

SHARP MIND LEADS

THE MET LEAGUE OF COLLEGES
MET
AS SHARP AS YOU CAN GET

Bhujbal Knowledge City

OUR FAITH

न चौर हार्यम् नच राज हार्यम् |
न भातृभाज्यम् नच भारकारी ||
व्यये कृते वर्धते एव नित्यम् |
विद्याधनं सर्वधन प्रधानम् ||

Knowledge can neither be stolen by a thief,
nor snatched by a king.
It is indivisible unlike ancestral property,
it never burdens the bearer,
it multiplies manifold when offered to others.
Knowledge is the supreme form of wealth.

OUR VISION

To shape professionals, to conquer the present and future challenges
to the socio economic fabric of our society, by institutionalising search,
development, research and dissemination of
relevant knowledge through structured learning systems.

OUR MISSION

To evolve, develop and deliver dynamic learning systems
to equip professionals with conscience and commitment
to excellence and courage to face business challenges.

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MET LEAGUE OF COLLEGES



Just a stone's throw away from the Arabian Sea is an institution that is creating waves. Because, it is quite simply, a cut above the rest. The MET League of Colleges is a conglomerate of premiere educational institutions, driven by a single-minded focus on imparting quality education, to make students sharp. Training is imparted round-the-clock, seven days a week. Projects and assignments are given utmost importance and students learn on the job. Application-oriented knowledge, garnered in the lecture halls, is applied to industry assignments. The faculty spares no effort to make the students razor sharp, so that they make their mark in the corporate world. No effort has been spared, to create an environment that encourages students, to push the limits of their minds. All this, to help young professionals face the challenges of life. And make their mark in the corporate world.

Bhujbal Knowledge City, Mumbai

- Institute of Management
- Institute of Mass Media
- Asian Management Development Centre
- Centre for Insurance Training, Research & Development
- Institute of Pharmacy
- Institute of Medical Sciences
- Institute of Information Technology
- Institute of Software Development and Research

- Institute of Computer Science
- Institute of International Studies
- Institute of Alternative Careers
- Rishikul Vidyalaya
- Knowledge Explorer - Publishing Division

Bhujbal Knowledge City Gowardhan, Nashik

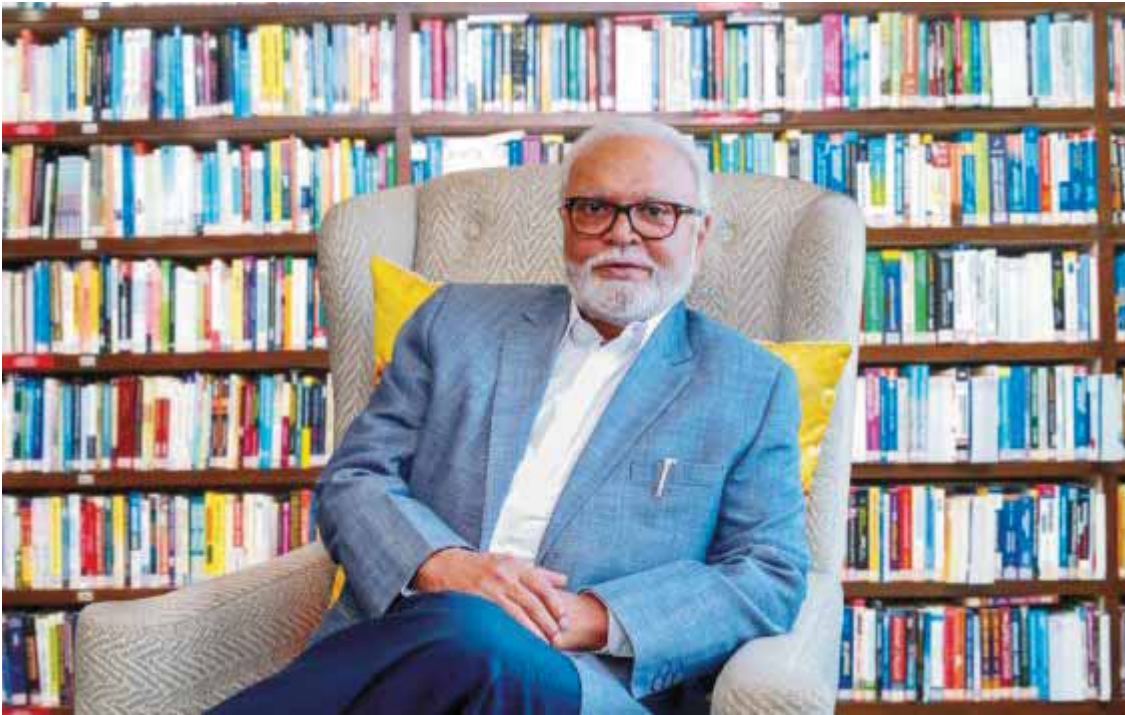
- Institute of Architecture and Interior Designing

Bhujbal Knowledge City Adgaon, Nashik

- Institute of Management
- Institute of Pharmacy
- Institute of D. Pharmacy
- Institute of Engineering
- Institute of Technology (Polytechnic)
- Institute of Information Technology
- Bhujbal Academy of Science & Commerce (Junior College)

At MET, over four thousand students and faculty are involved in delivering unique learning systems, through ultra modern infrastructure and academic rigour. MET Institutes are ISO certified, with affiliations to the University of Mumbai, Directorate of Technical Education, All India Council of Technical Education, MSBTE, Pharmacy Council of India, C-DAC - Ministry of Communications and Information Technology, The Chartered Insurance Institute (CII), London, Michigan State University, East Lansing and Tianjin University, China, Hawaii University in participation with the University of Mumbai. MET also has strategic institutional collaborations with the Association of Chartered Certified Accountants (ACCA), UK, NCC Education, UK and ICE Creative Excellence Pvt. Ltd. (Founded by Balaji Telefilms Ltd.)

FROM THE CHAIRMAN'S DESK



***“The Future belongs to those
who prepare for it today”
- Malcolm X***

I am delighted to share with you the swell of emotions and heartfelt warmth as we complete three decades of exciting journey of MET. In November 1989, when we embarked on this mission of shaping the young professionals, we had set a modest goal of training, facilitating and leading the youth on the path of ascendance in professional careers. Now as we watch the galaxy of thousands of METizens lighting up the business arena world over, we take a bow in honor of the student-teacher-parent trinity. Their trust is our wealth, their achievements are our glory and their enlightenment is our Nirvana!

We are conscious of our responsibility and accountability to deliver competency based multidisciplinary learning programmes to equip the youth to meet the present and future challenges. As technology attempts to deliver disruptive growth, the young professionals need to be well versed in dynamic learning processes to sustain professional success. This involves sharpening the pedagogy while maintaining academic rigor and relevance to dominate the market forces. At both Mumbai and Nashik complexes, we are blessed with a passionate student-teacher-parent combine striving for enlightened learning ethos.

As we share the journey in the future, we rededicate ourselves to uphold the trust reposed in us by our stakeholders believing in thespian Peter Drucker, “The best way to predict your future is to create it”.

Chhagan Bhujbal
Hon. Founder Chairman
Mumbai Educational Trust



MET INSTITUTE OF MANAGEMENT

The MET Institute of Management (MET IOM) offers a 2 year full time Masters in Management Studies (MMS) affiliated to the University of Mumbai and recognised and approved by All India Council for Technical Education (AICTE). It also offers 3 years part time Masters Degree in Management programmes (MMM/ MFM/MIM/MHRDM) affiliated to the University of Mumbai.



ABOUT MMS

The Masters in Management Studies (MMS) is a two year full-time Degree programme affiliated to the University of Mumbai and approved by AICTE and DTE. The selection procedure consists of a process of an Entrance Test (As mandated by AICTE/ DTE/ Hon. Supreme Court), a Group Discussion (GD) and a Personal Interview (PI) for all eligible candidates who are graduates from UGC approved institutes. The Entrance Exam is a multiple-choice objective test evaluating the aptitude in verbal ability, quantitative aptitude, logic, visual reasoning, reading comprehension and data interpretation.

The course is rigorous and exhaustive. The programme is conducted on a semester basis with four semesters spread over two academic years. The duration of each semester is around 15 working weeks. The first year lays the foundation in the fundamentals of management. There is summer internship of two months after the first two semesters. The second year offers specialization in a particular discipline – Marketing, Finance, Operations, Human Resources and Systems.

In the last semester students submit three projects: 1) General Management 2) Functional Specialisation 3) Social Relevance. The pedagogy goes beyond the text-books. It includes case studies, simulation games, workshops, industrial visits, certification courses, guest lectures and live projects to develop and sharpen knowledge, skills and attitudes that prepare the students to meet the global corporate challenges.

FROM THE DIRECTOR GENERAL'S DESK



Nurturing Business Leaders

B-Schools & the Paradigm Shift Shaping Students for Management 4.0

"Our task is to read things not yet on the page" - Steve Jobs

"You don't build a business.. you build people and they build business" - Zig Zigler

As we complete the Silver Jubilee of shaping management professionals at our institute, it gives us an opportunity to introspect as we try to keep pace with the dynamic ascent of management thought and practice during the last three decades. A quick look at the metamorphosis attained in these decades apparently exceeds the achievements of the three waves spread over three centuries as painted by Toffler. Undoubtedly, automation driven by digital systems /AI /IOT appears to build up capabilities beyond the known competencies of professionals limited by the capacity of the human mind for tackling complex variables in real time. No wonder the first law of such disruption was written by Steve Jobs, who aimed at building machines to "read things not yet on the page"! Welcome to the fourth industrial revolution and the necessity to develop new skills and competencies for Management 4.0!

When we launched the MMS/MBA programme in the 90's, the computer literacy was already growing beyond the labs as laptop was chosen to be the principal weapon of destruction of business ignorance. Global brands like Apple-iMac and Dell were flaunted as symbolic empowerment tools by the managers and this necessitated shaping the management students to meet the challenges of the workplace. The standard verticals had to be redesigned and reshaped to meet the ever expanding corporate dimensions of eBusiness. This obviously led to the rechristening of management verticals as eMarketing, eFinance, eHR, eLogistics while ERP, SAP, SPSS became the buzz words of the champions of the digital era. Tab and smart phones also muscled into the tool kit to compose and fine tune the genre, nay the symphony of the web world. Despite such disruptions many global corporate behemoths appeared to keep pace with these changes... but only just.

And then as fresh avalanche of disruptive technologies rode into the global corporate arena, the big guns started falling silent. Garage based start-ups rose top of the global corporate matrix while the Indian start-ups like OYO, Paytm, Justdial and Zomato opened up new business spaces turning into the unicorns of the market place. Hit rate of the archetype customer rose to unbelievable levels by a synergistic combination of AI, mass analytics and big data while robotic operated logistic systems cut time, cost, slippages thus heightening the customer delight. While we find sixty plus applications on the smart phone, the pace of development of bots has already overtaken the rest of the applications. No wonder the Bard would proclaim once again...

*"There are more things in heaven and earth, Horatio,
Than are dreamt of in your philosophy" - Hamlet (1.5.167-8)*

The challenge to the B-Schools therefore is to identify areas and domains which are disrupting the business world wide as they are transforming the management matrix. Technologies like AI, IOT Smart devices, Cloud-based services, Blockchain, Edge computing etc. are likely to affect scores of industries ranging from

FROM THE DIRECTOR GENERAL'S DESK

Healthcare, Manufacturing, Retail, Advertising, Hospitality to Financial services and Logistics. In fact soon every segment of business and industry would be dominated by these disruptive technologies. Therefore, industries are forced to adopt an adaptive approach to such disruptions by incorporating them as a part of their core business strategies to ensure sustenance and growth. As B-Schools are tasked with the shaping leadership and management skills of the youth crossing the corporate threshold, it is critical that they are updated with the outreach and sharpness of these new technologies. While some of the roles of classical managers may undergo a change, there is no doubt that advising, motivating, re-deploying and re-skilling the employees while focusing of stakeholder welfare will continue to be the sole domain of the managers.

Welcome to the evolving paradigm of Management 4.0 as it shapes the future of management professionals already entrenched in the corporate world while offering a formidable barrier for the aspiring professionals to cross! As we enjoy a great degree of academic flexibility and space to update the students, we at MET are engaged in offering choice based inputs in the digital space so as to raise their level of comfort with the new technologies on the horizon through interaction with industry experts and "Professors of Practice". Through their summer internship and a semester long industry apprenticeship, they seek to rub shoulders with the corporate honchoes thus familiarizing themselves with the corporate ethos. Through these exposures they have a ringside view of studying this transformation taking place in industry as it affects the internal and external customers and stakeholders.

Our effort at METIOM is to build skills and competencies in the students to absorb the rapidly evolving e-Business scenario through lifelong learning capabilities and be prepared to deliver appropriate responses. These technologies are not only transforming the corporate and business scenarios but their impact on communities, societies and national economy is profound. Through internships, live projects and simulation exercises, they get an opportunity to build alternate scenarios and business model. Through exposure to CSR activities in the institute involving development of Warli, Tribals in Konkan as well as active participation in UN Sustainable Development Goals, they are exposed to the mainstream of the economy vis-a-vis a challenges of Management 4.0.

However, shaping the young professional is only the first step toward a successful corporate career as we believe that corporates will have to build these professionals to build their businesses. On our part we try to shape a multifaceted professional whose scholarship is enriched with ethics, dignity and purpose to make a difference to the company of choice. Our eight thousand plus alumni serving thousands of corporates worldwide are a testimony of our efforts in the past decades.

But, we are not resting on our laurels. We have set up a start-up Accelerator in collaboration with CBA Ventures (South Korea) hoping to familiarize the students with the building up of Unicorns. Exchange programmes and exposures to B-Schools from abroad are also in place. Through the UNGC programme we try to initiate climate change dialogues with global community so that they play a positive role as "architects of future and not victims" (B. Fuller).

We hope and pray that our students live up to the adage of John Ruskin.

The highest reward for man's toil is not what he gets for it but what he becomes by it"

Here is our offering of the 2018-20 batch of MMS, ready to seek their place in the Sun.



Prof. (Dr.) Vijay Page
Director General
MET Institute of Management

ADVANTAGE MET

- MET is recognised as the Best Education Brand 2019 by The Economic Times
- Ranked 5th Best B School in Mumbai and 28th Best Pvt. B School All India by the Times B School Survey 2019
- Recipient of the prestigious World Education Awards 2019 for 'Outstanding Institute for Mass Media Management of the Year'
- MET IOM has been awarded the A+ + + ranking by IIRF 2018 (Indian Institute Ranking Framework)
- MET Institute of Management recognised as 'The 25 Best Institutions for Higher Education 2017' by The Knowledge Review Magazine
- PGDM (e-Biz.) wins the Indian B School Specialisation Award '13 by Discovery Education Media
- Ranked 4th Best in Advertising & PR categories and 9th Best Post Graduate Media School All India by the Edutainment Awards 2017
- MET is a Ph.D. Research Centre of University of Mumbai & Savitribai Phule Pune University in Management, Engineering and Pharmacy
- MET is an approved Training Partner of the National Skill Development Corporation
- MET has the best e-enabled state of the art infrastructural facilities
- Focus on delivery of lifelong learning skills to build critical professional competencies
- Futuristic e-driven pedagogy and modules deliver e-commerce, IT and digital skills
- Global internship opportunities across USA, UK, China and Dubai
- Strong alumni base
- Freeship awards for meritorious students
- Excellent placement opportunities in India & overseas
- Superior intellectual capital armed with knowledge and experience
- Well-networked with the best of corporate in India and abroad
- Global faculty and international knowledge sharing modules
- Sensitising the students towards social causes through MET Seva CSR programmes
- In participation with the Mumbai University, MET has association with the Tianjin University, China and the Hawaii University
- International alliance with the Michigan State University
- Unique partnership with the CII, London, ACCA, UK and NCC Education, UK
- MET has an Institutional linkage with Edith Cowan University, Australia
- MET BKC, Nashik is the Nodal Centre under RETC for State of Maharashtra, a project of IIT Chennai
- Research at MET BKC, Nashik is funded by DST, Govt. of India in quality parameters in MSME's for productivity improvement
- MET BKC, Nashik is the Recognised Centre under NMEICT, a project of MHRD, Govt. of India



Shri Pranab Mukherjee
Former President of India



Smt. Pratibha Devisingh Patil
Former President of India



J. Hari Narayan
Former Chairman, IRDA



Adi Godrej
Chairman, Godrej



Mukesh Ambani
Chairman & MD, Reliance



Rahul Bajaj
Chairman, Bajaj Auto



Graduating batch at the MET Annual Convocation Ceremony

MET GOES TO NEW YORK VIA UN (ECOSOC)

Any appreciation you get for your efforts is a reward. But when the United Nations handpicks you to implement a project, it is an international pat on the back! MET faculty and students are actively involved in Project TRUTH, an initiative for holistic development of tribals at Waliv in the Thane District. The project has been supported by the United Nations and as a token of the special efforts put in, the UN (ECOSOC) granted MET Special Consultative Status in May 2003, making it the only educational institution to have been conferred this rare honour. MET students also pursue their summer and winter internships at the United Nations.



“We cannot live without the students from Mumbai Educational Trust. In celebration of the 60th Anniversary of the United Nations, it is a great partnership established with MET. The NGO Section of Department of Economic and Social Affairs and the students from MET are a perfect team. It is great to have their contribution to the work that the UN is doing.”

Dr. Hanifa Mezoui,
Chief, NGO Section, DESA, UN



UN (ECOSOC) AMR Innovation Fair (Asia)

The UN (ECOSOC) Regional Annual Ministerial Review (AMR) Innovation Fair (Asia) was hosted by MET. This prestigious event was an initiative of NGO DESA - UN (ECOSOC). United Nations aims to eradicate poverty, to this end NGOs and Corporate Houses suggested innovative methods. On this occasion, MET and UN jointly instituted 4 innovation awards. The awards were for the best innovation in poverty eradication and promotion of health. The UN delegation was led by Dr. Hanifa Mezoui, Chief, NGO Section, DESA, UN, who spoke on the Role of Public/Private Partnership in eradication of poverty and hunger.

UN CENTRE OF EXCELLENCE

The UN Global Annual Ministerial Review was held at Geneva, where MET was invited by the UN to showcase all its innovative efforts towards poverty eradication and promotion of health. The UN Secretary General, Mr. Ban Ki-moon was extremely appreciative of MET's efforts. At this prestigious event MET was declared to be the official Global Training Centre for specialised training in achieving the Millennium Development Goals laid down by the UN.

MET RECEIVES THE GLOBAL AICESIS MDG AWARD

The honour was bestowed at Rome, Italy.

MET received the globally coveted AICESIS MDG award at a glittering ceremony in Rome, Italy. MET was chosen from amongst entries from many countries to be given the prestigious AICESIS MDG award for the exemplary work in the field of education and consistent efforts to serve the cause of the socially disadvantaged.

UNAOC & GLOBAL DIALOGUE FOUNDATION CONFERS THE 'UNITY IN DIVERSITY CAMPUS AWARD' ON MET

MET Institute of Management was presented the Unity in Diversity award by Dr. Hanifa Mezoui, Senior Advisor, United Nations Alliance of Civilizations (UNAOC) and Peter Gorgievski, CEO, Global Dialogue Foundation.



- MET Institute of Management was given **A+++** grade by the Indian Institutional Ranking Forum (IIRF-2018).
- The Knowledge Review recognised MET Institute of Management as amongst 25 Best Institutions for Higher Education 2017.
- The AICTE and CII Survey conferred MET Institute of Management with “Golden Status Award 2016”.

LIFE AT MET



Mr. K. Sankaranarayanan, then Maharashtra Governor, unveiled the statues of Mahatma Jyotirao Phule and Smt. Savitribai Phule at MET with Mr. Chhagan Bhujbal, Chairman, MET, Mr. Pankaj Bhujbal and Mr. Samir Bhujbal, Trustees, MET



MET signed MoU with Edith Cowan University, Australia for an institutional linkage, following which an Australian delegation visited MET



MET students & faculty delegation at The Chartered Institute, London on



MET hosted the zonal round of the 'AIMA 45th National Competition for Young Managers'



Former New Zealand Cricket Team Captain, Mr. Stephen Fleming visited MET. He addressed the audience on team building, leadership and winning in the competitive scenario



MET presented the Credit Summit India 2017 in partnership with AIWMI and NISM



MET in association with AIWMI and NISM organised a corporate awareness conference for banking industry and aspiring professionals



Former President of India, Hon'ble (Late) Dr. A P J Abdul Kalam with MET students at the knowledge expedition



MET students and faculty in Shunde City, during the China Study Mission



METCONNECT Dubai was organised with an aim to network with corporate houses in Dubai keeping placements in the focus



As a part of MUNIJAN, a delegation of 12 members from South Africa visited MET. The feasibility of undertaking joint research projects was discussed



MET and the Association of Chartered Certified Accountants (ACCA), UK have signed an MoU to provide world's best learnings in the field of Finance, Management and Accounting



Mr. Chhagan Bhujbal, Chairman, MET with Dr. Buhler, Dean, MSU & Dr. Karim Maredia, Head, Global Agri-Business-MSU, for a global mission partnership between MET & Michigan State University



Mr. Matthew John David Hancock, British Conservative Politician & Parliamentary Under Secretary of State for Further Education, along with a academia delegation visited MET



'Slavery' - Book written by Mahatma Jyotirao Phule in 1873, dedicated to American struggle against Slavery & Racism, being presented to the US President - Barack Obama by Mr. Chhagan Bhujbal, Chairman - MET



MET students with the tycoon Ratan Tata at the Asia Business Responsibility Summit



Mr. Pankaj Bhujbal, Trustee - MET, felicitating Ma Jianbio, President, Tianjin University of Technology, China



MET Seva is the dedicated cell for social outreach programmes wherein help is rendered to the under privileged strata of society with students' involvement



A 16 member UNISA delegation comprising of the Dean, faculty, students belonging to multi disciplines visited MET for a global ideas exchange programme



MET conducted the HR Meet - MET SYNERGY in which professionals from renowned corporates like Ogilvy, Denstu, Big Synergy etc participated.

MMS SYLLABUS

MMS has five specialisations (w.e.f. 2016)

Marketing, Finance, Operations, Human Resources, Systems/ IT

Semester I
 Perspective Management
 Financial Accounting
 Business Statistics
 Operations Management
 Managerial Economics

Students choose any three of the following elective subjects

- Effective and Management Communication
- Business Ethics
- Ecommerce
- Organizational Behaviour
- Introduction to Creativity and Innovation Management
- Foreign Language (Other than English)
- Negotiation and Selling Skills
- IT Skills for Management and Technology Platform
- Information Technology for Management
- Personal Grooming/Personal Effectiveness

Semester II
 Marketing Management
 Financial Management
 Operations Research
 Business Research Methods
 Human Resources Management

Students choose any three of the following elective subjects

- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Ethos in Indian Management
- Corporate Social Responsibility
- Analysis of Financial Management
- Entrepreneurship Management
- Management Information Systems
- Developing teams & Effective leadership
- Intellectual Capital and Patenting

Semester III
Marketing
 International Business
 Strategic Management (UA)
 Sales Management
 Marketing Strategy

Consumer Behaviour
 Services Marketing
 Product & Brand Management
 Summer Internship

Students choose any one of the following elective subjects

- Retail Management
- Rural Marketing
- Marketing Analytics
- Digital Marketing
- Customer Relationship Management
- Marketing Research & Analysis
- Event Management
- Health Care Marketing
- Distribution & SCM
- Tourism Marketing
- Marketing of Banking & Financial Services

Semester III
Finance
 International Business
 Strategic Management (UA)
 Financial Markets and Institutions
 Corporate Valuation and
 Mergers & Acquisitions

Security Analysis and Portfolio
 Management
 Financial Regulations
 Derivatives and Risk Management
 Summer internship

Students choose any one of the following elective subjects

- Banking and Financial Institutions
- Investment Banking
- Wealth Management
- Infra and Project Finance
- Strategic Cost Management
- Commodities Markets
- Mutual Fund
- Financial Modeling
- International Finance

Semester III Human Resources

International Business Strategic Management (UA) Training & Development Compensation and Benefits Competency Based HRM and Performance Management	Labour Laws and Implications on Industrial Relations HR Planning and Application of Technology in HR Summer Internship
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Students choose any one of the following elective subjects

- Personal Growth Laboratory
- Global HRM
- Employee Branding and Employer Value Proposition
- HR Analytics
- O.S.T.D.
- HR Audit
- Employee Relations, Labour Laws and Alternative Dispute Resolution

Semester III Operations

International Business Strategic Management (UA) Supply Chain Management Operations Analytics Service Operations Management	Manufacturing Resource Planning & Control Materials Management Summer Internship
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Students choose any one of the following elective subjects

- World Class Manufacturing
- Business Process Engineering and Benchmarking
- Technology Management & Manufacturing Strategy
- Strategic Operations Management
- Commodities Markets
- TQM
- International Logistics
- Quantitative Models in Operations
- Productivity Management

Semester III Systems/ Information Technology

International Business Strategic Management (UA) Database Management System & Data Warehousing	Enterprise Management System Big Data and Business Analytics Knowledge Management Software Engineering Summer Internship
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Students choose any one of the following elective subjects

- Cloud Computing & Virtualization
- Information System Security and Audit
- Data Mining & Business Intelligence
- IT Consulting
- Digital Business
- Software Project Management
- Governance of Enterprise IT & Compliance
- Cyber Laws & Managing Enterprise IT Risk
- International Finance

Semester IV Compulsory subjects for all specialisation

- Project Management (UA)
- Three Final Projects : • General Management • Functional Specialisation • Social Relevance

Students choose any one of the following subjects as electives for their respective specialisation

Marketing	Finance	Human Resources	Operations	Systems/IT
<ul style="list-style-type: none"> • Integrated Marketing Communications • Business to Business Marketing • International Marketing • Trends in Marketing 	<ul style="list-style-type: none"> • Commercial Banking • Business Analytics • Venture Capital & Private Equity 	<ul style="list-style-type: none"> • OD and Change Management • Strategic HRM • Management of Corporate Social Responsibility in organizations 	<ul style="list-style-type: none"> • Operations Applications and Cases • Strategic Sourcing in Supply Management • Operations Outsourcing & Offshoring 	<ul style="list-style-type: none"> • Strategic Information Technology Management • System Applications and Case Study • Management Technology Business and IT Resource Management

SHARP MINDS AT LEADING COMPANIES

 An S&P Global Company	 in-store online mobile			 See the market clearly.				
 A Mobile Company								
								
								
								
					and more...			

KEY CELEBRITY ALUMNI



"My MBA degree helps in understanding the professional management approach in Bollywood. It helps me understand the strengths of 'John Abraham' - the brand and maximise my earnings.

The MBA degree has given me a sense of worldly wisdom and empowers me to utilise my resources to the fullest."

John Abraham, International Celebrity



"I had the most memorable time studying at MET. The faculty was most helpful and guided me at every step in honing my core competencies. I thank all those who guided me for the wonderful experience. To the students I would

like to narrate a few lines from Zen tradition: Those who keep their minds open to new concepts - those whose cups are always empty - will always move to higher levels of achievement and fulfillment."

Tarun Katial, CEO, ZEE5 India



"The brilliant faculty and their passion to business motivated me to think 'out of the box'. People at MET are collectively a group of intellectual, outgoing, bright people that enjoy spending time together. It was a great source of inspiration & team work. During my campus days at MET, I worked with a variety of business cases & was exposed to many different industries. MET gave me the opportunity to work with top organisations in India & overseas. My learning curve at MET was steeper than expected."

Gautam Gulati, Director, Green OX 8 Media

MEDIA SPEAK

".....the paper is a result of the Vidya Setu project conceptualised by Mumbai Educational Trust.....The project has been widely appreciated and circulated among UN's 192 member nations. 'We are now awaiting approval from the academic council, following which Vidya Setu will become part of the curriculum'.

- **Hindustan Times**

"To sensitise management students on conserving energy and water, MET B-School is launching its energy conservation and water management project...As a commitment...to inculcate an attitude in the GenNext to protect nature from revenging destruction in the name of economic development of the nation, MET envisaged this mission."

- **WSP, The Times of India**

"The folks at Mumbai Educational Trust recognize the eclecticism and bottomless pit syndrome that characterize the youth of the 21st century, and assembled the MET World of Music. The best part of the endeavor is its indiscriminate outlook and musical liberality."

- **Mumbai Mirror**

STUDENT SPEAKS



The post graduation - MMS Finance (Batch 1997-99) from MET IOM helped me groom my personality as a thorough professional and enter the world of financial services sector with Tata Mutual Fund as my first career break in the Equity Investment Team.

Currently working with Aditya Birla Sun Life Insurance as Joint Vice President - Investments managing equity assets worth ₹ 4000 crores. Today with 19 years of rich work experience in the financial services industry I have kept my learning curve dynamic and would like to thank MET IOM for its important role in enhancing my professional skills and helping me in my career progression!

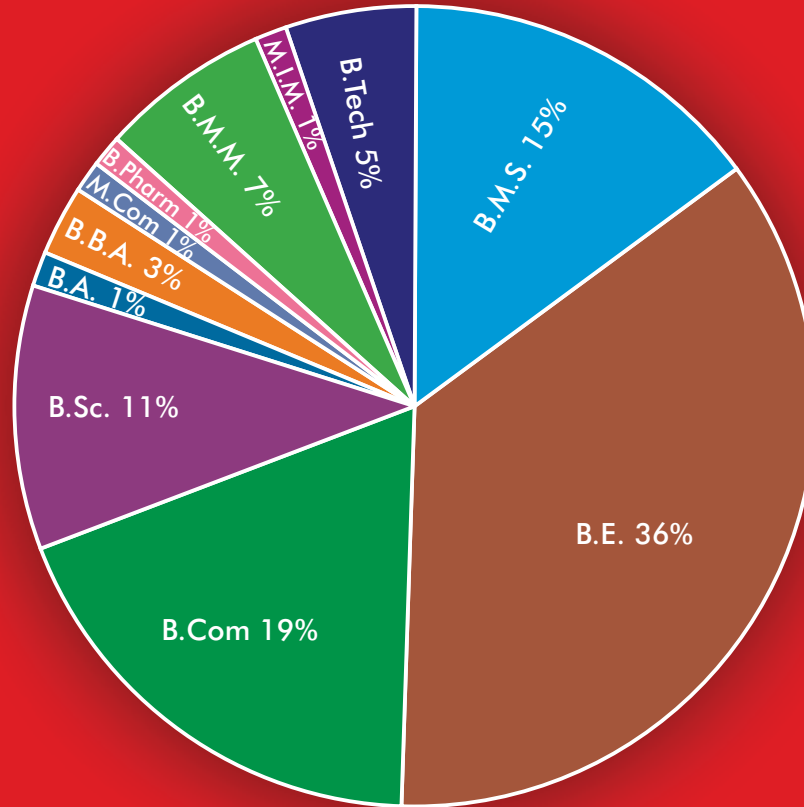
Sameer Mistry – MMS - Finance (1997-99)

Joint Vice President

Aditya Birla Sun Life Insurance

STUDENT PROFILES

MMS - Marketing



Bachelor's Degree	B.M.S.	B.E.	B.Com	B.Sc.	B.A.	B.B.A.	M.Com	B.Pharm	B.M.M.	MIM	B.Tech	Total
No. of Students	11	27	14	8	1	2	1	1	5	1	4	75

MMS - Marketing



Aakash Pawar

26, B.E. (Electrical)

Summer Project

A study on product outreach and worked with Salesforce to increase outlets with Glaxo Smith Kline.



Aditi Mhapankar

22, B.M.S.

Summer Project

A study on customer satisfaction report at Grasim Textiles-Unit Indian Rayon



Aditya Chainani

26, B.M.M. (Advertising)

Work Experience

Benssons for 12 months

Summer Project

A study on digital marketing and branding with SHAURU Trading Pvt. Ltd.



Akshay Waghmode

23, B.E. (Mechanical)

Work Experience

A R Enterprises for 28 months

Summer Project

Prepared go to market strategy for Solar and Lot Street Lights with Evolute Solutions Pvt. Ltd.



Alisha Warkar

23, B.Sc.(Biotechnology)

Summer Project

Market Assessment of School Accessories for Navneet Publication for new Business Launch with IPSOS Business Consultancy.

Industry Project

Consumer buying behaviour and market basket analysis for Wipro.



Ameer Rizvi

25, B.Sc. (Chemistry)

Summer Project

Business development with At Social



Amit Ghegadmal

24, B.E.(Electronics and Telecommunications)

Work Experience

Sutra Tech, Thane for 13 months

Summer Project

Explore all content marketing activities performed on e-commerce website with Croma & Infinity Retail Ltd.

Achievements

Achieved Best Performer Award in internship



Ankit Yadav

26, B.E.(Electronics)

Summer Project

Market analysis and branding of products with ION Electricals Pvt. Ltd.



Annu Chawala

23, B.Com.

Summer Project

A study on customer buying behaviour and sales wrt festival and non-festive season with A-One Dresses Pvt Ltd.



Anushka Patel

22, B.Com.

Summer Project

Research social media and content marketing with White Rivers Media



Apurva Dama

23, B.E. (Mechanical)

Summer Project

Market research and business development on FMCG sector with Olive Group.



Ashwin Save

26, B.Tech (Mechanical)

Work Experience

Vivek Amberkar Product Design for 20 months

Summer Project

Standardized operating procedure for Mumbai business and performance improvement of stage 2 design process with Homelane.com



Ashwini Jadhav

22, B.Sc.

Summer Project

Social media marketing, brand development & business development with The Olive Stores



Avinash Gond

27, B.E. (I.T.)

Work Experience

BookStore247 Co-founder for 14 months

Gogreen BDE 6 months

Summer Project

Product Management and Data Analytics At Impactguru

Achievements

2nd Runner-up in MUNIJAN 2018



Bhavesh Tamboli

24, B.E. (Mechanical)

Summer Project

Business development of thermal transfer ribbons with Imaging Care.

Industry Project

Business development of cold-pressed fresh juices with Raw Pressery.



Bhavik Kamthe

22, B.M.S. (Marketing)

Summer Project

A study on advertising trends and retailing at Kewal Kiran Clothing Limited



Chirag Bolar

24, B.E. (Chemical)

Work Experience

Metallurgical Products India Ltd for 5 months

Summer Project

Trade channel analysis for a new product category in urban markets with Brewarchy Hospitality Pvt. Ltd.



Chirag Maheshwari

24, B.Com.

Work Experience

Thomson Reuters for 7 months

Summer Project

Research on website architecture, content creation/strategy with Lyra Network Pvt Ltd.

Achievements

Ranked 3rd at PowerPoint presentation in ASPIRE Event By College.



Gaurangi Adhikari

22, B.M.M. (Mass Media)

Summer Project

Market research with Adhikari Engineering Pvt. Ltd.



Gunjan Rathod

23, B.Com. (Accounting and Finance)

Summer Project

A study on digital content at Infiniti Retail Ltd.



Hardik Rawal

23, B.Sc. (IT)

Summer Project

Research on FMCG distribution channels, sales strategy with GSK Consumer Healthcare India.



Jayjeet Baruah

25, B.Sc. (IT)

Summer Project

Digital Marketing and web analysis for a web application named "Shorthand Speed" designed for the people preparing to undergo SSC examination for central govt. with Xpert Infotech Services Pvt. Ltd.



Karan Modi

25, B.E. (Mechanical)

Work Experience

Peacock prints for 10 months

Summer Project

Research on customer behaviour towards investments with Latin Manharlal Securities Pvt. Ltd.



Kaustubh Khamkar

26, B.Com.

Work Experience

TCS 18 months

Summer Project

Brand building of Lxme by using social media Anand Rathi.

Achievements

President of Nature Club in college.



Kevin Tolia

23, B.Com.

Work Experience

Angel Broking Pvt. Ltd. for 5 months

Summer Project

Branding and PR Communication with Lyra Network Pvt. Ltd.

Industry Project

Study of consumer behavior with Raw Pressery.



Lipika Ashar

23, B.M.S.

Summer Project

Digital marketing and communication for Lyra Network Pvt. Ltd.



Lokeshkumar Garade

24, B.E. (Mechanical)

Summer Project

Working of sales and distribution channel with Ferrero India Pvt. Ltd.



Maitrayee Shetye

21, B.M.S.

Summer Project

Promoting and building business through digital marketing and sales with Nestwell Technologies Pvt. Ltd.

Industry Project

Wipro live project (study & consumer behaviour)



Mihir Shroff

24, B.Com.

Work Experience

Dell India Ltd for 9 months.

Summer Project

Conceptualised & executed branding activity in Mumbai, Delhi, Bangalore in 35 colleges targeting the youth directly with Mondelez International Pvt. Ltd.

Industry Project

Study on consumer behaviour and market basket analysis for Wipro Consumer Care and Lighting.



Mohseen Shaikh

27, B.M.S.

Work Experience

Bank of America 18 months

Summer Project

A 360° digital marketing, branding, lead generation strategies and ORM solution with Indiabulls Asset Management Company

Industry Project

Live project on social media and customer relationship management of MET with PaGaLGuY

Achievements

- Runner up at Goa Football Festival while representing Mumbai
- Two bronze awards at Bank of America



Nabeela Moosani

22, B.M.S.

Work Experience

Anomalous Brand Consultants for 6 months

Summer Project

Content marketing and strategy with Jio Studios

Achievements

Stood first in NTCP's elocution competition (2018)



Natasha Puri

22, B.Com.(Banking & Insurance)

Work Experience

Speedways Hotels for 8 months

Summer Project

Analysis of Indian tourism industry with Lina Holidays.



Neha Amarnani

23, B.M.S.

Work Experience

Propshop24 for 4 months

Summer Project

Brand communication solutions with Jio Studios



Nikhil Tamsare

26, B.E.(Electronic & Telecommunication)

Work Experience

Ventechz Solution for 18 month

Summer Project

Research and analysis of consumer buying pattern at LG Electronics



Nikita Patel

22, B.M.M. (Advertising)

Summer Project

Research on marketing strategies with Neelkanth



Nilesh Gutte

24, B.E.

Summer Project

Branding & digital marketing with Yellow Fishes



Nimish Desai

21, B.M.S.

Summer Project

A study on influence of visual merchandising on consumers buying behaviour in pantaloons with Aditya Birla Fashion and Retail Ltd.

Industry Project

Business development of cold-pressed fresh juices with Raw Pressery.



Nishtha Panchal

23, B.M.S.

Summer Project

A study on digital content at Infiniti Retail Ltd.

Achievements

First runner up in Inter-college Football tournament hosted by IES college, Bandra



Paritosh Jade

25, B.E. (Electrical)

Work Experience

Twenty-five Cents Networks Pvt. Ltd. (bookmyspares, click4fabric) for 18 months

Summer Project

Awareness and application of acoustical ceilings in educational institutions with Armstrong World Industries

Achievements

Covered 250 schools in 2 months and generated 4 promising leads and conducted research and interviews with over 100 schools



Pavan Rathod

28, B.E. (Mechanical)

Work Experience

Skoda Service Centre 12 Months

Summer Project

Comprehensive study on lead conversion of education loan for student going abroad with Incred Financial Services

Achievements

Paper presentation at National Conference on Role of Engineers in Nation Building (2014)



Penugonda Santosha Bhavna

22, B.Com. (International Business)

Summer Project

Research on Evolo Smart with Dormakaba India Pvt. Ltd.



Prathamesh Korpe

26, B.Pharmacy

Summer Project

Designing and implementation of various pharmaceutical scheme's - Makers Laboratories Ltd. (An IPCA Group)

Industry Project

Implementation of schemes, updation of Makers Website



Pratik Sontakke

25, B.E. (IT)

Summer Project

New to bank - acquisition, sales and marketing of products with HDFC Bank Ltd.



Preeja Nair

25, B.Com.

Work Experience

- WNS Global Services for 16 months
- Capita India Pvt. Ltd. for 8 months.

Summer Project

Market research and analytics with The Olive Stores.



Priyanka Shewale

30, Masters in Microbiology

Work Experience

- HiMedia Laboratories Pvt. Ltd. for 5 years 1 Month.
- Fairdeal Multimedia Pvt. Ltd. for 15 Months

Summer Project

Content marketing and business development with clarity.in

Achievements

- Drove content on LinkedIn thereby enabling growth of followers by 18x converted and lead thereby generating revenue of ₹ 5 lakhs potential leads
- Suggested a strategy for a new, untapped market with high potential for acquiring customers



Rajan Jaiswal

22, B.M.S.

Work Experience

Global Sourcing & Consolidation Pvt. Ltd. for 12 month

Summer Project

Improving the efficiency of General Trade with GlaxoSmithKline Consumer Healthcare

Industry Project

- Sampling & promotion of Cold Press Juice for Raw Pressery
- Sales & marketing of personal care product for Wipro Consumer Care



Saish Sankhe

23, B.E. (Computer)

Work Experience

Decathlon Sports Pvt. Ltd. for 4 months

Summer Project

Increasing sales at Modern Trade stores with trade marketing activities with Raw Pressery

Industry Project

- Analysing customer behaviour and market basket analysis for Wipro consumer care and lighting
- Analysing customer behaviour towards cold pressed juices for Raw Pressery



Sajid Shahed Shaikh

26, B.E. (Electronics)

Summer Project

Consumer buying behaviour and analysis of different brands in life insurance sector with Future Generali India Life Insurance Co. Ltd.



Sarvesh Pednekar

23, B.Sc. (IT)

Summer Project

Consumer perceptions and branding of life insurance with Future Generali India Life Insurance Co. Ltd.



Saurabh Teltumbade

26, B.E. (Electronics & Telecommunication)

Summer Project

Market research & Business Development with Haitech Medical Solution

Summer Project

- Branding and promotion with Raw Pressery
- Sales management with Wipro



Sayalee Chaudhari

26, B.Tech (Textile Technology)

Work Experience

Welspun Home Textiles for 27 months

Summer Project

Competition mapping and analysis of caprese brand with VIP Industries Ltd.



Shivani Jajodia

21, B.Com.

Summer Project

Customer relationship management with Aakash Universal Limited



Shivraj Zaware

25, B.E. (IT)

Summer Project

Project outreach of brand activation with GlaxoSmithKline Ltd.

Industry Project

- Undergone practical training in sales and marketing with Wipro Enterprise
- Completed Live project with Raw Pressery in trade marketing team at Big Bazar.



Shloka Jadhav

24, B.E. (Electronics & Telecommunication)

Summer Project

Market development of europe and branding of the organization with Santo Protectors Pvt. Ltd.

Industry Project

Worked as a marketing intern for the branding of the organization with Apex Tool Group (for Brand - Cleco)

Achievements

Lead conversion into client for one european company. Brought back into business 3 discontinued customers.



Shreya Mayekar

22, B.Com.

Summer Project

Research on brand activation and promotional activities for a luxury jewellery brand with Verigold Jewellery India Pvt . Ltd.



Shrishti Shetty

23, M.Com.

Summer Project

Analyzing business process re-engineering of a bank with Deloitte Touché Tohmatsu Limited



Shrutika Borse

23, B.A.

Summer Project

A comprehensive analyses on sales and distribution strategies with GSK Consumer Healthcare India Ltd.



Shubham Chougule

22, B.Sc. (Computer Science)

Summer Project

Sales & marketing of hotel room and banquets with Fariyas Group of Hotels



Shubham Mundhe

23, B.Tech.

Summer Project

Digital brand building with Nestwell Technologies



Shubham Singh

23, B.Com.

Summer Project

Business development and brand awareness with Growfitter



Sneha Gohil

25, B.Com. (Accounting & Finance)

Work Experience

PricewaterhouseCoopers Pvt. Ltd. for 22 months

Summer Project

The impact of fashion bloggers and influencers on the Indian consumers with El Sol Strategic Consultants



Sonali Dhokte

26, B. Tech (Electronics & Telecommunications)

Work Experience

Citiustech IT solutions for 24 months

Summer Project

Mutual fund industry analysis and competitor analysis providing strategic suggestions for Sharekhan by BNP Paribas



Srishti Aggarwal

28, B.E. (ECE)

Work Experience

- TCS for 35 months
- Flourtech for 12 months.

Summer Project

A study on brand perception of Indian Oil and success of XtraPremium campaign with Indian Oil Corporation Limited



Suyash Birje

26, B.E. (IT)

Work Experience

- Saraswat Co-operative Bank for 7 months
- Sportz Interactive for 21 months

Summer Project

Audience mapping for digital outreach with White Rivers Media



Tanay Vartak

25, B.E. (Civil Engineering)

Summer Project

Comprehensive study on retail scenario in Mumbai with KnightFrank India Pvt. Ltd.

Summer Project

Branding and promotion with Raw Pressery



Tanya Raj

22, B.M.M. (Advertising)

Summer Project

Research on OTT platform with Kantar Millward Brown



Tejas Parab

24, B.E. (Electronics)

Work Experience

Zeus Learning Pvt. Ltd. For 8 months

Summer Project

Research on the real estate industry and the marketing activities carried out for promotion with Sugee Developers

Achievements

Won silver medal in cricket tournament (Inter College)



Tejas Upgade

24, B.E. (Mechanical)

Summer Project

A study on sales activities of consumer Healthcare Products at Glaxosmithkline Consumer Healthcare



Tushar Joshi

28, B.Tech (Metallurgy)

Work Experience

- Mahindra Sanyo special steels for 55 months
- APPCO for 11 months.

Summer Project

Business growth plan with Credence Global



Utkarsh Shinde

24, B.E. (Electrical)

Work Experience

Genius Technical Solutions for 18 months

Summer Project

Primary and secondary market analysis of real estate sector with Propedge Advisory Pvt. Ltd.



Vatan Jugnake

27, B.E. (Electronics & Telecommunications)

Summer Project

Understanding & analysing the launching of brand in modern trade & it's further sales management with LOTMOR Brands Pvt. Ltd.

Industry Project

Study of Indian beverage industries for LOTMOR Brands Ltd.

Achievements

Got the certification of excellence for managing sales activities.



Vishal Gundetty

24, B.M.M. (Advertising)

Summer Project

PR coverage tracking and monthly report making for SonyLIV and McDonalds with Avian WE

Achievements

Runner up at MSSA Inter-School Basketball Tournament



Vismita Shetty

23, B.Sc. (Life Sciences & Biochemistry)

Summer Project

Coverage tracking and monthly report making with iD8 Media Solutions



Vivek Kumre

23, B.B.A.

Summer Project

Digital marketing and sales with Nestwell Technologies

Achievements

Awarded as Best Mentor & Best Team in TPL Event by College



Yash Shelar

24, B.M.S.

Work Experience

Travel Bhandar - for 18 months

Summer Project

Strategic alliance and delegate corporate sales with The Economic Times (ET Edge)

Achievements

State and national level Karate Winner at Maharashtra Karate Academy Tournament



Zaid Mir

24, B.E. (Computer)

Work Experience

Hans Infotech LLP for 12 months

Summer Project

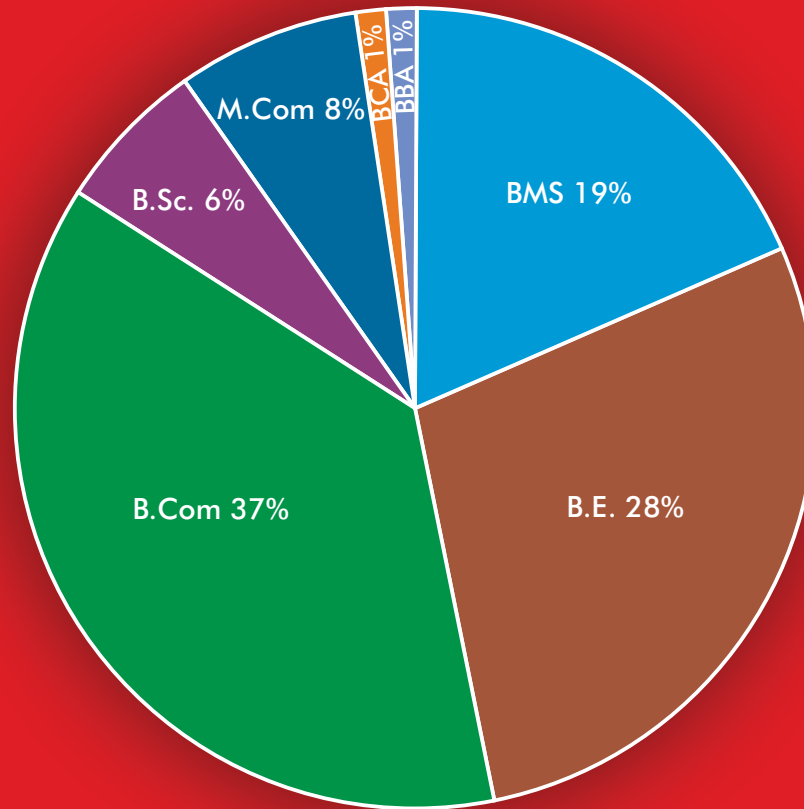
Digital marketing and social media management with Anandrathi

Industry Project

Worked on LXME - an Anandrathi's product

STUDENT PROFILES

MMS - Finance



Bachelor's Degree	B.M.S.	B.E.	B.Com	B.Sc.	M.Com	B.C.A.	B.B.A.	Total
No. of Students	15	23	30	5	6	1	1	81

MMS - Finance



Aashika Thakkar

22, B.Com. (Accounting & Finance)

Summer Project

Fundamental and technical analysis of cement sector



Abhishek Nayak

25, B.Com. (Accounting & Finance)

Summer Project

Research on mutual fund comparison metrics and the IFA distribution channel with Aditya Birla Sun Life Asset Management Company Limited

Achievements

Created an SWP & SIP returns calculator for select funds in MS Excel from scratch, implementing VBA macros.



Adarsh Diwe

25, B.E. (Computer Science)

Work Experience

Concentrix for 6 months

Summer Project

A study on performance and evolution of banking Sector with Future Generali Total Insurance Solutions



Aditya Kadam

26, B.M.S.

Work Experience

Esteem Developers Pvt. Ltd. for 26 months

Summer Project

A comparative analysis of HFC's with respect to Vastu House Finance Corporation Limited



Aishwarya Salavkar

22, B.M.S.

Summer Project

Study of financial settlements on a crowd funding platform with Impact Guru



Akash Patil

23, B.Sc.(Computer Science)

Work Experience

- Sutherland Global Services for 13 months
- Tech Mahindra Business Services for 21 months

Summer Project

Fundamental & technical analysis of chemical sector with HDFC Life



Akshay Bezalwar

24, B.Tech (Production)

Summer Project

Fundamental & technical analysis of auto sector with HDFC Life



Akshay Mirani

22, B.Com.

Work Experience

Smart Deal and Investments for 12months

Summer Project

Fundamental & technical analysis of media industry with HDFC Life



Akshay Pangam

24, B.Tech (Textiles)

Summer Project

Competitive landscape analysis and profiling of M&A candidates along with Financial modelling with ABI Analytics



Amod Jadhav

22, B.Com.

Work Experience

Opticnet Broadband Services Pvt. Ltd. for 24 months

Summer Project

Fundamental and technical analysis of insurance and private banking sector with HDFC Life.



Ankita Suryawanshi

23, B.E. (Computer)

Summer Project

Analysis of hedging technique - pair trading



Anushree Potdar

22, B.Com. (Accounting & Finance)

Summer Project

Study of debt restructuring with Air India Ltd.

**Ashish Kumar**

23, BCA

Summer Project

A study of credit appraisals on customers in Bank of India

**Bhairavi Roy**

21, B.Com. (Accounting and Finance)

Summer Project

A detailed study on Crowdfunding with ImpactGuru

**Bhoomi Kacha**

22, B.Com.

Summer Project

Comprehensive analysis of oil & petroleum sector with Future Generali Total Insurance Solutions Ltd.

**Darpan Bhawnani**

22, B.Com.

Summer Project

A study on loan approval of working capital and preparation of credit approval memo with HDFC Bank Retail Loan Centre

Industry Project

Study of Joyo Plastics Pvt. Ltd.



Deepak Kaushik

24, B.Tech (Mechanical)

Work Experience

Religare Broking Limited for 8 months

Summer Project

Quantitative fundamental and technical analysis of auto ancillary with HDFC Life

Industry Project

Sector analysis of cement, steel, power and infrastructure with Hasmukhlal Brokerage Firm



Dhanesh Doiphode

24, B.E. (Computer)

Summer Project

Fundamental and technical analysis of oil and gas sector with HDFC Life



Dhruval Muni

26, B.Com.

Work Experience

- Ernst & Young - 2 Months
- Acquizon Advisory Pvt. Ltd. 15 Months
- Mehta & Co. - 12 Months
- Jitendra Upadhayay & Associates - 12 Months

Summer Project

Research on schemes of arrangement on more than 220 data points after march 2017 and with collaboration with BSE & SEBI - With Ernst & Young

Industry Project

Study of mergers, acquisition and other type of takeovers after March 2017 - with Ernst & Young



Dipti Mhatre

26, M.Com.

Work Experience

Gayatri Srinivasan & Co. for 36 months

Summer Project

Analysis, designing & documentation of treasury operating procedure with Bharat Petroleum Corporation Limited



Giselle Mascarenhas

24, B.M.S.

Work Experience

JP Morgan Chase and Co. for 24 months

Summer Project

Credit analysis of educational loans with Incred Financial Services



Gurleen Kaur Bhasin

22, B.Com.

Summer Project

Fundamental and technical analysis of Oil and Gas sector with Future Generali Total Insurance Company Ltd

Achievement

Received Front Runner Certificate for being the Best Intern.



Harshal Patil

23, M.Com. (Accountancy)

Summer Project

Analysing the impact of retiral funds on employee benefits with Kotak Mahindra Life Insurance Company Ltd



Himanshu Gupta

25, B.B.I.

Summer Project

Fundamental and technical analysis of NBFC(Investing) companies with HDFC Life



Himanshu Shinde

24, B.M.S.

Work Experience

Here Technologies for 22 months

Summer Project

Analysis of mutual on avenue for wealth creation with Motilal Oswal Group



Jay Thakkar

23, B.M.S.

Summer Project

Study of event management and organising events, handling day to day operations with Kanakaveda Wellness and Healthcare Centre



Kajal Shah

22, B.Com.

Summer Project

Fundamental and industry analysis on oil and gas industry with Ravechi Securities

Industry Project

Study on oil & gas industry for Ravechi Securities



Kiran Kharat

22, B.E. (Civil)

Summer Project

Fundamental and technical analysis of Banking Sector With Future Generali Total Insurance Ltd.

Industry Project

Sector analysis of cement, steel, power and infrastructure with Hasmukhlal Brokerage Firm

**Kirtika Totla**

23, M.Com. (Accounting & Finance)

Summer Project

Advised potential clients on importance of investing in equities and mutual funds (SIP) through proper equity research with Motilal Oswal Financial Services Ltd.

Industry Project

Attended Ground workshop training - Sales & Marketing for Wipro Enterprise (P) Ltd.

**Kaustubh Mhatre**

23, B.Com. (Accounting & Finance)

Summer Project

A comparative study of IDBI Capital & Zerodha Ltd.

**Madhura Chavan**

21, B.M.S.

Summer Project

Fundamental analysis of private sector of banking industry with Motilal Oswal

**Mansi Belge**

22, B.Tech (IT)

Summer Project

Sector analysis on FMCG at IIFL



Mansi Salunke

22, B.Com.

Summer Project

Fundamental analysis of oil and gas industry in india with Sanjay Doshi Motilal Oswal Investment Services Ltd.



Mrudula Khade

22, B.M.S.

Summer Project

A study of the steel industry with Kotak Mahindra Bank Ltd.



Neelam Hardikar

23, B.Com.

Summer Project

- A study of fundamental analysis of selected IT companies listed on NSE and prepared a financial model of Infosys Ltd. with Olive Capital and Fintech Services
- Fundamental analysis of Indian IT industry and analysis of Infosys Ltd.



Neel Kothari

22, B.Com.

Summer Project

Fundamental and technical analysis of the construction real estate sector with HDFC Life

Achievements

Best Intern certificate awarded by Pan India HDFC Life

**Netra Tirodkar**

25, B.Com.

Summer Project

A comprehensive study of ABSL mutual funds through banking channel with Aditya Birla Capital Limited

**Nikhil Duraphe**

23, B.Com. (Accounting & Finance)

Summer Project

A study of financial products of Motilal Oswal Financial Services Ltd.

**Parth Khanderia**

21, B.M.S.

Summer Project

Fund allocation analysis, application and documentation of operating procedures with Splendid Enterprise

Industry Project

Study of contracting industry for Splendid Enterprise

**Pooja Menghani**

23, M.Com.

Summer Project

Fundamental analysis of food processing sector with IIFL Securities Ltd.



Poonam Jajodia

21, B.B.A.

Summer Project

Study on import processes on marble blocks and slabs in India with Aakash Universal Ltd.



Prateek Dhoot

23, B.Com.

Summer Project

Fundamental and technical analysis of BFSI sector with Motilal Oswal Financial Services Ltd.



Pratik Gore

21, B.Com.

Summer Project

Fundamental analysis of pharma industries with Motilal Oswal Financial Services Ltd.



Pratik Surve

21, B.Com. (Accounting & Finance)

Summer Project

A study on the functioning of the forex and advances dept. with Bank of India



Prit Doshi

22, B.M.S. (Finance)

Summer Project

A study on management & commission management with HDFC Ergo General Insurance Co. Ltd.



Priyanka Dandekar

24, B.E. (Mechanical)

Summer Project

A study of credit risk management of education loans with InCred Financial Services Pvt. Ltd.



Radhika Selukar

23, B.E. (Electrical)

Work Experience

Triumphant Institute of Management Education for 20 months (part-time)

Summer Project

A study of credit analysis of overseas education loans with Incred Financial Services Ltd.



Rahul Chenna

25, B.M.S. (Marketing)

Work Experience

Accenture Ltd. for 9 months.

Summer Project

Fundamental and technical analysis of FMCG Sector with HDFC Life



Rahul Dhobale

24, B.E. (Computer)

Summer Project

Study of banking & online transaction reconciliation system with AGS Transact Technologies Ltd.



Rini Patil

22, B.Com. (Banking & Insurance)

Summer Project

Comprehensive study analytics and financial modelling with ABI



Rohit Pal

26, B.E. (Electronics)

Work Experience

Citiustech for 36 months

Summer Project

Fundamental and technical analysis of infrastructure sector with HDFC Life

Industry Project

Sector analysis of cement, steel, power and infrastructure with Hasmukhlal Brokerage Firm



Sachit Agarwal

23, B.M.S.

Summer Project

A study on payables overview with HDFC ERGO General Insurance Co. Ltd.



Sakshi Gadhari

22, B.E. (Computer)

Summer Project

A study on fundamental and technical analysis of automobile sector with Future Generali Total Insurance Company Ltd.

Industry Project

Sector analysis of cement, steel, power and infrastructure with Hasmukhlal Brokerage Firm



Sakshi Sangole

23, B.E.

Summer Project

Equity research on banking sector companies with Motilal Oswal Financial Services



Saloni Khatu

21, B.Com.

Summer Project

Fundamental and technical analysis of consumer durables sector with HDFC Life



Samratsingh Hazari

25, B.E. (Mechanical)

Work Experience

VNS Finance for 6 months

Summer Project

To study and identify different FX opportunities in shipping and port industry with Kotak Mahindra Bank (Treasury)



Sanket Meshram

24, B.E.(Mechanical)

Summer Project

Credit assessment of educational loans with Incred Financial Services



Sayli Pawar

25, B.E.

Summer Project

Fundamental analysis of Asian Paints with Sanjay Doshi Financial Services



Sheetal Divekar

23, B.M.S.

Work Experience

Reliance General Insurance Company Limited for 23 months

Summer Project

Fundamental analysis of FMCG sector



Sheetal Rajput

25, B.E.

Summer Project

Fundamental analysis of Sugarcane sector in India with IIFL securities



Shraddha Sonawane

24, B.E. (Mechanical)

Summer Project

Fundamental analysis on banking sector companies with Motilal Oswal Financial Services Ltd.



Shraddha Palkar

24, B.Sc. (Biotechnology)

Work Experience

Abu Dhabi Commercial Bank for 24 months

Summer Project

Fundamental and technical analysis of IT sector with HDFC Life



Shreya Lanjewar

23, B.E.

Summer Project

Fundamental and technical analysis of financial housing sector with HDFC Life

Achievements

Was in top 5 position for completing the target allotted and achieving the extra project while doing the internship.



Shreya Mantri

22, B.M.S.

Summer Project

Research on market share and retailer satisfaction with Havell's



Shreya Hundekar

23, B.Sc. (Chemistry & Biotechnology)

Summer Project

Studying and analysing Wanbury Ltd. to identify the operational and/or financial problem areas and to devise a turnaround strategy for the same with MyCFO India, WealthTree Advisors Pvt. Ltd.



Shreya Jadhav

22, B.Com. (Accounting & Finance)

Summer Project

Fundamental and technical analysis of public sector banks with HDFC life Insurance Company



Shubham Kothari

24, M.Com.

Work Experience

Ravindra Chhajjer & Co. For 17 months

Summer Project

A Comparative study on Fund flow statement with Supreme industries limited Gadegaon



Shubham Chaudhary

24, B.E. (Computer)

Summer Project

Investment research on listed companies and data feeding to "Databook" backend with Aranca.

**Shubham Gundecha**

22, B.Com.

Summer Project

Fundamental and technical analysis of private banking in India with Future Generali Life Insurance

**Siddhesh Morajkar**

22, B.Com. (Account and Finance)

Summer Project

Regulatory compliance during sanction of facilities to corporate clients

**Siddhi Bhosle**

23, B.Com.

Summer Project

Fundamental and technical analysis of pharmaceutical sector with HDFC life

**Suraj Chavan**

22, B.E. (Computer)

Summer Project

A study on foreign exchange transaction in manufacturing unit with SI Group India Pvt. Ltd.

Industry Project

Equity research project on oil and chemical industries



Tanmay Chavan

22, B.Sc. (IT)

Summer Project

Sector analysis with India Infoline Securities Ltd.



Urvi Parikh

22, B.Com.

Work Experience

Timex Belting Company for 12 months

Summer Project

Performance analysis on pharmaceutical sector with Future Generali Insurance Solutions



Vaibhavi Jimulia

22, B.Com. (Accounting & Finance)

Work Experience

Widening horizon for 24 months

Summer Project

A study and analysis of credit appraisal with Abhyudaya Co.op.Bank Ltd.



Vaishnavi Tappe

21, B.Sc.

Summer Project

Fundamental analysis of the pesticides and agrochemicals sector with IIFL Ltd.

**Varsha Hanchate**

24, B.Com.

Work Experience

HDB Financial Services for 8 months

Summer Project

Fundamental & technical analysis of private banking sector with HDFC Life

**Varun Singh**

21, B.M.S.

Summer Project

Fundamental and technical analysis of engineering sector with HDFC Life

**Yash Jobanputra**

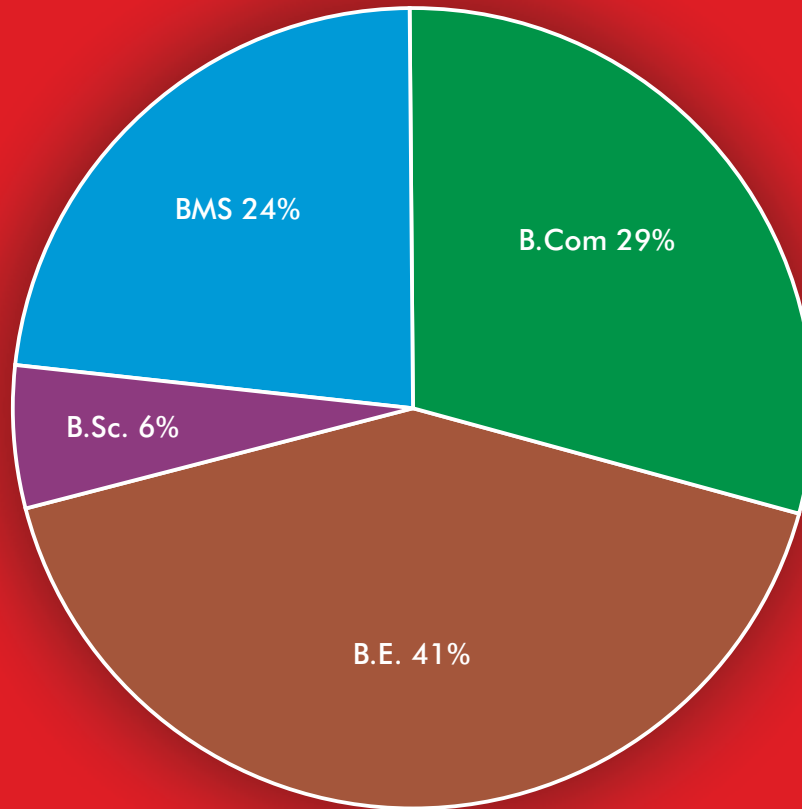
23, B.M.S.

Summer Project

Fundamental and technical analysis of hotel sector (HDFC Life)

STUDENT PROFILES

MMS - Human Resources



Bachelor's Degree	B.Com.	B.E.	B.Sc.	B.M.S.	Total
No. of Students	5	7	1	4	17

MMS - Human Resources



Aakanksha Agiwal

23, B.E. (E&TC)

Summer Project

A project on benchmarking of talent management & employee engagement activities with recommendations for employee retention with Anand Rathi Global Finance Ltd.

Achievements

Topper for engineering (E&TC)



Akshata Kadam

22, B.Com.

Work Experience

Mumbai District Central Co-Operative Bank Ltd. for 6 months

Summer Project

Study on goal settings and KRA with CMS Infosystems Ltd.



Anisha Deshmukh

22, B.Com.

Work Experience

Prima IT Solutions Pvt. Ltd. for 8 months

Summer Project

Creating instructional design content for soft or generic skills with E4 Development and Coaching Ltd.



Arzoo Jaiswal

22, B.M.S.

Work Experience

Parived Impex for 10 months

Summer Project

A study on HR digitalization with Carnival Group

Industry Project

A study on consumer psychology with Raw Percery



Asmita Keny

24, B.Com.

Summer Project

A study on recruitment & retention of top management with Reliance Retail Ltd.



Bhagyashree Kharsamble

25, B.E. (IT)

Work Experience

- Single Point HR Solutions for 16 months
- Clearpath Technology for 7 months

Summer Project

Structural approach to campus recruitment with E4 Development and Coaching Ltd.



Charu Agrawal

25, B.Tech (Computer Science & Engineering)

Work Experience

TCS for 34 months

Summer Project

Evaluation of organisation's culture of SBI with TCS

Achievements

Topped 2nd position in computer science & engineering branch, one of the Top 500 candidates AMCAT Exams



Chinmoyee Saikia

26, B.Tech.(Mechanical)

Work Experience

- Cognizant Technology Solutions for 20 months
- Simplex Infrastructure Pvt. Ltd. for 9 months

Summer Project

A study on impact of automation of time, attendance and leave system from managers' & employees' perspective with Shapoorji Pallonji Engineering and Construction

Industry Project

Streamlining of organization structure and study of implementation of SAP HR in the organization with Shapoorji Pallonji Engineering and Construction

**Jagruti Rajput**

22, B.M.S.

Summer Project

Understanding the role of human resource business partner in a public relation agency with MSL

**Kiran Kasabe**

24, B.Tech (IT)

Summer Project

A study on recruitment and selection process with Vodafone Idea Ltd.

Achievements

Secured runner-up position at district level Kabaddi

**Namita Shah**

22, B.Com.

Summer Project

A study on manpower process, policies, development and employee engagement activities with IPCA Laboratories Ltd.

**Pooja Solanki**

21, B.Tech. (Computer Science)

Summer Project

A study of recruitment and selection process with Vodafone Idea Ltd.

**Sanyukta Dhavle**

24, B.Sc.(Microbiology)

Summer Project

Study on employee engagement and manpower development with IPCA Laboratories Ltd.

**Shikha Bhansali**

23, B.M.S.

Work Experience

TCS for 12 months

Summer Project

A study on manpower process, development and engagement activities with IPCA Laboratories Ltd.

**Shreeya Bachav**

23, B.Com., M.Com.(Business Management)

Summer Project

Understanding recruitment process in startups with Affluenze Design Studio

**Shreya Parkar**

25, B.M.S.

Work Experience

Abyss & Horizon Consulting for 21 months

Summer Project

Identified and defined KRAs & KPAs for employees with GEPL Capital Pvt. Ltd.

Industry Project

Live project on business development and market strategy with Apex Tool Group

**Shriya Tak**

25, B.E. (Electronics)

Summer Project

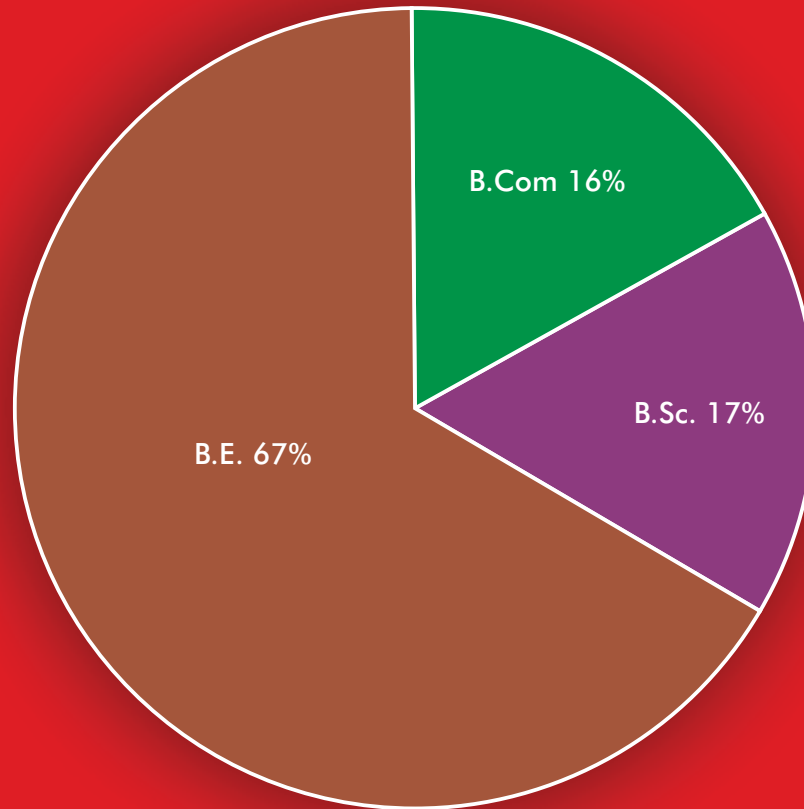
Competitive comparative analysis and talent acquisition with Reliance Digital

Achievements

Topper and gold medalist in My Engineering

STUDENT PROFILES

MMS - Operations



Bachelor's Degree	B.Com	B.Sc.	B.E.	Total
No. of Students	1	1	4	6

MMS - Operations

**Abhishek Patil**

24, B.E. (Mechanical)

Work Experience

CADD Centre Training Services Pvt. Ltd. for 9 months

Summer Project

Process of raw material procurement in RCFL with Rashtriya Chemicals and Fertilizers Limited

**Akshada Kokate**

22, B.Com. (Banking & Insurance)

Summer Project

Study of supply chain management with NEC Technologies India

**Kanad Joshi**

24, B.E. (Electronics & Telecommunications)

Work Experience

Amazon Development Center India Pvt. Ltd. for 14 months

Summer Project

Empanelment of workshops for rivation of tariff rates



Krushika Modi

22, B.Sc.(Microbiology)

Summer Project

Exception based inventory management with Future Retail Limited



Prathima Shetty

26, B.E. (Electronics & Telecommunication)

Work Experience

Ark Technosolutions for 6 months & Directi for 31 months

Summer Project

Implementation of Six Sigma for process improvement with Lupin Limited



Pritam Giri

23, B.E. (Mechanical)

Work Experience

Rapid techno services for 12 months

Summer Project

Creating an ecosystem of supply chain pan India with Optisupply Chain Solution Pvt. Ltd.



MET Institute of Management

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