. Ltd.
Bank of Baroda
Barclays Wealth
Bharat Bijlee Ltd.
Bharat Serums & Vaccines Ltd.
Birla Sunlife Distribution Co. Ltd.
Blue Star Ltd.
Bombay Stock Exchange
Bristol Mayor Squibb International Ltd.
Camlin Ltd.
Capgemini
Ceat Ltd.
Citibank
CMIE
CRISIL
Dabur India Ltd.
Darashaw Ltd.
Datamatics Staffing Services
Deloitte.
Deutsche Bank
Development Bank of Singapore

e Serve International Ltd. (Citicorp)
eClerx
Edelweiss Capital Ltd.
Enam Financial Consultants Pvt. Ltd.
Ernst & Young
ESSAR Group
Eureka Forbes Ltd.
FactSet (UK)
Frost & Sullivan
Future Media
GFK Mode Pvt. Ltd.
Gitanjali Group of Companies
Global Telesystems Ltd.
Godrej Industries Ltd.
Goodlass Nerolac Paints Ltd.
Grand Hyatt
Hansa Research Group
HCL Infosystems Ltd.
HDFC Bank
HDFC Mutual Fund
Hindustan Coca Cola Marketing Co. Pvt. Ltd.
Hindustan Unilever Ltd.
Hover Automotive (Nissan)
Howden Insurance Ltd.
HSBC
HT Music & Entertainment Co.
ICICI Bank Ltd.
ICICI Lombard General Life Insurance Co. Ltd.
ICICI Prudential Life Insurance Co. Ltd.
ICICI Securities Ltd.
IDBI Bank
IDBI Bank Ltd.
IMRB International

Indiabulls Securities Ltd.
Indian Hotels, Resorts & Palaces
Indian Overseas bank
Jindal Iron & Steel
JP Morgan Chase
KPMG
L&T Infotech Ltd.
Lodha Group
Lowe Lintas
Madison Communications Pvt. Ltd.
Maersk India Pvt. Ltd.
Mahindra & Mahindra Ltd.
Marsh Insurance Ltd.
Mastek
Mata Securities India Pvt. Ltd.
McCann Erickson
MF Global India Pvt Ltd.
Millward Brown
Morgan Stanley Pvt. Ltd.
Motilal Oswal
Motilal Oswal Securities Ltd.
NDTV
Nicholas Piramal Ltd.
Nielsen India Pvt. Ltd.
NSEIT
Oberoi Hotels
Pantaloon Retail Ltd.
Pepsico India Holdings Pvt. Ltd.
Percept Advertising Ltd.
Percept Holdings Pvt. Ltd.
Perfetti Van Melle India Pvt. Ltd.
Pfizer Ltd.
Pidilite Industries Ltd.

Raymonds
Reliance MediaWorks Ltd.
Royal Bank of Scotland
Sanofi Pharma
SRL Ranbaxy Ltd.
Standard Chartered Bank
Star India Pvt. Ltd.
Stock Holding Corporation of India Ltd.
Syntel
TAM Media
Tata Consultancy Services
Tata Trent Ltd.
TCS BPS
Thomas Cook (I) Ltd.
Times of India Group
Transparent Value
UBM India
Universal Sampo General Insurance Ltd.
Videocon Industries Ltd.
Zee Group

MET Management Students Conquer the Mountbatten Institute, UK.



Four MET students joined Barclays & UBS as interns via the selection at Mountbatten Institute, UK to pursue the PG Certificate in Global Business Management.

KEY CELEBRITY ALUMNI



"My MBA degree helps in understanding the professional management approach in Bollywood. It helps me understand the strengths of 'John Abraham' - the brand and maximise my earnings.

The MBA degree has given me a sense of worldly wisdom and empowers me to utilise my resources to the fullest."

John Abraham, International Celebrity



"I had the most memorable time studying at MET. The faculty was most helpful and guided me at every step in honing my core competencies. I thank all those who guided me for the wonderful experience. To the students I would

like to narrate a few lines from Zen tradition: Those who keep their minds open to new concepts - those whose cups are always empty - will always move to higher levels of achievement and fulfillment."

Tarun Katial, CEO, Reliance Broadcast Network Ltd.



"The brilliant faculty and their passion to business motivated me to think 'out of the box'. People at MET are collectively a group of intellectual, outgoing, bright people that enjoy spending time together. It was a great source of inspiration & team work. During my campus days at MET, I worked with a variety of business cases & was exposed to many different industries. MET gave me the opportunity to work with top organisations in India & overseas. My learning curve at MET was steeper than expected."

Gautam Gulati, COO, KIAH

MEDIA SPEAK

".....the paper is a result of the Vidya Setu project conceptualised by Mumbai Educational Trust.....The project has been widely appreciated and circulated among UN's 192 member nations. 'We are now awaiting approval from the academic council, following which Vidya Setu will become part of the curriculum'.

- Hindustan Times

"To sensitise management students on conserving energy and water, MET B-School is launching its energy conservation and water management project...As a commitment...to inculcate an attitude in the GenNext to protect nature from revenging destruction in the name of economic development of the nation, MET envisaged this mission."

- WSP, The Times of India

"The folks at Mumbai Educational Trust recognize the eclecticism and bottomless pit syndrome that characterize the youth of the 21st century, and assembled the MET World of Music. The best part of the endeavor is its indiscriminate outlook and musical liberality."

- Mumbai Mirror

STUDENT SPEAKS



The post graduation - MMS Finance (Batch 1997-99) from MET IOM helped me groom my personality as a thorough professional and enter the world of financial services sector with Tata Mutual Fund as my first career break in the Equity Investment Team.

Currently working with Aditya Birla Sun Life Insurance as Joint Vice President - Investments managing equity assets worth ₹ 4000 crores. Today with 19 years of rich work experience in the financial services industry I have kept my learning curve dynamic and would like to thank MET IOM for its important role in enhancing my professional skills and helping me in my career progression!

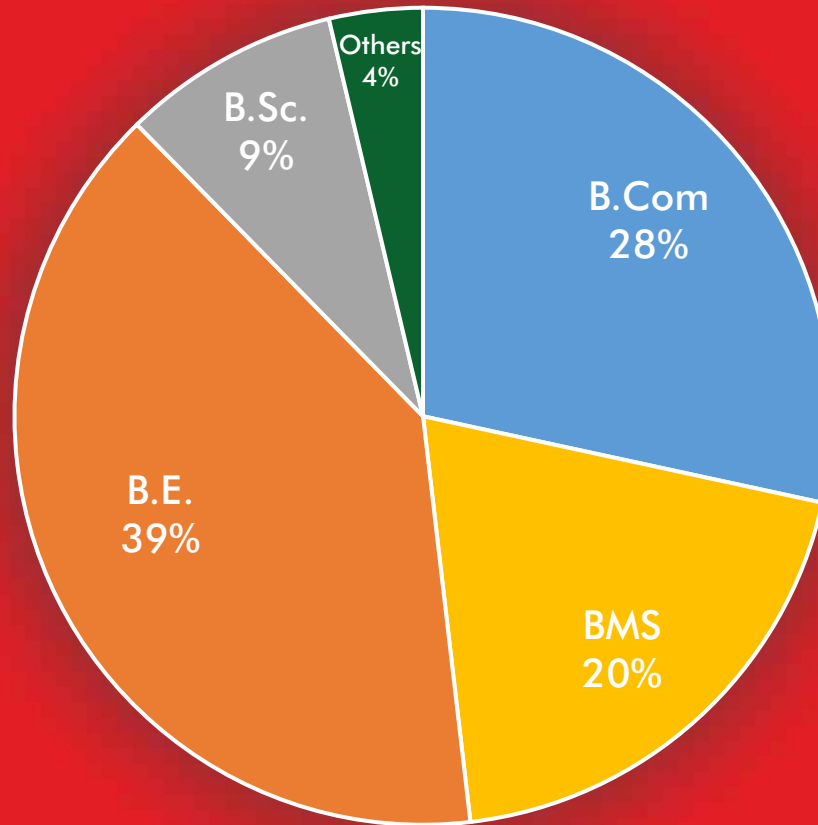
Sameer Mistry – MMS - Finance (1997-99)

Joint Vice President

Aditya Birla Sun Life Insurance

STUDENT PROFILES

MMS - Marketing



Bachelor's Degree	B.Com.	B.E.	B.Sc.	B.M.S.	Others	Total
No. of Students	23	32	7	16	3	81

MMS - Marketing

**Aditya Giri**

23, B.E. (EXTC)

Summer Project

A comparative study of customer satisfaction and brand management in dairy sector of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.

**Aishwarya Kalambe**

22, B.M.S. (Finance)

Summer Project

Analysis of customer experience for benchmarking with Unit Trust of India

**Ajinkya Nagapure**

22, B.Com. (Accounting and Finance)

Summer Project

Networking with channel partners to promote the brand and enhance the sales for affordable and luxury housing with Shapoorji Pallonji Real Estate

**Akhil Farkade**

23, B.E. (Mechanical)

Summer Project

Enhancing brand awareness of 'Pride of Cows' through sales techniques & methods with Parag Milk Foods Pvt. Ltd.



Akshaya Gosavi

22, B.Sc.(physics)

Summer Project

Creation of Brand awareness of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Amrut Patil

22, B.M.S. (Marketing)

Summer Project

Research and analysis of enhancing customer experience through Digital Banking and E-wallet services with HDFC Bank Ltd.



Anand Jadhav

24, B.Pharm.

Summer Project

An analytical study of post sales consumer perception with ACC Concrete Ltd.



Anish Nagpal

22, B.Com.

Summer Project

Creating customer acquisition strategies and brand awareness for new customers with HDFC Bank Ltd.

Achievements

Winner Parikrayan "hired to hire" held in Jamnalal Bajaj Institute of Management 2017, Winner "Brainiac" Marketing Quiz held by Forevision



Ankita Agarwal

22, B.Com.

Summer Project

Data analysis of pharmaceutical products to be exported with IPCA Laboratories Ltd.



Ankita Tikhe

22, B.Com.

Summer Project

Research and analysis of paradigm shift from traditional banking to digital banking with HDFC Bank Ltd.



Anurag Chavhan

24, B.E. (Electronics)

Summer Project

Perception mapping and identification of target market for launch of new snack product with Ashapura Agrocomm Pvt. Ltd.

Industry Project

Brand Marketing & Sales Promotion activities as part of ForeVision Young Leadership Program 2018

Achievements

Awarded Certificate of Excellence for outstanding contribution towards providing quality consumer insights for brand positioning with Ashapura Agrocomm Pvt. Ltd.



Apoorva Anaokar

24, B.Com.

Work Experience

Maersk Line for 13 months

Summer Project

Networking with channel partners to promote the brand and enhance the sales for affordable and luxury housing with Shapoorji Pallonji Real Estate



Ayush Chaturvedi

24, B.M.M.

Summer Project

Developing brand awareness through sales promotion for premium milk of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Bhoomika Lodha

24, B.Pharm.

Work Experience

Cognizant Technology Solutions for 12 months

Summer Project

Competitive price analysis of pharmaceutical exports with IPCA Laboratories Ltd.

Achievements

Winner Pharma Quiz, District level, held by IPA-SF-MSB



Chaitanya Pagrut

26, B.Tech.(Chemical)

Work Experience

Aspect Chemicals Thermax for 24 months

Summer Project

Increase sales through a focused Channel Partner outreach in the Mumbai region with Godrej Properties Ltd.



Charu Gupta

23, B.Com.

Summer Project

Evaluation of Human Capital, Employee Engagement and CSR Activities with IPCA Laboratories Ltd



Chetan More

24, B.E. (Mechanical)

Work Experience

- 1) Mahindra Sona Ltd for 12 months
- 2) Balaji Industry for 6 months

Summer Project

Brand promotion and frontline sales conversion with Xanadu Reality



Chetan Patil

25, B.E. (Mechanical)

Work Experience

CEAT Tyres for 10 Months

Summer Project

Understanding consumer behaviour, consumer response through data analysis with Future Consumer Limited

Industry Project

Business Development Internship with Tiger Digatech Pvt Ltd

Achievements

First Runner-Up National level paper presentation competition (Project)



Chinmay Manjrekar

24, B.Com.

Summer Project

Analytical study of preference parameters to determine the sales with ACC Limited



Chirag Dusija

22, B.M.S. (Marketing)

Summer Project

Analysis of consumer perception and buyer behaviour for purchase of residential apartments with Godrej Properties Limited



Darshan Haria

22, B.Sc. (IT)

Summer Project

Enhancing customer satisfaction of Net banking and Mobile banking through digitalization with HDFC Bank Ltd.



Darshana Desai

26, B.E. (Computer)

Work Experience

MudraSoftTrade Solutions for 24 months

Summer Project

Networking with channel partners to promote the brand and enhance the sales for affordable and luxury housing with Shapoorji Pallonji Real Estate



Dayasagar Bhatia

24, B.Sc. (Computer Science)

Work Experience

Capgemini for 11 months

Summer Project

Sales Promotion and customer relationship management with Bhatia Trading Co.



Deepanjan Lamture

24, B.E (Electrical)

Summer Project

Expanding customer base of Net banking products through merchant acquisition with HDFC Bank Ltd.

Achievements

Participated in a state level boxing championship.



Deven Shah

22, B.M.M.

Summer Project

Business networking with prospective clients with InCred



Devika Bhavsar

24, B.Com. , M.Com.

Work Experience

Peepul Consulting for 12 months

Summer Project

Formulation of marketing strategies and branded content with Reliance Jio Studios



Dharita Pitroda

25, B.Sc. (IT)

Work Experience

HERE Solutions Pvt Ltd for 21 months

Summer Project

Analytical study of customer loyalty towards a Grey Cement Brand using NPS Index with IPSOS Research Pvt. Ltd.



Digant Shetty

25, B.Com.

Work Experience

Stalwartconsulting for 8 months

Summer Project

Education loan processing and sanctioning methods adopted by Incred Finance Pvt. Ltd



Diksha Gaikwad

21, B.M.M.

Summer Project

Formulating digital strategies for brands and personalities with Reliance Jio Studios



Dinesh Singh

22, B.M.S. (Finance)

Summer Project

Enhancing the brand equity of diverse channel to increase their sales and profitability



Disha Belekar

25, B.Sc. (Physics)

Work Experience

Holiday Centre Global for 26 months

Summer Project

Analysis of consumer perception and buyer behaviour for purchase of residential apartments with Godrej Properties Limited

Industry Project

Marketing & Branding support for Seed Microsoft's new AI Chatbot with Oyster Connect



Dishank Zaveri

22, B.M.S. (Finance)

Summer Project

An analytical study of financial market with special emphasis on empanelments of IFAs with Motilal Oswal Securities Limited



Harjinder Singh

22, B.Com.(Accounting and Finance)

Summer Project

An analytical study of Brand health and Ad-testing with Kantar MillwardBrown



Harshali Chaudhari

23, B.E. (Computer)

Summer Project

Brand awareness and sales promotion of 'Pride of Cows' milk with Parag Milk Foods Pvt. Ltd.

Industry Project

Brand Marketing & Sales Promotion activities as part of ForeVision Young Leadership Program 2018

Achievements

Winner of National level technical paper presentation- CEETIHS 2K16 organized by ISTE, Awarded Certificate of Excellence for outstanding contribution towards acquiring new customers for achieving sustainable business model of Pride of Cows in Mumbai with Parag Milk Products Pvt. Ltd.



Harshali Mukane

24, B.M.S. (Finance)

Work Experience

Samsara Group for 24 months

Summer Project

Analysing the impact of gender differentiation on consumer behaviour for "Pantaloons" with Aditya Birla Fashion & Retail

Achievements

Winner Parikrayan "hired to hire" held in Jamnalal Bajaj Institute of Management



Hashu Jawle

27, B.E. (IT)

Summer Project

Research and analysis of consumer buying pattern of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Jainy Dedhia

22, B.M.S. (Finance)

Summer Project

Analysis of market with respect to FMCG products, client servicing by formulating digital strategies with Reliance Jio Studios

Achievements

First in Cricket Tournament In Leo Club Of Mulund



Jayesh Ambekar

23, B.E. (Computer)

Summer Project

Market analysis and business development of 'Pride of Cows' milk with Parag Milk Foods Pvt. Ltd.

Achievements

First Runner up in Inter-college Football tournament hosted by IES college, Bandra



Jayesh Patel

22, B.Com.

Summer Project

Analysis of Sales Pattern of Laminates and Plywood with Ganesh Lam Ply Pvt.Ltd



Kalyani Bhinge

26, B.E. (EXTC)

Work Experience

Creative Academy for 49 Months

Summer Project

Networking with channel partners to promote the brand and enhance the sales for affordable and luxury housing with Shapoorji Pallonji Real Estate

Industry Project

Business development for advertisement production company Amarcor



Kapil Patil

23, B.M.S. (Finance)

Summer Project

Study of below the line activation with Future Retail



Kaustubh Gage

25, B.E. (Computer Science)

Summer Project

Sales promotion and business development of a NBFC with Incred finance Pvt.Ltd.

Achievements

First Runner up in Inter-college football tournament hosted by IES college, Bandra



Ketan Amritkar

24, B.Sc. (IT)

Work Experience

Wipro for 12 months

Summer Project

Extending premium product sales in price sensitive area of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Kunal Gawale

24, B.E. (Computer)

Summer Project

Brand activation through sales promotion of 'Pride of Cows Milk' with Parag Milk Foods Pvt. Ltd.

Industry Project

Brand Marketing & Sales Promotion activities as part of ForeVision Young Leadership Program 2018

Achievements

Winner of National level technical paper presentation- CEETIHS 2K16 organized by ISTE, Awarded Certificate of Excellence for outstanding contribution towards acquiring new customers for achieving sustainable business model of Pride of Cows in Mumbai with Parag Milk Products Pvt. Ltd.



Manan Lakhani

22, B.M.S. (Marketing)

Work Experience

Chetan Handlooms for 9 months

Summer Project

Analysing the effectiveness of term display and industry benchmarking of in-store visibility with Cipla Health Limited

Achievements

Winner at the intercollegiate football tournament held at Durgadevi Saraf Institute of Management on 27th Dec, 2017, Runner up in the intercollegiate football tournament held at IES Pratyush on 23rd Feb, 2018, Runner up at intracollege debate competition



Mansi Patil

22, B.E. (Chemical)

Summer Project

Creating brand awareness and customer analysis of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd



Mithilesh Jain

22, B.B.A.

Summer Project

Formulation of business strategies and consumer schemes in FMCG to increase sales with Satvik Supermarket



Nikita Kapil

23, B.Tech. (Computers)

Summer Project

Building brand awareness through content marketing on digital platforms with Nestwell technologies Pvt. Ltd.



Nilay Sawant Birje

24, B.Sc. (IT)

Work Experience

HERE Solutions for 20 months

Summer Project

Market potential analysis of ready mix concrete of Palghar with ACC Limited



Nupur Shinde

23, B.M.S. (Finance)

Work Experience

Pharmex Distributors for 9 months

Summer Project

Competitive analysis for "Corporate Salary account" with HDFC Bank Ltd.



Omkar Namjoshi

23, B.Com.

Summer Project

Analysis of the warranty and incentive scheme to dealers by the automotive sector with Mahindra & Mahindra Ltd.



Piyush Gajbe

24, B.E. (Computer Technology)

Work Experience

Career Launcher for 13 Months

Summer Project

Brand marketing and sales promotion of Amul chocolates and butter with Amul



Pradnya Kudav

25, B.E. (Electronics)

Work Experience

Citiustech for 39 months

Summer Project

Analysing the impact of visual merchandising on consumer buying behaviour for "Pantaloons" with Aditya Birla Fashion and Retail Ltd.

Industry Project

Content Writing for Wedfine Studio Pvt. Ltd.



Prakrati Kamath

22, B.com.

Summer Project

Devising marketing strategies, client servicing, market research and branded content creation with Reliance Jio Studios Ltd.



Pramod Pawara

24, B.C.A.

Summer Project

Research and analysis of customer feedback for Concrete supplied to construction companies like Shapoorji Pallonji with ACC Ltd.

Achievements

Second Runner up in cycling Maharashtra marathon held in Taloda



Pranav Deore

25, B.E. (Mechanical)

Work Experience

- 1) Mahindra Sona Ltd. 12 months
- 2) Event Express 16 months

Summer Project

Increasing the brand awareness, sales & customer satisfaction of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Pratik Trimbakkar

23, B.Com.

Summer Project

Application of Salesforce (a CRM tool) to enhance effectiveness of marketing operation of ANNADA - A planet group NGO.



Premsing Patil

23, B.Tech (Computer)

Summer Project

Determining effectiveness of sales and business development of international educational loan with Incred Finance



Purushottam shirsath

23, B.E. (Mechanical)

Summer Project

Assessment of sales and distribution network in real estate for residential project with Xanadu Realty Pvt. Ltd.



Raj Koli

23, B.Com.(Banking and Insurance)

Summer Project

Creating awareness about the brand of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd



Reshmi Dharra

24, B.Com.

Work Experience

Altisourve Business Solutions Pvt Ltd.
For 12 months

Summer Project

Client building and business development of Ivory Homes

Industry Project

Live project with P&G as promoter of Pantene oil replacement for 3 months,
Live project with Forevision for creating awareness of their courses for 2 months



Rohan Achkarpohare

26, B.E. (EXTC)

Work Experience

Alacrity E-commerce solution Pvt. Ltd.
for 46 Months

Summer Project

Analytical research study for sales of ready mix concrete to project managers of under construction buildings with ACC Ltd.



Rohit Khandre

25, B.E. (Mechanical)

Work Experience

Shubham Engineering for 24 months

Summer Project

Understanding of sales and distribution network in real estate with Xanadu Reality Pvt. Ltd.



Ruchita Mantri

24, B.E. (Computer Science)

Summer Project

A comparative study of business development and customer behavior of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.



Rushikesh Gunjgur

24, B.E. (Computer)

Summer Project

Increasing sales by operating marketing campaigns through market research and analytics with Flytxt Private Ltd.



Sagar Shetty

21, B.Com.(Accounting and Finance)

Summer Project

Analysis of marketing strategies for revenue generation through loan financing with InCred Finance Pvt Ltd.



Sanjana Pednekar

25, B.E. (Computer)

Summer Project

Mapping customer needs to suggest suitable educational loan product for students going overseas for higher education with InCred Finance



Shakir Chaudhary

21, B.M.S. (Marketing)

Summer Project

Understanding factors that make potential customers enter a mall store and make an impulse purchase



Shrey Jobalia

23, B.Com.

Summer Project

Creating business development skills and marketing strategies through education loans with InCred Finance



Shrushti Andhare

23, B.E. (Electronics)

Summer Project

Comprehensive analysis in rebranding for the company logo and content management with UNISON Insurance Broking Pvt. Ltd.



Shruti Wasulkar

24, B.E. (Electronics)

Work Experience

Hewlett Packard Globalsoft Pvt. Ltd. for 9 months

Summer Project

Enhancing the profits using customer contribution analysis with ACC Limited

Achievements

Completed advanced digital marketing course of 12 hours from Forevision



Shubhangi Boyane

22, B.Tech. (Electronics)

Summer Project

Understanding the brand positioning of 'Pride of Cows' with Parag Milk Foods Pvt. Ltd.

**Siddharth Kodte**

25, B.E. (Mechanical)

Work Experience

Walmik engineers for 12 months

Summer Project

Analysis and determination of market potential for road repair concrete with ACC limited

**Srushti Parekh**

23, B.M.S (Finance)

Work Experience

Ernst & Young LLP for 12 months

Summer Project

Liaisoning of sugar industry chemicals in International Markets with Futurista Unico LLP

Achievements

Winner Inter-collegiate Statistical Data Competition

**Tushar Devale**

26, B.Tech (Electrical)

Summer Project

Analytical study of Customer Loyalty program, for increase of sales & profit with Aditya Birla Fashion and Retail Limited.



Urvashi Jain

22, B.M.M.

Summer Project

Lead generation and branding on facebook and instagram with Institute of Digital Marketing



Vaibhav Ghateshahi

25, B.Tech. (EXTC)

Summer Project

Implementing strategies to promote and increase sales of retail brand through financial tie up with Bajaj Finserv Ltd.



Vatsal Kamdar

22, B.Com.

Summer Project

Analysing and enhancing the effectiveness of digital banking services with HDFC Bank Ltd.

**Vishakha A Jain**

23, B.Com.

Summer Project

Measuring Campaign effectiveness, Sales performance dashboard, Sales communication, Research on Container farming and replacement of paper based bill of lading with block chain based smart bill of lading in the logistics industry with Allcargo logistics Ltd.

**Vishal Bhanushali**

22, B.A.F.

Summer Project

Networking with channel partners to promote the brand and enhance the sales for affordable and luxury housing with Shapoorji Pallonji Real Estate

**Yugant Bainwad**

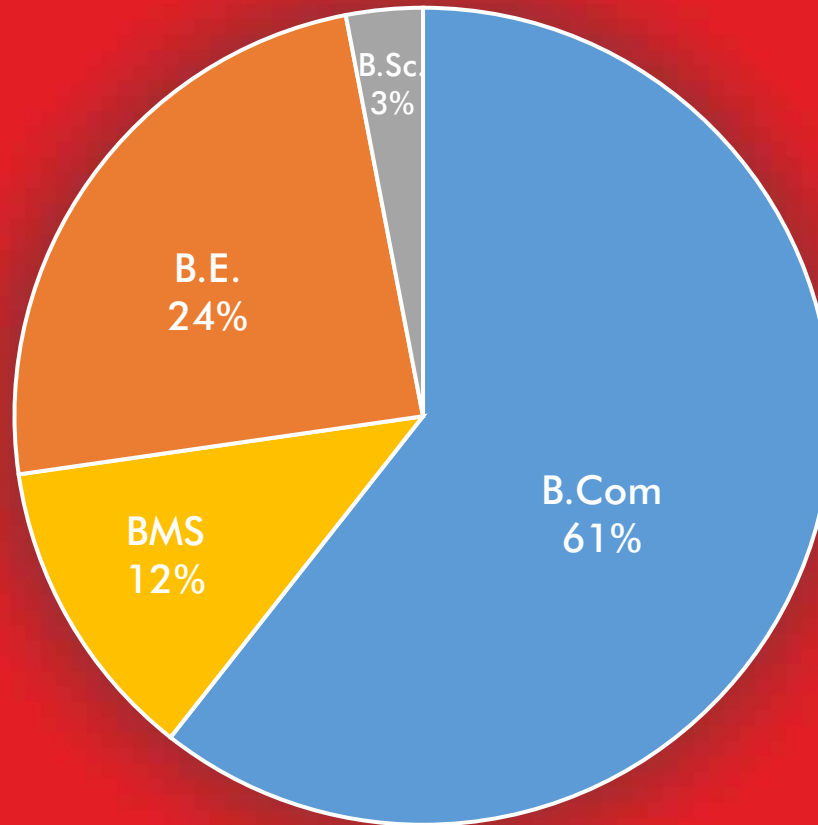
25, B.com, M.Com.

Summer Project

Increasing customer footfall and sales by using below the line activation with Future Retail Ltd.

STUDENT PROFILES

MMS - Finance



Bachelor's Degree	B.Com.	B.E.	B.Sc.	B.M.S.	Others	Total
No. of Students	40	16	2	8	0	66

MMS - Finance



Aamod Shinde

25, B.E. (Computer Science)

Summer Project

Equity analysis and research on Educomp Solutions Ltd. and ESG matrix for equities with SBI Mutual Fund



Abhishek Shingade

24, B.Com.

Summer Project

Undertaking of Finance Analysis with Jubilant Life Sciences Ltd.



Aditi Jajodia

23, B.Com.

Summer Project

Study of Credit rating process of financial instrument of infrastructure company with IL&FS Transportation Network Ltd.



Aditi Kadam

26, B.Sc. (Biotechnology) & M.Sc. (Nutraceuticals)

Work Experience

Homi Bhabha Centre for Science Education for 6 months & ThinkLabs Technosolutions Pvt. Ltd. for 6 months

Summer Project

Analysis of cost saving and reduction measures undertaken with Future Enterprises Ltd.



Aishwarya Manjrekar

23, B.Com. (Accounting & Finance)

Summer Project

Acquiring channel partners for PMS and Private Equity through study of investment products at Motilal Oswal Securities Ltd.



Akil Babwani

B. E. Computer Science

Summer Project

Project to empanel IFA and explore PMS and Private Equity through B2B model with Motilal Oswal Securities Ltd.



Akshata Patil

22, B.Com.

Summer Project

Fundamental Analysis of Equity on Automobiles Sector and Study Of Equity Derivative Markets with Karvy Stock Broking Ltd.



Amogh Kokate

23, B.M.S. (Finance)

Work Experience

Angel Broking Pvt. Ltd for 38 months

Summer Project

Study of Financial Products through the IFA channel with Motilal Oswal Securities Ltd.

Industry Project

Competition Analysis of Consumer Experience for Online Classifieds Business in India with Quikr

Achievements

Winner of Financial Quiz competition held at Durgadevi Saraf Institute of Management



Aniket Waghmare

26, B.E.(EXTC)

Summer Project

Creation of Tableau reports for business use with Anand Rath Financial Services Ltd.

Work Experience

Worked at Reliance Global Cloud Xchange for 21 months.



Anisha Thadhani

23, B.M.S.(Finance)

Summer Project

Competitive Analysis of Portfolio Management Services with Anand Rath Financial Services Ltd.



Ankush Desai

22, B.Com. (Accounting & Finance).

Summer Project

Fundamental Study of Financial management through digital initiatives in Pharmaceuticals Industry with Centaur Pharmaceuticals Pvt. Ltd.



Bhagyashri Sawant

23, B.Com. & M. Com

Summer Project

Study of equity focused investment products through B2B model with Motilal Oswal Securities Ltd

Achievements

Winner of Pehla kadam contest at Motilal Oswal Securities Pvt. Ltd.



Chirag Dwivedi

22, B.Com.

Summer Project

Analysis of Dumping, Margin and MAP for the Retail Sector with Future Retail Ltd.

Industry Project

College Ambassador with ForeVision Pvt. Ltd. & Administrator with Alchemy of Organization Development

Achievements

1st Runner up in inter college event in Finance game SHAREKHAN at Lala Lajpat Rai College event.



Chirag Khandelwal

24, B.E.(Chemical)

Summer Project

Equity research on the Indian Textile sector with Centrum Broking Ltd.



Darshan Makwana

25, B.Com.

Work Experience

P. J. Karia & Company for 24 months

Summer Project

Comparative Analysis of the NetBanking services with HDFC Bank Ltd.



Devayani Raje

26, B.Tech. (Electronics and Telecommunication)

Work Experience

Reliance Jio Infocomm Ltd. for 37 months

Summer Project

Fundamental Analysis of Kotak Mahindra Bank with Sunkersett Financial Advisory



Devika Kudupudi

22, B.Com.

Summer Project

A Fundamental Study of customer's awareness regarding Mutual Funds with ICICI Securities Ltd.



Disha Jethani

23, B.Com. (Accounting & Finance).

Work Experience

Grant Thornton India LLP for 13 months and The Akanksha Foundation for 10 months

Summer Project

Creation of database through performance analysis of the logistics sector with Allcargo Logistics Ltd



Divya Karun

22, B.M.S.(Finance).

Summer Project

Creating Awareness Of Mutual Funds among the clients with Stockholding Corporation of India Ltd.



Gunjan Chheda

25, B.E(Electronics)

Work Experience

Capgemini Ltd. for 41 months

Summer Project

Acquiring and Activation of IFA Channel Partners for PMS, Private Equity at Motilal Oswal Securities Ltd.



Harshal Kothari

25, B.E. (Information Technology)

Work Experience

Sharekhan Ltd. for 30 Months

Summer Project

Understanding Fundamental Analysis & Analyzing Major Players in IT & Telecom Sector with Sharekhan Ltd.



Harshala Shetye

23, B.Com.

Work Experience

ICICI prudential life insurance Co. Ltd. for 24 months

Summer Project

Analytical study of funding process of Boston Ivy Healthcare Solutions Pvt. Ltd. with MedikaBazaar.



Heena Rita

22, B.Com. & M.Com.

Summer Project

Analysis of NBFC products with Inventure Finance Pvt. Ltd.



Janhavi Rajeshirke

22, B.Com.

Summer Project

A Study of SIP - Mutual Funds offered by various Fund Houses in Indian Market with Stockholding Corporation of India Ltd.



Jatin Acharya

24, B.Com.

Summer Project

Understanding the different aspects and process of education loan disbursement with InCred Finance.



Jill Bheda

24, B.Com.

Summer Project

Gauging awareness and comparative analysis of mutual funds with ICICI Securities Ltd.



Karan Salgaonkar

24, B.E. (MECH)

Summer Project

Wealth creation for clients through SIPs with Money Matterz Business Consulting LLP.



Karuna Merani

22, B.Com. (Financial Markets)

Work Experience

Ventura Securities Ltd. for 11 months

Summer Project

Understanding the operations, payments and investment patterns of Mumbai Metro Rail Corporation Ltd.

**Khyati Shah**

22, B.Com. & M.Com.

Summer Project

A study of credit worthiness of an NBFC: A case study with InCred Finance

**Krishi Mehta**

22, B.Com.

Work Experience

Pradip Kapasi and Company for 12 months

Summer Project

Analysis of Mutual Funds suitability for Investors with GEPL Capital Pvt. Ltd.

**Krushali D Mahapadi**

23, B.Com.

Summer Project

A Study on Rehabilitation, payments to PAPs and Internal audit with Mumbai Metro Rail Corporation Ltd.

**Maitri Shah**

22, B.Com.

Summer Project

Equity Research of the Indian Power Sector with Rikhav Securities Ltd.



Mandar Parkar

26, B.E. (Electronics & Telecommunication)

Work Experience

M/s. R.D. Parkar General Merchants & Commission Agents for 18 months

Summer Project

A Study of Revenue Assurance on RF Base Station Antennas with Reliance Jio Infocomm Ltd.



Nikhil Periwal

22, B.Com.

Summer Project

Review of financial audit of Axis bank with Protiviti India Member Pvt. Ltd.



Nikhil Talreja

21, B.Com.

Summer Project

A study of Credit Appraisal with BK Financial Services Pvt. Ltd.



Ninad Sawant

24, B.E.(Computer)

Summer Project

Research analysis of current security system for safe & secure network with Anand Rathi Financial Services Ltd.



Nirav Rathod

25, B.E (EXTC)

Summer Project

Comparative analysis of transport and logistic sector in Gulf co-operative Council with Aranca



Niyati Jain

22, B.M.S. (Finance)

Summer Project

Analysis of Vendor Audit and SWIFT transactions for Axis bank with Protiviti India Member Pvt. Ltd.



Oomang Bablani

22, B.Com.

Work Experience

BNP PARIBAS Corporate and Institutional Bank Ltd. for 9 Months

Summer Project

Study on Enhancing the Efficiency of IFA Channel for appropriate Financial Products with Motilal Oswal Securities Ltd.



Pankaj Vaidya

22, B.Com. (Banking & Insurance)

Summer Project

Study Of Demat Account and the basics of stock market with StockHolding Corporation of India Ltd.

Achievements

1st Runnerup in football tournament held at IES college



Payal Bawankar

23, B.Com.

Summer Project

Comparative Analysis of Mutual Fund of HDFC and ICICI with ICICI Securities Ltd.

Industry Project

Comparative Analysis of Indian Insurance Market's top 3 players as investment option with Hasmukh Lalbhai Share Brokers Pvt. Ltd.



Pooja Jain

22, B.Com.

Summer Project

A comparative study of Mutual funds with Stockholding Corporation of India Ltd.



Pranali Bandekar

23, B.Com.

Summer Project

Reconciliation of statewise sales register with Lanxess India Pvt. Ltd.



Pranay Bhagat

22, B.Com. (Accounting & Finance)

Summer Project

Maintaining Accounting Entries in Tally ERP 9 and filing GST returns with Sandesh S. Desai & Co.

**Pranjali Durbule**

23, B. Tech (Petroleum Refining and Petrochemical Technology)

Summer Project

A Study of Mutual Funds as an Investment Avenue with ICICI Securities Ltd.

**Prathamesh R Sorate**

23, B.E. (EXTC)

Summer Project

Fundamental and technical analysis of auto sector with Nathani investments

**Praveenkumar Sharma**

22, B. Com

Summer Project

Understanding The Role Of Revenue Assurance Audit In Improving The Performance Of Oravel Rooms With Protiviti Global

**Priti Agarwal**

23, B.Com.

Summer Project

Increasing awareness on mutual funds with ICICI Securities Ltd.



Rahul Sharma

23, B.M.S. (Finance)

Summer Project

A study on inventory management with KGN Lights Ltd.



Riya Jain

22, B.B.A.

Summer Project

Analysis of customer queries related to alternate banking channels like Net Banking with HDFC Bank Ltd.



Rohan Bhujal

24, B.M.S.(Marketing)

Work Experience

Shree Krishna Steel processors for 7 months

Summer Project

Creating the awareness of Life Insurance with the existing clients of Stockholding Corporation Of India Ltd.



Rohit Sabnis

24, B.E.(IT)

Work Experience

Accenture Services Pvt. Ltd. for 9 months

Summer Project

Fundamental & Technical Analysis of Nifty 50 stocks: A study with Tstock mantra Investment



Sagar Gangashetty

23, B.Com. (Banking & Insurance)

Summer Project

A study on mutual fund penetration in India with ICICI Securities Ltd.



Sayli Gaikwad

23, B.E. (Computer)

Summer Project

A comparative study of the financial performance of Indian Oil and global oil companies with Hindustan Petroleum Corporation Ltd.



Sharvari Pitkar

28, B.Com.

Work Experience

Hedge Square Consultancy Services Pvt. Ltd. for 56 Months

Summer Project

A Comparative Study on Returns of Mutual Funds and Fixed Deposit of SBI with StockHolding Corporation of India Ltd.



Shashank Parmar

21, B.M.S. (Finance)

Summer Project

A Study of Consumer Preferences for Mutual Funds with StockHolding Corporation of India Ltd.



Sheeba Khan

22, B.Com.

Summer Project

A critical analysis of selling diverse financial products with Stockholding Corporation of India Ltd.



Shweta Belchada

21, B.Com. (Accounting & Finance)

Summer Project

Popularisation of Mutual funds and Life Insurance with Stockholding Corporation of India Ltd.



Soha kulkarni

24, B.Com. & M.Com

Summer Project

Fundamental & Technical Analysis of different sectors listed on NIFTY with Stockholding Corporation of India Ltd.



Somya Kumar

26, B.Sc. (Statistics)

Work Experience

eClerx Services Ltd. for 18 months & Research Innovation Incubation Design Labs for 30 months

Summer Project

Analysing the sales trends and the influence customer service has on them for Pantaloons with Aditya Birla Fashion and Retail Ltd.

Achievements

Awarded 1st prize in Street Play Competition held by SIES College of Commerce and Economics, Sion (E)

**Sweta Shah**

22, B.Com. (Accounting & Finance)

Summer Project

Analysis of the Indian Sugar Industry and its scope in the Commodity Market with Rikhav Securities Ltd.

**Vedant Patil**

23, B.Com. (Accounting & Finance)

Summer Project

Technical analysis of the IT Index with Nathani Investments.

**Viren Sakariya**

22, B.Com. (Financial Markets)

Work Experience

Sha Parasmal Umedmal & Co. for 16 months

Summer Project

Analysis of the Performance of Aditya Birla Sun Life Mutual Fund with Sykes & Ray Equities (I) Ltd.



Vishal Janjani

24, B.Com.

Work Experience

State Street Syntel Services Pvt. Ltd. for 13 Months

Summer Project

Hedging Risk through Forward Contracts with CEAT Specialty Tyres Ltd.

Achievements

Won 1st Prize at Parikaryan held at Jamnalal Bajaj



Vivek Gandhele

23, B.E. Electrical

Summer Project

Creation of Awareness of Mutual Funds with ICICI Securities Ltd.



Zeba Ansari

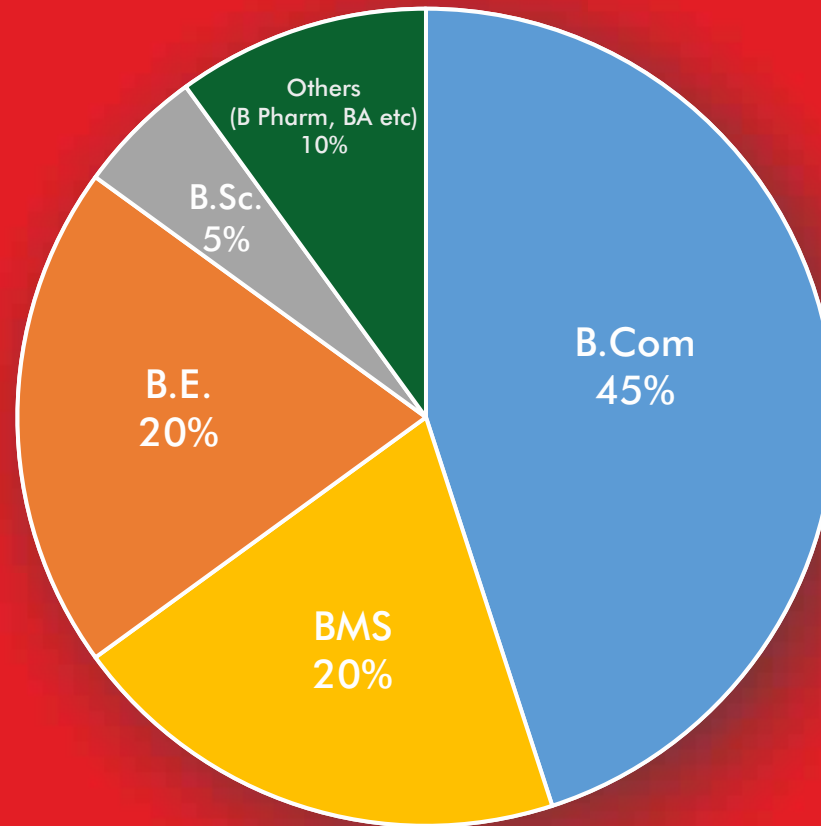
23, B.Com. (Accounting & Finance)

Summer Project

A study on Future Trading with Stock Holding Corporation of India Ltd.

STUDENT PROFILES

MMS - Human Resources



Bachelor's Degree	B.Com.	B.E.	B.Sc.	B.M.S.	Others	Total
No. of Students	9	4	1	4	2	20

MMS - Human Resources



Aditi Sakpal

21, B.Com.

Summer Project

Implementation of Compensation and Benefits scheme for employees holding Manager\VP position across Pan India with Sodexo - Onsite Services Ltd.



Anisha Pandere

23, B.Com.

Summer Project

Delivery of diverse HR Functions and Practices with Kesari Tours Pvt Ltd.



Deepesh Budhlani

25, B.E.(Computers)

Summer Project

Study on Employee Engagement and Corporate Social Responsibility activities with Ipca Laboratories Ltd.



Dimpal Gujarathi

24, B.E. (Computers)

Work Experience

CERO for 12 months

Summer Project

Recruiting the Right Talent and Nursing Existing Employees through Employee Engagement Initiatives with Godrej Properties Ltd.



Harita Desai

23, B.Com./ M.com (Business Management)

Summer Project

Benchmarking HR Policies and Practices with Ipca Laboratories Ltd.



Kumar Potdar

26, B.Com.

Work Experience

Vitasta Consulting Pvt Ltd. for 10 months

Summer Project

Overlooking the sales team performance and suggesting recommendations to improve the efficiency of the sales force with ACC Ltd.

Industry Project

Study of Non- Performing assets in India for Special Situation Advisors Ltd.



Liji Abraham Maripurath

22, B.A.F.

Summer Project

Study on Effectiveness of Performance Management System with Staragri Warehousing and Collateral Management Ltd.



Mansi Shah

22, BMS (Marketing)

Summer Project

Role repository development and streamlining employee engagement with Future Enterprises Ltd.

**Mrunmayi Vengurlekar**

24, B.M.S.(Marketing)

Work Experience

IBM for 9 months

Summer Project

Execution of HR Automation with Shapoorji Pallonji & Co Pvt Ltd.

**Neesha Dias**

23, B.A. (Psych-Soc)

Summer Project

Understanding the Training and Development Process with Ipca Laboratories Ltd.

**Neha Keswani**

24, B.M.S.(Marketing)

Summer Project

Development of Training Modules for application of HR Analytics with CEAT Ltd.

**Payal Bhavnani**

24, B.E. (Chemical)

Work Experience

MSCI Ltd. for 7 months

Summer Project

Study on Re-building and Re-shaping Employee Life Cycle with Future Consumer Ltd.



Prayati Awati

23, B.E. (Chemical)

Summer Project

Enhancing the recruitment strategies of RMX sector for ACC Concrete using digital initiatives with ACC Ltd.

Industry Project

Creating Standardization of Job descriptions for Allcargo Logistics Ltd.

Achievements

1st Runner Up in Elocution competition at NTPC Ltd.



Ramya Nayak

23, B.Sc. (H&HA) Hospitality and Hotel Administration

Work Experience

Thomas Cook India Ltd for 14 months

Summer Project

Performance of an HR Generalist Role with Kansai Nerolac Paints Ltd.

Achievements

1st Runner Up in MET Combat debate competition



Riya Shah

22, B.A.F.

Summer Project

Study on the Pain points in construction industry that promote attrition with Shapoorji Pallonji Co Pvt Ltd.

Achievements

2nd Runner Up in Elocution competition at NTPC Ltd.



Shreejini Thakkar

22, B.A.F.

Summer Project

Deployment of Kirkpatrick model of training evaluation with Larsen & Toubro Defence IC

Industry Project

Benchmarking L&D practices for Larsen & Toubro Defence IC

**Siddhi Sawant**

21, B.Com.

Summer Project

Due diligence under selection performance for new employees with HDFC Bank Ltd.

**Simran Bhangle**

22, B.Com.

Summer Project

Understanding the role of Human Resource Business Partner (HRBP) in Retail with Reliance Retail Ltd.

**Swapnil Nanavate**

25, B.Pharmacy

Summer Project

Study of Human Resource Management System with Mumbai Metro Rail Corporation Ltd.

**Tejas Kokate**

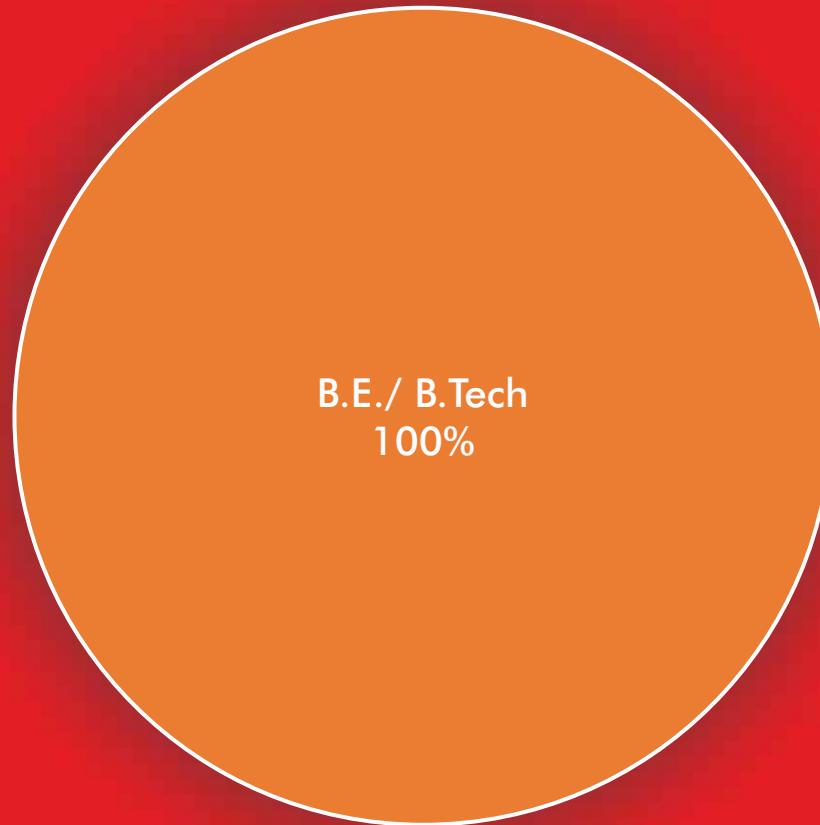
23, B.M.S. (Finance)

Summer Project

Organising events for Employee Engagement and Training Need Analysis and bridging the gap for better Customer Satisfaction with J.W.Marriott Ltd.

STUDENT PROFILES

MMS - Operations



Bachelor's Degree	B.E./B. Tech	Total
No. of Students	10	10

MMS - Operations



Abhishek Mhetre

23, B.Tech.(Mechanical)

Summer Project

Productivity study of a plastic injection moulding unit to minimise rejections with Samruddhi Industries Ltd.



Aditya Pimple

27, B.E. (Electrical)

Work Experience

- 1) Indian Transformers company Pvt. Ltd. for 10 months
- 2) Karamtara Engineering Pvt. Ltd. for 13 months
- 3) Anisha Transformers Pvt. Ltd. for 14 months

Summer Project

Feasibility study for Last Mile Delivery business model with All Cargo Logistics Ltd.

Achievements

Winner of the intercollege Volleyball and Badminton tournament.



Akshay Chalke

25, B.E. (Chemical)

Work Experience

Omkar Speciality Chemicals Ltd. for 10 months.

Summer Project

Analysing the Supply Chain Operations of whole wheat atta with Samank Consumer Products Pvt Ltd.

Achievements

Regional level Cricket (MCA- KANGA LEAGUE)



Akshay Gaikwad

25, B.Tech. (Electrical)

Work Experience

JSW Steel Ltd. for 18 months.

Summer Project

Process Analysis in logistics operations of medical equipments and supplies to hospitals and clinics with Boston Ivy Healthcare Solutions Pvt. Ltd.

**Mansi Pimple**

23, B.Tech (I.T)

Summer Project

Developing a MIS process to maintain the daily sales of medical supplies and healthcare products to various hospitals and clinics with Boston Ivy Healthcare Solution Pvt. Ltd.

**Onkar Nikam**

26, B.E. (Electronics)

Work Experience

Marquis Technologies Pvt. Ltd. for 36 months

Summer Project

Learning and understanding operational activities for the double fed induction generator with SIEMENS Ltd.

Achievements

Winner of general management competition, Parikrayan held by JBIMS.

**Pooja Karle**

23, B.E. (Electronics)

Summer Project

Analytical study of unit level operational efficiency of the distribution business with Reliance Infrastructure Ltd.



Ruturaj Joshi

26, B.E. (Production)

Summer Project

Analytical study of logistic operations of Pride of Cows Milk and suggesting improvements to streamline the process with Parag Milk Foods Pvt. Ltd.



Sheetal Kokani

24, B.E. (Civil)

Summer Project

Comparative study of store operations process of Big Bazaar with Future Retail Ltd.



Uma Nair

23, B.E. (Instrumentation)

Summer Project

Optimal Inventory Management using Digital Tools with Fronius India Pvt. Ltd.



Bhujbal Knowledge Centre, Mumbai



विद्याधनं सर्वधनं प्रधानम् ।

**MET Institute of Management
Bhujbal Knowledge Centre**

Bandra Reclamation, Bandra (W), Mumbai 400 050.

Tel: (+91 22) 26440080, 39554222/37/69 | Telefax: 26440086

email: somplacement@met.edu | Toll free: 1800 22 0234 | www.met.edu

ISO 9001:2015 certified, MET is an NGO in Special Consultative Status with United Nations (ECOSOC).

THE MET LEAGUE OF COLLEGES

MET

AS SHARP AS YOU CAN GET



विद्याधनं सर्वधनं प्रधानम् ।

**MET Institute of Management
Bhujba Knowledge Centre**

Bandra Reclamation, Bandra (W), Mumbai 400 050.

Tel: (+91 22) 26440080, 39554222/37/69 | Telefax: 26440086

email: somplacement@met.edu | Toll free: 1800 22 0234 | www.met.edu

ISO 9001:2015 certified, MET is an NGO in Special Consultative Status with United Nations (ECOSOC).

THE MET LEAGUE OF COLLEGES

MET

AS SHARP AS YOU CAN GET